

## PRESS RELEASE

## INTESA SANPAOLO: 2018 EU-WIDE TRANSPARENCY EXERCISE

Turin - Milan, 14 December 2018 – Intesa Sanpaolo notes the announcements made today by the European Banking Authority and the European Central Bank regarding the information of the 2018 EU-wide Transparency Exercise and fulfilment of the EBA Board of Supervisors' decision.

# **Background 2018 EU-wide Transparency Exercise**

At its meetings in February and April 2018, the EBA Board of Supervisors approved the package for the 2018 EU-wide Transparency Exercise, which since 2016 is performed on an annual basis and published along with the Risk Assessment Report (RAR). The annual transparency exercise will be based solely on COREP/FINREP data on the form and scope to assure a sufficient and appropriate level of information to market participants.

The templates were centrally filled in by the EBA and sent afterwards for verification by banks and supervisors. Banks had the chance to correct any errors detected and to resubmit correct data through the regular supervisory reporting channels.



Bank Name	Intesa Sanpaolo SpA
LEI Code	2W8N8UU78PMDQKZENC08
Country Code	IT



# 2018 EU-wide Transparency Exercise Capital

March   Marc	
Auto-	
ALT	
Add	
ALI	) point (b) and 37 point (a)
A15   Other Reviews	) point (b) and 37 point (e)
ALS   Number for general beauting risk.	) point (b) and 37 point (a)
ALL  Minority visual glows recognize in CETT capital  ADJ  Applications for CETT capital  ALL  ADJ  Applications for CETT capital  ALL  ADJ  Applications for Cetter (country) Grounds  ALL  ALL  ADJ  Applications for Cetter (country) Grounds  ALL  ALL  ALL  ADJ  ADJ  ADJ  ADJ  ADJ	) point (b) and 37 point (a)
Alia	i) point (b) and 37 point (a)
ALIS   C) Strengths seating (securing Goodwill)   -7,102   -7,200   -7,20	1) point (b) and 37 point (a)
A   13   C  Plant is very on those probability and do not arise from horsepowy differences only   1,447   1,156   C   10 (0) (0,148)   Marks (X) (perc) (or all arise COM   10 (0) (0) (0) (0) (0) (0) (0) (0) (0) (0	
## ALL	
A.1.1 (c) defined boards person fund assets  A.1.2 (c) Record cross holdings in CETI Cycled  A.1.3 (c) Record cross holdings in CETI Cycled  A.1.3 (c) Record cross holdings in CETI Cycled  A.1.3 (c) Record cross holdings in CETI Cycled  A.1.4 (c) Reductions related to assets which can attenuately be subject to a 1.20% raw weight  A.1.4 (c) Reduction related to assets which can attenuately be subject to a 1.20% raw weight  A.1.4 (c) Reduction related to assets which can attenuately be subject to a 1.20% raw weight  A.1.4 (c) Reduction related to assets which can attenuately be subject to a 1.20% raw weight  A.1.4 (c) Reduction related to assets which can attenuately be subject to a 1.20% raw weight  A.1.5 (c) Reduction of CETI Cycled in Recommend of instruction produces  A.1.5 (c) Reduction of CETI Cycled instruments of instruction produces  A.1.5 (c) Reduction of CETI Cycled instruments of instruction funds be related to a subject to a tention of instruction	
A110 () Record and the foliage of CETT Capital 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
A1.13 (c) Excess deduction from AT1 times over AT1 Capital  A1.14 (c) Deductions related to assets which can alternatively be subject to a 1.250% rote weight  A1.14 (c) Deductions related to assets which can alternatively be subject to a 1.250% rote weight  A1.14 (d) Deductions related to assets which can alternatively be subject to a 1.250% rote weight  A1.15 (d) Deductions related to assets which can alternatively be subject to a 1.250% rote weight  A1.15 (d) Deductions related to assets which can alternatively be subject to a 1.250% rote weight  A1.15 (d) Deductions of CTT Capital instruments of financial sector editions where the institution  O	
A.1.14 () Deductions related to assets which can alternatively be subject to a 1.20% risk weight	
A1.14.1 Of which: from securitation publishers ()	
A.1.5 () Holdings of CET1 capital instruments of financial sector entities where the institution 0 0 0 0.01.00 (reducality) Ancies 4(27),34(1) perc (t); 41 - 44, 42 (1) and 70 a	point (k) (ii), 243(1) point d 379(3) of CRR; Articles j and 155(4) of CRR.
A 1.16 () Declarable DTA but rely on future profitability and arise from temporary differences 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	S8 of CRR
A.1.17 (c) Holdings of CET1 capital instruments of financial sector entities where the institution 1-1,776 (c) 1.970	:RR
Al.18   C) Amount exceding the 17.65% threshold   -560   -926   C0.00 (510,010)   Ancie 40 d'OR	CRR
Transitional period  A.1.19 (.) Additional deductions of CETI Capital due to Article 3 CIR  A.1.20 CETI capital elements or deductions - other  A.1.21 Transitional adjustments  1,280 3,374 CA1 (1.1.6 + 1.1.1.8 + 1.1.1.26)  A.1.21.1 Transitional adjustments  1,280 3,374 CA1 (1.1.6 + 1.1.1.8 + 1.1.1.26)  A.1.21.2 Transitional adjustments due to grandfathered CETI Capital instruments (+/-)  A.1.21.3 Other transitional adjustments due to additional minority interests (+/-)  A.1.21.3 Other transitional adjustments to CETI Capital instruments  A.2 ADDITIONAL TIER 1 CAPITAL (net of deductions and after transitional adjustments)  5,414 5,342 C1.00 (530,d10)  Actice 409 to 472, 478 and 481 of CIR  A.2.1 Additional Tier 1 Capital instruments  4,616 4,612 C1.00 (540,d10) - C1.00 (640,d10) - C1.00 (640,d10) - C1.00 (740,d10)  A.2.2 (.) Excess deduction from T2 items over T2 capital  0 0 C1.00 (728,d10)  C1.00 (728,d10) - C1.00 (740,d10) - C1.00 (	(3) and 79 of CRR
A.1.9 () Additional deductions of CETI Capital due to Article 3 GRR 0 0 0 0 0.01.00 (r524_010) Article 3 GRR 1.200 CETI capital elements or deductions - other 1.200 3.33 4.416 0.1.00 (r524_010)	
A 1.21 Transitional adjustments 1,280 3,374 CAI (1.11.6 + 1.11.8 + 1.11.26)  A 1.21.1 Transitional adjustments due to grandfathered CET1 Capital instruments (+/-) 0 0 C.0.00 (228,dxi9) Ancies 493 (1) to (2), and 49t to 497 of CR8  A 1.21.2 Transitional adjustments due to additional minority interests (+/-) 28 0 C.0.00 (249d,dxi9) Ancies 493 (1) to (2), and 49t to 497 of CR8  A 1.21.3 Other transitional adjustments to CET1 Capital (+/-) 1,253 3,374 C.0.00 (530,dxi9) Ancies 493 (4) to CR8  A 2. ADDITIONAL TIER 1 CAPITAL (net of deductions and after transitional adjustments) 5,414 5,342 C.0.00 (530,dxi9) Ancies 61 of CR8  A 2.1 Additional Tier 1 Capital instruments 4,616 4,612 C.0.00 (540,dxi9) + C.0.00 (640,dxi9) + C.0.00 (640,dxi9) + C.0.00 (720,dxi9)  A 2.2 (-) Excess deduction from T2 items over T2 capital 0 0 C.0.00 (720,dxi9) C.0.00 (720,dxi9) + C	
A 1.21.1 Transitional adjustments due to grandfathered CET1 Capital instruments (+/-)  A 1.21.2 Transitional adjustments due to additional minority interests (+/-)  A 1.21.3 Other transitional adjustments to CET1 Capital (+/-)  A 1.21.3 Other transitional adjustments to CET1 Capital (+/-)  A 28 0 C 0.00 (x28,dxib) Ancies 479 and 480 of CSR  A 1.21.3 Other transitional adjustments to CET1 Capital (+/-)  A 29 0 C 0.00 (x38,dxib) Ancies 479 and 481 of CSR  A 20 ADDITIONAL TIER 1 CAPITAL (net of deductions and after transitional adjustments)  5,414 5,342 C 0.00 (x58,dxib) Ancies 61 of CSR  A 2.1 Additional Tier 1 Capital instruments  4,615 4,612 C 0.00 (x48,dxib) - C 0.00 (x49,dxib) - C 0.00 (x49,dxib	
A 1.21.2 Transitional adjustments due to additional minority interests (+/-)  A 1.21.3 Other transitional adjustments to CET1 Capital (+/-)  A 2 ADDITIONAL TIER I CAPITAL (net of deductions and after transitional adjustments)  5.414  5.342  C 01.00 (530,d310)  Antice 409 and 480 of CRR  Antice 61 of	
A.1.2.1.3 Other transitional adjustments to CET1 Capital (+/-) 1,253 3,374 C01.00 (530,ds10) Antice 469 to 472, 478 and 481 of CRR  A.2 ADOTTIONAL TER 1 CAPITAL (net of deductions and after transitional adjustments) 5,414 5,342 C0.00 (530,ds10) Antice 469 to 472, 478 and 481 of CRR  A.2.1 Additional Tier 1 Capital instruments 4,616 4,612 C0.00 (540,ds10) + C0.00 (640,ds10) + C0.00 (640,ds10) + C0.00 (640,ds10)  A.2.2 (1) Excess deduction from T2 items over T2 capital 0 0 C01.00 (720,ds10)  A.2.3 Other Additional Tier 1 Capital components and deductions 0 C01.00 (740,ds10) + C01.0	
A.2   ADDITIONAL TIER 1 CAPITAL (net of deductions and after transitional adjustments)   5,414   5,342   col.00 (c50,cd10)   Actic 61 of CR	
A 2.1 Additional Tier 1 Capital instruments  4,616  4,612  C 01.00 (540,dx10) + C 01.00 (670,dx10)  A 2.2 (c) Excess deduction from T2 items over T2 capital  0 0 C 01.00 (770,dx10)  C 01.00 (770,dx10) + C 01.00 (770,dx10)  C 01.00 (770,dx10) + C 01.00 (770,dx10) + C 01.00 (770,dx10)  A 2.4 Additional Tier 1 transitional adjustments  799  731  C 01.00 (760,dx10) + C 01.00 (660,dx10) + C 01.00 (660,dx10)  C 01.00 (770,dx10) + C 01.00 (770,dx10)	
A 2.2 (.) Excess deduction from T2 items over T2 capital 0 0 0 C01.00 (r20,cd10)  A 2.3 Other Additional Tier 1 Capital components and deductions 0 0 (r20,cd10) + C 0.00 (r20,cd10) + C 0	
A 2.3 Other Additional Ter 1 Capital components and deductions 0 0 0 conditional Ter 1 Capital components and deductions 0 0 conditional Ter 1 Capital components and deductions 0 conditional Ter 1 Capital Capit	
A.2.4 Additional Tier 1 transitional adjustments 799 731 COL00 (794,c010) + COL00 (790,c010) + COL00 (790,c0	
+ C 0.1.00 (7/30,cnti)	
A.3 TIER 1 CAPITAL (net of deductions and after transitional adjustments) 43,466 41,354 C01.00 (015,630) Accel 25 of CRR	
A.4 TIER 2 CAPITAL (net of deductions and after transitional adjustments) 7,908 6,983 C01.00 (7750,0110) Article 71 of CRR	
A.4.1 Tier 2 Capital instruments 8,110 7,803 C01.00 (1760,d10) + C 01.00 (690,d10)	
Col.00 (#30,ed0) + Col.00 (#30,e	
A.4.3 Tier 2 transitional adjustments 493 -807 C01.00 (#80,d10) + C 01.00 (#80,d10) + C 01.00 (#90,d10) + C 01.00 (#90,d10)	
OWN FUNDS REQUIREMENTS         B         TOTAL RISK EXPOSURE AMOUNT         286,825         282,383         C02.00 (ntit0,dxtit0)         Articles 92(3), 95, 96 and 98 of CRR	
B.1 Of which: Transitional adjustments included 1,007 1,579 C 65.0 (rdisc,dw)	
C.1 COMMON EQUITY TIER 1 CAPITAL RATIO (transitional period) 13.27% 12.75% CA3 (1)	
CAPITAL RATIOS (%) Transitional period  C.2 TIER 1 CAPITAL RATIO (transitional period)  15.15%  14.64%  C3 (3)	
C.3 TOTAL CAPITAL RATIO (transitional period) 17.91% 17.12% CA3 (5) -	
CETI Capital Fully loaded D COMMON EQUITY TIER 1 CAPITAL (fully loaded) 36,771 32,638 (A.1.A.1.1.A.1.2+AIIW(A.2+A.1.1.4.1.2+AIIW(A.2+A.2.2-A.3.0)0)	
CET1 RATIO (%)   E   COMMON EQUITY TIER 1 CAPITAL RATIO (fully loaded)   12.87%   11.64%   [D.1]/[F-B.1]   -	
F Adjustments to CET1 due to IFRS 9 transitional arrangements 2,704 C05.01 (r400,010)	
F Adjustments to AT1 due to IFRS 9 transitional arrangements 0 C05.01 (r440,c020)	
F Adjustments to T2 due to IFRS 9 transitional arrangements -819 C05.01 (+40,030)	
F Adjustments included in RWAs due to IFRS 9 transitional arrangements 1,919 C05.01 (1440,c040)	

<sup>(1)</sup>The fully loaded CET1 ratio is an estimate calculated based on bank's supervisory reporting. Therefore, any capital instruments that are not eliable from a regulatory point of view at the reporting date are not taken into account in this calculation. Fully loaded CET1 capital ratio estimation is based on the formulae stated in column "COREP CODE" – please note that this might lead to differences to fully loaded CET1 capital ratio spublished by the participating banks e.g. in their Pillar 3 disclosure



# Leverage ratio

	(mln EUR, %)	As of 31/12/2017	As of 30/06/2018	COREP CODE	REGULATION
A.1	Tier 1 capital - transitional definition	43,466	41,354	C 47.00 (r320,c010)	
A.2	Tier 1 capital - fully phased-in definition	41,387	37,249	C 47.00 (r310,c010)	
B.1	Total leverage ratio exposures - using a transitional definition of Tier 1 capital	676,967	665,393	C 47.00 (r300,c010)	Article 429 of the CRR; Delegated Regulation (EU) 2015/62 of 10 October 2014 amending
В.2	Total leverage ratio exposures - using a fully phased-in definition of Tier 1 capital	676,360	665,111	C 47.00 (r290,c010)	CRR
C.1	Leverage ratio - using a transitional definition of Tier 1 capital	6.4%	6.2%	C 47.00 (r340,c010)	
C.2	Leverage ratio - using a fully phased-in definition of Tier 1 capital	6.1%	5.6%	C 47.00 (r330,c010)	



# Risk exposure amounts

	As of 31/12/2017	as of 30/06/2018
(mln EUR)  Risk exposure amounts for credit risk	249,313	246,017
Risk exposure amount for securitisation and re-securitisations in the banking book	3,247	3,958
Risk exposure amount for contributions to the default fund of a CCP	474	382
Risk exposure amount Other credit risk	245,592	241,677
Risk exposure amount for position, foreign exchange and commodities (Market risk)	17,832	17,322
of which: Risk exposure amount for securitisation and re-securitisations in the trading book <sup>1</sup>	628	601
Risk exposure amount for Credit Valuation Adjustment	945	940
Risk exposure amount for operational risk	18,597	17,962
Other risk exposure amounts	138	143
Total Risk Exposure Amount	286,825	282,383

 $<sup>^{\</sup>left(1\right)}$  May include hedges, which are not securitisation positions, as per Article 338.3 of CRR



## P&L

	As of 31/12/2017	As of 30/06/2018
(min EUR)		
Interest income	13,289	5,245
Of which debt securities income	1,065	534
Of which loans and advances income	8,928	4,891
Interest expenses	6,689	1,555
(Of which deposits expenses)	871	477
(Of which debt securities issued expenses)	2,544	1,251
(Expenses on share capital repayable on demand)	0	0
Dividend income	117	67
Net Fee and commission income	7,933	4,043
Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, and of non financial assets, net	607	419
Gains or (-) losses on financial assets and liabilities held for trading, net	1,279	215
Gains or (-) losses on financial assets and liabilities at fair value through profit or loss, net	1	262
Gains or (-) losses from hedge accounting, net	-17	-18
Exchange differences [gain or (-) loss], net	-648	103
Net other operating income /(expenses)	5,874	389
TOTAL OPERATING INCOME, NET	21,747	9,170
(Administrative expenses)	10,864	4,834
(Depreciation)	845	431
Modification gains or (-) losses, net	n.a.	-5
(Provisions or (-) reversal of provisions)	823	29
(Commitments and guarantees given)	-64	-68
(Other provisions)	888	96
Of which pending legal issues and tax litigation <sup>1</sup>	29	
Of which restructuring <sup>1</sup>	0	
(Increases or (-) decreases of the fund for general banking risks, net) <sup>2</sup>	0	0
(Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss)	3,218	1,237
(Financial assets at fair value through other comprehensive income)	n.a.	3
(Financial assets at amortised cost)	n.a.	1,233
(Impairment or (-) reversal of impairment of investments in subsidaries, joint ventures and associates and on non-financial assets)	18	1
(of which Goodwill)	0	0
Negative goodwill recognised in profit or loss	0	0
Share of the profit or (-) loss of investments in subsidaries, joint ventures and associates	1,649	361
Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations	0	0
PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS	7,629	2,995
PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS	7,367	2,201
Profit or (-) loss after tax from discontinued operations	0	0
PROFIT OR (-) LOSS FOR THE YEAR	7,367	2,201
Of which attributable to owners of the parent	7,316	2,179

<sup>(1)</sup> Information available only as of end of the year

<sup>(2)</sup> For IFRS compliance banks "zero" in cell "Increases or (-) decreases of the fund for general banking risks, net" must be read as "n.a."



Market Risk Intesa Sanpaolo SpA

								Inco	sa saripa	olo SpA												
	SA			IM							1M 1M											
	As of 31/12/2017	As of 30/06/2018				As of 31/1	1/12/2017				As of 30/06/2018											
			VaR (Memoran	dum item)	STRESSED VaR (	Memorandum item)	AND MIG	NTAL DEFAULT GRATION RISK 'AL CHARGE		RICE RISKS HARGE FOR			VaR (Memora	andum item)	STRESSED VaR (A	Memorandum item)	DEFAU MIGRAT	MENTAL ILT AND ION RISK L CHARGE		PRICE RISKS ( CHARGE FOR		
(1.50)	TOTAL RISK EXPOSURE AMOUNT	TOTAL RISK EXPOSURE AMOUNT	MULTIPLICATION FACTOR (mc) x AVERAGE OF PREVIOUS 60 WORKING DAYS (VaRavg)	PREVIOUS DAY (VaRt-1)	MULTIPLICATION FACTOR (ms) x AVERAGE OF PREVIOUS 60 WORKING DAYS (SVaRavg)	LATEST AVAILABLE (SVaRt-1)	12 WEEKS AVERAGE MEASURE	LAST MEASURE	FLOOR	12 WEEKS AVERAGE MEASURE	LAST MEASURE		MULTIPLICATION FACTOR (mc) x AVERAGE OF PREVIOUS 60 WORKING DAYS (VaRavg)	PREVIOUS DAY (VaRt-1)	MULTIPLICATION FACTOR (ms) x AVERAGE OF PREVIOUS 60 (SVARAVg)  LATEST AVAILABLE (SVAR 1) (SVARAVg)	12 WEEKS AVERAGE MEASURE	MEACURE	FLOOR	12 WEEKS AVERAGE MEASURE	LAST MEASURE	TOTAL RISK EXPOSURE AMOUNT	
(min EUR) Traded Debt Instruments	1,036	1,076	302	87	926	249			_				328	136	913	299						
Of which: General risk	275	307	116	32	290	80							140	48	321	123						1
Of which: Specific risk	761	768	186	49	636	169							188	88	593	177						4
Equities	20	7	47	8	102	18							30	9	45	12						1
Of which: General risk	4	3	0	0	0	0							0	0	0	0						4
Of which: Specific risk	16	_3	47	8	102	18							30	9	45	12						
Foreign exchange risk Commodities risk	848	583	0 7	0	20	10							10	0	0	10						1
Total	1,904	1,673	253	62	797	206	169	130	0	0	0	15,225	256	113	769	237	200	200	0	0	-	15,304



### Credit Risk - Standardised Approach

Intesa Sanpaolo SpA

					Standardis	ed Approach			
			As of 31/12	/2017			As of 30/06/	2018	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions
	(min EUR, %)								
	Central governments or central banks	134,965	149,179	20,485		130,864	145,539	19,109	
	Regional governments or local authorities	1.157	1.191	479		965	1.011	351	
	Public sector entities	1,662	853	743		1,687	806	673	
	Multilateral Development Banks	1.905	1.789	0		1.977	1.864	0	
	International Organisations	137	143	0		225	237	0	
	Institutions	13.637	12.395	3.278		15.093	13.262	3.272	
	Corporates	43,337	26,378	25,565		42,691	26,262	25,349	
	of which: SME	11.139	7.125	6.774		10.743	6.993	6.575	
	Retail	41.013	30.985	22.406		38.839	29.442	21.381	
	of which: SME	7,106	4,223	2,423		5,341	3,563	2,042	
Consolidated data	Secured by mortgages on immovable property	8.611	8.511	3.188		7.511	7.389	2.792	
	of which: SME	1,840	1,816	666		1,919	1,864	682	
	Exposures in default	7.916	3.342	3.569	4.205	7.489	2.917	3.109	4.377
	Items associated with particularly high risk	1,334	1,193	1,790		1,670	1,382	2,073	
	Covered bonds	539	539	130		557	557	83	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	2.306	1.596	1.542		2.592	1.818	1.848	
	Equity	5,626	5,626	10,189		2,466	2,466	2,724	
	Securitisation	2.592	2.578	2.346		2.893	2.852	2.571	
	Other exposures	16,394	16,372	9,757		14,737	14,709	9,484	
	Standardised Total	283,131	262,674	105,468	4,848	272,256	252,511	94,819	5,477

(I) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g., substitution effects)

					Standardis	ed Approach			
			As of 31/12	2/2017			As of 30/06/	2018	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustment and provisions <sup>2</sup>
	(min EUR, %) Central governments or central banks		*****			21.22			
	Regional governments or local authorities	85,894	100,635	13,924		84,291	100,026	13,436	
	Regional governments or local authorities Public sector entities	168 509	99 397	20 371		104 462	80 352	16 332	
	Multilateral Development Banks		39/	3/1		462	352		
	International Organisations	0	0	0		0	0	0	
	International Organisations Institutions		0	0					
	Corporates	3.273 22.283	3.261 10.135	842 9.854		3.621 21.667	2.832 9.841	643 9.515	
	of which: SME	8.278	4.835	9,854 4.618		7,538	9,041 4.424	9,515 4.165	
	Retail	8.278 34.296	4.835 25.183	4.618 18.255		7.538 31.699	4.424 23.354	4.165 17,031	
	of which: SMF	6,296	3,551	2.031		4,369	23,334	1,562	
ITALY	Secured by mortgages on immovable property	6.482	3.551 6.428	2.031		4.369 5.274	2.729 5.199	2.004	
TIALT	of which: SMF	1.770	1.749	641		1,840	1,789	652	
	Exposures in default	6.003	1.749 2.529	2,698	3.167	1.840 5.692	2.152	2,269	3,386
	Items associated with particularly high risk	1,257	1.125	1.687	3,107	1,450	1,179	1,769	3,380
	Covered honds	86	86	1.007		1.450	1.179	1.769	
	Claims on institutions and corporates with a ST credit assessment	00	00	9		153	153	10	
	Collective investments undertakings (CIU)	1.668	1.109	1.100		1.807	1,132	1.117	
	Equity	5,358	5,358	9,685		2,202	2,202	2,342	
	Securitisation	3,336	5,336	9,003		2,202	2,202	2,342	
	Other exposures	12.579	12.579	8.376		11.713	11,713	8.319	
	Standardised Total <sup>2</sup>	12,379	12,379	8,370	3,438	11,713	11,/13	0,319	3,919

| Script Continued Separate Value | Script Continued Value | Script C

					Standardis	ed Approach			
			As of 31/12	/2017			As of 30/06/	2018	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	(min EUR, %)								
	Central governments or central banks	7,941	7,741	85		7,535	7,335	106	
	Regional governments or local authorities	0	0	0		0	0	0	
	Public sector entities	0	0	0		0	0	0	
	Multilateral Development Banks	0	0	0		0	0	0	
	International Organisations	0		. 0		0	0	0	
	Institutions	730	727	348		765	561	285	
	Corporates	312	279	226		328	256	208	
	of which: SME	7	5	5		1	0	0	
	Retail	13	11	8		12	11	8	
	of which: SME	0	0	0		0	0	0	
UNITED STATES	Secured by mortgages on immovable property	1	1	0		0	0	0	
	of which: SME	0	0	0		0	0	0	
	Exposures in default	0	0	0	0	1	0	0	0
	Items associated with particularly high risk	0	0	0		0	0	0	
	Covered bonds	0	0	0		0	0	0	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	0	0	0		0	0	0	
	Equity	9	9	9		13	13	13	
	Securitisation								
	Other exposures	18	18	10		13	13	- 11	
	Standardised Total <sup>2</sup> - value is reported before taking into account any effect due to credit conversion factors or credit risk				4				5

10 Chajnal exposure, unitle Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).

20 Total value adjustments and provisions per country of counterpanty excludes those for securistation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.

Total Value dajastinona ana provi	sons per country or counterparty excludes triose for securistication exposures, additional valuation adjus	uncha (AVA) una cenci omi runa	reductions reduces to the expe		reak rak dayasinena.				
					Standardis	ed Approach			
			As of 31/12	2/2017			As of 30/06	2018	
	(min EUR. %)	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	Central governments or central banks	817	88	0		826	87	0	
	Regional governments or local authorities	0	0	0		0	0	0	
	Public sector entities	0	ō	0		0	0	0	
	Multilateral Development Banks	0	0	0		0	0	0	
	International Organisations	0	0	0		0	0	0	
	Institutions	3.496	3.438	204		3.497	3.438	209	
	Corporates	887	736	719		658	547	509	
	of which: SME	24	9	9		24	14	14	
	Retail	7	4	3		9	4	3	
	of which: SME	1	0	0		1	0	0	
UNITED KINGDOM	Secured by mortgages on immovable property	6	6	2		4	4	1	
	of which: SME	0	0	0		0	0	0	
	Exposures in default	1	0	0	0	1	0	0	0
ĺ	Items associated with particularly high risk	0	0	0		150	145	217	
	Covered bonds	0	0	0		0	0	0	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	37	37	37		44	44	44	
	Equity	4	4	4		4	4	4	
	Securitisation								
	Other exposures	1	1	1		1	1	1	
	Standardised Total <sup>2</sup>				2				8

<sup>(</sup>iii) Chiqinal exposure, unlike Exposure-typic irreported before being into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g., substitution effects).

(iv) Total value addustments and provisions per country of countercartiv excludes those for securistication exposures, additional valuation adjustments (AVMc) and other own funds reductions related to the exposures, but includes owneral credit risk adjustments.



Credit Risk - Standardised Approach

Intesa Sanpaolo SpA

					Standardis	ed Approach			
			As of 31/12	2/2017			As of 30/06/	2018	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustment and provisions <sup>2</sup>
	(min EUR, %)								
	Central governments or central banks	14.783	14.783	131		12.688	12.690	0	1
	Regional governments or local authorities	142	142	28		32	14	3	
	Public sector entities	36	36	31		20	20	9	
	Multilateral Development Banks	0	0	0		0	0	0	
	International Organisations	0	0	0		0	0	0	
	Institutions	112	111	69		109	109	53	
	Corporates	111	109	106		139	136	132	
	of which: SME	3	3	3		3	3	3	
	Retail	2	2	1		2	1	1	
CDATAL	of which: SME	0	0	0		0	0	0	
SPAIN	Secured by mortgages on immovable property	0	0	0		0	0	0	
	of which: SME	0		0		0	0	0	
	Exposures in default	0	0	0	0	0	0	0	0
	Items associated with particularly high risk Covered bonds	0	0	0		0	0	0	
		20	20	2		26	26	3	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU) Equity	0	0	0		U	0	0	
	Securitisation	0	0	0		0	0	0	
	Securitisation Other exposures	0	0	0		0	0	0	

Total value adjustments and provisions per country of counterparty excludes those for securitistation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments and provisions per country of counterparty excludes those for securitistation exposures, adjustments and provisions per country of counterparty excludes those for securitistation exposures, adjustments and provisions per country of counterparty excludes those for securitistation exposures, and provisions per country of counterparty excludes those for securitistation exposures, adjustments and provisions per country of counterparty excludes those for securitistation exposures, and provisions per country of counterparty excludes those for securitistation exposures, and provisions per country of counterparty excludes those for securitistation exposures, and provisions per country of counterparty excludes those for securitistic per country of counterparty excludes those for securities and the country of counterparty excludes those for securities and the country of counterparty excludes those for securities and the country of counterparty excludes those for securities and the country of counterparty excludes those for securities and the country of counterparty excludes those for securities and the country of counterparty excludes those for securities and the country of counterparty excludes those for securities and the country of counterparty excludes those for securities and the country of counterparty excludes the country of counterparty excludes

					Standardis	ed Approach			
			As of 31/12	2/2017			As of 30/06/	2018	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustment and provisions <sup>2</sup>
	(min EUR, %) Central governments or central banks	5.476	5.612	0		4,795	4,909	0	
	Regional governments or local authorities	29	29	6		7,755 50	50	10	
	Public sector entities	29	29	0		19	19	4	
	Multilateral Development Banks	0	,	0		19		0	
	International Organisations	0	0	0		0	0	0	
	Institutions	1,309	1.282	221		1,953	1,919	283	
	Corporates	507	434	376		464	380	346	
	of which: SME	307	1	1		4	1	1	
	Retail	3	3	2		4	3	2	
	of which: SME	1	1	0		2	2	1	
GERMANY	Secured by mortgages on immovable property	î	i	0		ī	i i	0	
GERMAN	of which: SME	0	0	0		n n	0	0	
	Exposures in default	1	o o	0	0	1	0	0	0
	Items associated with particularly high risk	0	0	0		0	0	0	
	Covered bonds	25	25	2		0	0	0	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	0	0	0		0	0	0	
	Equity	0	0	0		0	0	0	
	Securitisation								
	Other exposures	0	0	0		0	0	0	
	Standardised Total <sup>2</sup>				2				2

<sup>60</sup> Original exosure, unilize Exposure value, is reported before taking into account any effect due to credit convension factors or credit risk mitigation techniques (e.g., substitution effects).
<sup>70</sup> Total value adultaments and orovinciors cer country of countercard vecules those for securitistation exocusars, additional valuation statistaments (AVIV) and other own funds the exocutions related to the exocutes, but includes ceneral credit risk adultaments.

					Standardis	ed Approach			
			As of 31/12	2/2017			As of 30/06	/2018	
	(min EUR. %)	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	(min EUR, %) Central governments or central banks	3,271	3,705	0		4,069	4,488	۰	
	Regional governments or local authorities	112	3,705	22		109	109	22	
	Public sector entities	25	25	22		109	109	22	
	Multilateral Development Banks	25	25	,		40	10	l å	
	International Organisations	, i	, i	0		0	0	0	
	Institutions	1.048	953	129		1.349	1.268	166	
	Corporates	385	287	246		384	310	271	
	of which: SME	29	207	240		37	25	25	
	Retail	25	1 3			1	23	23	
	of which: SME	i i	n 2	1		i	0	n 2	
FRANCE	Secured by mortgages on immovable property	1	1 ;	ı ,		2	2	ı ,	
TIVANCE	of which: SME	1	1 0	1		0	0	1	
	Exposures in default	1	i ,	0	1	1	0	0	1
	Items associated with particularly high risk	0	l ŏ	0		0	0	0	_
	Covered bonds	75	75	10		125	125	17	
	Claims on institutions and corporates with a ST credit assessment	,0	0	0		0	0	0	
	Collective investments undertakings (CIU)	6	6	6		5	5	5	
	Equity	5	5	13		0	0	0	
	Securitisation								
	Other exposures	0	0	0		0	0	0	
	Standardised Total <sup>2</sup>				2				3

(II) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g., substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securistication encountry. Additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.

Total value adjustments and or	rovisions per country of counterparty excludes those for securistisation exposures, additional valuation adia	stments (AVAs) and other own funds	reductions related to the exor	sures, but includes oeneral o	redit risk adiustments.				
					Standardis	ed Approach			
			As of 31/12	2/2017			As of 30/06	2018	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	(min EUR, %)								
	Central governments or central banks	641	640	170		561	560	170	
	Regional governments or local authorities	153	137	28		158	136	28	
	Public sector entities	10	9	9		10	8	8	
	Multilateral Development Banks International Organisations	0	0	0		0	0	0	
	International Organisations Institutions	73	73	36		69	69	0 35	
	Corporates	73 674	606	36 606		679	622	622	
	of which: SME	6/4	000	0		26	26	25	
	Retail	2,262	1.983	1.487		2.213	1.916	1.437	
	of which: SME	2.202	1.503	1.407		38	35	26	
SLOVAKIA	Secured by mortgages on immovable property	0	0	0		0	0	0	
SLOVAIGA	of which: SME	0	0	0		0	0	0	
	Exposures in default	232	73	74	159	240	100	101	140
	Items associated with particularly high risk	0	0	0		0	0	0	
	Covered bonds	0	0	0		0	0	0	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	0	0	0		0	0	0	
	Equity	0	0	0		0	0	0	
	Securitisation								
	Other exposures	314	314	188		294	294	194	
	Standardised Total <sup>2</sup>				230				239

To Chrismil eucosure. unlike Eucosure value, is recorted before balsno into account any effect due to credit conversion factors or credit risk mitioation techniques (e.a. substitution effects).

Total value adjustments and provisions per country of counterparty excludes those for securitization exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.



Credit Risk - Standardised Approach

Intesa Sanpaolo SpA

					Standardio	ed Approach			
			As of 31/12	2/2017			As of 30/06	2018	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustment and provisions <sup>2</sup>
	(min EUR, %)								
	Central governments or central banks	1.909	2.491	67		2.105	2.672	138	1
	Regional governments or local authorities	132	147	115		129	141	37	
	Public sector entities	538	47	8		605	92	42	
	Multilateral Development Banks	0	0	0		0	0	0	
	International Organisations	0	0	0		0	0	0	
	Institutions	97	76	25		83	65	21	
	Corporates	6,198	5,010	4,995		6,300	5,062	4,994	
	of which: SME Retail	1.340	1.126	1.126		1.440	1.194	1.192	
	of which: SME	1	1	1		1	1	1	
CROATIA	of which: SME Secured by mortgages on immovable property	0 824	0 820	0 287		0 837	830	0 291	
CRUATIA	Secured by mortgages on immovable property of which: SME	824	820			837	830	291	
	of which: SME Exposures in default	672	7 296	2 314	353	634	7 251	2 265	364
	Exposures in default  Items associated with particularly high risk	6/2	298	314	353	634	251	265	364
	Covered bonds	3 0	3 0	4		0	0	0	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	0	0	"		0	0	0	
	Equity	2	2	,		2	2	2	
	Securitisation	2					,	,	
	Other exposures	2.023	2.014	220		1.382	1.367	182	
	Standardised Total <sup>2</sup>	2,023	2,011	220	439	1,302	1,507	102	530

To Total subuse adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit

					Standardis	ed Approach			
			As of 31/12	2/2017			As of 30/06/	2018	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	(min EUR, %) Central governments or central banks	597	467			372	371	232	
	Regional governments or central banks		467	19		3/2	3/1	232	
	Public sector entities	0	0	0		U	0	0	
	Multilateral Development Banks	0	0	0		0	0	0	
	International Organisations	0	0	0		0	2	0	
	Institutions	899	675	553		911	676	554	
	Corporates	1.059	757	798		1.146	897	927	
	of which: SME	29	15	15		48	30	22	
	Retail	12	12	13		79	58	44	
	of which: SME	0	0	0		,	0		
LUXEMBOURG	Secured by mortgages on immovable property	0	0	0		Ů	0	0	
LONEITIDOUNG	of which: SME	0	0	0		0	0	0	
	Exposures in default	38	28	29	9	36	25	25	11
	Items associated with particularly high risk	0	0	0		0	0	0	
	Covered bonds	34	34	25		20	20	11	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	483	334	298		613	519	573	
	Equity	121	121	211		124	124	126	
	Securitisation								
	Other exposures	421	421	351		298	298	261	
	Standardised Total <sup>2</sup>				16				18

Organic exposure, unified Exposure value, is propried before temperate produce includes in conversion factors of a "Ordan value particular in a support particular in a propried before temperature in a conversion factor of a "Ordan value particular in a support particular in a conversion factor of a "Ordan value particular in a support parti

					Standardis	sed Approach			
			As of 31/12	2/2017			As of 30/06	/2018	
	(min EUR: %)	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	Central governments or central banks	512	500	500		430	428	428	
	Regional governments or local authorities	0	0	0		0	0	0	
	Public sector entities	283	201	201		280	168	168	
	Multilateral Development Banks	0	0	0		0	0	0	
	International Organisations	0	0	0		0	0	0	
	Institutions	69	69	35		1	1	1	
	Corporates	3	3	3		47	47	47	
	of which: SME	0	0	0		0	0	0	
	Retail	0	0	0		0	0	0	
	of which: SME	0	0	0		0	0	0	
TURKEY	Secured by mortgages on immovable property	0	0	0		0	0	0	
	of which: SME	0	0	0		0	0	0	
	Exposures in default	0	0	0	0	0	0	0	0
	Items associated with particularly high risk	0	0	0		0	0	0	
	Covered bonds	0	0	0		0	0	0	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	0	0	0		0	0	0	
	Equity Securitisation	0	0	0		0	0	0	
	Securitisation Other exposures	0		0		0		0	
	Other exposures Standardised Total <sup>2</sup>	0	U	0		0	0	0	

<sup>(</sup>II) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g., substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securistication encountry. Additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.



# Credit Risk - IRB Approach Intesa Sanpaolo SpA

							IRB Appro	ach					
				As of 31/12	/2017					As of 30	/06/2018		
		Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	ure amount	Value adjustments	Original	Exposure <sup>1</sup>	Exposure	Risk expos	sure amount	Value adjustments
	(min EUR, %)		Of which: defaulted <sup>(2)</sup>			Of which: defaulted	and provisions		Of which: defaulted	Value <sup>1</sup>		Of which: defaulted	and provisions
	Central banks and central governments			0	0	0	0	0	0	0	0	0	0
	Institutions	73,946	477	36,545	17,206	105	289	70,778	398	34,206	16,480	99	276
	Corporates	341.925	37.374	211.409	103.333	7.751	18.708	330.892	35.551	209.189	104.203	7.317	20.344
	Corporates - Of Which: Specialised Lending	15,525	2,541	12,946	10,153	584	1,210	15,572	2,506	12,845	8,367	570	1,501
	Corporates - Of Which: SME	91.673	22.625	68.287	32.572	4.708	12.271	91.490	21.552	68.184	35.050	4.471	13.139
	Retail	113,496	9,448	105,755	15,704	31	4,767	118,519	9,355	110,334	15,791	41	5,604
	Retail - Secured on real estate property	92.275	4.376	91.357	13.299	27	1.362	97.298	4.508	96.116	13.405	28	1.974
	Retail - Secured on real estate property - Of Which: SME	5,603	1,273	5,565	749	1	441	5,816	1,349	5,778	757	2	615
Consolidated data	Retail - Secured on real estate property - Of Which: non-	86,672	3,103	85,791	12,550	26	921	91,482	3,159	90,338	12,649	26	1,359
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	21.221	5.072	14.398	2.405	4	3.404	21.221	4.847	14.217	2.385	13	3.630
	Retail - Other Retail - Of Which: SME	21,221	5,072	14,398	2,405	4	3,404	21,221	4,847	14,217	2,385	13	3,630
	Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity	1,908	254	1,908	6,227	1		4,561	107	4,561	12,935	3	
	Securitisation	7.099		6.678	901		0	6.136		5.715	1.387		1
	Other non credit-obligation assets				0						0		
	IRB Total				143,371						150,796		

Original exposure, unlike Eucosure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).
For corporate – specialised lending, original values reported in December 2017 at consolidated level include all specialised lending exposures, while the corresponding "of which defaulted" exclude those subject to the slotting criteria approach.

								IRB Appro	ach					
					As of 31/12/	2017					As of 30/	06/2018		
			Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	ure amount	Value adjustments and	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and
		(min EUR, %)		Of which: defaulted			Of which: defaulted	provisions		Of which: defaulted	Value*		Of which: defaulted	provisions
		panks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Instituti		27.627	452	18.850	7.637	103	217	25.711	392	17.757	6.701	97	238
	Corporat		247,766	36,481	164,385	75,338	7,579	18,057	235,200	34,812	156,976	78,933	7,170	19,709
		Corporates - Of Which: Specialised Lending	9.840	2.279	8.585	5.693	521	1.001	9.744	2.231	8.425	4.976	508	1.242
		Corporates - Of Which: SME	89.179	22.524	66.142	31.067	4.699	12.167	88.980	21.466	66.052	33.569	4.462	13.061
	Retail		106,993	9,384	99,275	14,807	0	4,724	111,411	9,291	103,247	14,810	0	5,551
		Retail - Secured on real estate property	86.015	4.321	85.102	12.512	0	1.331	90.442	4.454	89.264	12.548	0	1.931
		Retail - Secured on real estate property - Of Which: SME	5,540	1,272	5,503	705	0	439	5,756	1,348	5,719	714	0	612
ITALY		Retail - Secured on real estate property - Of Which: non-	80,475	3,050	79,599	11,807	0	891	84,686	3,106	83,545	11,835	0	1,319
		Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
		Retail - Other Retail	20.977	5.062	14.172	2.295	0	3.393	20.968	4.838	13.983	2.262	0	3.619
		Retail - Other Retail - Of Which: SME	20,977	5,062	14,172	2,295	0	3,393	20,968	4,838	13,983	2,262	0	3,619
		Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity		1,453	253	1,453	4,984	1	0	4,145	107	4,145	11,773	3	0
	Securitis													
		n credit-obligation assets												
iginal exposure, unlike Exposure value, is r	IRB Tota	ıl .												

							IRB Approa	ach					
				As of 31/12	2017					As of 30/	06/2018		
		Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	sure amount	Value adjustments and	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	sure amount	Value adjustments and
	(min EUR, %)		Of which: defaulted	Value*		Of which: defaulted	provisions		Of which: defaulted	Value*		Of which: defaulted	provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	2,358	0	623	326	0	1	2,595	0	927	358	0	1
	Corporates	20.306	59	6.707	3.148	14	24	20.480	51	7.092	2.743	12	31
	Corporates - Of Which: Specialised Lending	1,071	8	792	927	2	6	1,071	0	776	526	0	12
	Corporates - Of Which: SME	21	6	9	3	1	6	33	6	12	5	1	6
	Retail	21	0	21	3	0	0	24	0	24	3	0	0
	Retail - Secured on real estate property	21	0	21	3	0	0	24	0	24	3	0	0
LINITED CTATES	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
UNITED STATES	Retail - Secured on real estate property - Of Which: non- Retail - Qualifying Revolving	21	0	21	3	0	0	24	0	24	3	0	0
	Retail - Qualifying Revolving Retail - Other Retail	U	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: SME Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity	47	0	47	175	0	0	49	0	49	182	0	0
	Securitisation	4/		4/	1/5	U	U	49	U	49	102	U	
	Other non credit-obligation assets												
	IRB Total												

							IRB Appro	ach					
				As of 31/12/	2017					As of 30/	06/2018		
		Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	ure amount	Value adjustments and	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and
	(min EUR, %)		Of which: defaulted	Value		Of which: defaulted	provisions		Of which: defaulted	Value		Of which: defaulted	provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	4.502	0	3.269	360	0	6	5.654	0	4.018	574	0	7
	Corporates	10,466	1	7,951	5,266	0	25	10,142	0	7,814	3,558	0	13
	Corporates - Of Which: Specialised Lending	342	0	319	138	0	5	350	0	332	141	0	2
	Corporates - Of Which: SME	3	0	1	2	0	0	4	0	1	2	0	0
	Retail	69	2	69	10	0	1	83	2	82	13	0	1
	Retail - Secured on real estate property	69	2	69	10	0	1	83	2	82	13	0	1
	Retail - Secured on real estate property - Of Which: SM		0	0	0	0	0	0	0	0	0	0	0
UNITED KINGDOM	Retail - Secured on real estate property - Of Which: no	69	2	69	10	0	1	83	2	82	13	0	1
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Securitisation												
	Other non credit-obligation assets												
	IRB Total												



# Credit Risk - IRB Approach Intesa Sanpaolo SpA

							IRB Approx	ach					
				As of 31/12	2017					As of 30/	06/2018		
		Original Exp	Original Exposure <sup>1</sup>			ure amount	Value adjustments	Original I	Exposure <sup>1</sup>	Exposure	Risk expos	ure amount	Value adjustment
	(min EUR, %)		Of which: defaulted			Of which: defaulted	and provisions		Of which: defaulted	Value <sup>1</sup>		Of which: defaulted	and provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	O O	0
	Institutions	830	0	352	72	0	0	730	0	166	70	0	i
	Corporates	4.883	36	1.978	1.227	8	19	5,409	34	2.773	1.270	8	22
	Corporates - Of Which: Specialised Lending	228	0	155	216	0	6	120	0	62	35	0	2
	Corporates - Of Which: SME	5	0	1	1	0	0	7	0	3	3	0	0
	Retail	5	0	5	1	0	0	6	0	6	1	0	0
	Retail - Secured on real estate property	5	0	5	1	0	0	6	0	6	1	0	0
	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
SPAIN	Retail - Secured on real estate property - Of Which: non-	5	0	5	1	0	0	6	0	6	1	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Securitisation Other non credit-obligation assets												
	IRB Total												

								IRB Appro	ach					
					As of 31/12	2017					As of 30/	06/2018		
			Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and
		(min EUR, %)		Of which: defaulted			Of which: defaulted	provisions		Of which: defaulted	Value*		Of which: defaulted	provisions
		anks and central governments		0	0	0	0	0	0	0	0	0	0	0
	Institutio		1,699	0	895	288	0	3	2,544	0	1,622	558	0	4
	Corporate		7.873	107	3.272	1.411	25	65	7.344	107	4.649	1.785	25	66
		Corporates - Of Which: Specialised Lending	79	45	73	27	11	19	65	44	51	17	11	19
	Retail	Corporates - Of Which: SME	28	5	20	15	1	1	33	5	24	20	1	1
	Retail		18	1	17	3	0	0	20	2	20	3	0	1
		Retail - Secured on real estate property  Retail - Secured on real estate property - Of Which: SME	18 0	1	17	3	0	0	20	1	20	3	0	1
GERMANY		Retail - Secured on real estate property - Of Which: non-	18		17	0	0	0	20		20	0	0	
GERMAINT		Retail - Qualifying Revolving	10	1 0	17	3	0	0	0	1	20	3	0	0
		Retail - Other Retail	0	0	0	0	0	0	0	0	ů	ů	0	0
		Retail - Other Retail - Of Which: SME	0	o o	0	o o	0	0	0	0	ň	ň	0	ň
		Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity		0	0	0	0	0	0	0	0	0	1	0	0
	Securitisa													
	Other no	n credit-obligation assets												
	IRB Total													

								IRB Appro	ach					
					As of 31/12/	2017					As of 30/	06/2018		
			Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	ure amount	Value adjustments and	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	sure amount	Value adjustments and
		(min EUR, %)		Of which: defaulted	Value*		Of which: defaulted	provisions		Of which: defaulted	Value*		Of which: defaulted	provisions
		panks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Instituti		5,304	0	4,301	867	0	3	2,708	0	1,385	386	0	3
	Corporat		7.070	21	2.746	1.520	5	27	6.936	18	2.613	1.141	4	29
		Corporates - Of Which: Specialised Lending	340	0	323	396	0	4	386	0	323	198	0	9
		Corporates - Of Which: SME	6	0	3	3	0	0	6	0	3	2	0	0
	Retail		14	1	14	2	0	0	17	0	17	2	0	0
		Retail - Secured on real estate property	14	1	14	2	0	0	17	0	17	2	0	0
EDANICE		Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
FRANCE		Retail - Secured on real estate property - Of Which: non- Retail - Qualifying Revolving	14	1	14	2	0	0	17	0	17	2	0	0
		Retail - Qualifying Revolving Retail - Other Retail	0	0	0	0	0	0	0	0	0	0	0	0
		Retail - Other Retail - Of Which: SME	U	0	0	U	0	0	0	0	0	0	0	0
		Retail - Other Retail - Of Which: SME Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	
	Equity	Retail - Other Retail - Of Which: hon-SME	0	0	0	0	0	0	0	0	0	10	U	0
	Securitis	ation	0	0	0	- 0	0	0	4	0	4	10	0	0
		on credit-obligation assets												
	IRB Tota													1

IRB 10131

(ii) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).

							IRB Appro	ach					
				As of 31/12	2017					As of 30/	06/2018		
		Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	ure amount	Value adjustments	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and
	(min EUR. %)		Of which: defaulted	Value*		Of which: defaulted	provisions		Of which: defaulted	Value*		Of which: defaulted	provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	14	0	6	3	0	0	8	0	0	0	0	0
	Corporates	4,700	77	4.045	2.788	9	110	4.791	56	3.997	2.778	10	91
	Corporates - Of Which: Specialised Lending	0	0	0	0	0	0	865	18	823	902	0	50
	Corporates - Of Which: SME	1.893	43	1.661	1.112	2	63	1.927	29	1.675	1.120	1	37
	Retail	6,150	52	6,132	846	30	39	6,704	52	6,685	922	41	48
	Retail - Secured on real estate property	5.907	43	5.906	736	27	28	6.452	43	6.451	798	28	38
	Retail - Secured on real estate property - Of Which: SMi		1	62	44	1	2	60	1	60	43	2	2
SLOVAKIA	Retail - Secured on real estate property - Of Which: non	5,844	42	5,844	692	26	26	6,391	42	6,391	755	26	35
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	243	9	226	110	4	11	252	9	234	124	13	10
	Retail - Other Retail - Of Which: SME	243	9	226	110	4	11	252	9	234	124	13	10
	Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Securitisation												
	Other non credit-obligation assets												
	IRB Total												



Credit Risk - IRB Approach
Intesa Sanpaolo SpA

							IRB Appro	ach					
				As of 31/12	2017					As of 30/	06/2018		
		Original Exp	sure¹	Exposure	Risk expos	ure amount	Value adjustments	Original	Exposure <sup>1</sup>	Exposure	Risk expos	ure amount	Value adjustments
	(min EUR, %)		Of which: defaulted	Value <sup>1</sup>		Of which: defaulted	and provisions		Of which: defaulted	Value <sup>1</sup>		Of which: defaulted	and provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	92	0	1	1	0	0	16	0	1	1	0	0
	Corporates	266	0	173	185	0	3	290	0	222	146	0	1
	Corporates - Of Which: Specialised Lending	0	0	0	0	0	0	0	0	0	0	0	0
	Corporates - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail	1	0	1	0	0	0	1	0	1	0	0	0
	Retail - Secured on real estate property	1	0	1	0	0	0	1	0	1	0	0	0
	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
CROATIA	Retail - Secured on real estate property - Of Which: non-	1	0	1	0	0	0	1	0	1	0	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Securitisation												
	Other non credit-obligation assets												
	IRB Total												

								IRB Appro	ach					
					As of 31/12	2017					As of 30/	06/2018		
			Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and
		(min EUR, %)		Of which: defaulted	Value*		Of which: defaulted	provisions		Of which: defaulted	Value*		Of which: defaulted	provisions
	Central I	banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Instituti	ons	244	0	176	34	0	0	321	0	253	38	0	0
	Corporal		3,558	42	1,778	1,004	8	36	4,876	35	3,067	1,252	6	36
		Corporates - Of Which: Specialised Lending	31	0	31	13	0	0	40	0	40	20	0	1
		Corporates - Of Which: SME	120	0	120	82	0	1	120	0	120	99	0	0
	Retail		7	0	7	1	0	0	7	0	7	1	0	0
		Retail - Secured on real estate property	7	0	7	1	0	0	7	0	7	1	0	0
		Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
LUXEMBOURG		Retail - Secured on real estate property - Of Which: non-	7	0	7	1	0	0	7	0	7	1	0	0
		Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
		Retail - Other Retail	0	0	0	0	0	0	0	0	0	0	0	0
		Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	F	Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	.0	0	0	0
	Equity Securities		37	0	37	136	0	0	43	0	43	160	0	0
		on credit-obligation assets												
	IRB Tota													

								IRB Appro	ach					
					As of 31/12	2017					As of 30/	06/2018		
			Original Exp	osure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	sure amount	Value adjustments and	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and
		(min EUR, %)		Of which: defaulted	Value*		Of which: defaulted	provisions		Of which: defaulted	Value*		Of which: defaulted	provisions
		banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Instituti		4.765	0	1.449	1.683	0	17	4.934	0	1.908	2.164	0	5
	Corporat		1,933	0	1,428	651	0	13	1,912	0	1,370	545	0	12
		Corporates - Of Which: Specialised Lending	261	0	155	189	0	6	264	0	161	124	0	10
		Corporates - Of Which: SME	3	0	1	1	0	0	3	0	2	1	0	0
	Retail		1	0	1	0	0	0	1	0	1	0	0	0
		Retail - Secured on real estate property	1	0	1	0	0	0	1	0	1	0	0	0
TURKEY		Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
TURKEY		Retail - Secured on real estate property - Of Which: non-	1	0	1	0	0	0	1	0	1	0	0	0
		Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
		Retail - Other Retail	0	0	0	0	0	0	0	0	0	0	0	0
		Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
		Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity Securitis		0	0	0	0	0	0	0	0	0	0	0	
		eation on credit-obligation assets												
	IRB Tota													

TRG TOTAL

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).



#### Sovereign Exposure

Intesa Sanpaolo SpA

(mln EUR)									As of 31,	/12/2017								
				Memo: breal	kdown by acco	ounting portfo	lio											
Country / Region	Financial as	of which: loans and advances	of which: debt securities	Held for trading <sup>1</sup>	of which: Loans and advances	of which: Debt securities	Designated at fair value through profit or loss <sup>2</sup>	of which: Loans and advances	of which: Debt securities	Available-for- sale <sup>3</sup>	of which: Loans and advances	of which: Debt securities	Loans and Receivables <sup>4</sup>	of which: Loans and advances	of which: Debt securities	Held-to- maturity investments	of which: Loans and advances	of which: Debt securities
TOTAL - ALL COUNTRIES	87,989.8	15,953.8	72,036.0	7,962.0	0.0	7,962.0	223.8	0.0	223.8	54,824.4	0.0	54,824.4	23,898.4	15,953.8	7,944.6	1,081.2	0.0	1,081.2
Austria	175.3	0.0	175.3															
Belgium	303.4	0.0	303.4															
Bulgaria	0.0	0.0	0.0															
Croatia	1,976.2	985.7	990.5															
Cyprus	0.0	0.0	0.0															
Czech Republic	0.0	0.0	0.0															
Denmark	0.0	0.0	0.0															
Estonia	0.0	0.0	0.0															
Finland France	105.7 3,799.6	0.0 5.8	105.7 3,793.8															
Germany	6,467.1	0.0	6,467.1															
Greece	24.6	0.0	24.6															
Hungary	1,016.7	30.3	986.4															
Ireland	179.7	0.0	179.7															
Italy	46,375.1	12,886.2	33,488.9															
Latvia	53.6	44.7	8.9															
Lithuania	41.1	0.0	41.1															
Luxembourg	201.1	0.0	201.1															
Malta	0.0	0.0	0.0															
Netherlands	332.8	0.0	332.8															
Poland	69.2	0.0	69.2															
Portugal	49.7	25.0	24.7															
Romania	215.7	9.6	206.1															
Slovakia	693.6	128.5	565.1															
Slovenia Spain	406.9 15,479.8	250.9 115.7	156.0 15,364.1															
Sweden	2.5	0.0	2.5															
United Kingdom	87.9	0.0	87.9															
Iceland	0.0	0.0	0.0															
Liechtenstein	0.0	0.0	0.0															
Norway	0.0	0.0	0.0															
Switzerland	0.0	0.0	0.0															
Australia	141.3	0.0	141.3															
Canada	626.7	0.0	626.7															
China	17.4	0.0	17.4															
Hong Kong	0.0	0.0	0.0															
Japan	395.4	0.0	395.4															
U.S. Other advanced economies non EEA	3,909.8	0.0	3,909.8															
Other advanced economies non EEA Other Central and eastern Europe countries non EEA	199.8 1,835.3	243.4	199.8 1,591.9															
Middle East	709.9	668.4	41.5															
Latin America and the Caribbean	210.9	0.0	210.9															
Africa	1,421.1	557.0	864.1															
Others	465.0	2.7	462.3															
Note:	,05.0	2.7																

Note:
Information disclosed in this template is sourced from FINREP templates F 20 and F 04.
The Information disclosed in this template is sourced from FINREP templates F 20 and F 04.
The Information reported covers all exposures to "General governments" as defined in paragraph 41 (b) of Armex V of ITS on Supervisory reporting: "central governments, state or regional governments, and local governments, including administrative bodies and non-commercial undertakings, but excluding public companies and private companies held by these administrations that have a commercial activity (which shall be reported under "non-financial corporations"); social security funds; and international organisations, such as the European Community, the International Monetary Fund and the Bank for International Settlements.

Reailans:
Other advanced non EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non-EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non-EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non-EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non-EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
Other advanced non-EEA: Israel, Korea, New Zealand, Russia, San Marino, San Marino, San Marino, San Marino, Russia, San Marino, Marino, San Marino, Marino, Sa

<sup>(1)</sup> Includes "Trading financial assets" portfolio for banks reporting under GAAP

<sup>(2)</sup> Includes "Non-trading non-derivative financial assets measured at fair value through profit or loss" portfolio for banks reporting under GAAF

<sup>(3)</sup> Includes "Non-trading non-derivative financial assets measured at fair value to equity" portfolio for banks reporting under GAAP

<sup>(4)</sup> Includes "Non-trading debt instruments measured at a cost-based method" and "Other non-trading non-derivative financial assets" portfolio for banks reporting under GAAP



		Intesa Sannaolo SnA												
							As of 30/06/2018							
						Dire	ct exposures							
	(mln EUR)			On balance s	heet				Deriva	tives		Off balar	ice sheet	
												Off-balance sh	eet exposures	
								Derivatives with pos	itivo fair valuo	Devivetives with	n negative fair value	on balance si	ect exposures	
								Derivatives with pos	itive iaii vaiue	Derivatives with	i negative ian value			
														Risk weighted
		T-1-1	Total carrying amount of non-derivative financial											exposure amount
Residual Maturity	Country / Region	Total gross carrying amount of non- derivative financial assets	assets (net of short positions)											
			positions)		of which: Financial assets	of which: Financial assets at						Nominal	Provisions	
				of which: Financial assets held for trading	designated at fair value through profit or loss	fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount			
[ 0 - 3M [		0	0	0			0	•						
[ 3M - 1Y [ [ 1Y - 2Y [		0	0	0	0	0	0	0	0	0	0	0	0	
[ 2Y - 3Y [	Austria	0	0	0	0	0	0	0	0	0	0	0	0	
[3Y - 5Y [ [5Y - 10Y [		99 60	99 60	99 60	0	0	0	0	0	0	0	0	0	
[10Y - more Total		159	0 159	0 159	0 0	0 0	0 0	0	0	0 0	0	0	0	0
[0-3M] [3M-1Y] [1Y-2Y] [2Y-3Y]		0	0	0	0	0	0	0	0	0	0	0	0	
[ 2Y - 3Y [ [ 3Y - 5Y [   5Y - 10Y [	Belgium	281 0	281 0	0	0	281 0	0	0	0	0	0	0	0	
[10Y - more Total [ 0 - 3M [		61 343	61 343	0 1	0	61 342	0	0	0 <b>0</b>	0	0	0	0	0
[ 0 - 3M [														
1 2Y - 3Y I 13Y - 5Y I	Bulgaria													
[ 0 - 3M [														
[ 2Y - 3Y [	Cyprus													
[10Y - more														
Total [ 0 - 3M [ [ 3M - 1Y [		1,120 0	0	0	0	0	1,120 0	0	0	0	0	0	0	
[ 1Y - 2Y [	Czech Republic	0 0	0	0	0 0	0 0	0	0	0	0	0	0	0	
[5Y - 10Y [ [10Y - more		0	0	0	0	0	0	0	0	0	0	0	0	
Total [ 0 - 3M   [ 3M - 1Y   [ 1Y - 2Y		1,120	0	0	0	0	1,120	0	0	0	0	0	0	0
[ 1Y - 2Y [	Denmark													
[ 2Y - 3Y [														
Total   0 - 3M     3M - 1Y														
[ 1Y - 2Y [ [ 2Y - 3Y [	Estonia													
[3Y - 5Y [ [5Y - 10Y [	Estolila													
f 10Y - more Total														



	Scheral govern	ments exposures by country of Intesa Sannaolo SnA	and counterparty											
		111111111111111111111111111111111111111					As of 30/06/2018	3						
						Dire	ct exposures							
	(mln EUR)			On balance sl	neet				Deriva	itives		Off balar	ice sheet	
	(min Edit)													
												Off-balance sh	eet exposures	
								Derivatives with po	sitive fair value	Derivatives with	negative fair value			
Residual Maturity	Country / Region	Total gross carrying amount of non- derivative financial assets	Total carrying amount of non-derivative financial assets (net of short positions)		of which: Financial assets	of which: Financial assets at						Nominal	Provisions	Risk weighted exposure amount
				of which: Financial assets held for trading	designated at fair value through profit or loss	fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount			
[ 0 - 3M [ [ 3M - 1Y [		0 4 0	0 4	0	0	0 4	0	0	0	0	0	0	0	
[ 1Y - 2Y [	Finland	31 10	31 10	0	0	31 0	0	0	0	0	0	0	0	
[5Y - 10Y   [10Y - more Total		45 0 90	45 0 90	35 0 45	0	10 0 45	0	0	0	0	0	0	0	
[ 0 - 3M [ [ 3M - 1Y [		162 1.295	158 1,295 405 762	0 0	0	162 1,243	0 52	0	0	0	0 0	50 0	0 0	U
[ 1Y - 2Y [	France	405 762	405 762	1 52	0	404 710	0	0	0	0	0	0	0	
[5Y - 10Y   [10Y - more		944 572 534	944 572 534	304 31 30	0	612 525 285	29 17 219 <b>317</b>	0	0	0	0	0	0	
Total [ 0 - 3M [ [ 3M - 1Y [		4,674 11 12	4,670 11 12	418 11 12	0	3,939	317 0	0	0	0	0	50 0	0	40
[ 1Y - 2Y [ [ 2Y - 3Y [	Germany	159 105	159 105 337	159 181 216 121	0	0	0	0	0	0	0	0	0	
[3Y - 5Y   [5Y - 10Y	Germany	337 4,812 47	337 4,812 47	216 121 47	0	121 4,691	0	0	0	0	0	0	0	
Total  1 0 - 3M f		5,482 39	5,482 37	747 747 0	0	4,811 8	0 0 31	<b>0</b>	0	0 0	0	<b>0</b>	0	14
「3M - 1Y「 「1Y - 2Y「		861 127	852 127	0	0	794 96	64 31	0	0	0	0	26 1	0	
[ 2Y - 3Y [ [3Y - 5Y [ [5Y - 10Y [	Croatia	216 146 298	216 146 296 438	0	0	0 77 40	216 70 258 441	0	0	0 0 16	0 0 536	0 2 10	0	
f 10Y - more Total		441 2,129	438 2,111	0	0	0 1,013	441 1,112	0	8	0 16	0 536	15 54	0	256
[ 0 - 3M [		50 15 0	50 15 0	50 15 0	0	0	0	0	0	0	0	0	0	
[ 2Y - 3Y [ [3Y - 5Y [	Greece	0	0	0	0	0	0	0	0	0	0	0	0	
		0 0 67	0 0 67	0 0 67	0	0	0	0 0	0	0 0	0	0	0	0
[ 0 - 3M [ [ 3M - 1Y [		69 156	70 156	0	0	68 155	1 1	0	0	0	0	0 62	0	
[ 1Y - 2Y [	Hungary	28 157 446	28 157 446	0	0	28 157 446	0	0	0	0	0	4 0	0	
[5Y - 10Y   [10Y - more		78 0	78 0	ŏ 0	0	76 0	1 0	0	0	0	0	0	0	
Total [ 0 - 3M [ [ 3M - 1Y [		933 77 0	935 77 0	0 0 0	0 0 0	930 77 0	3 0 0	0	0 0	0 0	0	66 0 0	0	9
[ 1Y - 2Y [ [ 2Y - 3Y [ [ 3Y - 5Y [ [ 5Y - 10Y [	Ireland	1 0 50 155	1 0 50 155	1 0 0	0	0 0 50 155	0 0 0	0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	
f 10Y - more Total	1	284	284	1	0	282	0	0	0	0	0	0	0	15



	General govern	ments exposures by country of Intesa Sannaolo SnA	are counterparty											
		1111-111-111111111111111111111111111111					As of 30/06/2018							
						Dire	ct exposures							
	(min EUR)			On balance si	heet				Deriva	tives		Off balan	ce sheet	
	(min cort)													
												Off-balance sh	eet exposures	
								Derivatives with po	sitive fair value	Derivatives with	negative fair value			
Residual Maturity	Country / Region	Total gross carrying amount of non- derivative financial assets	Total carrying amount of non-derivative financial assets (net of short positions)		of which: Financial assets	of which: Financial assets at						Nominal	Provisions	Risk weighted exposure amount
				of which: Financial assets held for trading	designated at fair value through profit or loss	fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount			
[ 0 - 3M [ [ 3M - 1Y [		3,467 3,286 5,416	3,458 3,276 5,247 5,268 6,868 9,018	961 1,344 671	0	1,174 1,052 3,593	1,324 880 1,132	0	0 1	0	0	5.039 988 62	0	
[ 1Y - 2Y [	Italy	5,438 6.897	5,247 5,268 6,868	112 414	0 0	4,076 5,238	1,233 1,213	0 10 29	2 73 117	0	0 0	62 29 6	0	
[5Y - 10Y   [10Y - more		9,058 13,763 <b>47,325</b>	9,018 13,644 <b>46,780</b>	282 834 <b>4,617</b>	0	4,008 825 <b>19,965</b>	4,728 11,986	4.953 2,516 <b>7,509</b>	6.657 8,427 <b>15,278</b>	10 2 12	47 67	607 1,197 <b>7,929</b>	0	17,930
Total   0 - 3M     3M - 1Y		47,325 0 0	0 0	4,617 0 0	0	19,965 0 0	22,496 0 0	7,509 0 0	0 0	0 0	0 0	7,929 0 0	0 0	17,930
[ 1Y - 2Y [ [ 2Y - 3Y [ [ 3Y - 5Y [	Latvia	9	0 9	0	0	9	0	0	0	0	0	0	0	
[5Y - 10Y   [10Y - more		43 0	43 0	0	0	0	43 0	0	0	0	0	0 120	0	
Total [ 0 - 3M [ [ 3M - 1Y [		51 0 0	0 0	0 0 0	0 0	9 0 0	43 0 0	0 0	0 0	0 0 0	0 0	120 0 0	0 0 0	82
[ 1Y - 2Y [	Lithuania	0 9 0 0	0 9 0	0 5 0	0 0 0	0 5 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	
Total		9 66	0 9 66	5 0	0 0	0 5 66	0 0	0 0	0 0	0 0	0 0	0 0 50	0 0	1
[ 3M - 1Y [ [ 1Y - 2Y [		0 15	0 15	0	0	0 15	0	3 4	212 71	0	0	0 0	0	
[ 2Y - 3Y [   13Y - 5Y [   15Y - 10Y [	Luxembourg	106 30 433	106 30 433	10 0 20	0 0	10 30 413	86 0 0	0 13 182	0 88 488	1 32 756	26 500 1.252	0	0	
[10Y - more Total [ 0 - 3M [		13 663	13 663	13 44	0	0 534	0 86	182 1.434 1,635	5.726 <b>6,584</b>	212 1,001	1.350 3,128	28 78	0	374
[ 3M - 1Y [	Malta													
Total   0 - 3M     3M - 1Y		0	0	0	0	0	0	0	0	0	0	0	0	
[ 1Y - 2Y [	Netherlands	5 0 183 101 26	5 0 183 101 26	5 0 183 0	0 0 0 0	0 0 0 101 26	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0	0 0 0 0	0 0 0 0	
Total   0 - 3M     3M - 1Y		26 314 0	314	188	0	126 0	0	0	0	0	0	0	0	0
[ 1Y - 2Y [ [ 2Y - 3Y [ [ 3Y - 5Y [ [ 5Y - 10Y [	Poland	0 0 0 33	13 0 0 33	0 0 0 0	0	0 13 0 0	0 0 0 0 21	0 0 0	0 0 0	0 0 0	0 0 0	0 0	0 0 0 0	
l 10Y - more Total	1	15 <b>61</b>	15 <b>61</b>	0	0	15 40	0 21	0	0	0	0	0	0	8



	General govern	ments exposures by country of Intesa Sannaolo SnA	the counterparty											
		Aucac admiduo allA					As of 30/06/2018							
						Dire	ct exposures							
	(mln EUR)			On balance sl	heet				Deriva	tives		Off balar	ice sheet	
	(IIIII EOR)													
												Off-balance sh	neet exposures	
								Derivatives with po	sitive fair value	Derivatives with	negative fair value			
			Total carrying amount of											Risk weighted exposure amount
Residual Maturity	Country / Region	Total gross carrying amount of non- derivative financial assets	non-derivative financial assets (net of short											exposure uniount
		derivative intalicial assets	positions)									Nominal	Provisions	
				of which: Financial assets	of which: Financial assets designated at fair value	of which: Financial assets at fair value through other	OF WHICH, FINANCIAL ASSETS AT	Carrying amount	Notional amount	Carrying amount	Notional amount			
				held for trading	through profit or loss	comprehensive income	amortised cost			, 3				
[ 0 - 3M [   3M - 1Y [		0 3	0 3	0 3	0	0	0	0	0	0	0	0	0	
[ 1Y - 2Y [ [ 2Y - 3Y [	Portugal	0	0	0	0	0	0	0	0	0	0	0	0	
[3Y - 5Y   [5Y - 10Y   [10Y - more	-	0 0 27	0 27	0 27	0	0	0	0	0	0	0	0	0	
Total		30 3	30	30	0	0	6	0	0	0	0	0	0	0
3M - 1Y     1Y - 2Y     2Y - 3Y		85 0 54	85 0 54	0	0	0	4 0 0	0	0	0	0	0	0	
[3Y - 5Y [ [5Y - 10Y [	Romania	9 17 41	9 17	0	0	0 17	0 2	0	0	0	0	0	0	
Total		41 208 40	208 0	1 1 19	0	57 0	0 11 20	0 0	0 0	0 0	0	3	0	12
[ 3M - 1Y [ [ 1Y - 2Y [		450 0	0	0	0	450 0	0	0	0	0	0	0	0	
[ 2Y - 3Y [ [3Y - 5Y [ [5Y - 10Y [	Slovakia	0 0 8	0 0 8	0	0	0	0	0	0	0	0	0	0	
[10Y - more Total		7 505	7 15	7 35	0	0 450	0	0	0	0	0	0	0	191
「0-3M「 「3M-1Y「 「1Y-2Y「		32 37	32 37	0 0 0	0	30 36	2 0	0	0	0	0	0 4	0	
1 2Y - 3Y I 13Y - 5Y I	Slovenia	0	0	0	0	0	0	0	0	0	0	0	0	
		0 245 313	0 245 <b>313</b>	0	0	0 76 <b>143</b>	0 168 <b>171</b>	0	0	0	0	0 16	0	20
[ 0 - 3M [   3M - 1Y		16	16	9 98 35	0		7 105	0	0	0	0	0 0	0	20
[ 1Y - 2Y [ [ 2Y - 3Y [ [ 3Y - 5Y [	Spain	1,675 1,912 3,300 672	1,674 1,912 3,299 671 4,758	35 2 10	0	1,472 1,876 3,297 657	0	0	0	0	0	0	0	
[37 - 57] [57 - 107] [107 - more		4,759 709	709	89 86	0	4,650 346	18 277	0	0	0	0	2 23	0	
Total [ 0 - 3M [ [ 3M - 1Y [		13,043	13,039	329	0	12,299	407 0	0	0	0	0	25 0	0	12
[ 1Y - 2Y [ [ 2Y - 3Y [	Sweden	0	0	0	0	0	0	0	0	0	0	0	0	
[3Y - 5Y   [5Y - 10Y	Sweden	0	0	0	0	0	0	0	0	0	0	0	0	
[10Y - more Total [ 0 - 3M [		6 0	6 0	6 0	0	0 0	0	0 0	<b>0</b>	<b>0</b>	0	<b>0</b>	0 0	0
[ 3M - 1Y [ [ 1Y - 2Y [		0 0 23	0 0 23	0 0 23	0	0	0	0	0	0	0	0	0	
[ 2Y - 3Y [   13Y - 5Y     15Y - 10Y	United Kingdom	0 87	0 87	23 0 0	0	0 0 87	0	0 0 0	0	0	0	0	0 0 0	
f10Y - more Total		0 110	0 110	0	0	0	0	0	0	0	0	0	0	0



	General govern	ments exposures by country of Intesa Sannaolo SnA	the counterparty											
		UUCSG JGHUGUU SUA					As of 30/06/2018							
						Dire	ct exposures							
	(rela FUD)			On balance si	neet				Deriva	tives		Off bala	nce sheet	
	(mln EUR)													-
												Off-balance s	heet exposures	
								Derivatives with po	sitive fair value	Derivatives with	h negative fair value			-
											1			Risk weighted
Residual Maturity	Country / Region	Total gross carrying amount of non-	Total carrying amount of non-derivative financial											exposure amount
Residual Placulity	country / Region	derivative financial assets	assets (net of short positions)									Nominal	Provisions	
				of which: Financial assets	of which: Financial assets	of which: Financial assets at	of which: Financial assets at					Nomina	FIOVISIONS	
				held for trading	designated at fair value through profit or loss	fair value through other comprehensive income	amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount			
[ 0 - 3M [														
[ 0 - 3M   [ 3M - 1Y   [ 1Y - 2Y														
[ 2Y - 3Y [ [3Y - 5Y ] [5Y - 10Y ]	Iceland													
[10Y - more Total														
[ 0 - 3M [														
1 1Y - 2Y I I 2Y - 3Y I I 3Y - 5Y I	Liechtenstein													
[5V - 10V [														
[10Y - more Total [ 0 - 3M [ [ 3M - 1Y [		0	0	0	0	0	0	0	0	0	0 0	0	0	
[ 1Y - 2Y [ [ 2Y - 3Y [	Norway	0 2	0 2	0 2	0	0	0	0	0	0	0	0	0	
[3Y - 5Y   [5Y - 10Y   [10Y - more		0	0	0	0	0	0	0	0	0	0	0	0	
Total [ 0 - 3M [		<b>2</b> 0	<b>2</b> 0	<b>2</b> 0	0	0	0	0	0	0	0	0	0	0
[ 3M - 1Y [ [ 1Y - 2Y [ [ 2Y - 3Y [		0	0	0	0	0	0	0	0	0	0	0	0	
[3Y - 5Y   [5Y - 10Y	Australia	6 111 111	6 111 111	6	0	0 110 111	0	0	0	0	0	0	0	
[10Y - more Total [0 - 3M [		228	228 34	0 7 24	0 0	111 221	0	0	0	0 0	0	0	0	0
[ 3M - 1Y [ [ 1Y - 2Y [		34 128 270	128 270 194 126	34 128 270 162 126 30	0	0	0	0	0	0	0	0	0	
[ 2Y - 3Y [ [3Y - 5Y [	Canada	270 227 126 150	194 126 100	162 126	0	33 0	0	0	0	0	0	0	0	
		0 934	0 852	0 <b>749</b>	0	70 0 <b>103</b>	0	0	0	0	0	0	0	0
[ 0 - 3M [ [ 3M - 1Y [		0 27	0 27	0 27	0	0	0	0	0	0	0	0	0	_
[ 1Y - 2Y [	Hong Kong	54 0 0	54 0 0	54 0 0	0	0	0	0	0	0	0	0	0	
T3Y - 5Y     T5Y - 10Y     T10Y - more		0	0	0	0	0	0	0	0	0	0	0	0	
Total		82 20 448	82 20 448	82 20 448 49	0	0	0	0	0	0	0	0	0	0
[ 3M - 1Y [		49 0	49 0	49 0	0	0	0	0	0	0	0	0	0	
[3Y - 5Y [ [5Y - 10Y [	Japan	11 0	11 0	11 0	0	0	0	0	0	0	0	0	0	
l 10Y - more Total	1	0 527	0 527	0 <b>527</b>	0	0	0	0	0	0	0	0	0	0



	General governi	ments exposures by country of Intesa Sannaolo SpA	tile counterparty											
		IIII esa Sandaolo SDA					As of 30/06/2018							
						Dire	ct exposures							
				On balance sl	heet	20	or exposures		Deriva	ntives		Off balar	ice sheet	-
	(min EUR)			On Bulance 3	icct				Delive			OH Balai	ice silect	
												Off-balance sh	eet exposures	
								Derivatives with po	sitive fair value	Derivatives with	negative fair value			-
														Risk weighted
Desident Metanite	Country / Bouley	Total gross carrying amount of non-	Total carrying amount of non-derivative financial											exposure amount
Residual Maturity	Country / Region	derivative financial assets	assets (net of short positions)									Newtral	Burnislana.	
			, , , , , , , , , , , , , , , , , , , ,	of which: Financial assets	of which: Financial assets	of which: Financial assets at	of which: Financial assets at					Nominal	Provisions	
				held for trading	designated at fair value through profit or loss	fair value through other comprehensive income	amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount			
				0	_									
[ 0 - 3M [ [ 3M - 1Y [ [ 1Y - 2Y [		594 13	594 13	85 0	0	509 13	0	0	0	0	0	0	0	
1 2Y - 3Y I 13Y - 5Y I	U.S.	583 1.049	582 1,049 2,964	233 35	0	349 1,014 2,918	0	0	0	0	0	0	0	
[5Y - 10Y   [10Y - more Total		2,964 57 <b>5,260</b>	2,964 57 <b>5,259</b>	46 0 <b>400</b>	0	2,918 57 <b>4,859</b>	0	0	0	0	0	0 25 25	0	
[ 0 - 3M [ [ 3M - 1Y [		0 0	0 0	0 0	0	0 0	0	0	0 0	0	0	0 0	0	
「1Y - 2Y 「 「2Y - 3Y 「	China	0	0	0	0	0	0	0	0	0	0	0	0	
[3Y - 5Y   [5Y - 10Y   [10Y - more		8 8 0	8 8 0	0	0	8 8 0	0	0	0	0	0	0	0	
Total 「 0 - 3M 「		17 13	17 13	0	0	17 0	0	0	0	0	0	<b>0</b>	0	3
[ 3M - 1Y [   1Y - 2Y     2Y - 3Y		2 0	2 0	0	0	0	0	0	0	0	0	0	0	
[3Y - 5Y [ [5Y - 10Y [	Switzerland	0	0	0	0	0	0	0	0	0	0	0	0	
[10Y - more Total		0 15	0 15	0	0	0	0	0	0	0	0	0	0	0
[ 0 - 3M   [ 3M - 1Y   [ 1Y - 2Y		6 7 35	6 7 35	6 0 0	0	0 7 35	0	0	0	0	0	0	0	
1 2Y - 3Y I 13Y - 5Y I	Other advanced economies non EEA	0 27	0 27	0	0	0 27	0	0	0	0	0	0	0	
		45 88	45 88	0	0	45 88 <b>202</b>	0	0	0	0	0	0	0	116
Total [ 0 - 3M [		208 911 683	208 690 661 221	0	0	50 679 220	864 7	0	0	0	0	1 6	0 0	110
「 1Y - 2Y 「 「 2Y - 3Y 「	Other Central and eastern	226 5 97	221 1 93	0	0	220 0 56	6 5	0	0	0	0	2 0	0	
[3Y - 5Y [   5Y - 10Y     10Y - more	Europe countries non EEA	73 102	93 69 101	0	1 0	28 0	41 44 102	0	0	0	0	30 108	0	
Total I 0 - 3M I		2,098 0	1,836 0	0	1 0	1,034 0	1,069 0	0	0	0	0	146 0	<b>0</b>	1,574
[ 3M - 1Y [ [ 1Y - 2Y [		0	0	0	0	0	0	0	0	0	0	0	0	
[ 2Y - 3Y [ [3Y - 5Y [ [5Y - 10Y [	Middle East	0 0 642	0 0 642	0	0	0 0 15	0 0 627	0	0	0	0	0 0 317	0 0 0	
[10Y - more Total		100 <b>741</b>	100 741	0	0	7 22	93 <b>720</b>	0	0	0	0	770 1,087	0	163
[ 0 - 3M   [ 3M - 1Y   [ 1Y - 2Y		15 5 0	15 5 0	0	0	14 5	0	0	0	0	0	1 0	0	
[ 2Y - 3Y [   13Y - 5Y	Latin America and the Caribbean	10 34	10 34	1 0	0	9	0	0	0	0	0	0	0 0	
		93 114	93 112	4 11	0	89 101	0	0	0 2	0	0	0	0	
Total	l	271	269	17	0	252	0	0	1 2	0	0	86	1	258



#### General governments exposures by country of the counterparty

	<b>-</b>	Intesa Sannaolo SnA	and dounted party											
		IIITesa Saudadio SuA					As of 30/06/2018	3						
						Dire	ct exposures							
	(mln EUR)			On balance s	heet				Deriva	tives		Off bala	nce sheet	
												Off-balance sl	neet exposures	
								Derivatives with po	sitive fair value	Derivatives with	negative fair value			
Residual Maturity	Country / Region	Total gross carrying amount of non- derivative financial assets	Total carrying amount of non-derivative financial assets (net of short positions)	of which: Financial assets held for trading	of which: Financial assets designated at fair value through profit or loss	of which: Financial assets at fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount	Nominal	Provisions	Risk weighted exposure amount
[ 0 - 3M [	Africa	16 7 8 12 51 201 183 478	16 7 8 12 50 200 182 475	0 0 0 0 0 0 3 3	0 0 0 0 0	0 0 0 11 4 62 28 105	16 7 8 0 46 138 152 367	0 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	31 1 16 6 0 36 738 828	0 0 0 0 0	204
[ 0 - 3M [	Others <sup>(5)</sup>	62 2 0 0 21 117 24	61 2 0 0 21 116 24	0 0 0 0 0	0 0 0 0	61 2 0 0 21 116 24	0 0 0 0 0	0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	15 0 0 0 0	0 0 0 0	
Total		225	224	0	0	223	1	0	0	0	0	15	0	173

Notes and definitions
Information disclosed in this template is sourced from COREP template C 33, introduced with the reporting framework 2.7, applicable for reports as of 31 march 2018.

(1) Information on sovereign exposures is only available for institutions that have sovereign exposures of 10% or more compared to total sovereign exposures. Where the latter threshold is not met, information is disclosed through the aggregate "Others".

(2) The exposures records cover or view consoures to central, recording all cases are designed and case of the control of the counterparts with full or cartial coverment cuarantees.

(3) The basks disclose the exposures in the "Financial assets held for tradition" confloid after offsettime the cash short oxidions have to the exposures to enter in control assets the for tradition of the control of the exposures to enter in control assets that the control of the exposures to enter in control of the exposures to exposure to exposure the exposure to exposure exposure to exposure the exposure to exposure expo

(5) Residual countries not exported separately not one TEAL Stratel. Known Residual Countries not exported separately not one TEAL Stratel. Known Residual Countries not exported separately not one TEAL Stratel. Known Residual Countries not exported separately not one TEAL Stratel. Known Residual Countries not exported separately not one TEAL Stratel. Known Residual Countries not exported separately not not recovered and Turkey.

Other CEE one TEAL Ribbania, Bossia and Hercepoints, PR Mecadonia, Mortenegro, Serbia and Turkey.

Middle Sest: Barran. Diltool, Iran. Iran. Jordan, Known L. Lebanon, Libra. Ornan, Catas: Saud Arabia, Sudian, Swia. United Arab Emirates and Yemen.

Middle Sest: Barran. Diltool, Iran. Iran. Jordan, Known L. Lebanon, Libra. Ornan, Catas: Saud Arabia, Sudian, Swia. United Arab Emirates and Yemen.

Middle Sest: Barran. Diltool, Iran. Iran. Jordan, Known L. Lebanon, Libra. Ornan, Catas: Saud Arabia, Sudian, Known Republic, Catas Saud, Known Republic



#### Performing and non-performing exposures

	As of 31/12/2017							As of 30/06/2018						
	Gross carrying amount				Accumulated impairment, accumulated changes in fair value due to credit risk and provisions <sup>4</sup>		Collaterals and financial	Gross carrying amount			Accumulated impairment, accumulated changes in fair value due to credit risk and provisions <sup>4</sup>		Collaterals and financial	
(min EUR, %)		Of which performing but past due >30	Of which non-performing <sup>1</sup>		On performing exposures <sup>2</sup>	On non- performing	guarantees received on non- performing exposures		Of which performing but past due >30	Of which non-performing <sup>1</sup>		On performing exposures <sup>2</sup>	On non- performing	guarantees received on non- performing exposures
		days and <=90 days		Of which: defaulted	exposures <sup>-</sup>	exposures <sup>3</sup>	exposures		days and <=90 days		Of which: defaulted	exposures <sup>2</sup>	exposures <sup>3</sup>	exposures
Debt securities (including at amortised cost and fair value)	78,869	0	88	88	90	46	1	79,561	0	138	138	109	89	0
Central banks	108	0	0	0	0	0	0	1,126	0	0	0	21	0	0
General governments	64,081	0	30	30	4	2	0	63,659	0	31	31	68	3	0
Credit institutions	3,454	0	0	0	45	0	0	3,693	0	48	48	2	48	0
Other financial corporations	9,097	0	12	12	29	12	0	9,022	0	22	22	10	17	0
Non-financial corporations	2,130	0	45	45	11	31	1	2,061	0	37	37	8	22	0
Loans and advances(including at amortised cost and fair value)	504,013	4,546	52,266	52,266	1,336	26,626	19,641	492,685	3,729	39,674	39,509	2,188	21,168	13,955
Central banks	46,305	0	0	0	2	0	0	40,627	0	0	0	7	0	0
General governments	16,078	458	377	377	22	102	1	15,199	212	361	361	48	104	1
Credit institutions	30,887	500	4	4	59	4	0	33,014	503	4	4	31	4	0
Other financial corporations	61,646	32	1,107	1,107	95	509	402	60,818	50	961	961	92	502	348
Non-financial corporations	207,911	1,479	40,893	40,893	797	21,194	15,372	202,354	1,219	31,213	31,114	1,357	16,942	10,793
of which: small and medium-sized enterprises at amortised cost	95,295	812	27,590	27,590	443	14,956	10,965	88,549	724	21,206	21,165	782	11,985	7,382
Households	141,185	2,076	9,883	9,883	360	4,817	3,866	140,673	1,746	7,135	7,069	653	3,617	2,813
DEBT INSTRUMENTS other than HFT	582,882	4,546	52,354	52,354	1,426	26,672	19,642	572,246	3,729	39,812	39,647	2,297	21,258	13,955
OFF-BALANCE SHEET EXPOSURES	286,490		2,818	2,818	91	237	804	228,869		2,584	2,571	161	242	760

<sup>(1)</sup> For the definition of non-performing exposures please refer to COMMISSION IMPLEMENTING REGULATION (EU) 2015/227 of 9 January 2015, ANNEX V, Part 2-Template related instructions, subtitle 29

<sup>(2)</sup> Institutions report here collective allowances for incurrred but not reported losses (instruments at amortised cost) and changes in fair value of performing exposures due to credit risk and provisions (instruments at fair value other than HFT)

<sup>(1)</sup> Institutions report here specific allowances for financial assets, individually and collectively estimated (instruments at amortised cost) and changes in fair value of NPE due to credit risk and provisions (instruments at fair value other than HFT)

<sup>(4)</sup> For the on-balance sheet items, accumulated impairments and accumulated negative changes in fair value due to credit risk are disclosed with a positive sign if they are decreasing assets. Following this sign convention, information is disclosed with the opposite sign of what is reported according to the FINREP framework (templates F 18.00 / F 19.00), which follows a sign convention based on a credit/fiction convention, as explained in Annex V, Part 1 paragraphs 9 and 10 Regulation (EU) No 880/2014 - ITS on Supervisory reporting. However, for the off-balance sheet instruments, the same item ('Accumulated impairment, accumulated changes in fair value due to credit risk and provisions') is disclosed consistently with the FINREP sign convention. This is because, based on this sign convention of fibralance sheet commitments are generally reported with a positive sign.



#### Forborne exposures

			As of 31/12/2017			As of 30/06/2018					
	Gross carrying amount of exposures with forbearance measures		Accumulated impairment, accumulated changes in fair value due to credit risk and provisions for exposures with forbearance measures <sup>2</sup>		Collateral and financial guarantees received on	Gross carrying amount of exposures with forbearance measures		Accumulated impairment, accumulated changes in fair value due to credit risk and provisions for exposures with forbearance measures <sup>2</sup>		Collateral and financial	
		Of which non- performing exposures with forbearance measures		Of which on non- performing exposures with forbearance measures	exposures with forbearance measures		Of which non- performing exposures with forbearance measures		Of which on non- performing exposures with forbearance measures	guarantees received on exposures with forbearance measures	
(mln EUR, %)  Debt securities (including at amortised cost and fair value)	118	23	1	0	0	90	1	0	0	0	
Central banks	0	0			0	90		0	0	0	
	ŭ	ŭ	0	0	-		0	-		0	
General governments	102	23	U	0	0	79	1	0	0	0	
Credit institutions	0	0	0	0	0	0	0	0	0	0	
Other financial corporations	0	0	0	0	0	11	0	0	0	0	
Non-financial corporations	15	0	1	0	0	0	0	0	0	0	
Loans and advances (including at amortised cost and fair value)	19,210	11,351	3,899	3,797	11,557	18,527	10,589	4,482	4,143	10,854	
Central banks	0	0	0	0	0	0	0	0	0	0	
General governments	179	103	39	38	1	150	104	46	42	1	
Credit institutions	0	0	0	0	0	113	0	3	0	0	
Other financial corporations	938	542	198	188	484	873	519	249	234	480	
Non-financial corporations	15,078	9,452	3,350	3,275	8,716	14,530	8,795	3,779	3,518	8,198	
of which: small and medium-sized enterprises at amortised cost	8,012	4,998	1,778	1,739	5,368	8,129	4,575	1,921	1,743	5,486	
Households	3,016	1,254	312	296	2,355	2,860	1,172	406	349	2,175	
DEBT INSTRUMENTS other than HFT	19,328	11,374	3,899	3,797	11,557	18,617	10,590	4,483	4,143	10,854	
Loan commitments given	773	327	1	1	227	943	307	32	22	405	

<sup>(1)</sup> For the definition of forborne exposures please refer to COMMISSION IMPLEMENTING REGULATION (EU) 2015/227 of 9 January 2015, ANNEX V, Part 2-Template related instructions, subtitle 30

To the continuous of the properties of the continuous and process please test or the continuous process please test process proc