

## CORRESPONDENT BANKING AND FINANCIAL INSTITUTIONS

### HEAD OF CORRESPONDENT BANKING AND FINANCIAL INSTITUTIONS

**Aldo Lombardo**

+ 39 011 555 5261

[aldo.lombardo@sanpaoloimi.com](mailto:aldo.lombardo@sanpaoloimi.com)

### Head of Financial Institutions **E.M.E.A.**

**Daniela Giberti**

+ 39 011 555 2209

[daniela.giberti@sanpaoloimi.com](mailto:daniela.giberti@sanpaoloimi.com)

CENTRAL-EASTERN EUROPE  
MIDDLE EAST

**Stefano Pastorino**

*Senior Regional Manager*

Alberto Colombano

*Relationship Manager*

Evelyn Costa

*Relationship Manager*

+ 39 011 555 6114

[stefano.pastorino@sanpaoloimi.com](mailto:stefano.pastorino@sanpaoloimi.com)

+ 39 011 555 3524

[alberto.colombano@sanpaoloimi.com](mailto:alberto.colombano@sanpaoloimi.com)

+ 39 011 555 6086

[evelyn.costa@sanpaoloimi.com](mailto:evelyn.costa@sanpaoloimi.com)

WESTERN EUROPE  
AFRICA

**Ornella Stella**

*Senior Regional Manager*

Elena Stevanato

*Relationship Manager*

James Vason

*Assistant Manager*

+ 39 011 555 2901

[ornella.stella@sanpaoloimi.com](mailto:ornella.stella@sanpaoloimi.com)

+ 39 011 555 7008

[elena.stevanato@sanpaoloimi.com](mailto:elena.stevanato@sanpaoloimi.com)

+ 39 011 555 9249

[james.vason@sanpaoloimi.com](mailto:james.vason@sanpaoloimi.com)

UNITED KINGDOM  
ICELAND

**Angelo Cioffi**

*Senior Regional Manager*

(c/o London Branch)

+44 207 214 8922

[angelo.cioffi@sanpaoloimi.com](mailto:angelo.cioffi@sanpaoloimi.com)

### Head of Financial Institutions **AMERICAS & INTERNATIONAL ORGANIZATIONS**

**Giuseppe Scarabosio**

+ 39 011 555 7188

[giuseppe.scarabosio@sanpaoloimi.com](mailto:giuseppe.scarabosio@sanpaoloimi.com)

NORTH AMERICA

**Orietta Beccati**

*Senior Regional Manager*

Angela Cerasella

*Relationship Manager*

+ 39 011 555 7248

[orietta.beccati@sanpaoloimi.com](mailto:orietta.beccati@sanpaoloimi.com)

+ 39 011 555 2073

[angela.cerasella@sanpaoloimi.com](mailto:angela.cerasella@sanpaoloimi.com)

LATIN AMERICA

**Luiz Pisanelli**

*Senior Regional Manager*

Francesco Donadel

*Assistant Manager*

+ 39 011 555 2503

[luiz.pisanelli@sanpaoloimi.com](mailto:luiz.pisanelli@sanpaoloimi.com)

+ 39 011 555 3279

[francesco.donadel@sanpaoloimi.com](mailto:francesco.donadel@sanpaoloimi.com)

INTL. ORGANIZATIONS  
& COOPERATION FOR  
DEVELOPMENT

**Dario Moda**

*Senior Manager*

Valentina Maletto

*Assistant Manager*

+ 39 011 555 2939

[dario.moda@sanpaoloimi.com](mailto:dario.moda@sanpaoloimi.com)

+39 011 555 9247

[valentina.maletto@sanpaoloimi.com](mailto:valentina.maletto@sanpaoloimi.com)

Head of Financial Institutions **ASIA**

**Rizieri Fontana**

+ 39 011 555 9642

[rizieri.fontana@sanpaoloimi.com](mailto:rizieri.fontana@sanpaoloimi.com)

AUSTRALIA, TAIWAN,  
INDONESIA, HONG KONG,  
PAKISTAN, NEW ZELAND

**Elvira Bancale**

*Senior Regional Manager*

Xiaoqi Chen

*Assistant Manager*

+ 39 011 555 6202

[elvira.bancale@sanpaoloimi.com](mailto:elvira.bancale@sanpaoloimi.com)

+ 39 011 555 9634

[xiaoqi.chen@sanpaoloimi.com](mailto:xiaoqi.chen@sanpaoloimi.com)

SINGAPORE THAILAND  
VIETNAM PHILIPPINES  
MALAYSIA

**Elvira Bancale**

*Senior Regional Manager*

Gween Siew Lan

*c/o Singapore branch*

+ 39 011 555 6202

[elvira.bancale@sanpaoloimi.com](mailto:elvira.bancale@sanpaoloimi.com)

+ 0065 63338270

[siew.lan@sanpaoloimi.com](mailto:siew.lan@sanpaoloimi.com)

JAPAN, SOUTH KOREA

**Elvira Bancale**

*Senior Regional Manager*

Alberto Arietti

*c/o Tokyo branch*

+ 39 011 555 6202

[elvira.bancale@sanpaoloimi.com](mailto:elvira.bancale@sanpaoloimi.com)

+ 0081 3 54722611

[alberto.arietti@sanpaoloimi.com](mailto:alberto.arietti@sanpaoloimi.com)

INDIA, SRI LANKA,  
BANGLADESH

**Elvira Bancale**

*Senior Regional Manager*

Akilan Joiel

*c/o Mumbai Repo*

+ 39 011 555 6202

[elvira.bancale@sanpaoloimi.com](mailto:elvira.bancale@sanpaoloimi.com)

+ 0091 2222872566

[joiel.akilan@sanpaoloimi.com](mailto:joiel.akilan@sanpaoloimi.com)

CINA

**Elvira Bancale**

*Senior Regional Manager*

Liu Lan

*c/o Shanghai branch*

+ 39 011 555 6202

[elvira.bancale@sanpaoloimi.com](mailto:elvira.bancale@sanpaoloimi.com)

+ 008621 50470228

[liu.lan@sanpaoloimi.com](mailto:liu.lan@sanpaoloimi.com)

Head of Financial Institutions - **ITALY**

**Venceslao Stevens**

+ 39 011 555 5100

[venceslao.stevens@sanpaoloimi.com](mailto:venceslao.stevens@sanpaoloimi.com)

ITALY

**Sergio Panciroli**

*Senior Regional Manager*

Giorgio Corona

*Relationship Manager*

+ 39 011 555 2715

[sergio.panciroli@sanpaoloimi.com](mailto:sergio.panciroli@sanpaoloimi.com)

+ 39 011 555 5961

[giorgio.corona@sanpaoloimi.com](mailto:giorgio.corona@sanpaoloimi.com)

Head of **BANKING PRODUCTS**

**Valter Finotello**

+ 39 011 555 6527

[valter.finotello@sanpaoloimi.com](mailto:valter.finotello@sanpaoloimi.com)

BANKING PRODUCTS

Carola Cestari

*Senior Manager*

+ 39 011 555 9243

[carola.cestari@sanpaoloimi.com](mailto:carola.cestari@sanpaoloimi.com)

TRADE FINANCE  
TECHNICAL ADVISORY

Antonio Quaranta

*Senior Manager*

Giuseppe Astori

*Senior Manager*

Guido Lamberti

*Relationship Manager*

+ 39 011 555 2153

[antonio.quaranta@sanpaoloimi.com](mailto:antonio.quaranta@sanpaoloimi.com)

+ 39 011 555 7612

[giuseppe.astori@sanpaoloimi.com](mailto:giuseppe.astori@sanpaoloimi.com)

+ 39 011 555 2877

[guido.lamberti@sanpaoloimi.com](mailto:guido.lamberti@sanpaoloimi.com)

Correspondent Banking and Financial Institutions

Via Santa Teresa 3/c

10121 Turin – Italy

[correspondent.banking@sanpaoloimi.com](mailto:correspondent.banking@sanpaoloimi.com)

tel: +39 011 555 6710

fax: + 39 011 555 6401