#### **PROSPECTUS**



# INTESA SANPAOLO S.p.A.

(incorporated as a società per azioni in the Republic of Italy) as Issuer and, in respect of Notes issued by Intesa Sanpaolo Bank Ireland p.l.c., as Guarantor and

# INTESA SANPAOLO BANK IRELAND p.l.c.

(incorporated with limited liability in Ireland under registered number 125216)

as Issuer

# €70,000,000,000 Euro Medium Term Note Programme

Under the €70,000,000,000 Euro Medium Term Note Programme (the "Programme") described in this Prospectus, Intesa Sanpaolo S.p.A. ("Intesa Sanpaolo") and Intesa Sanpaolo Bank Ireland p.l.c. ("INSPIRE") (together, the "Issuers" and, each of them, an "Issuer") may issue notes ("Notes") on a continuing basis to one or more of the Dealers named on page 24 and any additional Dealer appointed under the Programme from time to time (each a "Dealer" and together the "Dealers"). References in this Prospectus to the "relevant Dealer" shall be, in the case of an issue of Notes to more than one Dealer, to the lead manager of such issue and, in the case of an issue of Notes to one Dealer, to such Dealer.

The Notes will be constituted by an amended and restated trust deed dated 22nd December, 2010 (as amended, supplemented and/or restated from time to time, the "**Trust Deed**") between the Issuers and The Law Debenture Trust Corporation p.l.c. (the "**Trustee**"). The payments of all amounts due in respect of the Notes issued by INSPIRE ("**Guaranteed Notes**") will be unconditionally and irrevocably guaranteed by Intesa Sanpaolo pursuant to the Trust Deed.

Pursuant to the Programme, the Issuers may issue Notes denominated in any currency agreed with the relevant Dealer. Notes issued under the Programme will not have denominations of less than &epsilon1,000. The aggregate nominal amount of all Notes from time to time outstanding under the Programme will not exceed &epsilon2,000,000,000 (or its equivalent in other currencies calculated as described herein).

An investment in Notes issued under the Programme involves certain risks. For a discussion of these risks, see "Risk Factors" on page 7.

This Prospectus has been approved as a base prospectus issued in compliance with Directive 2003/71/EC (the "Prospectus Directive") by the Commission de Surveillance du Secteur Financier (the "CSSF") in its capacity as competent authority in Luxembourg for the purposes of the Prospectus Directive. Application has been made by the Issuers for Notes during the period of twelve months after the date hereof to be listed on the Official List of the Luxembourg Stock Exchange and admitted to trading on the regulated market of the Luxembourg Stock Exchange, which is a regulated market for the purposes of the Markets in Financial Instruments Directive 2004/39/EC. In addition, pursuant to Article 18 of the Prospectus Directive, the Issuers have requested the CSSF to issue a certificate of approval of this Prospectus, together with a copy of this Prospectus, to the Central Bank of Ireland in its capacity as competent authority in Ireland. Under the Luxembourg law of 10 July 2005 which implements the Prospectus Directive, prospectuses relating to money market instruments having a maturity at issue of less than 12 months and complying also with the definition of securities are not subject to the approval provisions of Part II of such law.

The Programme also allows for Notes to be unlisted or to be admitted to listing, trading and/or quotation by such other or further listing authorities, stock exchanges and/or quotation systems as may be agreed with the relevant Issuer. Notes issued pursuant to the Programme may also be rated or unrated. Where an issue of Notes is rated, its rating will be specified in the Final Terms. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency. Whether or not each credit rating applied for in relation to the relevant Series of Notes will be issued by a credit rating agency established in the European Union and registered under Regulation (EC) No 1060/2009 (the "CRA Regulation") will be disclosed in the Final Terms. In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the European Union and registered under the CRA Regulation (or is endorsed and published or distributed by subscription by such a credit rating agency in accordance with the Regulation) unless the rating is provided by a credit rating agency operating in the European Union before 7 June 2010 which has submitted an application for registration in accordance with the CRA Regulation and such registration is not refused

Joint Arrangers

Banca IMI Deutsche Bank

Dealers

Banca IMI BNP PARIBAS Citi Crédit Agricole CIB Deutsche Bank Goldman Sachs International Intesa Sanpaolo S.p.A. Morgan Stanley The Royal Bank of Scotland Barclays Capital
BofA Merrill Lynch
Commerzbank
Credit Suisse
Dexia Capital Markets
HSBC
J.P. Morgan
Natixis
Société Générale Corporate & Investment Banking

**UBS Investment Bank** 

This Prospectus comprises a base prospectus for each Issuer for the purposes of Article 5.4 of the Prospectus Directive.

Any person (an "Investor") intending to acquire or acquiring any securities from any person (an "Offeror") should be aware that, in the context of an offer to the public as defined in the Prospectus Directive, the Issuer may be responsible to the Investor for the Prospectus only if the Issuer is acting in association with that Offeror to make the offer to the Investor. Each Investor should therefore verify with the Offeror whether or not the Offeror is acting in association with the Issuer. If the Offeror is not acting in association with the Issuer, the Investor should check with the Offeror whether anyone is responsible for the Prospectus for the purposes of Article 6 of the Prospectus Directive as implemented by the national legislation of each EEA Member State in the context of the offer to the public, and, if so, who that person is. If the Investor is in any doubt about whether it can rely on the Prospectus and/or who is responsible for its contents it should take legal advice.

Both Intesa Sanpaolo and INSPIRE accept responsibility for the information contained in this document. To the best of the knowledge of each of Intesa Sanpaolo and INSPIRE, having taken all reasonable care to ensure that such is the case, the information contained in this document is in accordance with the facts and does not omit anything likely to affect the import of such information.

The previous paragraph should be read in conjunction with the second paragraph above. Subject as provided in the applicable Final Terms, the only persons authorised to use this Prospectus in connection with the issue of any Tranche of Notes are the persons named in the applicable Final Terms as the relevant Dealer(s).

AN INVESTOR INTENDING TO ACQUIRE OR ACQUIRING ANY NOTES FROM AN OFFEROR WILL DO SO, AND OFFERS AND SALES OF THE NOTES TO AN INVESTOR BY AN OFFEROR WILL BE MADE, IN ACCORDANCE WITH ANY TERMS AND OTHER ARRANGEMENTS IN PLACE BETWEEN SUCH OFFEROR AND SUCH INVESTOR INCLUDING AS TO PRICE, ALLOCATIONS AND SETTLEMENT ARRANGEMENTS. THE ISSUER WILL NOT BE A PARTY TO ANY SUCH ARRANGEMENTS WITH INVESTORS (OTHER THAN THE DEALERS) IN CONNECTION WITH THE OFFER OR SALE OF THE NOTES AND, ACCORDINGLY, THIS PROSPECTUS AND ANY FINAL TERMS WILL NOT CONTAIN SUCH INFORMATION. THE INVESTOR MUST LOOK TO THE OFFEROR AT THE TIME OF SUCH OFFER FOR THE PROVISION OF SUCH INFORMATION. THE ISSUER HAS NO RESPONSIBILITY TO AN INVESTOR IN RESPECT OF SUCH INFORMATION.

This Prospectus should be read and construed together with any supplements hereto and with any other information incorporated by reference herein and, in relation to any Tranche (as defined herein) of Notes, should be read and construed together with the relevant Final Terms (as defined herein).

Both Intesa Sanpaolo and INSPIRE have confirmed to the Dealers that this Prospectus (including for this purpose, each relevant Final Terms) contains all information which is (in the context of the Programme, the issue, offering and sale of the Notes and the Guarantee of the Notes) material; that such information is true and accurate in all material respects and is not misleading in any material respect; that any opinions, predictions or intentions expressed herein are honestly held or made and are not misleading in any material respect; that this Prospectus does not omit to state any material fact necessary to make such information,

opinions, predictions or intentions (in the context of the Programme, the issue, offering and sale of the Notes and the Guarantee of the Notes) not misleading in any material respect; and that all proper enquiries have been made to verify the foregoing.

No person has been authorised to give any information or to make any representation not contained in or not consistent with this Prospectus or any other document entered into in relation to the Programme or any information supplied by Intesa Sanpaolo and INSPIRE or such other information as is in the public domain and, if given or made, such information or representation should not be relied upon as having been authorised by Intesa Sanpaolo, INSPIRE, the Trustee or any Dealer.

No representation or warranty is made or implied by the Dealers or any of their respective affiliates, and none of the Dealers or any of their respective affiliates makes any representation or warranty or accepts any responsibility as to the accuracy or completeness of the information contained in this Prospectus. Neither the delivery of this Prospectus or any Final Terms nor the offering, sale or delivery of any Note shall, in any circumstances, create any implication that the information contained in this Prospectus is true subsequent to the date hereof or the date upon which this Prospectus has been most recently amended or supplemented or that there has been no adverse change, or any event reasonably likely to involve any adverse change, in the condition (financial or otherwise) of Intesa Sanpaolo, INSPIRE and its consolidated subsidiaries (the "Intesa Sanpaolo Group") since the date hereof or the date upon which this Prospectus has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

The distribution of this Prospectus and any Final Terms and the offering, sale and delivery of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Prospectus or any Final Terms comes are required by each of Intesa Sanpaolo, INSPIRE and the Dealers to inform themselves about and to observe any such restrictions. For a description of certain restrictions on offers, sales and deliveries of Notes and on the distribution of this Prospectus or any Final Terms and other offering material relating to the Notes, see "Subscription and Sale". In particular, neither the Notes nor the guarantee thereof have been or will be registered under the United States Securities Act of 1933 (as amended) (the "Securities Act") and are both subject to U.S. tax law requirements. Subject to certain exceptions, Notes may not be offered, sold or delivered within the United States or to U.S. persons. Notes may be offered and sold outside the United States in reliance on Regulation S under the Securities Act ("Regulation S").

Neither this Prospectus nor any Final Terms constitute an offer or an invitation to subscribe for or purchase any Notes and neither should they be considered as a recommendation by Intesa Sanpaolo, INSPIRE, the Trustee, the Dealers or any of them that any recipient of this Prospectus or any Final Terms should subscribe for or purchase any Notes. Each recipient of this Prospectus or any Final Terms shall be taken to have made its own investigation and appraisal of the condition (financial or otherwise) of Intesa Sanpaolo, INSPIRE and the Intesa Sanpaolo Group.

The maximum aggregate principal amount of Notes outstanding and guaranteed at any one time under the Programme will not exceed €70,000,000,000 (and for this purpose, any Notes denominated in another currency shall be translated into euro at the date of the agreement to issue such Notes (calculated in accordance with the provisions of the Dealer Agreement as

defined under "Subscription and Sale")). The maximum aggregate principal amount of Notes which may be outstanding and guaranteed at any one time under the Programme may be increased from time to time, subject to compliance with the relevant provisions of the Dealer Agreement.

This Prospectus has been prepared on the basis that, except to the extent that sub-paragraph (ii) below may apply, any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of Notes. Accordingly any person making or intending to make an offer in that Relevant Member State of Notes which are the subject of an offering contemplated in this Base Prospectus as completed by final terms in relation to the offer of those Notes may only do so (i) in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer, or (ii) if a prospectus for such offer has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State and (in either case) published, all in accordance with the Prospectus Directive, provided that any such prospectus has subsequently been completed by final terms which specify that offers may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State and such offer is made in the period beginning and ending on the dates specified for such purpose in such prospectus or final terms, as applicable. Except to the extent sub-paragraph (ii) above may apply, neither the Issuers nor any Dealer have authorised, nor do they authorise, the making of any offer of Notes in circumstances in which an obligation arises for the relevant Issuer or any Dealer to publish or supplement a prospectus for such offer.

In this Prospectus, references to "U.S." or "USD" are to United States dollars, references to "STG" or "£" are to the lawful currency of the United Kingdom and references to "EUR", "euro", "euros" or "€" are to the currency introduced at the start of the third stage of European Economic and Monetary Union and as defined in Article 2 of Council Regulation (EC) No. 974/98 of 3 May 1998 on the introduction of the euro, as amended. References to a "regulated market" have the meaning given to that expression by Article 14 of the Markets in Financial Instruments Directive 2004/39/EC.

Certain figures included in this Prospectus have been subject to rounding adjustments; accordingly, figures shown for the same category presented in different tables may vary slightly and figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which precede them.

In connection with the issue of any Tranche of Notes under the Programme, the Dealer or Dealers (if any) named as the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in the applicable Final Terms may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilising Manager(s) (or persons acting on behalf of a Stabilising Manager) will undertake stabilisation action. Any stabilisation action or over-allotment may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of

Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

#### **CERTAIN DEFINITIONS**

Intesa Sanpaolo is the surviving entity from the merger between Banca Intesa S.p.A. and Sanpaolo IMI S.p.A., which was completed with effect from 1st January, 2007. Pursuant to the merger, Sanpaolo IMI S.p.A. merged by incorporation into Banca Intesa S.p.A. which, upon completion of the merger, changed its name to Intesa Sanpaolo S.p.A. Accordingly, in this Prospectus:

- (i) references to "**Intesa Sanpaolo**" are to Intesa Sanpaolo S.p.A. in respect of the period since 1st January, 2007 and references to the "**Intesa Sanpaolo Group**" are to Intesa Sanpaolo and its subsidiaries in respect of the same period;
- (ii) references to "**Banca Intesa**" or "**Intesa**" are to Banca Intesa S.p.A. in respect of the period prior to 1st January, 2007 and references to the "**Banca Intesa Group**" are to Banca Intesa and its subsidiaries in respect of the same period; and
- (iii) references to "Sanpaolo IMI" are to Sanpaolo IMI S.p.A. and references to "Sanpaolo IMI Group" are to Sanpaolo IMI and its subsidiaries.

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#### **SUMMARY**

This Summary must be read as an introduction to this Prospectus. Any decision to invest in any Notes should be based on a consideration of this Prospectus as a whole, including the information incorporated by reference. Following the implementation of the relevant provisions of the Prospectus Directive in each EEA State no civil liability will attach to the persons responsible for this Summary in any such EEA State in respect of this Summary, including any translation hereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of this Prospectus. Where a claim relating to information contained in this Prospectus is brought before a court in an EEA State, the claimant may, under the national legislation of the EEA State where the claim is brought, be required to bear the costs of translating the Prospectus before legal proceedings are initiated.

Words and expressions defined in the "Terms and Conditions of the Notes" or elsewhere in this Prospectus have the same meaning in this section.

# Summary of Intesa Sanpaolo S.p.A.

Intesa Sanpaolo is the surviving entity following the merger by incorporation of Sanpaolo IMI S.p.A. with and into Banca Intesa S.p.A., which was completed on 1st January, 2007. Upon completion of the merger, the surviving entity changed its name from Banca Intesa S.p.A. to Intesa Sanpaolo S.p.A.

# Legal status and information

Intesa Sanpaolo is a company limited by shares, incorporated in 1925 under the laws of Italy and registered with the Companies' Registry of Turin under registration number 00799960158. It is also registered on the National Register of Banks under no. 5361 and is the parent company of "Gruppo Intesa Sanpaolo".

# Registered office

Intesa Sanpaolo's registered office is at Piazza San Carlo 156, 10121 Turin and its telephone number is +39 0115551. Intesa Sanpaolo's secondary office is at Via Monte di Pietà 8, 20121 Milan.

# **Objects**

The objects of Intesa Sanpaolo are deposit-taking and the carrying-on of all forms of lending activities, including through its subsidiaries. Intesa Sanpaolo may also, in compliance with laws and regulations applicable from time to time and subject to obtaining the required authorisations, provide all banking and financial services, including the establishment and management of open-ended and closed-ended supplementary pension schemes, as well as the performance of any other transactions that are incidental to, or connected with, the achievement of its objects.

# Share capital

At 30th September, 2010, Intesa Sanpaolo's issued and paid-up share capital amounted to €6,646,547,922.56, divided into 12,781,822,928 shares with a nominal value of €0.52 each, in turn comprising 11,849,332,367 ordinary shares and 932,490,561 non-convertible savings shares.

# Organisational structure

The activity of the Intesa Sanpaolo Group is organised by business units:

• The **Banca dei Territori Division**, which includes Italian subsidiary banks, operates with 5,707 branches serving 11.3 million customers and is based on a business model oriented to maintain and enhance regional brands, strengthen local commercial coverage and relations with individuals, small businesses and small-to-medium enterprises. Banca Prossima was established to serve non-profit entities and operates through the Intesa Sanpaolo Group's branches, with local offices and dedicated professionals.

The activities of this Division include private banking, industrial credit (operated by Mediocredito Italiano) and bancassurance (operated by EurizonVita, Sud Polo Vita, Centrovita Assicurazioni and Intesa Vita - a joint venture with the Generali group - in the life insurance sector and EurizonTutela in the casualty sector, with products mainly addressed to the safeguard of person and assets).

- The Corporate & Investment Banking Division has the mission of supporting the steady and sustainable growth of businesses and financial institutions with a medium/long term view, on a national and international basis, acting as a "global partner" with an in-depth understanding of company strategies and a complete service range. The Division includes M&A activities, structured finance and capital markets (performed through Banca IMI S.p.A.) and also merchant banking. It is present in 30 countries supporting the cross-border activity of its customers through a specialised network which comprises foreign branches, representative offices and subsidiaries performing corporate banking activity.
- The International Subsidiary Banks Division, which is responsible for activities outside Italy, operates through subsidiary and partly-owned commercial banks and provides guidelines, coordination and support to subsidiaries abroad active in retail and commercial banking. It operates with 1,766 branches serving approximately 8.6 million customers in the following 13 countries in Central-Eastern Europe and the Mediterranean region: Albania (Intesa Sanpaolo Bank Albania), Bosnia-Herzegovina (Intesa Sanpaolo Banka Bosna i Hercegovina), Croatia (Privredna Banka Zagreb), Egypt (Bank of Alexandria), the Russian Federation (Banca Intesa), Greece (with the Athens branch of Intesa Sanpaolo Bank Albania), the Czech Republic (with the Prague branch of VUB Banka), Romania (with Intesa Sanpaolo Bank Romania and Banca CR Firenze Romania), Serbia (Banca Intesa Beograd), Slovakia (VUB Banka), Slovenia (Banka Koper), Hungary (CIB Bank) and Ukraine (Pravex-Bank).
- **Public Finance** is responsible for customers in government, public entities, local authorities, public utilities, general contractors, public and private healthcare structures, developing activities related to lending and day-to-day banking operations, project financing, securitisations, financial advisory, with the aim of favouring cooperation between public and private entities and supporting initiatives and investment projects in large infrastructures, healthcare, research and public utilities in general. Public finance activities are performed through Banca Infrastrutture Innovazione e Sviluppo.
- **Eurizon Capital** is the Intesa Sanpaolo Group's asset management company.

• **Banca Fideuram** is the Intesa Sanpaolo Group company specialised in asset gathering, performed by the networks of financial advisors and 97 branches serving customers with medium to high savings potential.

# Summary of Intesa Sanpaolo Bank Ireland p.l.c.

Intesa Sanpaolo Bank Ireland p.l.c. ("**INSPIRE**") was incorporated in Ireland on 22nd September, 1987 under the Irish Companies Acts 1963 to 1986 (now the Companies Acts 1963 to 2005, as amended) and has changed its legal name from time to time since its date of incorporation, most recently on 31st August, 2007 to its current legal name. INSPIRE holds a banking licence pursuant to section 9 of the Central Bank Act, 1971. As a fully licensed bank in Ireland, INSPIRE is regulated by the Central Bank of Ireland. INSPIRE is registered with the Registrar of Companies in Dublin under registration number 125216. Its registered office is located at 3rd floor, KBC House, 4 George's Dock, IFSC Dublin 1 (tel: +353 1 6726 720). INSPIRE is a wholly owned subsidiary of Intesa Sanpaolo and it has no active subsidiaries.

Since its incorporation, INSPIRE has been active in various segments of banking business. Its main activity is international lending to corporate and credit institutions, intra-group lending, management of a portfolio of securities held for liquidity purposes and treasury activities.

INSPIRE currently has 31 employees.

# **Summary of the Notes**

# Form of Notes

Notes will be issued in bearer form ("**Bearer Notes**") or registered form ("**Registered Notes**"), as specified in the relevant Final Terms. Bearer Notes will not be exchangeable for Registered Notes and Registered Notes will not be exchangeable for Bearer Notes. No single Series or Tranche may comprise both Bearer Notes and Registered Notes.

#### **Currencies**

Notes may be denominated in any currency, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements. Payments in respect of Notes may, subject to such compliance, be made in and/or linked to, any currency or currencies other than the currency in which such Notes are denominated.

#### Maturities

Any maturity, subject, in relation to specific currencies, to compliance with all applicable legal and/or regulatory and/or central bank requirements.

#### **Denominations**

Notes will be issued in such denominations as may be specified in the relevant Final Terms, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements and save that, subject to any minimum denomination of Notes to be issued by INSPIRE, the minimum denomination of each Note admitted to trading on a regulated market within the European Economic Area or offered to the public in a Member State of European Economic Area in circumstances which require the publication of a prospectus under the

Prospectus Directive will be €1,000 (or, if Notes are denominated in a currency other than Euro, the equivalent amount in such currency).

# Redemption

Notes may be redeemed at par or at such other Redemption Amount (detailed in a formula, index or otherwise) as may be specified in the relevant Final Terms. Notes may also be redeemable in two or more instalments on such dates and in such manner as may be specified in the relevant Final Terms. Redemption of Subordinated Notes is subject in certain circumstances to regulatory approval.

## Governing law

The Notes and the Trust Deed and any non-contractual obligations arising out of or in connection with them will be governed by English law, save that the subordination provisions applicable to Intesa Sanpaolo Subordinated Notes and the subordination provisions which relate to the Subordinated Guarantee and any non-contractual obligations arising out of or in connection with them will be governed by, and construed in accordance with, Italian law and the subordination provisions applicable to INSPIRE Subordinated Notes and any non-contractual obligations arising out of or in connection with them will be governed by, and construed in accordance with, Irish law.

# Listing and admission to trading

The Luxembourg Stock Exchange and/or any other stock exchange (as may be agreed between Intesa Sanpaolo and/or INSPIRE and the relevant Dealer and specified in the relevant Final Terms) or may be unlisted.

# **Summary of Risk Factors**

The purchase of Notes may involve substantial risks and is suitable only for investors who have the knowledge and experience in financial and business matters necessary to enable them to evaluate the risks and the merits of an investment in the Notes.

Material risks that may affect either Issuer's ability to fulfil its obligations under Notes issued under the Programme include:

- risks relating to risk management;
- credit risks:
- country risks;
- market risks, including market risks from trading and banking books;
- foreign exchange risks;
- issuer and counterparty risks;
- liquidity risks;
- operational risks;

- strategic risk;
- reputational risks;
- risks arising from competition;
- legal risks; and
- risks arising from changes in regulatory framework.

Material risks relating to the structure of a particular issuance of Notes may (depending on the terms of the particular issue) include:

- the Notes may not be suitable for all investors;
- a market for selling the Notes may not be available;
- the market price of the Notes may be volatile;
- credit ratings assigned by rating agencies may not reflect all risks;
- the Notes may not pay interest or the payment of interest may depend on the market value of other securities; and
- payment of principal or interest may occur at different times or in a different currency from that expected.

Please see the heading "Risk Factors".

#### RISK FACTORS

The Issuers believe that the following factors may affect their ability to fulfil their obligations under Notes issued under the Programme. Most of these factors are contingencies which may or may not occur and the Issuers are not in a position to express a view on the likelihood of any such contingency occurring.

In addition, factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme are also described below.

The Issuers believe that the factors described below represent the principal risks inherent in investing in Notes issued under the Programme, but the inability of the Issuers to pay interest, principal or other amounts on or in connection with any Notes may occur for other reasons which may not be considered significant risks by the Issuers based on information currently available to them or which they may not currently be able to anticipate. Accordingly, the Issuers do not represent that the statements below regarding the risk of holding any Notes are exhaustive.

Prospective investors should also read the detailed information set out elsewhere in this Prospectus and reach their own views prior to making any investment decision.

Words and expressions defined in the "Terms and Conditions of the Notes" below or elsewhere in this Prospectus have the same meaning in this section. Prospective investors should read the entire Prospectus.

# Factors that may affect the Issuers' ability to fulfil their obligations under Notes issued under the Programme

# Risk management

The Intesa Sanpaolo Group attaches great importance to risk management and control as conditions to ensure reliable and sustainable value creation in a context of controlled risk, protect the Intesa Sanpaolo Group's financial strength and reputation and permit a transparent representation of the risk profile of its portfolios.

The basic principles of risk management and control are: clear identification of responsibility for acceptance of risk, measurement and control systems in line with international best practices and organisational separation between the functions that carry out day-to-day operations and those that carry out controls.

The policies relating to the acceptance are defined by the supervisory board and the management board of the parent company Intesa Sanpaolo S.p.A., with support from specific operating committees, and the chief risk officer, who reports directly to the chief executive officer.

Intesa Sanpaolo S.p.A. is in charge of overall direction, management and control of risks, whereas the Intesa Sanpaolo Group companies that generate credit and/or financial risks have their own control structures and operate within the assigned autonomy limits. A service agreement governs the risk control activities performed by the parent company on behalf of the main subsidiaries. These functions report directly to the subsidiary's management bodies.

The risk measurement and management tools together define a risk-monitoring framework at the Intesa Sanpaolo Group level, capable of assessing the risks assumed by the Intesa Sanpaolo Group from a regulatory and economic point of view. The level of absorption of economic capital, defined as the maximum "unexpected" loss that could be borne by the Intesa Sanpaolo Group over a period of one year, is a key measure for determining the Intesa Sanpaolo Group's financial structure, risk appetite and for guiding operations, ensuring a balance between risks assumed and shareholder returns. It is estimated on the basis of the current situation and also as a forecast, based on the budget assumptions and projected economic scenario under ordinary and stress conditions. The capital position forms the basis for the business reporting and is submitted quarterly to the Intesa Sanpaolo Group risk governance committee, the management board and the control committee, as part of the Intesa Sanpaolo Group's risks *tableau de bord*.

Risk hedging, given the nature, frequency and potential impact of the risk, is based on a constant balance between mitigation/hedging action, control procedures/processes and capital protection measures.

Within the project relating to the new Basel capital accord ("Basel II" or the "New Capital Accord"), the purpose of which is to prepare the Intesa Sanpaolo Group for the implementation and adoption of advanced approaches, in accordance with the New Capital Accord and with regard to credit risks, the Intesa Sanpaolo Group was authorised by the supervisory authority to use the "IRB Foundation" approach for the corporate segment and the "IRB" approach for the retail mortgage segment on an initial scope of companies being part of the Intesa Sanpaolo Group (including the parent company and most of the banks being part of the network and Italian companies).

The Intesa Sanpaolo Group is proceeding with development of the rating models for the other business segments and the extension of the scope of companies for their application in accordance with the gradual roll-out plan for the advanced approaches presented to the supervisory authority.

Regarding operational risk, the Intesa Sanpaolo Group was authorised to use the Advanced Measurement Approach ("AMA") to determine the capital requirement on an initial scope that includes the majority of the companies being part of the Intesa Sanpaolo Group. The remaining companies, which currently employ the standardised approach, will migrate progressively to the AMA starting from the end of 2010, based on the roll-out plan submitted to management and presented to supervisory authorities.

## Credit Risk

Credit risk is the risk of losses due to the failure on the part of the Intesa Sanpaolo Group's counterparties (customers) to meet their payment obligations to the Intesa Sanpaolo Group. Credit risk refers to all claims against customers, mainly loans, but also liabilities in the form of other extended credits, guarantees, interest-bearing securities, approved and undrawn credits, as well as counter-party risk arising through derivatives and foreign exchange contracts. Credit risk also consists of concentration risk, country risk and residual risks, both from securitisations and uncertainty regarding credit recovery rates. Credit risk represents the chief risk category for the Intesa Sanpaolo Group.

Intesa Sanpaolo has developed a set of instruments which ensure analytical control over the quality of the loans to customers and financial institutions, and loans subject to country risk.

Risk measurement uses rating models that are differentiated according to the borrower's segment (corporate, small business, mortgage loans, personal loans, sovereigns, Italian public sector entities, financial institutions). These models make it possible to summarise the credit quality of the counterparty in a measurement (the rating), which reflects the probability of default over a period of one year, adjusted on the basis of the average level of the economic cycle.

Ratings and mitigating credit factors (guarantees, technical forms and covenants) play a fundamental role in the entire loan granting and monitoring process: they are used to set credit strategies and loan granting and monitoring rules as well as to determine decision-making powers.

With specific reference to the retail mortgage segment, Intesa Sanpaolo received during the first half of 2010 the authorisation from the Bank of Italy to use "IRB" model.

The main characteristics of the probability of default (PD) and loss given default (LGD) models for the residential mortgages to private individuals segment are the followings:

#### PD model

The residential mortgages segment comprises retail loans granted to private individuals and secured by residential properties.

The internal mortgage rating system is divided into an acceptance model (which consists of two modules, personal characteristics and contractual), applied upon initial disbursement, and a behavioural model, used for subsequent assessment during the lifetime of the mortgage.

The acceptance model remains in force for the first year of the mortgage. From the second year, the performance rating is activated and is calculated on a monthly basis with the greatest weighting given to the behavioural related component. The acceptance rating is still included within the components of the behavioural model when the mortgage is in its second or third year of life, whereas its weighting is cleared to zero starting from the fourth year.

#### LGD model

The LGD model for the residential mortgages segment has been developed on the basis of a workout approach, that is by analysing the losses suffered by the Intesa Sanpaolo Group on historical defaults. The LGD is therefore determined on the basis of the actual recoveries achieved during the management of disputes, taking into account the (direct and indirect) costs and the recovery period, as required by the regulations.

# Country risk

Assessment of creditworthiness of countries and their respective sovereigns is based on an internal country rating model which is used every six months to update the rating of over 260 countries. This model is based primarily on a quantitative analysis of the ratings issued by the main rating agencies (Moody's, Standard & Poor's Ratings Services and Fitch Ratings Limited), the perception of country risk by the international financial markets (the Moody's Market Implied Rating) and the main macroeconomic indicators for each country. The

analysis also completed with the qualitative judgement of the rating committee of Intesa Sanpaolo, whose members bring into the discussion the more recent economic and political news using their experience to convey them into a more accurate final rating.

#### Market Risks

Market risk arises as a consequence of the Intesa Sanpaolo Group's trading and its open positions in the foreign exchange, interest rate and capital markets. The risk is derived from the fluctuation in the value of listed financial instruments whose value is linked to market variables. Market risk in the trading portfolio arises through trading activities in the interest rate, bonds, credit derivatives, commodities, foreign exchange and equity markets. Market risk in the banking portfolio arises from differences in fixed-rate periods.

# Market risk trading book

The quantification of trading risks is based on daily value at risk ("VaR") of the trading portfolios of Intesa Sanpaolo and the subsidiary Banca IMI S.p.A., which represent the main portion of the Intesa Sanpaolo Group's market risks, to adverse market movements of the following risk factors:

- interest rates:
- equity and market indexes;
- investment funds;
- foreign exchange rates;
- implied volatilities;
- spreads in credit default swaps (CDS);
- spreads in bond issues;
- correlation instruments;
- dividend derivatives;
- asset-backed securities (ABS);
- commodities.

Some of the other Intesa Sanpaolo Group's subsidiaries hold smaller trading portfolios with a marginal risk (around 2per cent. of the Intesa Sanpaolo Group's overall risk). In particular, the risk factors of the international subsidiaries' trading books are interest rates and foreign exchange rates, both relating to linear pay-offs.

For some of the risk factors indicated above, the supervisory authority has validated the internal models for the reporting of the capital absorptions of both Intesa Sanpaolo and Banca IMI S.p.A.

In particular, the validated risk profiles for market risks are: (i) generic on debt securities and generic/specific on equities for Intesa Sanpaolo and Banca IMI S.p.A., (ii) position risk on quotas of funds underlying CPPI (Constant Proportion Portfolio Insurance) products for Banca IMI S.p.A., (iii) optional risk and specific risk for the CDS portfolio for Intesa Sanpaolo, (iv) position risk on dividend derivatives.

From the second quarter of 2010 the validated risk profiles were extended to the commodity risk for Banca IMI S.p.A..

The analysis of market risk profiles relative to the trading book uses various quantitative indicators and VaR is the most important. Since VaR is a synthetic indicator which does not fully identify all types of potential loss, risk management has been enriched with other measures, in particular simulation measures for the quantification of risks from illiquid parameters (dividends, correlation, ABS, hedge funds).

# Market risk banking book

Market risk originated by the banking book arises primarily in Intesa Sanpaolo and in the main subsidiaries that carry out retail and corporate banking. The banking book also includes exposure to market risks deriving from the equity investments in listed companies not fully consolidated, mostly held by the parent company and by the subsidiaries Equiter, IMI Investimenti and Private Equity International.

The methods used to measure market risks of the Intesa Sanpaolo Group's banking book are (i) VaR, and (ii) sensitivity analysis. VaR is calculated as the maximum potential loss in the portfolio's market value that could be recorded over a ten day holding period with a statistical 99 per cent. confidence level (parametric VaR). VaR is also used to consolidate exposure to financial risks of the various Intesa Sanpaolo Group's companies which perform banking book activities, thereby taking into account diversification benefits.

Shift sensitivity analysis quantifies the change in value of a financial portfolio resulting from adverse movements in the main risk factors (interest rate, foreign exchange, equity). For interest rate risk, an adverse movement is defined as a parallel and uniform shift of  $\pm 100$  basis points of the interest rate curve. The measurements include an estimate of the prepayment effect and of the risk originated by customer sight loans and deposits, whose features of stability and of partial and delayed reaction to interest rate fluctuations have been studied by analysing a large collection of historical data, obtaining a maturity representation model through equivalent deposits. Equity risk sensitivity is measured as the impact of a price shock of  $\pm 10$  per cent.

Furthermore, the sensitivity of the interest margin is measured by quantifying the impact on net interest income of a parallel and instantaneous shock in the interest rate curve of  $\pm 100$  basis points, over a period of 12 months. Hedging activity of interest rate risk is aimed (i) at protecting the banking book from variations in the fair value of loans and deposits due to movements in the interest rate curve or (ii) at reducing the volatility of future cash flows related to a particular asset/liability.

The main types of derivative contracts used are interest rate swaps (IRS), overnight index swaps (OIS), cross currency swaps (CCS) and options on interest rates stipulated by Intesa Sanpaolo with third parties or with other Intesa Sanpaolo Group's companies (e.g. Banca IMI S.p.A.), which, in turn, cover the risk in the market so that the hedging transactions meet the

criteria to qualify as IAS compliant for consolidated financial statements. Hedging activities performed by the Intesa Sanpaolo Group are recorded using various hedge accounting methods. A first method refers to the fair value hedge of specifically identified assets and liabilities (microhedging), mainly consisting of bonds issued or acquired by the bank and loans to customers. Moreover, macro-hedging is carried out on the stable portion of on demand deposits in order to hedge against fair value changes intrinsic to the instalments under accrual generated by floating rate operations. Intesa Sanpaolo is exposed to this risk in the period from the date on which the rate is set and the interest payment date. Another hedging method used is the cash flow hedge which has the purpose of stabilising interest flow on variable rate funding to the extent that the latter finances fixed-rate investments (macro cash flow hedge).

The risk management department is in charge of measuring the effectiveness of interest rate risk hedges for the purpose of hedge accounting, in compliance with international accounting standards.

# Foreign exchange risk

Currency risk positions are taken in both trading and non-trading books. As with market risk, the currency risk in the trading books is controlled using VaR limits (see the methodological approach described above), while the structural currency risk in the non-trading books is mitigated by the practice of raising funds in the same currency as of assets.

# Issuer and counterparty risk

Issuer risk in the trading portfolio is analysed in terms of mark to market, by aggregating exposures in rating classes and is monitored using a system of operating limits based on both rating classes and concentration indices. Counterparty risk, measured in terms of substitution cost, is monitored both in terms of individual and aggregate exposures by the credit department.

#### Liquidity risk

Liquidity risk is defined as the risk that the Intesa Sanpaolo Group is not able to meet its payment obligations when they fall due (funding liquidity risk). Normally, the Intesa Sanpaolo Group is able to cover cash outflows through cash inflows, liquid assets and its ability to obtain credit. With regard to the liquid assets in particular, there may be strains in the market that make them difficult (or even impossible) to sell or be used as collateral in exchange for funds. From this perspective, the bank's liquidity risk is closely tied to the market liquidity conditions (market liquidity risk).

The guidelines for liquidity risk management adopted by the Intesa Sanpaolo Group outline the set of principles, methodologies, regulations and control processes required to prevent the occurrence of a liquidity crisis and call for the Intesa Sanpaolo Group to develop prudential approaches to liquidity management, making it possible to maintain the overall risk profile at extremely low levels.

# Operational risk

Operational risk is defined as the risk of suffering losses due to inadequacy or failures of processes, human resources and internal systems, or as a result of external events.

Operational risk includes legal risk, that is the risk of losses deriving from breach of laws or regulations, contractual or out-of-contract responsibilities or other disputes (excluding strategic and reputational risks).

The Intesa Sanpaolo Group has long defined the overall operational risk management framework by setting up a policy and organisational process for measuring, managing and controlling operational risk.

Effective from 31st December, 2009, the Intesa Sanpaolo Group was authorised by the supervisory authority to use the AMA to determine capital requirements for operational risk on an initial scope that includes the banks and companies of the Banca dei Territori Division (with the exception of Banca CR Firenze, but including the Casse del Centro banks), Leasint, Eurizon Capital and VUB Banka. The remaining companies, which currently employ the standardised approach, will migrate progressively to the AMA starting from the end of 2010, based on the rollout plan submitted to management and presented to the supervisory authorities.

The control of operational risk was attributed to the management board, which identifies risk management policies, and to the supervisory board, which is in charge of their approval and verification, as well as of the guarantee of the functionality, efficiency and effectiveness of the risk management and control system.

The tasks with which the Intesa Sanpaolo Group compliance and operational risk committee is charged include periodically reviewing the Intesa Sanpaolo Group's overall operational risk profile, authorising any corrective measures, coordinating and monitoring the effectiveness of the main mitigation activities and approving operational risk transfer strategies.

The Intesa Sanpaolo Group has a centralised function within the risk management department for the management of the Intesa Sanpaolo Group's operational risk. This function is responsible for the definition, implementation, and monitoring of the methodological and organisational framework, as well as for the measurement of the risk profile, the verification of mitigation effectiveness and reporting to top management.

In compliance with current requirements, the individual organisational units are responsible for identifying, assessing, managing and mitigating own operational risks. Specific officers and departments have been identified within these business units to be responsible for operational risk management (structured collection of information relative to operational events, scenario analyses and evaluation of the business environment and internal control factors).

The integrated self-assessment process, which has been conducted on an annual basis, has allowed the Intesa Sanpaolo Group to:

- identify, measure, monitor and mitigate operational risk; and
- create significant synergies with the specialised functions of the organisation and security department that supervise the planning of operational processes and business continuity issues and with the internal control functions (in particular compliance and internal auditing) that supervise specific regulations and issues (such as Legislative Decree No. 231/05, Law 262/05) or conduct tests of the effectiveness of controls of company processes.

The internal model for calculating capital absorption is conceived in such a way as to combine all the main sources of quantitative and qualitative information (self-assessment).

The quantitative component is based on an analysis of historical data concerning internal events (recorded by organisational units, appropriately verified by the central function and managed by a dedicated IT system) and external events (the Operational Riskdata eXchange Association).

The qualitative component (scenario analysis) focuses on the forward-looking assessment of the risk exposure of each unit and is based on the structured, organised collection of subjective estimates expressed directly by management (subsidiaries, parent company's business areas, the corporate centre) with the objective of assessing the potential economic impact of particularly serious operational events. Capital-at-risk is therefore identified as the minimum amount at the Intesa Sanpaolo Group level required to bear the maximum potential loss (worst loss); capital-at-risk is estimated using a "Loss Distribution Approach" model (actuarial statistical model to calculate the VaR of operational losses), applied on quantitative data and the results of the scenario analysis assuming a one-year estimation period, with a confidence level of 99.90 per cent; the methodology also applies a corrective factor, which derives from the qualitative analyses of the risk of the evaluation of the business environment, to take account of the effectiveness of internal controls in the various organisational units.

Monitoring of operational risks is performed by an integrated reporting system, which provides management with the information necessary for the management and/or mitigation of the operational risk.

In order to support the operational risk management process on a continuous basis, a structured training programme has been fully implemented for employees actively involved in the process of managing and mitigating operational risk.

To determine its capital requirements, the Intesa Sanpaolo Group employs a combination of the methods allowed under applicable regulations.

#### Strategic Risk

Strategic risk is defined as the risk associated with a potential decrease in profits or capital due to changes in the operating environment of the Intesa Sanpaolo Group, misguided Intesa Sanpaolo Group's decisions, inadequate implementation of decisions, or an inability to sufficiently react to competitive forces. The Intesa Sanpaolo Group is able to mitigate strategic risk by following the implemented policies and procedures that place strategic decision making responsibility with the supervisory board and management board, who are supported by the Intesa Sanpaolo Group's departments and committees.

# Reputational Risk

Reputational risk is defined as the current and prospective risk of a decrease in profits or capital due to a negative perception of Intesa Sanpaolo's image by customers, counterparties, shareholders, investors and supervisory authorities. Reputational damage could affect all business areas, independent of where in the Intesa Sanpaolo Group the original incident occurred. The Intesa Sanpaolo Group's reputation could also be harmed by negative events in other institutions if the market considers the Intesa Sanpaolo Group to be in the same or

similar category of institution. The Intesa Sanpaolo Group has adopted and published a code of ethics that sets out the values and principles that the Intesa Sanpaolo Group intends to follow in its dealings with all stakeholders (customers, employees, suppliers, shareholders, the environment and, more generally, the community) and its objectives hold the Intesa Sanpaolo Group to a higher standard than that required for compliance with applicable laws.

# Competition

In recent years the Italian banking sector has been characterised by ever increasing competition which, together with the level of interest rates, has caused a sharp reduction in the difference between lending and borrowing interest rates and subsequent difficulties in maintaining a positive growth trend in interest rate margin.

In particular, such competition has had two main effects:

- a progressive reduction in the differential between lending and borrowing interest rate, which may result in Intesa Sanpaolo facing difficulties in maintaining its actual rate of growth in interest rate margins; and
- a progressive reduction in commissions and fees, particularly from dealing on behalf of third parties and orders collection, due to competition on prices.

Both of the above factors may adversely affect Intesa Sanpaolo's financial condition and result of operations.

In addition, downturns in the Italian economy could add to the competitive pressure through, for example, increased price pressure and lower business volumes for which to compete.

#### Legal risks

The Intesa Sanpaolo Group is involved in various legal proceedings. Management believes that such proceedings have been properly analysed by the Intesa Sanpaolo Group and its subsidiaries in order to decide upon, if necessary or opportune, any increase in provisions for litigation to an adequate extent according to the circumstances and, with respect to some specific issues, to refer to it in the notes to the financial statements in accordance with the applicable accounting standards. For more detailed information, see paragraph headed "Legal Risks" under the section headed "Description of the Issuer".

# Changes in regulatory framework

The Intesa Sanpaolo Group is subject to extensive regulation and supervision by the Bank of Italy, the Italian Securities and Exchange Commission (CONSOB), the European Central Bank and the European System of Central Banks. The banking laws to which the Intesa Sanpaolo Group is subject govern the activities in which banks may engage and are designed to maintain the safety and soundness of banks, and limit their exposure to risk. In addition, the Intesa Sanpaolo Group must comply with financial services laws that govern its marketing and selling practices. The regulatory framework governing international financial markets is currently being amended in response to the credit crisis, and new legislation and regulations are being introduced in Italy and the European Union that will affect the Intesa Sanpaolo Group, including proposed regulatory initiatives that could significantly alter the Intesa Sanpaolo Group's capital requirements. In particular:

- EU Directive 2009/111/EC (CRD II), due to be implemented by 31st December, 2010, will change the criteria for assessing hybrid capital eligible to be included in Tier 1 Capital and may require the Intesa Sanpaolo Group to replace, over a staged grandfathering period, existing capital instruments that do not fall within these revised eligibility criteria. Pending the transposition of CRD II into Italian law, there is still significant uncertainly around the interpretation and the implementation of the Directive and any transposing Italian law as it relates to the Bank.
- EU Capital Requirements Directive III (CRD III) (currently subject to consultation, with implementation of the rules expected to occur by 31st December, 2011) will introduce a number of changes in response to the recent and current market conditions, which may:
  - increase the capital requirements for trading books to ensure that a bank's assessment of the risks connected with its trading book better reflects the potential losses from adverse market movements in stressed conditions;
  - limit investments in re-securitisations and impose higher capital requirements for resecuritisations to make sure that banks take proper account of the risks of investing in such complex financial products; and
  - improve disclosure standards.
- In December 2009, the Basel Committee on Banking Supervision proposed strengthening the global capital framework by, among other things:
  - raising the quality of the Core Tier 1 Capital base in a harmonised manner (including through changes to the items which give rise to adjustments to that capital base);
  - strengthening the risk coverage of the capital framework;
  - promoting the build up of capital buffers; and
  - introducing a global minimum liquidity standard for the banking sector (no changes are expected to be implemented until after 2012).

Such proposals have since been largely taken up by the European Commission in its public consultation document on further possible changes to the Capital Requirements Directive IV (CRD IV).

• In July and August 2010, the Basel Committee on Banking Supervision issued for consultation two proposals regarding, respectively, (i) a countercyclical capital buffer regime and (ii) loss absorption of all regulatory capital instruments in the event that the issuing bank reaches the point of non-viability.

Significant uncertainty remains around the final requirements and implementation of these proposed initiatives. If certain of these measures were implemented as currently proposed, in particular the changes proposed by the Basel Committee and the CRD IV consultation document relating to instruments that are eligible to be included within the Core Tier 1 Capital base, they would be expected to have a significant impact on the capital and asset and liability management of the Intesa Sanpaolo Group.

Such changes in the regulatory framework and how they are implemented may have a material effect on the Intesa Sanpaolo Group's business and operations. As the new framework of banking laws and regulations affecting the Intesa Sanpaolo Group is currently being implemented, the manner in which those laws and related regulations will be applied to the operations of financial institutions is still evolving. No assurance can be given that laws and regulations will be adopted, enforced or interpreted in a manner that will not have an adverse effect on the business, financial condition, cash flows and results of operations of the Intesa Sanpaolo Group.

# Risks relating to the Notes

# The Notes may not be a suitable investment for all investors

Each potential investor in the Notes must determine the suitability of that investment in the light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained or incorporated by reference in this Prospectus or any applicable supplement;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact the Notes will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including Notes with principal or interest payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;
- (iv) understand thoroughly the terms of the Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of the Notes and the impact this investment will have on the potential investor's overall investment portfolio.

# Risks related to the structure of a particular issue of Notes

A wide range of Notes may be issued under the Programme. A number of these Notes may have features which contain particular risks for potential investors. Set out below is a description of the most common such features:

Notes subject to optional redemption by the Issuer

An optional redemption feature of Notes is likely to limit their market value. During any period when the Issuer may elect to redeem Notes, the market value of those Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period. The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

# Index Linked Notes and Dual Currency Notes

Each Issuer may issue Notes with principal and/or interest determined by reference to an index or formula, to changes in the prices of securities or commodities, to movements in currency exchange rates or other factors (each a "relevant factor"). In addition, each Issuer may issue Notes with principal or interest payable in one or more currencies which may be different from the currency in which the Notes are denominated. Potential investors should be aware that:

- (i) the market price of such Notes may be volatile;
- (ii) they may receive no interest;
- (iii) payment of principal or interest may occur at a different time or in a different currency from that expected;
- (iv) they may lose all or a substantial portion of their principal;
- (v) the relevant factors may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices;
- (vi) if a relevant factor is applied to the Notes in conjunction with a multiplier greater than one or contains any other leverage factor, the effect of changes in the relevant factor on principal or interest payable is likely to be magnified; and
- (vii) the timing of changes in a relevant factor may affect the actual yield to investors, even if the average level is consistent with their expectations.

#### Partly-paid Notes

The Issuer may issue Notes where the issue price is payable in more than one instalment. Failure to pay any subsequent instalment could result in an investor losing all of his investment.

Variable rate Notes with a multiplier or other leverage factor

Notes with variable interest rates can be volatile investments. If they are structured to include multipliers or other leverage factors, or caps or floors, or any combination of those features or other similar related features, their market values may be even more volatile than those for securities that do not include those features.

# *Inverse Floating Rate Notes*

Inverse Floating Rate Notes have an interest rate equal to a fixed rate minus a rate based upon a reference rate such as LIBOR. The market values of those Notes typically are more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse Floating Rate Notes are more volatile because an increase in the reference rate not only decreases the interest rate of the Notes, but may also reflect an increase in prevailing interest rates, which further adversely affects the market value of these Notes.

# Fixed/Floating Rate Notes

Fixed/Floating Rate Notes may bear interest at a rate that the relevant Issuer may elect to convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. That Issuer's ability to convert the interest rate will affect the secondary market and the market value of the Notes since that Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If that Issuer converts from a fixed rate to a floating rate, the spread on the Fixed/Floating Rate Notes may be less favourable than then prevailing spreads on comparable Floating Rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If that Issuer converts from a floating rate to a fixed rate, the fixed rate may be lower than then prevailing rates on its Notes.

## Notes issued at a substantial discount or premium

The market values of securities issued at a substantial discount or premium from their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

## Subordinated Notes

If either Issuer or the Guarantor is declared insolvent and a winding up is initiated, it will be required to pay the holders of senior debt and meet its obligations to all its other creditors (including unsecured creditors) in full before it can make any payments on Subordinated Notes. If this occurs, the Issuer and/or the Guarantor may not have enough assets remaining after these payments to pay amounts due under such Notes.

In addition, the payment obligations of Intesa Sanpaolo under its Upper Tier II Subordinated Notes rank behind its Lower Tier II Subordinated Notes and Tier III Notes. Similarly, the payment obligations of INSPIRE under Upper Tier II Subordinated Notes issued by it rank behind Lower Tier II Subordinated Notes issued by it and the payment obligations of Intesa Sanpaolo under the Subordinated Guarantee of Upper Tier II Subordinated Notes of INSPIRE rank behind its Subordinated Guarantee of Lower Tier II Subordinated Notes of INSPIRE.

The claims of the holders of Intesa Sanpaolo Upper Tier II Subordinated Notes in relation to payments of principal and interest will be reduced to the extent necessary to enable Intesa Sanpaolo to maintain its capital at certain minimum levels required by the Bank of Italy. In addition, the Issuer may defer interest payments on such Notes in certain circumstances where annual or interim dividends are not declared. In addition, Intesa Sanpaolo's payment obligations under Intesa Sanpaolo Tier III Subordinated Notes will be suspended if Intesa Sanpaolo's Total Amount of Regulatory Capital (either on a consolidated or unconsolidated

basis) is less than or, following any such payment of principal and interest, would fall to a level lower than the aggregate minimum credit risk capital requirements of Intesa Sanpaolo, as required by the Bank of Italy.

The claims of the holders of INSPIRE Upper Tier II Subordinated Notes in relation to payments of principal and interest will be reduced to the extent necessary to enable INSPIRE to continue to trade where it has suffered losses which would prevent it from continuing to trade under applicable law. In addition, the payment obligations of Intesa Sanpaolo under the Subordinated Guarantee of such Notes will be reduced to the extent necessary to enable Intesa Sanpaolo to maintain its capital at certain minimum levels required by the Bank of Italy.

Any reduction or deferral of payments of principal and interest is likely to have an adverse effect on the market price of Upper Tier II Subordinated Notes and/or Tier III Subordinated Notes. In addition, as a result of the payment reduction and deferral provisions described above, the market price of Upper Tier II Subordinated Notes and Tier III Subordinated Notes may be more volatile than the market prices of debt securities which are not subject to such provisions and may be more sensitive generally to adverse changes in the financial condition of Intesa Sanpaolo and the Intesa Sanpaolo Group. For a full description of the provisions relating to Subordinated Notes and the Subordinated Guarantee, see Conditions 4(b) (Status - Subordinated Notes issued by INSPIRE) and 5(b) (Status - Subordinated Guarantee).

# Regulatory classification of the Notes

The intention of the Issuers is for Subordinated Notes to qualify on issue as "Lower Tier II capital", "Upper Tier II capital" or "Tier III capital", as applicable. Current regulatory practice by the Bank of Italy (in the case of Intesa Sanpaolo) or the Central Bank of Ireland (in the case of INSPIRE) does not require (or customarily provide) a confirmation prior to the issuance of Subordinated Notes that the Notes will be treated as such. Although it is the expectation of the respective Issuers that the Notes qualify as "Lower Tier II capital", "Upper Tier II capital" or "Tier III capital", as applicable, there can be no representation that this is or will remain the case during the life of the Notes or that the Notes will be grandfathered under the implementation of future EU capital requirement regulations.

#### *Integral multiples of less than €50,000*

Subject to any minimum denomination applicable to Notes issued by INSPIRE, in relation to any Notes issued in denominations representing the aggregate of (i) a minimum Specified Denomination of  $\[ \in \]$ 50,000, plus (ii) integral multiples of another smaller amount, Notes may be traded in amounts which, although greater than  $\[ \in \]$ 50,000 (or its equivalent in another currency), are not integral multiples of  $\[ \in \]$ 50,000 (or its equivalent). In such a case, a Noteholder who, as a result of trading such amounts, holds a principal amount of less than  $\[ \in \]$ 50,000 will not receive a definitive Note in respect of such holding (if definitive Notes are printed) and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

# Risks related to Notes generally

Set out below is a brief description of certain risks relating to the Notes generally:

## Modification, waivers and substitution

The Trust Deed and the Terms and Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority. The conditions of the Notes also provide that the Trustee may, without the consent of Noteholders, agree to (i) any modification of, or to the waiver or authorisation of any breach or proposed breach of, any of the provisions of Notes or (ii) determine without the consent of the Noteholders that any Event of Default or potential Event of Default shall not be treated as such or (iii) the substitution of another company as principal debtor under any Notes in place of the Issuer, in the circumstances described in Condition 17 (Meetings of Noteholders; Modification and Waiver; Substitution, Additional Issues).

## EU Savings Tax Directive

Under EC Council Directive 2003/48/EC on the taxation of savings income (the "EU Savings Tax Directive"), each Member State is required to provide to the tax authorities of another Member State details of payments of interest or other similar income paid by a paying agent (within the meaning of the EU Savings Tax Directive) within its jurisdiction to, or collected by such a paying agent (within the meaning of the EU Savings Tax Directive) for, an individual resident or certain limited types of entity established in that other Member State; however, for a transitional period, Austria and Luxembourg may instead apply a withholding system in relation to such payments, deducting tax at rates rising over time to 35 per cent., unless in the case of Luxembourg the beneficial owner of the interest payments opts for one of the two optional information exchange procedures available. The transitional period is to terminate at the end of the first full fiscal year following agreement by certain non-EU countries to the exchange of information relating to such payments.

A number of non-EU countries (including Switzerland) and certain dependent or associated territories of certain Member States (including Switzerland), have adopted similar measures (either provision of information or transitional withholding) in relation to payments made by a paying agent (within the meaning of the EU Savings Tax Directive) within its jurisdiction to, or collected by such a paying agent (within the meaning of the EU Savings Tax Directive) for, an individual resident or certain limited types of entity established in a Member State. In addition, the Member States have entered into provision of information or transitional withholding arrangements with certain of those dependent or associated territories in relation to payments made by a person in a Member State to, or collected by such a person for, an individual resident or certain limited types of entity established in one of those territories.

On 13th November, 2008 the European Commission published a more detailed proposal for amendments to the Directive, which included a number of suggested changes. The European Parliament approved an amended version of this proposal on 24th April, 2009. If any of those proposed changes are made in relation to the Directive, they may amend or broaden the scope of the requirements described above. Investors who are in any doubt as to their position should consult their professional advisers.

# Change of law

The conditions of the Notes are governed by English law in effect as at the date of this Prospectus, except for the subordination provisions of the Notes, which are based on Italian

law (in the case of Notes issued by Intesa Sanpaolo) and Irish law (in the case of Notes issued by INSPIRE), and the subordination provisions of the Subordinated Guarantee, which are based on Italian law. No assurance can be given as to the impact of any possible judicial decision or change to English, Italian or Irish law or administrative practice after the date of this Prospectus.

Because the Global Notes are held by or on behalf of Euroclear and Clearstream, Luxembourg, investors who hold Notes through interests in the Global Notes will have to rely on their procedures for transfer, payment and communication with the Issuer

Notes issued under the Programme may be represented by one or more Global Notes. Such Global Notes will be deposited with a common depositary or common safekeeper, as the case may be, for Euroclear and Clearstream, Luxembourg. Except in the circumstances described in the relevant Global Note, investors will not be entitled to receive definitive Notes. Euroclear and Clearstream, Luxembourg will maintain records of the beneficial interests in the Global Notes. While the Notes are represented by one or more Global Notes, investors will be able to trade their beneficial interests only through Euroclear and Clearstream, Luxembourg. While the Notes are represented by one or more Global Notes the Issuer will discharge its payment obligations under the Notes by making payments to or to the order of the common depositary or common safekeeper, as the case may be, for Euroclear and Clearstream, Luxembourg for distribution to their account holders. A holder of a beneficial interest in a Global Note must rely on the procedures of Euroclear and Clearstream, Luxembourg to receive payments under the relevant Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes. Holders of beneficial interests in the Global Notes will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by Euroclear and Clearstream, Luxembourg to appoint appropriate proxies.

# Risks related to the market generally

Set out below is a brief description of the principal market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk:

*The secondary market generally* 

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have a severely adverse effect on the market value of Notes. In addition, Notes issued under the Programme might not be listed on a stock exchange or regulated market and, in these circumstances, pricing information may be more difficult to obtain and the liquidity and market prices of such Notes may be adversely affected.

Exchange rate risks and exchange controls

The Issuer will pay principal and interest on the Notes in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "Investor's Currency") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (1) the Investor's Currency-equivalent yield on the Notes, (2) the Investor's Currency-equivalent value of the Principal payable on the Notes and (3) the Investor's Currency-equivalent market value of the Notes. Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

#### Interest rate risks

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Fixed Rate Notes.

## Credit ratings may not reflect all risks

One or more independent credit rating agencies may assign credit ratings to the Notes. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

# Legal investment considerations may restrict certain investments

The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (1) Notes are legal investments for it, (2) Notes can be used as collateral for various types of borrowing and (3) other restrictions apply to its purchase or pledge of any Notes. Financial institutions should consult their legal advisors or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk-based capital or similar rules.

#### GENERAL DESCRIPTION OF THE PROGRAMME

The following general description does not purport to be complete and is qualified in its entirety by the remainder of this Prospectus. Capitalised terms used elsewhere in this Prospectus shall have the same meanings in this description.

Issuers: Intesa Sanpaolo S.p.A.

Intesa Sanpaolo Bank Ireland p.l.c.

Guarantor: Intesa Sanpaolo S.p.A. (in respect of Notes issued by

INSPIRE)

Joint Arrangers: Banca IMI S.p.A.

Deutsche Bank AG, London Branch

Dealers: Banca IMI S.p.A., Barclays Bank PLC, BNP Paribas,

Citigroup Global Markets Limited, Commerzbank Aktiengesellschaft, Crédit Agricole Corporate and Investment Bank, Credit Suisse Securities (Europe) Limited, Deutsche Bank AG, London Branch, Dexia Banque Internationale à Luxembourg, société anonyme, acting under the name of Dexia Capital Markets, Goldman Sachs International, HSBC Bank plc, Intesa Sanpaolo S.p.A., J.P. Morgan Securities Ltd., Merrill Lynch International, Morgan Stanley & Co. International plc, Natixis, The Royal Bank of Scotland plc, Société Générale, UBS Limited and any other Dealer appointed from time to time by Intesa Sanpaolo and INSPIRE either generally in respect of the Programme or in relation to a particular

Tranche of Notes.

Trustee: The Law Debenture Trust Corporation p.l.c.

Registrar and Transfer Agent Deutsche Bank Luxembourg S.A.

Principal Paying Agent: Deutsche Bank AG, London Branch

Luxembourg Listing Agent: Société Européenne de Banque S.A.

Listing and admission to This document has been approved by the CSSF as a base

prospectus. Application has also been made for Notes

trading:

issued under the Programme to be admitted to trading on the regulated market of the Luxembourg Stock Exchange and to be listed on the Official List of the Luxembourg Stock Exchange.

Notes may be listed or admitted to trading, as the case may be, on other or further stock exchanges or markets agreed between the Issuer and the relevant Dealer in relation to the Series. Notes which are neither listed nor admitted to trading on any market may also be issued.

Pursuant to Article 18 of the Prospectus Directive, the CSSF may at the request of any Issuer, send to the competent authority of another European Economic Area Member State (i) a copy of this Prospectus; (ii) a certificate of approval attesting that this Prospectus has been drawn up in accordance with the Prospectus Directive (an "Attestation Certificate"); and (iii) if so required by such competent authority, a translation of the Summary set out on pages 2 to 6 of this Prospectus. At the date hereof the Issuers have requested the CSSF to send an Attestation Certificate and copy of this Prospectus to the Central Bank of Ireland in its capacity as competent authority in Ireland.

Notice of the aggregate nominal amount of Notes, interest (if any) payable in respect of Notes, the issue price of Notes and any other terms and conditions not contained herein which are applicable to each Tranche of Notes will be set out in the Final Terms which, with respect to Notes to be admitted to trading on the Luxembourg Stock Exchange, will be delivered to the Luxembourg Stock Exchange.

The applicable Final Terms will state whether or not the relevant Notes are to be listed and/or admitted to trading and, if so, on which stock exchanges and/or markets.

Clearing Systems:

Euroclear Bank S.A./N.V. ("Euroclear"), Clearstream Banking, société anonyme, Luxembourg ("Clearstream, Luxembourg"), Monte Titoli S.p.A. ("Monte Titoli") and/or any other clearing system as may be specified in the relevant Final Terms.

**Initial Programme Amount:** 

Up to €70,000,000,000 (or its equivalent in other currencies) aggregate principal amount of Notes

outstanding and guaranteed (if applicable) at any one time. The Issuers may increase the amount of the Programme in accordance with the terms of the Dealer Agreement.

Issuance in Series:

Notes will be issued in Series. Each Series may comprise one or more Tranches issued on different issue dates. The Notes of each Series will all be subject to identical terms, except that the issue date, the issue price and the amount of the first payment of interest may be different in respect of different Tranches. The Notes of each Tranche will all be subject to identical terms in all respects save that a Tranche may comprise Notes of different denominations. See also "Taxation - Italian Taxation - Fungible Issues".

Final Terms or Drawdown Prospectus:

Notes issued under the Programme may be issued either (i) pursuant to this Prospectus and associated Final Terms or (ii) pursuant to a Drawdown Prospectus. The terms and conditions applicable to any particular Tranche of Notes are the Terms and Conditions of the Notes as supplemented, amended and/or replaced by the relevant Final Terms or, as the case may be, the relevant Drawdown Prospectus.

Forms of Notes:

Notes will be issued as Bearer Notes or Registered Notes, as specified in the relevant Final Terms. Bearer Notes will not be exchangeable for Registered Notes and Registered Notes will not be exchangeable for Bearer Notes. No single Series or Tranche may comprise both Bearer Notes and Registered Notes.

Bearer Notes

Each Tranche of Bearer Notes will initially be in the form of either a Temporary Global Note or a Permanent Global Note, in each case as specified in the relevant Final Terms. The relevant Final Terms will specify whether each Global Note is to be issued in New Global Note or Classic Global Note form (as each such term is defined in the section entitled "Form of Notes" below). Each Global Note in bearer form (a "Bearer Global Note") which is intended to be issued in Classic Global Note form will be deposited on or around the relevant issue date with a depositary or a common depositary for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and each Bearer Global Note which is intended to be issued in New Global Note form will be deposited on or around the

relevant issue date with a common safekeeper for Euroclear and/or Clearstream, Luxembourg.

Each Temporary Global Note will be exchangeable for a Permanent Global Note or, if so specified in the relevant Final Terms, for Definitive Notes. If the TEFRA D Rules are specified in the relevant Final Terms as applicable, certification as to non-U.S. beneficial ownership will be a condition precedent to any exchange of an interest in a Temporary Global Note or receipt of any payment of interest in respect of a Temporary Global Note. Each Permanent Global Note will be exchangeable for Definitive Notes in accordance with its terms. Definitive Notes will, if interest-bearing, have Coupons attached and, if appropriate, a Talon for further Coupons.

## Registered Notes

Each Tranche of Registered Notes will be represented by individual certificates ("**Individual Note Certificates**") or one or more Global Notes in registered form ("**Registered Global Notes**"), in each case as specified in the relevant Final Terms.

Each Note represented by Registered Global Note will either be: (a) in the case of a Registered Global Note which is not to be held under the New Safekeeping Structure (as such term is defined in the section entitled "Forms of Notes" below), registered in the name of a common depositary (or its nominee) for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and the relevant Registered Global Note will be deposited on or about the issue date with the common depositary; or (b) in the case of a Registered Global Note to be held under the New Safekeeping Structure, registered in the name of a common safekeeper (or its nominee) for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and the relevant Registered Global Note will be deposited on or about the issue date with the common safekeeper for Euroclear and/or Clearstream, Luxembourg.

#### Monte Titoli Notes

Notes which are specified in the relevant Final Terms as having Monte Titoli as a clearing system ("Monte Titoli

**Notes**") will be held on behalf of the beneficial owners thereof, from their date of issue until their redemption, by Monte Titoli for the account of the relevant Monte Titoli account holders. The expression "**Monte Titoli account holder**" means any authorised financial intermediary institution entitled to hold accounts on behalf of its customers with Monte Titoli and includes any financial intermediary appointed by Euroclear and/or Clearstream, Luxembourg for the account of participants in Euroclear and/or Clearstream, Luxembourg.

Guarantee of the Notes:

Under the Trust Deed, Intesa Sanpaolo unconditionally and irrevocably guarantees payment of all amounts due in respect of Notes issued by INSPIRE. See also "— *Status of Guarantee" and "— Governing Law*".

Currencies:

Notes may be denominated in any currency, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements. Payments in respect of Notes may, subject to such compliance, be made in and/or linked to, any currency or currencies other than the currency in which such Notes are denominated.

Status of Notes:

Notes may be issued either on an unsubordinated basis ("Unsubordinated Notes") or on a subordinated basis ("Subordinated Notes") as described herein.

**Unsubordinated Notes:** 

The status of the Unsubordinated Notes is described in Condition 4(a) (*Status - Unsubordinated Notes*).

**Subordinated Notes:** 

Notes issued by Intesa Sanpaolo may be issued as Intesa Sanpaolo Lower Tier II Subordinated Notes, Intesa Sanpaolo Upper Tier II Subordinated Notes or Tier III Subordinated Notes (together, "Intesa Sanpaolo **Subordinated Notes**"), all as described in Condition 4(b) (Status - Subordinated Notes issued by Intesa Sanpaolo). Notes issued by INSPIRE may be issued as INSPIRE Lower Tier II Subordinated Notes or INSPIRE Upper Tier Subordinated Notes (together, the "INSPIRE Subordinated Notes"), as described in Condition 4(c) (Status - Subordinated Notes issued by INSPIRE).

Status of Guarantee:

The Guarantee given by Intesa Sanpaolo in respect of Notes issued by INSPIRE will be given either on an unsubordinated basis ("Unsubordinated Guarantee"), in the case of Unsubordinated Notes issued by INSPIRE, or on a subordinated basis ("**Subordinated Guarantee**"), in the case of Subordinated Notes issued by INSPIRE, as described in Condition 5 (*Status of Guarantee*).

Issue Price:

Notes may be issued at any price and either on a fully or partly paid basis, as specified in the relevant Final Terms.

Maturities:

Any maturity, subject, in relation to specific currencies, to compliance with all applicable legal and/or regulatory and/or central bank requirements.

In the case of Intesa Sanpaolo Subordinated Notes, unless otherwise permitted by current laws, regulations, directives and/or the Bank of Italy's requirements applicable to the issue of Intesa Sanpaolo Subordinated Notes, (i) Intesa Sanpaolo Lower Tier II Subordinated Notes must have a minimum maturity of five years (or, if issued for an indefinite duration, redemption of such Notes may only occur five years after their date of issue), (ii) Intesa Sanpaolo Upper Tier II Subordinated Notes must have a minimum maturity of 10 years and (iii) Tier III Subordinated Notes must have a minimum maturity of two years.

In the case of INSPIRE Subordinated Notes, unless otherwise permitted by current laws, regulations, directives and/or any requirements of the Central Bank of Ireland applicable to the issue of Subordinated Notes, (i) INSPIRE Lower II Subordinated Notes must have a minimum maturity of five years (or, if issued for an indefinite duration, redemption of such Notes may only occur subject to five years' notice) and (ii) INSPIRE Upper Tier II Subordinated Notes must be of indeterminate duration.

Notes issued by Intesa Sanpaolo with an original maturity of less than 18 months are subject to a withholding tax at the rate of 27 per cent. per annum in respect of interest and premium (if any), pursuant to Legislative Decree No. 600 of 29th September, 1973, as more fully described under "*Taxation*" below. Intesa Sanpaolo will not be liable to pay any additional amounts to Noteholders in relation to any such withholding. Any minimum and maximum maturities may be subject to change from time to time as a result of changes to the relevant legal or regulatory requirements.

Redemption:

Notes may be redeemed at par or at such other Redemption Amount (detailed in a formula, index or otherwise) as may be specified in the relevant Final Terms. Notes may also be redeemable in two or more instalments on such dates and in such manner as may be specified in the relevant Final Terms.

The redemption of Intesa Sanpaolo Upper Tier II Subordinated Notes, both at their date of maturity and in the case of early redemption at the option of Intesa Sanpaolo, shall always be subject to the prior approval of the Bank of Italy, such approval being dependent on Intesa Sanpaolo maintaining its minimum capital requirements (patrimonio di vigilanza) as prescribed in Title I, Chapter 2 of the 2006 Bank of Italy Regulations immediately following redemption of the Intesa Sanpaolo Upper Tier II Subordinated Notes. If such approval is not given on or prior to the relevant redemption date, Intesa Sanpaolo will re-apply to the Bank of Italy for its consent to such redemption forthwith upon its having again, by whatever means, such required minimum capital. Intesa Sanpaolo will use its best endeavours to maintain such required minimum capital and to obtain such approval. Amounts that would otherwise be payable on the due date for redemption will continue to bear interest as provided in the Conditions and the Trust Deed.

INSPIRE Upper Tier II Subordinated Notes (which will have no stated maturity) may only be redeemed at the initiative of INSPIRE (as the case may be) and with the prior agreement of the Central Bank of Ireland. INSPIRE Lower Tier II Subordinated Notes having a stated maturity (which must be at least five years) may be redeemed on their Maturity Date or, if of indeterminate duration, may be redeemed where five years' notice of redemption has been given. Otherwise INSPIRE Lower Tier II Subordinated Notes may only be redeemed with the Central Bank of Ireland's consent, which will only be given where the request is made at INSPIRE's initiative and INSPIRE's solvency is not affected.

Notes having a maturity of less than one year may be subject to restrictions on their denomination and distribution, see "*Maturities*" above.

Optional Redemption:

Notes may be redeemed before their stated maturity at the option of the Noteholders or, as the case may be, the

relevant Issuer (either in whole or in part) to the extent (if at all) specified in the relevant Final Terms. In the case of Intesa Sanpaolo Subordinated Notes, such optional redemption may only be at the option of the relevant Issuer and is subject to any necessary prior consent thereto having been obtained from the Bank of Italy. INSPIRE Subordinated Notes may only be redeemed as described in "Redemption" above.

Tax Redemption:

Except as described in "Optional Redemption" above, early redemption will only be permitted for tax reasons as described in Condition 10(b) (Redemption and Purchase -Redemption for tax reasons). Any such redemption shall be subject, in the case of Intesa Sanpaolo Subordinated Notes, to the prior consent of the Bank of Italy and, in the case of INSPIRE Subordinated Notes, in the circumstances described in "Redemption" above.

Interest:

Notes may be interest-bearing or non-interest bearing. Interest (if any) may accrue at a fixed rate or a floating rate or a variable rate or be index-linked and the method of calculating interest may vary between the issue date and the maturity date of the relevant Series.

**Denominations:** 

Notes will be issued in such denominations as may be specified in the relevant Final Terms, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements, (see "Maturities" above) and save that, subject to minimum denominations of Notes to be issued by INSPIRE as described below, the minimum denomination of each Note admitted to trading on a regulated market within the European Economic Area or offered to the public in a Member State of the Economic Area in circumstances which require the publication of a prospectus under the Prospectus Directive will be €1,000 (or the equivalent amount where the Notes are denominated in a currency other than euro).

So long as the clearing systems so permit, Notes may in certain circumstances and subject to any minimum denomination applicable to Notes issued by INSPIRE be issued in denominations representing the aggregate of (i) a minimum denomination of  $\[mathbb{\in}\]$ 50,000, plus (ii) integral multiples of another smaller amount, and such Notes may be traded in amounts which, although greater than  $\[mathbb{\in}\]$ 50,000 (or its equivalent), are not integral multiples of  $\[mathbb{\in}\]$ 50,000 (or its equivalent). In such a case, a

Noteholder who, as a result of trading such amounts, holds a principal amount of less than €50,000 will not receive a definitive Note in respect of such holding (if definitive Notes are printed) and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

Notes which are issued or to be issued by INSPIRE (i) which are not listed on a stock exchange and do not mature within two years of the date of issue must have a minimum denomination of €500,000 or its equivalent, and (ii) which are not listed on a stock exchange and mature within two years of the date of issue if denominated in euro must have a minimum denomination of €500,000, if denominated in US Dollars must have a minimum denomination of US\$500,000 or if denominated in a currency other than euro or US Dollars must have a minimum denomination equivalent to €500,000 at the date the Programme is first publicised. In every case (including the foregoing), subject to compliance with all applicable legal and/or tax and/or regulatory and/or central bank requirements.

Negative Pledge:

None.

Unsubordinated Notes issued under this Programme prior to 13th October, 2005 have the benefit of a negative pledge provision in the following terms:

"The Issuer and (where applicable) the Guarantor will not, so long as any of the Notes remains outstanding, create or permit to subsist (other than by operation by law) any Security Interest upon the whole or any part of its undertakings, assets or revenues, present or future, to secure any External Indebtedness or any guarantee of or indemnity in respect of any External Indebtedness unless:

- (a) the same Security Interest shall forthwith be extended equally and rateably to the Notes to the satisfaction of the Trustee; or
- (b) such other Security Interest is provided as the Trustee shall in its absolute discretion deem not materially less beneficial to the interests of the Noteholders or as shall be approved by an Extraordinary Resolution of the Noteholders,

provided that nothing in this Condition shall prevent the Issuer and (if applicable) the Guarantor from:

- (i) creating or permitting to subsist (a) any Security Interest upon, or with respect to, any of its present or future assets or revenues or any part thereof which is created pursuant to any securitisation, asset backed financing or like arrangement and whereby all payment obligations in respect of the External Indebtedness or any guarantee of or indemnity in respect of the External Indebtedness, as the case may be, secured by such Security Interest or having the benefit of such secured guarantee or other indemnity, are to be discharged solely from such asset or revenues; or
- (ii) permitting to subsist any Security Interest upon or with respect to any assets or revenues which are acquired by the Issuer or (where applicable) the Guarantor subsequent to the date of issue of the first Tranche of the relevant Notes as a consequence of the merger of any entity into or with the Issuer or (where applicable) the Guarantor and which Security Interest is in existence at the time of such acquisition provided that such Security Interest was not created in contemplation of such acquisition or such merger and the principal amount secured at the time of such acquisition is not subsequently increased."

### As used herein:

"External Indebtedness" means any present or future indebtedness for borrowed money in the form of, or represented by bonds, notes, debentures, loan capital, certificates of deposit, loan stock or other like instruments or securities (a) which is or are intended to be quoted, listed or ordinarily dealt in or traded on any stock exchange, automated trading system, over-the-counter or other established securities market (for which purpose any such indebtedness shall not be regarded as intended to be so quoted, listed or ordinarily dealt in or traded if the terms of issue thereof expressly provide to the contrary), (b) which by its terms is payable, or may be required to be paid, three years or more from the date of issue and (c) more than 60 per cent. of the aggregate principal amount of which is initially distributed by or with the authorisation of

the issuer thereof outside the Republic of Italy; and

"Security Interest" means any mortgage, charge, lien, pledge or other security interest."

Outstanding Unsubordinated Notes issued prior to 13th October, 2005 will continue to benefit from such negative pledge provision up to maturity, as will Unsubordinated Notes issued after 13th October, 2005 which are to be consolidated with and form a single series with Unsubordinated Notes issued prior to that date. Otherwise, Unsubordinated Notes issued after 13th October, 2005 will not have the benefit of this provision.

Unsubordinated Notes will have the benefit of a cross default as described in Condition 13 (*Events of Default*).

All payments of principal and interest in respect of Notes or made under the Guarantee of the Notes by the relevant Issuer, in case of payments under the Notes, or the Guarantor, in case of payments under the Guarantee, will be made free and clear of withholding taxes in the jurisdiction of incorporation of the relevant Issuer or Guarantor, as the case may be, unless the withholding is required by law. In that event, the relevant Issuer or Guarantor, as the case may be will (subject as provided in Condition 12 (*Taxation*)) pay such additional amounts as will result in the Noteholders receiving such amounts as they would have received in respect of such Notes had no such withholding been required.

However, as more fully set out in Condition 12 (*Taxation*), the relevant Issuer shall not be liable in certain circumstances to pay any additional amounts to holders of the Notes with respect to any payment, withholding or deduction pursuant to Italian Legislative Decree No. 239 of 1st April, 1996 on account of substitute tax (*imposta sostitutiva*, as defined therein) in relation to interest payable in respect of any Notes.

In addition, Notes are subject to a withholding tax at the rate of 27 per cent. per annum in respect of interest and premium (if any) on: (i) Notes issued by Intesa Sanpaolo with an original maturity of less than 18 months pursuant to Legislative Decree No. 600 of 29th September 1973;

Cross Default:

Taxation:

and (ii) Notes that qualify as atypical securities (pursuant to Law Decree No. 512 of 30th September, 1983, as amended). Intesa Sanpaolo will not be liable to pay any additional amounts to Noteholders in relation to any such withholding, as more fully specified in Condition 12 (*Taxation*).

Redenomination:

The applicable Final Terms may provide that certain Notes may be redenominated in euro. If so, the wording of the redenomination clause will be set out in full in the applicable Final Terms.

Governing Law:

The Trust Deed and the rights and obligations in respect of the Notes and the Coupons, and any non-contractual obligations arising out of or in connection with each of the foregoing, are governed by, and shall be construed in accordance with, English law, save that the subordination provisions applicable to Intesa Sanpaolo Subordinated Notes and the subordination provisions which relate to the Subordinated Guarantee and any non-contractual obligations arising out of or in connection with such provisions shall be governed by, and construed in accordance with, Italian law and the subordination provisions applicable to INSPIRE Subordinated Notes and any non-contractual obligations arising out of or in connection with such provisions shall be governed by, and construed in accordance with, Irish law.

Ratings:

Notes issued pursuant to the Programme may be rated or unrated. Where an issue of Notes is rated, its rating will be specified in the Final Terms. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Whether or not each credit rating applied for in relation to the relevant Series of Notes will be issued by a credit rating agency established in the European Union and registered under the CRA Regulation will be disclosed in the Final Terms. In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the European Union and registered under the CRA Regulation (or is endorsed and published or distributed by subscription by such a credit rating agency in accordance with the Regulation) unless the rating is provided by a credit rating agency operating in the

European Union before 7 June 2010 which has submitted an application for registration in accordance with the CRA Regulation and such registration is not refused.

**Selling Restrictions:** 

For a description of certain restrictions on offers, sales and deliveries of Notes and on the distribution of offering material in the United States, the European Economic Area (including the United Kingdom, the Republic of Italy and Ireland) and Japan, see "Subscription and Sale" below.

#### INFORMATION INCORPORATED BY REFERENCE

The following information, which has previously been published and filed with the CSSF is incorporated in, and forms part of, this Prospectus:

- (i) the audited consolidated annual financial statements of the Intesa Sanpaolo Group as at and for the year ended 31st December, 2008, as shown in the Intesa Sanpaolo Group 2008 Annual Report;
- (ii) the audited consolidated annual financial statements of the Intesa Sanpaolo Group as at and for the year ended 31st December, 2009, as shown in the Intesa Sanpaolo Group 2009 Annual Report;
- (iii) the unaudited consolidated half-yearly financial statements of the Intesa Sanpaolo Group as at and for the six months ended 30th June, 2010, as shown in the Intesa Sanpaolo Group 2010 Half-yearly Report;
- (iv) the unaudited interim financial statements of the Intesa Sanpaolo Group as at and for the nine months ended 30th September, 2010, as shown in the Intesa Sanpaolo Interim Statement as at 30th September, 2010;
- (v) the audited annual financial statements of INSPIRE as at and for the year ended 31st December, 2008, as shown in the 2008 annual report of INSPIRE;
- (vi) the audited annual financial statements of INSPIRE as at and for the year ended 31st December, 2009, as shown in the 2009 annual report of INSPIRE;
- (vii) the unaudited half-yearly financial information of INSPIRE as at and for the six months ended 30th June, 2010, as shown in the 2010 half-yearly report of INSPIRE,

in each case together with the accompanying notes and (where applicable) audit reports.

The Issuers will provide, without charge to each person to whom a copy of this Prospectus has been delivered, upon the request of such person, a copy of any or all the documents deemed to be incorporated by reference herein unless such documents have been modified or superseded as specified above, in which case the modified or superseding version of such document will be provided. Request for such documents should be directed to the Issuers at their offices set out at the end of this Prospectus. In addition such documents will be available, without charge, at the principal office of the Joint Arrangers and of the Listing Agent in Luxembourg and on the Luxembourg Stock Exchange's website (www.bourse.lu).

## **Cross-reference list**

The following table shows where the information required under Annex XI of Commission Regulation (EC) No. 809/2004 can be found in the above-mentioned documents.

## Intesa Sanpaolo Group 2008 Annual Report

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The unaudited half-yearly financial information of INSPIRE as at and for the six months ended 30th June, 2010 are incorporated by reference in this Prospectus in their entirety.

Any other information not listed above but contained in the above documents is given for information purposes only and does not form part of this Prospectus.

#### FURTHER PROSPECTUSES AND SUPPLEMENTS

The Issuers will prepare a replacement prospectus setting out the changes in the operations and financial conditions of the Issuers at least every year after the date of this Prospectus and each subsequent Prospectus.

The Issuers have given an undertaking to the Dealers that if at any time during the duration of the Programme there is a significant new factor, material mistake or inaccuracy relating to the information contained in this Prospectus which is capable of affecting the assessment of the Notes, they shall prepare a supplement to this Prospectus or publish a replacement Prospectus for use in connection with any subsequent offering of Notes and shall supply to each Dealer any number of copies of such supplement as a Dealer may reasonably request.

In addition, the Issuers may agree with any Dealer to issue Notes in a form not contemplated in "Form of Final Terms for Notes with a Denomination of at least €50,000" on pages 104 to 126 or in "Form of Final Terms for Notes with a Denomination of less than €50,000" on pages 127 to 151. To the extent that the information relating to that Tranche of Notes constitutes a significant new factor in relation to the information contained in this Prospectus, a separate prospectus specific to such Tranche (a "**Drawdown Prospectus**") will be made available and will contain such information. Each Drawdown Prospectus will be constituted either (1) by a single document containing the necessary information relating to the relevant Issuer and the relevant Notes or (2) pursuant to Article 5.3 of the Prospectus Directive, by a registration document containing the necessary information relating to the relevant Issuer, a securities note containing the necessary information relating to the relevant Notes and, if necessary, a summary note. In the case of a Tranche of Notes which is the subject of a Drawdown Prospectus, references in this Prospectus to information specified or identified in the Final Terms shall (unless the context requires otherwise) be read and construed as information specified or identified in the relevant Drawdown Prospectus.

#### FORMS OF THE NOTES

#### **BEARER NOTES**

Each Tranche of Bearer Notes will initially be in the form of either a temporary global note (the "Temporary Global Note"), without Coupons, or a permanent global note (the "Permanent Global Note"), without Coupons, in each case as specified in the relevant Final Terms. Each Temporary Global Note or, as the case may be, Permanent Global Note (each a "Bearer Global Note") may be issued in new global note ("New Global Note" or "NGN") form, as specified in the relevant Final Terms. Each Bearer Global Note which is not intended to be issued in NGN form (a "Classic Global Note" or "CGN"), as specified in the relevant Final Terms, will be deposited on or around the issue date of the relevant Tranche of the Notes with a depositary or a common depositary for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and each Bearer Global Note which is intended to be issued in NGN form, as specified in the relevant Final Terms, will be deposited on or around the issue date of the relevant Final Terms, will be deposited on or around the issue date of the relevant Tranche of the Notes with a common safekeeper for Euroclear and/or Clearstream, Luxembourg.

On 13th June, 2006 the European Central Bank (the "ECB") announced that global bearer notes in NGN form are in compliance with the "Standards for the use of EU securities settlement systems in ESCB credit operations" of the central banking system for the euro (the "Eurosystem"), provided that certain other criteria are fulfilled. At the same time the ECB also announced that arrangements for Notes in NGN form will be offered by Euroclear and Clearstream, Luxembourg as of 30th June, 2006 and that debt securities in global bearer form issued through Euroclear and Clearstream, Luxembourg after 31st December, 2006 will only be eligible as collateral for Eurosystem operations if the NGN form is used.

In the case of each Tranche of Bearer Notes, the relevant Final Terms will also specify whether United States Treasury Regulation  $\S1.163-5(c)(2)(i)(C)$  (the "**TEFRA C Rules**") or United States Treasury Regulation  $\S1.163-5(c)(2)(i)(D)$  (the "**TEFRA D Rules**") are applicable in relation to the Notes or, if the Notes do not have a maturity of more than 1 year, that neither the TEFRA C Rules nor the TEFRA D Rules are applicable.

## Temporary Global Note exchangeable for Permanent Global Note

If the relevant Final Terms specify the form of Notes as being "Temporary Global Note exchangeable for a Permanent Global Note", then the Notes will initially be in the form of a Temporary Global Note which will be exchangeable, in whole or in part, for interests in a Permanent Global Note, without Coupons, not earlier than 40 days after the issue date of the relevant Tranche of the Notes upon certification as to non-U.S. beneficial ownership. No payments will be made under the Temporary Global Note unless exchange for interests in the Permanent Global Note is improperly withheld or refused. In addition, interest payments in respect of the Notes cannot be collected without such certification of non-U.S. beneficial ownership.

Whenever any interest in the Temporary Global Note is to be exchanged for an interest in a Permanent Global Note, the relevant Issuer shall procure (in the case of first exchange) the prompt delivery (free of charge to the bearer) of such Permanent Global Note to the bearer of the Temporary Global Note or (in the case of any subsequent exchange) an increase in the principal amount of the Permanent Global Note in accordance with its terms against:

- (i) presentation and (in the case of final exchange) surrender of the Temporary Global Note to or to the order of the Principal Paying Agent; and
- (ii) receipt by the Principal Paying Agent of a certificate or certificates of non-U.S. beneficial ownership,

within 7 days of the bearer requesting such exchange.

The principal amount of Notes represented by the Permanent Global Note shall be equal to the aggregate of the principal amounts specified in the certificates of non-U.S. beneficial ownership; *provided*, *however*, *that* in no circumstances shall the principal amount of Notes represented by the Permanent Global Note exceed the initial principal amount of Notes represented by the Temporary Global Note.

The Permanent Global Note will be exchangeable in whole, but not in part, for Notes in definitive form ("**Definitive Notes**"):

- (i) on the expiry of such period of notice as may be specified in the relevant Final Terms; or
- (ii) at any time, if so specified in the relevant Final Terms; or
- (iii) if the relevant Final Terms specifies "in the limited circumstances described in the Permanent Global Note", then if (a) Euroclear or Clearstream, Luxembourg or any other relevant clearing system is closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announces an intention permanently to cease business or (b) any of the circumstances described in Condition 13 (*Events of Default*) occurs and is continuing.

Save as described below, where interests in the Permanent Global Note are to be exchanged for Definitive Notes in the circumstances described above, Notes may only be issued in denominations which are integral multiples of the minimum denomination and may only be traded in such amounts, whether in global or definitive form. As an exception to the above rule, so long as the clearing systems so permit and subject to any minimum denomination applicable to Notes issued by INSPIRE, where the Permanent Global Note may only be exchanged in the limited circumstances described in (iii) above, Notes may be issued and will be tradeable in denominations which represent the aggregate of (i) a minimum denomination of  $\mathfrak{E}50,000$ , plus (ii) integral multiples of  $\mathfrak{E}1,000$ , provided that such denominations are not less than  $\mathfrak{E}50,000$  nor more than  $\mathfrak{E}99,000$ . For the avoidance of doubt, each holder of Notes of such denominations will, upon exchange for Definitive Notes, receive Definitive Notes in an amount equal to its entitlement to the principal amount represented by the Permanent Global Note. However, a Noteholder who holds a principal amount of less than the minimum denomination may not receive a Definitive Note and would need to purchase a principal amount of Notes such that its holding is an integral multiple of the minimum denomination.

Whenever the Permanent Global Note is to be exchanged for Definitive Notes, the relevant Issuer shall procure the prompt delivery (free of charge to the bearer) of such Definitive Notes, duly authenticated or, in the case of an NGN Permanent Global Note, effectuated and with Coupons and Talons attached (if so specified in the relevant Final Terms), in an aggregate principal amount equal to the principal amount of the Permanent Global Note to the bearer of the Permanent Global Note against the surrender of the Permanent Global Note

to or to the order of the Principal Paying Agent within 60 days of the bearer requesting such exchange.

## **Temporary Global Note exchangeable for Definitive Notes**

If the relevant Final Terms specify the form of Notes as being "Temporary Global Note exchangeable for Definitive Notes" and also specifies that the TEFRA C Rules are applicable or that neither the TEFRA C Rules or the TEFRA D Rules are applicable, then the Notes will initially be in the form of a Temporary Global Note which will be exchangeable, in whole but not in part, for Definitive Notes not earlier than 40 days after the issue date of the relevant Tranche of the Notes.

If the relevant Final Terms specifies the form of Notes as being "Temporary Global Note exchangeable for Definitive Notes" and also specifies that the TEFRA D Rules are applicable, then the Notes will initially be in the form of a Temporary Global Note which will be exchangeable, in whole or in part, for Definitive Notes not earlier than 40 days after the issue date of the relevant Tranche of the Notes upon certification as to non-U.S. beneficial ownership. Interest payments in respect of the Notes cannot be collected without such certification of non-U.S. beneficial ownership.

Whenever the Temporary Global Note is to be exchanged for Definitive Notes, the relevant Issuer shall procure the prompt delivery (free of charge to the bearer) of such Definitive Notes, duly authenticated and with Coupons and Talons attached (if so specified in the relevant Final Terms), in an aggregate principal amount equal to the principal amount of the Temporary Global Note to the bearer of the Temporary Global Note against the surrender of the Temporary Global Note to or to the order of the Principal Paying Agent within 60 days of the bearer requesting such exchange.

Where the Temporary Global Note is to be exchanged for Definitive Notes, Notes may only be issued in denominations which are integral multiples of the minimum denomination and may only be traded in such amounts, whether in global or definitive form.

## Permanent Global Note exchangeable for Definitive Notes

If the relevant Final Terms specify the form of Notes as being "Permanent Global Note exchangeable for Definitive Notes", then the Notes will initially be in the form of a Permanent Global Note, without Coupons, interests in which will be exchangeable in whole, but not in part, for Definitive Notes:

- (i) on the expiry of such period of notice as may be specified in the relevant Final Terms; or
- (ii) at any time, if so specified in the relevant Final Terms; or
- (iii) if the relevant Final Terms specifies "in the limited circumstances described in the Permanent Global Note", then if (a) Euroclear or Clearstream, Luxembourg or any other relevant clearing system is closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announces an intention permanently to cease business or (b) any of the circumstances described in Condition 13 (*Events of Default*) occurs and is continuing.

Save as described above, where interests in the Permanent Global Note are to be exchanged for Definitive Notes in the circumstances described above, Notes may only be issued in denominations which are integral multiples of the minimum denomination and may only be traded in such amounts, whether in global or definitive form. As an exception to the above rule, so long as the clearing systems so permit and subject to any minimum denomination applicable to Notes issued by INSPIRE, where the Permanent Global Note may only be exchanged in the limited circumstances described in (iii) above, Notes may be issued and will be tradeable in denominations which represent the aggregate of (i) a minimum denomination of  $\mathfrak{E}50,000$ , plus (ii) integral multiples of  $\mathfrak{E}1,000$ , provided that such denominations are not less than  $\mathfrak{E}50,000$  nor more than  $\mathfrak{E}99,000$ . For the avoidance of doubt, each holder of Notes of such denominations will, upon exchange for Definitive Notes, receive Definitive Notes in an amount equal to its entitlement to the principal amount represented by the Permanent Global Note. However, a Noteholder who holds a principal amount of less than the minimum denomination may not receive a Definitive Note and would need to purchase a principal amount of Notes such that its holding is an integral multiple of the minimum denomination.

Whenever the Permanent Global Note is to be exchanged for Definitive Notes, the relevant Issuer shall procure the prompt delivery (free of charge to the bearer) of such Definitive Notes, duly authenticated or, in the case of an NGN Permanent Global Note, effectuated and with Coupons and Talons attached (if so specified in the relevant Final Terms), in an aggregate principal amount equal to the principal amount of the Permanent Global Note to the bearer of the Permanent Global Note against the surrender of the Permanent Global Note to or to the order of the Principal Paying Agent within 60 days of the bearer requesting such exchange.

## Terms and Conditions applicable to the Notes

The terms and conditions applicable to any Definitive Note will be endorsed on that Note and will consist of the terms and conditions set out under "*Terms and Conditions of the Notes*" below and the provisions of the relevant Final Terms which supplement, amend and/or replace those terms and conditions.

The terms and conditions applicable to any Note in global form will differ from those terms and conditions which would apply to the Note were it in definitive form to the extent described under "Summary of Provisions Relating to the Notes while in Global Form" below.

#### **Legend concerning United States persons**

In the case of any Tranche of Bearer Notes having a maturity of more than 1 year, the Notes in global form, the Notes in definitive form and any Coupons and Talons appertaining thereto will bear a legend to the following effect:

"Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code."

#### REGISTERED NOTES

Each Tranche of Registered Notes will be represented by Individual Note Certificates or one or more Registered Global Notes, in each case as specified in the relevant Final Terms.

In a press release dated 22nd October, 2008, "Evolution of the custody arrangement for international debt securities and their eligibility in Eurosystem credit operations", the ECB announced that it has assessed the new holding structure and custody arrangements for registered notes which the ICSDs had designed in cooperation with market participants and that Notes to be held under the new structure (the "New Safekeeping Structure" or "NSS") would be in compliance with the "Standards for the use of EU securities settlement systems in ESCB credit operations" of the central banking system for the euro (the "Eurosystem"), subject to the conclusion of the necessary legal and contractual arrangements. The press release also stated that the new arrangements for Notes to be held in NSS form will be offered by Euroclear and Clearstream, Luxembourg as of 30th June, 2010 and that registered debt securities in registered global form held issued through Euroclear and Clearstream, Luxembourg after 30th September, 2010 will only be eligible as collateral in Eurosystem operations if the New Safekeeping Structure is used.

Each Registered Global Note will either be: (a) in the case of a Note which is not to be held under the New Safekeeping Structure, registered in the name of a common depositary (or its nominee) for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and the relevant Registered Global Note will be deposited on or about the issue date with the common depositary and will be exchangeable in accordance with its terms; or (b) in the case of a Note to be held under the New Safekeeping Structure, be registered in the name of a common safekeeper (or its nominee) for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and the relevant Registered Global Note will be deposited on or about the issue date with the common safekeeper for Euroclear and/or Clearstream, Luxembourg and will be exchangeable for Individual Note Certificates in accordance with its terms.

If the relevant Final Terms specifies the form of Notes as being "Individual Note Certificates", then the Notes will at all times be in the form of Individual Note Certificates issued to each Noteholder in respect of their respective holdings.

If the relevant Final Terms specifies the form of Notes as being "Registered Global Note exchangeable for Individual Note Certificates", then the Notes will initially be in the form of a Registered Global Note which will be exchangeable in whole, but not in part, for Individual Note Certificates:

- (a) on the expiry of such period of notice as may be specified in the relevant Final Terms; or
- (b) at any time, if so specified in the relevant Final Terms; or
- (c) if the relevant Final Terms specifies "in the limited circumstances described in the Registered Global Note", then if either of the following events occurs:
  - (i) Euroclear or Clearstream, Luxembourg or any other relevant clearing system is closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announces an intention permanently to cease business or
  - (ii) any of the circumstances described in Condition 13 (*Events of Default*) occurs.

Whenever the Registered Global Note is to be exchanged for Individual Note Certificates, the Issuer shall procure that Individual Note Certificates will be issued in an aggregate principal amount equal to the principal amount of the Registered Global Note within five business days of the delivery, by or on behalf of the registered holder of the Registered Global Note to the Registrar of such information as is required to complete and deliver such Individual Note Certificates (including, without limitation, the names and addresses of the persons in whose names the Individual Note Certificates are to be registered and the principal amount of each such person's holding) against the surrender of the Registered Global Note at the specified office of the Registrar.

Such exchange will be effected in accordance with the provisions of the Agency Agreement and the regulations concerning the transfer and registration of Notes scheduled thereto and, in particular, shall be effected without charge to any holder, but against such indemnity as the Registrar may require in respect of any tax or other duty of whatsoever nature which may be levied or imposed in connection with such exchange.

The Registrar will not register the transfer of or exchange of interests in a Global Note Certificate for Individual Note Certificates for a period of 15 days ending on the due date for any payment of principal or interest in respect of the Notes.

## Terms and Conditions applicable to the Notes

The terms and conditions applicable to any Individual Note Certificate will be endorsed on that Individual Note Certificate and will consist of the terms and conditions set out under "*Terms and Conditions of the Notes*" below and the provisions of the relevant Final Terms which supplement, amend and/or replace those terms and conditions.

The terms and conditions applicable to any Registered Global Note will differ from those terms and conditions which would apply to the Note were it in definitive form to the extent described under "Summary of Provisions Relating to the Notes while in Global Form" below.

#### **MONTE TITOLI NOTES**

Notes which are specified in the relevant Final Terms as having Monte Titoli as a clearing system will be held on behalf of the beneficial owners thereof, from their date of issue until their redemption, by Monte Titoli for the account of the relevant Monte Titoli account holders. The expression "Monte Titoli account holder" means any authorised financial intermediary institution entitled to hold accounts on behalf of its customers with Monte Titoli and includes any financial intermediary appointed by Euroclear and/or Clearstream, Luxembourg for the account of participants in Euroclear and/or Clearstream, Luxembourg.

#### TERMS AND CONDITIONS OF THE NOTES

The following is the text of the terms and conditions which, as supplemented, amended and/or replaced by the relevant Final Terms, will be endorsed on each Note in definitive form issued under the Programme. The terms and conditions applicable to any Note in global form will differ from those terms and conditions which would apply to the Note were it in definitive form to the extent described under "Conditions applicable to Global Notes" above.

#### 1. **Introduction**

- (a) *Programme*: Intesa Sanpaolo S.p.A. ("**Intesa Sanpaolo**") and Intesa Sanpaolo Bank Ireland p.l.c. ("**INSPIRE**") have established a Euro Medium Term Note Programme (the "**Programme**") for the issuance of up to €70,000,000,000 in aggregate principal amount of notes (the "**Notes**") guaranteed, in respect of Notes issued by INSPIRE, by Intesa Sanpaolo (in this capacity, the "**Guarantor**").
- (b) Final Terms: Notes issued under the Programme are issued in series (each a "Series") and each Series may comprise one or more tranches (each a "Tranche") of Notes. Each Tranche is the subject of final terms (the "Final Terms") which supplement these terms and conditions (the "Conditions"). The terms and conditions applicable to any particular Tranche of Notes are these Conditions as supplemented, amended and/or replaced by the relevant Final Terms. In the event of any inconsistency between these Conditions and the relevant Final Terms, the relevant Final Terms shall prevail.
- (c) Trust Deed: The Notes are subject to and have the benefit of an amended and restated trust deed dated 22nd December, 2010 (as amended and/or supplemented and/or restated from time to time, the "Trust Deed") made between Intesa Sanpaolo, INSPIRE and The Law Debenture Trust Corporation p.l.c. (the "Trustee", which expression shall include all persons for the time being the trustee or trustees appointed under the Trust Deed).
- (d) Agency Agreement: The Notes are the subject of an amended and restated paying agency agreement dated 22nd December, 2010 (as amended and/or supplemented and/or restated from time to time, the "Agency Agreement") between Intesa Sanpaolo, INSPIRE, the Trustee, Deutsche Bank AG acting through its London Branch as principal paying agent (the "Principal Paying Agent", which expression includes any successor principal paying agent appointed from time to time in connection with the Notes), Deutsche Bank Luxembourg S.A. as registrar (the "Registrar", which expression includes any successor registrar appointed from time to time in connection with the Notes) and the transfer agent (the "Transfer Agent", which expression includes any successor transfer agent appointed from time to time in connection with the Notes) and paying agents named therein (together with the Principal Paying Agent and the Registrar, the "Agents", which expression includes any successor or additional agents appointed from time to time in connection with the Notes).
- (e) *The Notes*: All subsequent references in these Conditions to "**Notes**" are to the Notes which are the subject of the relevant Final Terms. Copies of the relevant Final Terms are available for inspection and obtainable free of charge by the public during normal business hours at the Specified Office of the Trustee, the Specified Office of the

Principal Paying Agent or, in the case of Registered Notes the Registrar, and, in any event, at the Specified Office of the Paying Agent in Luxembourg, the initial Specified Office of which is set out below.

- (f) Summaries: Certain provisions of these Conditions are summaries of the Trust Deed and Agency Agreement and are subject to their detailed provisions. Noteholders and Couponholders, if any, are bound by, and are deemed to have notice of, all the provisions of the Trust Deed and the Agency Agreement applicable to them. Copies of the Trust Deed and the Agency Agreement are available for inspection by Noteholders during normal business hours at the Specified Offices of the Trustee and each of the Paying Agents, the initial Specified Offices of which are set out below.
- (g) *Issuers*: References in these Conditions to "**Issuer**" are to the entity specified as the Issuer in the relevant Final Terms.

## 2. **Definitions and Interpretation**

(a) *Definitions*: In these Conditions the following expressions have the following meanings:

"Accrual Yield" has the meaning given in the relevant Final Terms;

"Additional Business Centre(s) " means the city or cities specified as such in the relevant Final Terms;

"Additional Financial Centre(s) " means the city or cities specified as such in the relevant Final Terms;

"Bearer Note" means a Note in bearer form;

## "Business Day" means:

- (i) in relation to any sum payable in euro, a TARGET Settlement Day and a day on which commercial banks and foreign exchange markets settle payments generally in each (if any) Additional Business Centre; and
- (ii) in relation to any sum payable in a currency other than euro, a day on which commercial banks and foreign exchange markets settle payments generally in London, in the Principal Financial Centre of the relevant currency and in each (if any) Additional Business Centre;

"Business Day Convention", in relation to any particular date, has the meaning given in the relevant Final Terms and, if so specified in the relevant Final Terms, may have different meanings in relation to different dates and, in this context, the following expressions shall have the following meanings:

- (i) "Following Business Day Convention" means that the relevant date shall be postponed to the first following day that is a Business Day;
- (ii) "Modified Following Business Day Convention" or "Modified Business Day Convention" means that the relevant date shall be postponed to the first following day that is a Business Day unless that day falls in the next calendar

month in which case that date will be the first preceding day that is a Business Day;

- (iii) "Preceding Business Day Convention" means that the relevant date shall be brought forward to the first preceding day that is a Business Day;
- (iv) "FRN Convention", "Floating Rate Convention" or "Eurodollar Convention" means that each relevant date shall be the date which numerically corresponds to the preceding such date in the calendar month which is the number of months specified in the relevant Final Terms as the Specified Period after the calendar month in which the preceding such date occurred *provided*, *however*, *that*:
  - (A) if there is no such numerically corresponding day in the calendar month in which any such date should occur, then such date will be the last day which is a Business Day in that calendar month;
  - (B) if any such date would otherwise fall on a day which is not a Business Day, then such date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case it will be the first preceding day which is a Business Day; and
  - (C) if the preceding such date occurred on the last day in a calendar month which was a Business Day, then all subsequent such dates will be the last day which is a Business Day in the calendar month which is the specified number of months after the calendar month in which the preceding such date occurred; and
- (v) "No Adjustment" means that the relevant date shall not be adjusted in accordance with any Business Day Convention;

"Calculation Agent" means the Principal Paying Agent or such other person specified in the relevant Final Terms as the party responsible for calculating the Rate(s) of Interest and Interest Amount(s) and/or such other amount(s) as may be specified in the relevant Final Terms;

"Calculation Amount" has the meaning given in the relevant Final Terms;

"Coupon" means an interest coupon relating to a Bearer Note;

"Couponholder" means the holder of a Coupon;

"Coupon Sheet" means, in respect of a Bearer Note, a coupon sheet relating to such Note:

"Day Count Fraction" means, in respect of the calculation of an amount for any period of time (the "Calculation Period"), such day count fraction as may be specified in these Conditions or the relevant Final Terms and:

(i) if "Actual/Actual (ICMA)" is so specified, means:

- (a) where the Calculation Period is equal to or shorter than the Regular Period during which it falls, the actual number of days in the Calculation Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods normally ending in any year; and
- (b) where the Calculation Period is longer than one Regular Period, the sum of:
  - (1) the actual number of days in such Calculation Period falling in the Regular Period in which it begins divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
  - (2) the actual number of days in such Calculation Period falling in the next Regular Period divided by the product of (a) the actual number of days in such Regular Period and (2) the number of Regular Periods normally ending in any year;
- (ii) if "Actual/365" or "Actual/Actual (ISDA" is so specified, means the actual number of days in the Calculation Period divided by 365 (or, if any portion of the Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (iii) if "**Actual/365** (**Fixed**" is so specified, means the actual number of days in the Calculation Period divided by 365;
- (iv) if "Actual/360" is so specified, means the actual number of days in the Calculation Period divided by 360;
- (v) if "30/360" (in respect of Condition 6) is so specified, means the number of days in the Calculation Period divided by 360 (the number of days to be calculated on the basis of a year of 360 days with 12 30-day months (unless (i) the last day of the Calculation Period is the 31st day of a month but the first day of the Calculation Period is a day other than the 30th or 31st day of a month, in which case the month that includes that last day shall not be considered to be shortened to a 30-day month, or (ii) the last day of the Calculation Period is the last day of the month of February, in which case the month of February shall not be considered to be lengthened to a 30-day month));
- (vi) if "Actual/365 (Sterling)" is specified in the applicable Final Terms, the actual number of days in the Interest Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (vii) If "30/360" (in respect of Condition 7), "360/360" or "Bond Basis" is specified, the number of days in the Calculation Period in respect of which payment is being made divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 x(Y_2 - Y_1)] + [30 x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

Where

" $Y_1$ " is the year, expressed as a number, in which the first day of the Calculation Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

" $M_2$ " is the calendar month, expressed as number, in which the day immediately following the last day included in the Calculation Period falls;

" $\mathbf{D_1}$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $\mathbf{D}_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30; and

(viii) If "30E/360" or "Eurobond Basis" is specified, the number of days in the Calculation Period in respect of which payment is being made divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 x(Y_2 - Y_1)] + [30 x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Calculation Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

" $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $\mathbf{D_1}$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $\mathbf{D_1}$  will be 30; and

" $\mathbf{D_2}$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $D_2$  will be 30; and

(ix) If "30E/360 (ISDA)" is specified, the number of days in the Calculation Period in respect of which payment is being made divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 x(Y_2 - Y_1)] + [30 x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Calculation Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

 ${}^{\text{"}}M_2{}^{\text{"}}$  is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $\mathbf{D_1}$ " is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

" $\mathbf{D_2}$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Termination Date or (ii) such number would be 31, in which case  $\mathbf{D_2}$  will be 30,

provided, however, that in each such case the number of days in the Calculation Period is calculated from and including the first day of the Calculation Period to but excluding the last day of the Calculation Period;

"Early Redemption Amount (Tax)" means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Final Terms;

"Early Termination Amount" means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, these Conditions or the relevant Final Terms;

"Extraordinary Resolution" has the meaning given in the Trust Deed;

"Final Redemption Amount" means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Final Terms;

"Fixed Coupon Amount" has the meaning given in the relevant Final Terms;

"Guarantee of the Notes" means the guarantee of the Notes given by the Guarantor in the Trust Deed;

"Holder" means a Registered Holder or, as the context requires, the holder of a Bearer Note:

"Indebtedness for Borrowed Money" means any present or future indebtedness (whether being principal, premium, interest or other amounts) for or in respect of (i) money borrowed, (ii) liabilities under or in respect of any acceptance or acceptance credit or (iii) any bonds, notes, debentures, loan capital, certificates of deposit, loan stock or other like instruments or securities offered, issued or distributed whether by way of public offer, private placement, acquisition consideration or otherwise and whether issued for cash or in whole or in part for a consideration other than cash;

"Interest Amount" means, in relation to a Note and an Interest Period, the amount of interest payable in respect of that Note for that Interest Period;

"Interest Commencement Date" means the Issue Date of the Notes or such other date as may be specified as the Interest Commencement Date in the relevant Final Terms:

"Interest Determination Date" has the meaning given in the relevant Final Terms;

"Interest Payment Date" means the date or dates specified as such in, or determined in accordance with the provisions of, the relevant Final Terms and, if a Business Day Convention is specified in the relevant Final Terms:

- (i) as the same may be adjusted in accordance with the relevant Business Day Convention; or
- (ii) if the Business Day Convention is the FRN Convention, Floating Rate Convention or Eurodollar Convention and an interval of a number of calendar months is specified in the relevant Final Terms as being the Specified Period, each of such dates as may occur in accordance with the FRN Convention, Floating Rate Convention or Eurodollar Convention at such Specified Period of calendar months following the Interest Commencement Date (in the case of the first Interest Payment Date) or the previous Interest Payment Date (in any other case);

"Interest Period" means each period beginning on (and including) the Interest Commencement Date or any Interest Payment Date and ending on (but excluding) the next Interest Payment Date;

"ISDA Definitions" means the 2006 ISDA Definitions (as amended and updated as at the date of issue of the first Tranche of the Notes of the relevant Series (as specified in the relevant Final Terms)) as published by the International Swaps and Derivatives Association, Inc.;

"Issue Date" has the meaning given in the relevant Final Terms;

"Maximum Redemption Amount" has the meaning given in the relevant Final Terms:

"Margin" has the meaning given in the relevant Final Terms;

"Maturity Date" has the meaning given in the relevant Final Terms;

"Minimum Redemption Amount" has the meaning given in the relevant Final Terms;

"Note Certificate" means a certificate issued to each Registered Holder in respect of its registered holding of Notes;

"Noteholder" means a holder of a Bearer Note or, as the context requires, a Registered Holder;

"Optional Redemption Amount (Call)" means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Final Terms;

"Optional Redemption Amount (Put)" means, in respect of any Note, its principal amount or such other amount as may be specified in, or determined in accordance with, the relevant Final Terms;

"Optional Redemption Date (Call) " has the meaning given in the relevant Final Terms;

"Optional Redemption Date (Put)" has the meaning given in the relevant Final Terms;

"Participating Member State" means a Member State of the European Communities which at any relevant time has adopted the euro as its lawful currency in accordance with the Treaty;

#### "Payment Business Day" means:

- (i) if the currency of payment is euro, any day which is:
  - (A) a day on which banks in the relevant place of presentation are open for presentation and payment of bearer debt securities and for dealings in foreign currencies; and
  - (B) in the case of payment by transfer to an account, a TARGET Settlement Day and a day on which dealings in foreign currencies may be carried on in each (if any) Additional Financial Centre; or
- (ii) if the currency of payment is not euro, any day which is:
  - (A) a day on which banks in the relevant place of presentation are open for presentation and payment of bearer debt securities and for dealings in foreign currencies; and
  - (B) in the case of payment by transfer to an account, a day on which dealings in foreign currencies may be carried on in the Principal Financial Centre of the currency of payment and in each (if any) Additional Financial Centre:

"Principal Financial Centre" means, in relation to any currency, the principal financial centre for that currency provided, however, that:

- (i) in relation to euro, it means the principal financial centre of such Member State of the European Communities as is selected (in the case of a payment) by the payee or (in the case of a calculation) by the Calculation Agent; and
- (ii) in relation to Australian dollars, it means Melbourne and, in relation to New Zealand dollars, it means Wellington;

"Put Option Notice" means a notice which must be delivered to a Paying Agent by any Noteholder wanting to exercise a right to redeem a Note at the option of the Noteholder:

"**Put Option Receipt**" means a receipt issued by a Paying Agent to a depositing Noteholder upon deposit of a Note with such Paying Agent by any Noteholder wanting to exercise a right to redeem a Note at the option of the Noteholder;

"Rate of Interest" means the rate or rates (expressed as a percentage per annum) of interest payable in respect of the Notes specified in relevant Final Terms or calculated or determined in accordance with the provisions of these Conditions and/or the relevant Final Terms:

"Redemption Amount" means, as appropriate, the Final Redemption Amount, the Early Redemption Amount (Tax), the Optional Redemption Amount (Call), the Optional Redemption Amount (Put), the Early Termination Amount or such other amount in the nature of a redemption amount as may be specified in, or determined in accordance with the provisions of, the relevant Final Terms;

"Reference Banks" has the meaning given in the relevant Final Terms or, if none, four (or if the Principal Financial Centre is Helsinki, five) major banks selected by the Calculation Agent in the market that is most closely connected with the Reference Rate:

"Reference Price" has the meaning given in the relevant Final Terms;

"Reference Rate" has the meaning given in the relevant Final Terms;

"Register" means the register maintained by the Registrar in respect of Registered Notes in accordance with the Agency Agreement;

"Registered Holder" means the person in whose name a Registered Note is for the time being registered in the Register (or, in the case of a joint holding, the first named thereof):

"Registered Note" means a Note in registered form;

## "Regular Period" means:

(i) in the case of Notes where interest is scheduled to be paid only by means of regular payments, each period from and including the Interest Commencement Date to but excluding the first Interest Payment Date and each successive

- period from and including one Interest Payment Date to but excluding the next Interest Payment Date;
- (ii) in the case of Notes where, apart from the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where "Regular Date" means the day and month (but not the year) on which any Interest Payment Date falls; and
- (iii) in the case of Notes where, apart from one Interest Period other than the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where "Regular Date" means the day and month (but not the year) on which any Interest Payment Date falls other than the Interest Payment Date falling at the end of the irregular Interest Period.

"Relevant Date" means, in relation to any payment, whichever is the later of (a) the date on which the payment in question first becomes due and (b) if the full amount payable has not been received in the Principal Financial Centre of the currency of payment by the Principal Paying Agent on or prior to such due date, the date on which (the full amount having been so received) notice to that effect has been given to the Noteholders;

"Relevant Financial Centre" has the meaning given in the relevant Final Terms;

"Relevant Screen Page" means the page, section or other part of a particular information service (including, without limitation, the Reuter Monitor Money Rates Service and the Moneyline Telerate Service) specified as the Relevant Screen Page in the relevant Final Terms, or such other page, section or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate;

"Relevant Time" has the meaning given in the relevant Final Terms;

"Reserved Matter" has the meaning ascribed thereto in the Trust Deed;

"**Specified Currency**" has the meaning given in the relevant Final Terms;

"**Specified Denomination(s)**" has the meaning given in the relevant Final Terms;

"Specified Office" has the meaning given in the Trust Deed;

"Specified Period" has the meaning given in the relevant Final Terms;

"Talon" means a talon for further Coupons;

"TARGET Settlement Day" means any day on which the Trans-European Automated Real-time Gross Settlement Express Transfer (TARGET2) System (or any successor to TARGET2) is open;

"Treaty" means the Treaty establishing the European Communities, as amended; and

"Zero Coupon Note" means a Note specified as such in the relevant Final Terms.

- (b) *Interpretation*: In these Conditions:
  - (i) if the Notes are Zero Coupon Notes, references to Coupons and Couponholders are not applicable;
  - (ii) if Talons are specified in the relevant Final Terms as being attached to the Notes at the time of issue, references to Coupons shall be deemed to include references to Talons;
  - (iii) if Talons are not specified in the relevant Final Terms as being attached to the Notes at the time of issue, references to Talons are not applicable;
  - (iv) any reference to principal shall be deemed to include the Redemption Amount, any additional amounts in respect of principal which may be payable under Condition 12 (*Taxation*), any premium payable in respect of a Note and any other amount in the nature of principal payable pursuant to these Conditions;
  - (v) any reference to interest shall be deemed to include any additional amounts in respect of interest which may be payable under Condition 12 (*Taxation*) and any other amount in the nature of interest payable pursuant to these Conditions;
  - (vi) references to Notes being "**outstanding**" shall be construed in accordance with the Trust Deed; and
  - (vii) if an expression is stated in Condition 2(a) (*Definitions*) to have the meaning given in the relevant Final Terms, but the relevant Final Terms gives no such meaning or specifies that such expression is "**not applicable**" then such expression is not applicable to the Notes.

## 3. Form, Denomination and Title

The Notes will be issued as Bearer Notes or Registered Notes, as specified in the relevant Final Terms.

- (a) Notes in Bearer Form: Bearer Notes are issued in the Specified Denomination(s) with Coupons (if applicable) and, if specified in the relevant Final Terms, Talons attached at the time of issue. In the case of a Series of Bearer Notes with more than one Specified Denomination, Bearer Notes of one Specified Denomination will not be exchangeable for Bearer Notes of another Specified Denomination.
- (b) *Title to Bearer Notes:* Title to Notes and Coupons will pass by delivery.
- (c) Notes in Registered Form: Registered Notes are issued in the Specified Denominations and may be held in holdings equal to the Specified Minimum Amount (specified in the relevant Final Terms) and integral multiples equal to the Specified Increments (specified in the relevant Final Terms) in excess thereof (an "Authorised Holding").

- (d) *Title to Registered Notes:* The Registrar will maintain the Register in accordance with the provisions of the Agency Agreement. A Note Certificate will be issued to each Registered Holder in respect of its holding of Notes. Each Note Certificate will be numbered serially with an identifying number which will be recorded in the Register.
- (e) Ownership: The Holder of any Note or Coupon shall (except as otherwise required by law) be treated as its absolute owner for all purposes (whether or not it is overdue and regardless of any notice of ownership, trust or any other interest therein, any writing thereon or, in the case of Registered Notes, on the Note Certificate relating thereto (other than the endorsed form of transfer) or any notice of any previous loss or theft thereof) and no person shall be liable for so treating such Holder. No person shall have any right to enforce any term or condition of any Note under the Contracts (Rights of Third Parties) Act 1999.
- (f) Transfer of Registered Notes: Subject to paragraphs (i) (Closed periods) and (j) (Regulations concerning transfers and registration) below, a Registered Note may be transferred upon surrender of the relevant Note Certificate, with the endorsed form of transfer duly completed, at the Specified Office of the Registrar or any Transfer Agent, together with such evidence as the Registrar or (as the case may be) such Transfer Agent may reasonably require to prove the title of the transferor and the authority of the individuals who have executed the form of transfer; provided, however, that a Registered Note may not be transferred unless the principal amount of Registered Notes transferred and (where not all of the Registered Notes held by a Holder are being transferred) the principal amount of the balance of Notes not transferred are Authorised Holdings. Where not all the Registered Notes represented by the surrendered Note Certificate are the subject of the transfer, a new Note Certificate in respect of the balance of the Registered Notes will be issued to the transferor.
- (g) Registration and delivery of Note Certificates: Within five business days of the surrender of a Note Certificate in accordance with paragraph (f) (Transfer of Registered Notres) above, the Registrar will register the transfer in question and deliver a new Note Certificate of a like principal amount to the Registered Notes transferred to each Registered Holder at its Specified Office or (as the case may be) the Specified Office of any Transfer Agent or (at the request and risk of any such relevant Registered Holder) by uninsured first class mail (airmail if overseas) to the address specified for the purpose by such Registered Holder. In this paragraph, "business day" means a day on which commercial banks are open for business (including dealings in foreign currencies) in the city where the Registrar or (as the case may be) the relevant Transfer Agent has its Specified Office.
- (h) *No charge*: The transfer of a Registered Note will be effected without charge by or on behalf of the Issuer, the Guarantor (if applicable), the Registrar or any Transfer Agent but against such indemnity as the Registrar or (as the case may be) such Transfer Agent may require in respect of any tax or other duty of whatsoever nature which may be levied or imposed in connection with such transfer.
- (i) Closed periods: Registered Holders may not require transfers to be registered during the period of 15 days ending on the due date for any payment of principal or interest in respect of the Registered Notes.

(j) Regulations concerning transfers and registration: All transfers of Registered Notes and entries on the Register are subject to the detailed regulations concerning the transfer of Registered Notes scheduled to the Agency Agreement. The regulations may be changed by the Issuer and the Guarantor (if applicable) with the prior written approval of the Registrar. A copy of the current regulations will be mailed (free of charge) by the Registrar to any Registered Holder who requests in writing a copy of such regulations.

#### 4. Status of the Notes

#### (a) Status – Unsubordinated Notes

This Condition 4(a) is applicable in relation to Notes specified in the Final Terms as being unsubordinated or not specified as being subordinated ("Unsubordinated Notes").

The Notes constitute direct, general, unconditional and unsecured obligations of the Issuer and rank pari passu and rateably without any preference among themselves and (subject to any obligations preferred by any applicable law) equally with all other unsecured and unsubordinated indebtedness and monetary obligations (including deposits) of the Issuer, present and future.

## (b) Status – Subordinated Notes issued by Intesa Sanpaolo

This Condition 4(b) is applicable only in relation to Subordinated Notes issued by Intesa Sanpaolo and specified in the Final Terms as being subordinated ("Intesa Sanpaolo Subordinated Notes").

## (i) Status of Intesa Sanpaolo Subordinated Notes

- (a) Upper Tier II Subordinated Notes issued by Intesa Sanpaolo ("Intesa Sanpaolo Upper Tier II Subordinated Notes") (Strumenti Ibridi di Patrimonializzazione, as defined in Title I, Chapter 2, Section II, paragraph 4.1 of the New Supervisory Regulations for Banks (Nuove disposizioni di vigilanza prudenziale per le banche), as set out in Bank of Italy Circular No. 263 of 27th December, 2006 in force from March 2008 (as amended, supplemented or re-enacted from time to time, the "2006 Bank of Italy Regulations") and any related Coupons constitute unconditional and unsecured obligations of Intesa Sanpaolo subordinated as described in the first paragraph of Condition 4(b)(iii). Notes of each Series of Intesa Sanpaolo Upper Tier II Subordinated Notes will rank pari passu without any preference among themselves.
- (b) Lower Tier II Subordinated Notes issued by Intesa Sanpaolo ("Intesa Sanpaolo Lower Tier II Subordinated Notes") (Passività Subordinate di 2° livello, as defined in Title I, Chapter 2, Section II, paragraph 4.2 of the 2006 Bank of Italy Regulations) and any related Coupons constitute unconditional and unsecured obligations of Intesa Sanpaolo subordinated as described in Condition 4(b)(ii). Notes of each Series of Intesa Sanpaolo Lower Tier II Subordinated Notes will rank pari passu without any preference among themselves.

- (c) Tier III Subordinated Notes issued by Intesa Sanpaolo ("**Tier III Subordinated Notes**") (*Passività Subordinate di 3° livello*, as defined in Title I, Chapter 2, Section II, paragraph 1.5 of the 2006 Bank of Italy Regulations) constitute subordinated obligations of Intesa Sanpaolo as described in Condition 4(b)(iv), and are taken into account for purposes of the calculation of the market risk coverage of Intesa Sanpaolo.
- (d) In relation to each Series of Intesa Sanpaolo Subordinated Notes all Intesa Sanpaolo Subordinated Notes of such Series will be treated equally and all amounts paid by Intesa Sanpaolo in respect of principal and interest thereon will be paid *pro rata* on all Intesa Sanpaolo Subordinated Notes of such Series.
- (e) Each Noteholder of a Intesa Sanpaolo Subordinated Note unconditionally and irrevocably waives any right of set-off, counterclaim, abatement or other similar remedy which it might otherwise have, under the laws of any jurisdiction, in respect of such Intesa Sanpaolo Subordinated Note.
- (f) The repayment of the principal and the payment of interest (as defined below) in respect of Intesa Sanpaolo Subordinated Notes are obligations of Intesa Sanpaolo.

# (ii) Special provisions relating to Intesa Sanpaolo Lower Tier II Subordinated Notes

In the event of a bankruptcy, dissolution, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to an order for Liquidazione Coatta Amministrativa (as defined in Legislative Decree of 1st September, 1993, No. 385 of the Republic of Italy as amended (the "Consolidated Banking Act")), the payment obligations of Intesa Sanpaolo in respect of principal and interest under the Intesa Sanpaolo Lower Tier II Subordinated Notes will be repaid only after the satisfaction of all unsubordinated creditors of Intesa Sanpaolo and of all creditors holding instruments which are less subordinated than the Intesa Sanpaolo Lower Tier II Subordinated Notes. Lower Tier II *Pari Passu* Creditors (as defined below) will be satisfied together and pro rata with the holders of the Intesa Sanpaolo Lower Tier II Subordinated Notes, without any preference or priority. Lower Tier II Junior Creditors (as defined below) rank after the holders of the Intesa Sanpaolo Lower Tier II Subordinated Notes in a bankruptcy, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to an order for Liquidazione Coatta Amministrativa.

"Lower Tier II Pari Passu Creditors" means the creditors of Intesa Sanpaolo holding notes, securities, similar instruments or other negotiable rights having the same degree of subordination as the Lower Tier II Subordinated Notes, including, but not limited to, (i) holders of INSPIRE Lower Tier II Subordinated Notes (each as defined below); and (ii) creditors of Intesa Sanpaolo holding Tier III Subordinated Notes.

"Lower Tier II Junior Creditors" means the creditors of Intesa Sanpaolo holding notes, securities, similar instruments or other negotiable rights ranking more subordinated than the Intesa Sanpaolo Lower Tier II Subordinated Notes (including, but not limited to, subordinated creditors of Intesa Sanpaolo holding notes, securities, similar instruments or other negotiable rights classified, in accordance with the 2006 Bank of Italy Regulations, as "Strumenti Ibridi di Patrimonializzazione" or that otherwise are expressed to rank subordinated to the Intesa Sanpaolo Lower Tier II Subordinated Notes or to securities more subordinated than the Intesa Sanpaolo Lower Tier II Subordinated Notes).

# (iii) Special provisions relating to Intesa Sanpaolo Upper Tier II Subordinated Notes

In the event of a bankruptcy, dissolution, liquidation or other winding-up of Intesa Sanpaolo, or in the event that Intesa Sanpaolo becomes subject to an order for Liquidazione Coatta Amministrativa (within the meaning ascribed to that expression by the Consolidated Banking Act and the other relevant laws of the Republic of Italy (hereinafter in these Conditions referred to as "Liquidazione Coatta Amministrativa")), the payment obligations of Intesa Sanpaolo in respect of principal and interest under the Intesa Sanpaolo Upper Tier II Subordinated Notes will be subordinated to the claims of all Senior Creditors (as defined below) so that all such claims are entitled to be satisfied in full before any payments are made in respect of principal and interest under the Intesa Sanpaolo Upper Tier II Subordinated Notes. In a bankruptcy, dissolution, liquidation or other winding-up of Intesa Sanpaolo, or in the event that Intesa Sanpaolo becomes subject to an order for Liquidazione Coatta Amministrativa, the payment obligations of Intesa Sanpaolo in respect of principal and interest under the Intesa Sanpaolo Upper Tier II Subordinated Notes will rank pari passu with Other Pari Passu Claims (as defined below), and senior to the share capital of Intesa Sanpaolo.

#### (a) Loss Absorption

To the extent that Intesa Sanpaolo at any time suffers losses which, in accordance with Articles 2446 and 2447 of the Italian Civil Code, or otherwise in accordance with the provisions of Italian laws and regulations, would require Intesa Sanpaolo to reduce its capital to below the Minimum Capital (as defined below) (as detailed by the Auditors (as defined in the Trust Deed) of Intesa Sanpaolo and certified to the Trustee in accordance with the Trust Deed) the obligations of Intesa Sanpaolo in respect of interest and principal under the Intesa Sanpaolo Upper Tier II Subordinated Notes, whether or not matured, will be reduced to the extent necessary to enable Intesa Sanpaolo to maintain at least the Minimum Capital in accordance with the requirements of Italian law as detailed by the Auditors of Intesa Sanpaolo and certified to the Trustee in accordance with the Trust Deed.

The amount by which the obligations of Intesa Sanpaolo have been reduced in accordance with this Condition will be reinstated whether or not the maturity date of the relevant obligation has occurred under the following circumstances, as detailed by the Auditors of Intesa Sanpaolo and certified to the Trustee in accordance with the Trust Deed:

- (i) in whole, in the event of a bankruptcy, dissolution, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to an order for *Liquidazione Coatta Amministrativa* and with effect prior to the commencement of such bankruptcy, dissolution, liquidation or winding-up or order for *Liquidazione Coatta Amministrativa* as if such obligations of Intesa Sanpaolo were not so reduced in accordance with this Condition; and
- (ii) in whole or in part, from time to time, to the extent that Intesa Sanpaolo, by reason of its having profits, or by reason of it obtaining new capital contributions, or by reason of the occurrence of any other event, would again have at least the Minimum Capital and would not be required, in accordance with Articles 2446 and 2447 of the Italian Civil Code, or otherwise in accordance with the provisions of Italian laws and regulations, to reduce its capital to below the Minimum Capital.

As further provided in Condition 4(b)(iii)(c)(ii)(A), in the event of any distribution to the holders of any class of shares of Intesa Sanpaolo being approved or made prior to the full reinstatement of the obligations of Intesa Sanpaolo in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes pursuant to this Condition or the Trust Deed, such obligations shall be reinstated in full whether or not the maturity date of the relevant obligation has occurred forthwith upon such distribution being approved or made.

As further provided in Condition 4(b)(iii)(c)(i), in the event of Intesa Sanpaolo making or proposing to make any payment of or in respect of amounts of interest or principal or premium or in relation to any Other Pari Passu Claims prior to the full reinstatement of the obligations of Intesa Sanpaolo in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes pursuant to this Condition or the Trust Deed, the obligations of Intesa Sanpaolo in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes shall be reinstated to the extent that Intesa Sanpaolo is able to make payment thereof *pari passu* and *pro rata* with the payments on or in relation to such Other Pari Passu Claims whether or not the maturity date of the relevant obligations has occurred.

For the purposes of these Conditions, "Minimum Capital" means the minimum capital required for Intesa Sanpaolo by the Bank of Italy from time to time for the issuance or maintenance of the Bank of Italy's authorisation to conduct banking activity.

The Trustee shall be entitled to rely on certificates of the Auditors of Intesa Sanpaolo without further investigation.

#### (b) Arrears of Interest

On any Optional Interest Payment Date (as defined below) there may be paid (if Intesa Sanpaolo so elects but subject to Condition 4(b)(iii) and the application of Condition 4(b)(iii)(a)) the interest in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes accrued in the Interest Period ending on the day immediately preceding such date, but (except as provided in Condition 4(b)(iii)(c)) Intesa Sanpaolo shall not have any obligation to make such payment and any failure to pay shall not constitute a default by Intesa Sanpaolo for any purpose.

Any interest in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes not paid on an Optional Interest Payment Date, together with any other interest in respect thereof not paid on any other Interest Payment Date, shall, so long as the same remains unpaid, constitute "Arrears of Interest".

For the avoidance of doubt, during any period when there are Arrears of Interest due to the Noteholders, the Intesa Sanpaolo Upper Tier II Subordinated Notes shall continue to accrue interest at the relevant Rate of Interest on their original principal amount.

In addition, each amount of Arrears of Interest shall itself bear interest as if it were principal of the Intesa Sanpaolo Upper Tier II Subordinated Notes at a rate which corresponds to the Rate of Interest from time to time applicable to the Intesa Sanpaolo Upper Tier II Subordinated Notes in respect of any Interest Period, and the amount of such interest (the "Additional Interest Amount") with respect to each amount of Arrears of Interest shall become due and payable pursuant to paragraph (c) below and shall be calculated by the Principal Paying Agent by applying the Rate of Interest to the amount of the Arrears of Interest and otherwise *mutatis mutandis* as provided in this Condition 4. The Additional Interest Amount accrued up to any Interest Payment Date shall be added to the amount of Arrears of Interest remaining unpaid on such Interest Payment Date so that it will itself become Arrears of Interest. Arrears of Interest (together with corresponding Additional Interest Amount) shall be payable in accordance with Condition 11 (Payments).

#### (c) Payment of Arrears of Interest

Arrears of Interest (together with the corresponding Additional Interest Amount) may at the option of Intesa Sanpaolo be paid in whole or in part at any time except that:

(i) if at any time Intesa Sanpaolo shall make any payment of or in respect of amounts of interest or principal or premium on or in relation to any Other Pari Passu Claims, Arrears of Interest (together with the corresponding Additional Interest Amount) shall become due and payable on the next Interest Payment Date (or, if none, the tenth Business Day) immediately

following such payment of or in respect of amounts of interest or principal or premium on or in relation to Other Pari Passu Claims (as provided in Condition 4(b)(iii) and Condition 4(b)(iii)(a)) pari passu and pro rata with any other payments of or in respect of interest on or in relation to any Other Pari Passu Claims to the extent that Intesa Sanpaolo has funds available to pay such amount; and

- (ii) all Arrears of Interest (together with the corresponding Additional Interest Amount) in respect of all Intesa Sanpaolo Upper Tier II Subordinated Notes for the time being outstanding shall become due and payable (as provided in Condition 4(b)(iii) and Condition 4(b)(iii)(a)) on whichever is the earliest of:
  - (A) the Interest Payment Date immediately following the date upon which distribution to the holders of any class of dividend is approved or paid on any share of Intesa Sanpaolo;
  - (B) the date on which the Intesa Sanpaolo Upper Tier II Subordinated Notes are to be repaid pursuant to any provision of Condition 10 (*Redemption and Purchase*); and
  - (C) the commencement of a bankruptcy, dissolution, liquidation or winding-up of Intesa Sanpaolo or when Intesa Sanpaolo becomes subject to an order for *Liquidazione Coatta Amministrativa*.

If notice is given by Intesa Sanpaolo of its intention to pay the whole or any part of Arrears of Interest, Intesa Sanpaolo shall (subject to Condition 4(b)(iii) and the application of Condition 4(b)(iii)(a)) be obliged to do so (together with the corresponding Additional Interest Amount) upon the expiration of such notice.

(d) Notice of Interest Deferral, Payment of Arrears of Interest and Loss Absorption

Intesa Sanpaolo shall give not more than 25 nor less than 15 days' prior notice to the Trustee, the Paying Agents, and to the Noteholders in accordance with Condition 19 (*Notices*):

- (i) of any Optional Interest Payment Date on which, pursuant to the provisions of Condition 4(b)(iii)(b) above, interest will not be paid;
- (ii) of any date upon which amounts in respect of Arrears of Interest and/or Additional Interest Amounts shall become due and payable;

- (iii) of (1) the amount of principal and of sums which would otherwise be payable as interest in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes which are to be applied to meet the losses of Intesa Sanpaolo pursuant to Condition 4(b)(iii)(a), (2) the date of such application and (3) details of the nature of such losses; and
- (iv) of (1) the amount of principal and of sums which would otherwise have been payable as interest in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes and which, having been applied to meet the losses of Intesa Sanpaolo pursuant to Condition 4(b)(iii)(a), are to be reinstated as provided herein, (2) the date of such reinstatement and the date on which the relevant amount shall become due and payable in accordance with these Conditions and (3) details of the event giving rise to such reinstatement.

The information contained in any notice given in accordance with this paragraph (d) will be available at the specified office of the Principal Paying Agent from the date of the relevant notice.

## (e) Partial Payment of Arrears of Interest

If amounts in respect of Arrears of Interest and Additional Interest Amounts become payable:

- (i) all unpaid amounts of Arrears of Interest shall be payable before any Additional Interest Amounts;
- (ii) Arrears of Interest accrued for any period shall not be payable until full payment has been made of all Arrears of Interest that have accrued during any earlier period and the order of payment of Additional Interest Amounts shall follow that of the Arrears of Interest to which they relate; and
- (iii) the amount of Arrears of Interest or Additional Interest Amounts payable in respect of any Note shall be *pro rata* to the total amount of all unpaid Arrears of Interest or, as the case may be, Additional Interest Amounts accrued to the date of payment.

## (f) Definitions

For the purposes of this Condition 4(b)(iii):

- (i) the term "**interest**" includes, unless the context requires otherwise, Arrears of Interest and Additional Interest Amounts;
- (ii) "Optional Interest Payment Date" means any Interest Payment Date in respect of which:

- (A) no annual dividend has been approved by the shareholders of Intesa Sanpaolo or paid in respect of any class of shares of Intesa Sanpaolo during the twelve month period ending on the date immediately preceding such Interest Payment Date; or
- (B) the board of directors of Intesa Sanpaolo has announced at the time of publication of any interim accounts (the "Interim Accounts", which expression includes the semi-annual accounts and any other interim accounts that, according to Italian law applicable at that time, entitle Intesa Sanpaolo to make distributions of interim dividends) of Intesa Sanpaolo published during the two Interest Periods immediately preceding such Interest Payment Date that, based on such Interim Accounts, no sums are available at such time in accordance with Italian law for the payment of interim dividends;
- (iii) "Other Pari Passu Claims" means claims of creditors of Intesa Sanpaolo which are subordinated so as to rank pari passu with the claims of the holders of the Intesa Sanpaolo Upper Tier II Subordinated Notes and the holders of the related Coupons and the Trustee in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes and of the related Coupons; and
- (iv) "Senior Creditors" means (a) all unsubordinated creditors of Intesa Sanpaolo; (b) all creditors of Intesa Sanpaolo whose claims are, or are expressed to be, subordinated to the claims of unsubordinated creditors of Intesa Sanpaolo, but not further or otherwise including, for the avoidance of doubt, all claims of existing and future holders of the Intesa Sanpaolo Lower Tier II Subordinated Notes and Tier III Subordinated Notes; and (c) all other creditors of Intesa Sanpaolo except the holders of the Intesa Sanpaolo Upper Tier II Subordinated Notes and the holders of the related Coupons and the Trustee in relation to their claims in respect of the Intesa Sanpaolo Upper Tier II Subordinated Notes and of the related Coupons and creditors whose claims rank, or are expressed to rank, pari passu with or junior to such claims.

## (iv) Special provisions relating to Tier III Subordinated Notes

## (A) Ranking

In the event of a bankruptcy, dissolution, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to an order for *Liquidazione Coatta Amministrativa* (as defined in the Consolidated Banking Act), the Tier III Subordinated Notes will be repaid, with respect to principal and

accrued interest, only after the satisfaction of all unsubordinated creditors of Intesa Sanpaolo and of all holding instruments which subordinated than the Tier III Subordinated Notes. Tier III Pari Passu Creditors (as defined below) will be satisfied together and pro rata with the holders of the Tier III Subordinated Notes, without any preference or priority. Tier III Junior Creditors (as defined below) rank after the holders of the Tier III Subordinated Notes in a bankruptcy, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to order for *Liquidazione* an Coatta Amministrativa.

"Tier III Pari Passu Creditors" means the creditors of Intesa Sanpaolo holding notes, securities, similar instruments or other negotiable rights having the same degree of subordination as the Tier III Subordinated Notes, including, but not limited to, creditors of Intesa Sanpaolo holding notes, securities, similar instruments or other negotiable rights classified, in accordance with the applicable Bank of Italy regulations, as Passività Subordinate ("Subordinated Liabilities").

"Tier III Junior Creditors" means the creditors of Intesa Sanpaolo holding notes, securities, similar instruments or other negotiable rights ranking more subordinated than the Tier III Subordinated Notes (including, but not limited to, subordinated creditors of Intesa Sanpaolo holding notes, securities, similar instruments or other negotiable rights classified, in accordance with the 2006 Bank of Italy Regulations, as *Strumenti Ibridi di Patrimonializzazione* or that otherwise are expressed to rank subordinated to the Tier III Subordinated Notes).

No Noteholder may exercise or claim any right of set-off in respect of any amount owed to it by Intesa Sanpaolo arising under or in connection with the Tier III Subordinated Notes.

#### (B) Lock-in Clause

(a) The payment of the sums due with respect to interest and/or principal on Tier III Subordinated Notes will be entirely suspended and deferred, and any such suspension and deferral to pay shall not constitute a default of Intesa Sanpaolo under the Tier III Subordinated

Notes and the Trust Deed if, at the time any such payment becomes due:

- (A) Intesa Sanpaolo's Total Amount of Regulatory Capital (as defined below) is, on a consolidated or unconsolidated basis, less than the aggregate minimum credit risk (rischio creditizio) capital requirements of Intesa Sanpaolo, as provided by the then applicable Bank of Italy regulations, on a consolidated or unconsolidated basis; or
- (B) upon payment of interest and/or repayment of principal under the Tier III Subordinated Notes, Intesa Sanpaolo's Total Amount of Regulatory Capital would become, on a consolidated or unconsolidated basis, less than the aggregate minimum credit risk (rischio creditizio) capital requirements of Intesa Sanpaolo, as provided by the then applicable Bank of Italy regulations, on a consolidated or unconsolidated basis.
- (b) "Intesa Sanpaolo's Total Amount of Regulatory Capital" means:
  - (A) on an unconsolidated basis, the aggregate amount of the items stated and defined in (I), (II), (III), (IV), (V), and (VI) below and any additional, replacement and/or adjusted or other items, in each case which may from time to time be required to be included pursuant to the then applicable Bank of Italy regulations for the purposes of calculating the Issuer's Total Amount of Regulatory Capital;
  - (B) on a consolidated basis, the aggregate amount of the items listed in (A) above, calculated on a consolidated basis, according to the Bank of Italy regulations from time to time applicable,

#### WHERE:

(I) taken as a positive figure, the aggregate amount of the regulatory capital of Intesa Sanpaolo (*Patrimonio di Vigilanza*), calculated on an unconsolidated basis, as set forth in the then applicable Bank of Italy regulations;

- (II)taken as a positive figure, the aggregate amount of any indebtedness of Intesa Sanpaolo qualified by the Bank of Italy as "passività subordinate di 3° livello", intended to cover the minimum capital requirements for market risks, calculated on an unconsolidated basis (as defined in Title I, Chapter 2, Section II, paragraph 1.5 of the 2006 Bank of Italy Regulations or any provision which amends or replaces such definition) in accordance with the following paragraph (III), provided however that the amount of such indebtedness can only be included up to the absolute amount of the following paragraph (III);
- (III) taken as a negative figure, the minimum capital requirements for market risks of Intesa Sanpaolo, calculated on an unconsolidated basis (as defined in Title I, Chapter 2, Section II of the 2006 Bank of Italy Regulations or any provisions which amends or replaces such definition);
- (IV) taken as a negative figure, the excess of limit to the the ownership non-financial shareholdings in companies acquired by Intesa Sanpaolo following the recovery of credits (as defined in Title II, Chapter 6, Section II of the 2006 Bank of Italy Regulations or any provision which amends or replaces such definition);
- (V) taken as a negative figure, the excess over the limit on the ownership of real estate acquired by Intesa Sanpaolo following the recovery of credits (as defined in Title IV, Chapter 10, Section II of the Bank of Italy Supervisory Regulations for Banks, as set in Circular No. 229 of 21st April, 1999 (as amended, supplemented or re-enacted from time to time, the "1999 Bank of Italy Regulations" or any provision which amends or replaces such definition);

- (VI) taken as negative figure, any additional specific capital requirements imposed on Intesa Sanpaolo by the Bank of Italy, to the extent not taken into account in paragraphs (III) to (V).
- (c) For the purposes of the Tier III Subordinated Notes, Intesa Sanpaolo's Total Amount of Regulatory Capital is deemed to be equal to or more than the minimum credit risk (*rischio creditizio*) capital requirements of Intesa Sanpaolo as required by the then applicable Bank of Italy regulations, when:
  - (A) Intesa Sanpaolo's Total Amount of Regulatory Capital, calculated on an unconsolidated basis, is equal to or more than the 7 per cent. (or such other percentage as may be, from time to time, set forth, on an unconsolidated basis, by the Bank of Italy) of the aggregate weighted assets to be comprised in the calculation, on an unconsolidated basis, of the minimum capital requirements of Intesa Sanpaolo (such assets being defined in Title IV, Chapter 2, Section II of the 1999 Bank of Italy Regulations or any provision which amends or replaces such definition); and
  - (B) Intesa Sanpaolo's Total Amount of Regulatory Capital, calculated on a consolidated basis, is equal to or more than 8 per cent. (or such other percentage as the Bank of Italy may, from time to time, require on a consolidated basis) of the aggregate weighted assets to be comprised in the calculation of the consolidated minimum capital requirements of the banking group controlled directly or indirectly by Intesa Sanpaolo (such assets being defined in Title IV, Chapter 2, Section III of the 1999 Bank of Italy Regulations or any provision which amends or replaces such definition).
- (d) The obligations of Intesa Sanpaolo to effect the payment of interest (including Tier III Arrears of Interest and Default Interest (each as defined below)) not paid when due and/or to repay

principal not repaid when due, in each case in accordance with Condition 4(b)(iv)(B)(a), will (subject to, and to the extent provided in, Condition 4(b)(iv)(B)(e)), be reinstated and will start to accrue in whole and as if the payment obligations of Intesa Sanpaolo had never been so suspended (but without prejudice to the subordination provided for in Condition 4(b)(i)):

- (A) in the event of a bankruptcy, dissolution, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to an order for *Liquidazione Coatta Amministrativa*; or
- in the event that Intesa Sanpaolo's Total (B) Amount of Regulatory Capital after the payment of interest and/or repayment of principal is, both on an unconsolidated and on a consolidated basis, equal to or more than the minimum aggregate credit risk (rischio creditizio) capital requirements of Intesa Sanpaolo, both on an unconsolidated and consolidated basis, as respectively required by the then applicable Bank of Italy regulations; or
- (C) in the event that, at any time, Intesa Sanpaolo shall make any payment of or in respect of amounts of interest or principal or premium on or in relation to any other Tier III issue.
- Where, following any suspension and deferral (e) pursuant to Condition 4(b)(iv)(B)(a), obligation to pay interest (including Tier III Arrears of Interest and Default Interest) and/or to repay principal has been reinstated pursuant to Condition 4(b)(iv)(B)(d)(B), the obligation will become effective at and will be paid on the first Interest Payment Date (or, if none, on the tenth Business Day) immediately following the date of transmission by the Bank of Italy of a Report (as defined below), according to which Intesa Sanpaolo's Total Amount of Regulatory Capital net of amounts to be paid in respect of interest and/or repayment of principal, both on an unconsolidated and consolidated basis, is equal to or more than the minimum aggregate credit risk (rischio creditizio) capital

requirements set forth by the then applicable Bank of Italy regulations.

If the payment of interest and/or the repayment of principal has been suspended pursuant to the provisions of Condition 4(b)(iv)(B)(a), the reinstatement of the obligation to make payment and/or repayment in respect thereof pursuant to Condition 4(b)(iv)(B)(d) shall, where there are insufficient amounts pursuant to the foregoing provisions to make full payment in respect thereof, be made in part as such amounts become so available pursuant to the foregoing provisions in the following order:

- (A) payment of any Default Interest (where not paid in full, Default Interest shall be paid in the order in which it accrued);
- (B) payment of any Tier III Arrears of Interest (where not paid in full, Tier III Arrears of Interest shall be paid in the order in which it accrued);
- (C) payment of interest otherwise due; and
- (D) repayment of principal.

All payments to holders of Tier III Subordinated Notes will be made on a *pro rata* basis.

- (f) If for any reason (including, but not limited to, merger or any other extraordinary transaction) Intesa Sanpaolo, in accordance with any applicable laws and regulations, ceases to be a member of a banking group, the percentage referred to in Condition 4(b)(iv)(B)(c)(A) will be the percentage required by the then applicable Bank of Italy regulations on a unconsolidated basis.
- (g) If for any reason (including, but not limited to, merger or any other extraordinary transaction)
  Intesa Sanpaolo, in accordance with any applicable laws and regulations, ceases to be a member of a banking group, all references in this Condition 4(b)(iv) to parameters referred to consolidated figures of Intesa Sanpaolo will be read as references to figures calculated on a unconsolidated basis (but without prejudice to the provisions of Condition 4(b)(iv)(f) above).

## (h) Tier III Arrears of Interest and Default Interest

Any interest that Intesa Sanpaolo does not pay when due shall constitute, for the purposes of the Tier III Subordinated Notes, "**Tier III Arrears of Interest**".

Tier III Arrears of Interest not paid by Intesa Sanpaolo in accordance with Condition 4(b)(iv) shall not bear interest, whether default interest or otherwise. In all other cases, Tier III Arrears of Interest not paid by Intesa Sanpaolo when due for reasons other than those provided for in Condition 4(b)(iv), shall accrue default interest ("**Default Interest**") at the Rate of Interest in accordance with Conditions 6 (*Fixed Rate Note Provisions*) and 7 (*Floating Rate Note and Index-linked Interest Note Provisions*) as if references therein to the outstanding nominal amount of a Note were references to the Tier III Arrears of Interest in respect thereof.

Such Default Interest will accrue during the entire period from the date of the failure to pay Tier III Arrears of Interest until the date of their full payment.

### (i) In these Terms and Conditions:

"Report" means the report that Intesa Sanpaolo, under Title IV, Chapter 2, Sections II and III of the 1999 Bank of Italy Regulations, is required to send semi-annually to the Bank of Italy for purposes of the control of compliance with minimum regulatory capital requirements, on an unconsolidated and consolidated basis, as of 31st December and 30th June of each fiscal year. For the purposes of these Terms and Conditions, neither the quarterly Report which Italian banks are required to send for the sole purposes of the control of compliance with the minimum regulatory capital requirements on an unconsolidated basis as of 31st March and 30th September of each fiscal year, nor any such other reporting which the Bank of Italy may in the future require to be made, will be taken into account.

(j) The Trustee shall be entitled to rely on any notices or reports from Intesa Sanpaolo to the value from time to time of Intesa Sanpaolo's

Total Amount of Regulatory Capital without further investigation.

# (c) Status – Subordinated Notes issued by INSPIRE

This Condition 4(c) is applicable only in relation to Notes issued by INSPIRE and specified in the Final Terms as being subordinated ("INSPIRE Subordinated Notes").

## (i) Status of INSPIRE Subordinated Notes

- (a) Upper Tier II Subordinated Notes issued by INSPIRE ("INSPIRE Upper Tier II Subordinated Notes") and any related Coupons constitute unconditional and unsecured obligations of INSPIRE subordinated as described in Condition 4(c)(iii)(a). Notes of each Series of INSPIRE Upper Tier II Subordinated Notes will rank *pari passu* without any preference among themselves.
- (b) Lower Tier II Subordinated Notes issued by INSPIRE ("INSPIRE Lower Tier II Subordinated Notes") and any related Coupons constitute unconditional and unsecured obligations of INSPIRE subordinated as described in Condition 4(c)(ii). Notes of each Series of INSPIRE Lower Tier II Subordinated Notes will rank *pari passu* without any preference among themselves.
- (c) In relation to each Series of INSPIRE Subordinated Notes, all INSPIRE Subordinated Notes of such Series will be treated equally and all amounts paid by INSPIRE in respect of principal and interest thereon will be paid *pro rata* on all INSPIRE Subordinated Notes of such Series.
- (d) Each Noteholder of an INSPIRE Subordinated Note unconditionally and irrevocably waives any right of set-off, counterclaim, abatement or other similar remedy that it might otherwise have, under the laws of any jurisdiction, in respect of such INSPIRE Subordinated Note.
- (e) The repayment of principal and the payment of interest in respect of INSPIRE Subordinated Notes are obligations of INSPIRE.

## (ii) Special Provisions relating to INSPIRE Lower Tier II Subordinated Notes

In the event of a bankruptcy or liquidation of INSPIRE, claims against INSPIRE in respect of INSPIRE Lower Tier II Subordinated Notes ("INSPIRE Lower Tier II Claims") will rank:

- (a) after claims of all unsubordinated creditors and claims of all subordinated creditors whose claims are less subordinated than the INSPIRE Lower Tier II Claims:
- (b) *pari passu* with all claims of subordinated creditors that have the same degree of subordination as the INSPIRE Lower Tier II Claims;

(c) ahead of all claims of subordinated creditors that are more subordinated than the INSPIRE Lower Tier II Claims (which will include INSPIRE Upper Tier II Claims (as defined below)) and all claims in respect of the share capital of INSPIRE.

All claims of subordinated creditors that have the same degree of subordination as the INSPIRE Lower Tier II Claims will be satisfied together and *pro rata* with the holders of the INSPIRE Lower Tier II Subordinated Notes, without any preference or priority.

# (iii) Special Provisions relating to INSPIRE Upper Tier II Subordinated Notes

## (a) Subordination

In the event of a bankruptcy or liquidation of INSPIRE, claims against INSPIRE in respect of INSPIRE Upper Tier II Subordinated Notes ("INSPIRE Upper Tier II Claims") will rank:

- (A) after claims of all unsubordinated creditors and claims of all subordinated creditors whose claims are less subordinated than the INSPIRE Upper Tier II Claims (which will include INSPIRE Lower Tier II Claims);
- (B) *pari passu* with all claims of subordinated creditors that have the same degree of subordination as the INSPIRE Upper Tier II Claims; and
- (C) ahead of all claims in respect of the share capital of INSPIRE.

All claims of subordinated creditors that have the same degree of subordination as the INSPIRE Upper Tier II Claims will be satisfied together and *pro rata* with the holders of the INSPIRE Upper Tier II Subordinated Notes, without any preference or priority.

## (b) Deferral of interest

Notwithstanding the terms of any other Condition or provisions of, or relating to, the INSPIRE Upper Tier II Subordinated Notes, INSPIRE shall not have any obligation to pay interest accrued in respect of such Notes and any failure to pay such interest shall not constitute a default of INSPIRE for any purpose.

## (c) Loss absorption

To the extent that INSPIRE at any time suffers losses that would, in accordance with the provisions of any applicable law, prevent INSPIRE from continuing to trade (as determined by INSPIRE, acting reasonably and having taken such professional advice as it considers appropriate, and certified to the Trustee in accordance with the Trust Deed), the obligations of INSPIRE in respect of interest and principal under the INSPIRE Upper Tier II Subordinated Notes, whether or not matured, will be reduced to the extent necessary to enable INSPIRE to

continue to trade in accordance with the requirements of law (as determined by the directors of INSPIRE, acting reasonably and having taken such professional advice as it considers appropriate, and certified to the Trustee in accordance with the Trust Deed). Such obligations shall be reinstated if INSPIRE would, after such reinstatement and by reason of the occurrence of any event, be entitled to continue to trade (as determined by INSPIRE, acting reasonably and having taken such professional advice as it considers appropriate, and certified to the Trustee in accordance with the Trust Deed). Such reduction shall, subject to the below, be deemed to cease should INSPIRE become, and for so long as it remains, subject to any bankruptcy or liquidation proceedings or process and the obligations of INSPIRE under the INSPIRE Upper Tier II Subordinated Notes shall, in such event, be treated as if they were not reduced in accordance with this Condition. If, at any time during such bankruptcy or liquidation proceedings or process, reduction of the obligations would enable such proceedings or process to be dismissed, discharged, stayed, restrained or vacated and INSPIRE to continue to trade (as determined by INSPIRE, acting reasonably and having taken such professional advice as it considers appropriate, and certified to the Trustee in accordance with the Trust Deed), the obligations of INSPIRE under the INSPIRE Upper Tier II Subordinated Notes shall be deemed to be reduced.

The Trustee shall be entitled to rely on certificates of INSPIRE in this regard without further investigation.

## 5. Status of the Guarantee

### (a) Status – Unsubordinated Guarantee

*This Condition 5(a) is applicable in relation to Unsubordinated Notes.* 

The obligations of the Guarantor under the Unsubordinated Guarantee of the Notes constitute direct, general, unconditional and unsecured obligations of the Guarantor and rank equally (subject to any obligation preferred by any applicable law) with all other unsecured and unsubordinated indebtedness and monetary obligations (including deposits) of the Guarantor (present and future).

#### (b) Status – Subordinated Guarantee

This Condition 5(b) is applicable in relation to INSPIRE Subordinated Notes guaranteed by Intesa Sanpaolo on a subordinated basis.

The obligations of Intesa Sanpaolo under the Subordinated Guarantee in respect of INSPIRE Subordinated Notes constitute unconditional, unsecured and subordinated obligations of Intesa Sanpaolo.

(i) Special provisions relating to a guarantee on a subordinated basis in respect of Notes described as INSPIRE Upper Tier II Subordinated Notes

In the event of a bankruptcy, dissolution, liquidation or other winding-up of Intesa Sanpaolo, or in the event that Intesa Sanpaolo becomes subject to an order for Liquidazione Coatta Amministrativa (within the meaning ascribed to that expression by the Consolidated Banking Act and the other relevant laws of the Republic of Italy (hereinafter in these Conditions referred to a "Liquidazione Coatta Amministrativa")), the payment obligations of Intesa Sanpaolo under the Subordinated Guarantee will be subordinated to the claims of all Senior Creditors (as defined below) so that all such claims are entitled to be satisfied in full before any payments are made in respect of principal and interest under the Subordinated Guarantee of the INSPIRE Upper Tier II Subordinated Notes. In a bankruptcy, dissolution, liquidation or other winding-up of Intesa Sanpaolo, or in the event that Intesa Sanpaolo becomes subject to an order for Liquidazione Coatta Amministrativa, the payment obligations of Intesa Sanpaolo under the Subordinated Guarantee of the INSPIRE Upper Tier II Subordinated Notes will rank pari passu with Other Pari Passu Claims (as defined below), and senior to the share capital of Intesa Sanpaolo.

For the purposes of this Condition 5(b)(i):

"Senior Creditors" means (a) all unsubordinated creditors of Intesa Sanpaolo; (b) all creditors of Intesa Sanpaolo whose claims are, or are expressed to be, subordinated to the claims of unsubordinated creditors of Intesa Sanpaolo, but not further or otherwise including, for the avoidance of doubt, all claims of existing and future holders of Intesa Sanpaolo Lower Tier II Subordinated Notes; and (c) all other creditors of Intesa Sanpaolo, except the holders of the INSPIRE Upper Tier II Subordinated Notes and the holders of the related Coupons and the Trustee in relation to their claims in respect of the Subordinated Guarantee of the INSPIRE Upper Tier II Subordinated Notes and creditors whose claims rank, or are expressed to rank, *pari passu* with or junior to such claims.

"Other Pari Passu Claims" means claims of creditors of Intesa Sanpaolo, which are subordinated so as to rank *pari passu* with the claims of the holders of the INSPIRE Upper Tier II Subordinated Notes and the holders of the related Coupons and the Trustee in respect of the Subordinated Guarantee of the INSPIRE Upper Tier II Subordinated Notes.

# (a) Loss Absorption

To the extent that Intesa Sanpaolo at any time suffers losses which, in accordance with Articles 2446 and 2447 of the Italian Civil Code, or otherwise in accordance with the provisions of Italian laws and regulations, would require Intesa Sanpaolo to reduce its capital to below the Minimum Capital (as defined herein) (as detailed by the Auditors of Intesa Sanpaolo and certified to the Trustee in accordance with the Trust Deed) the obligations of Intesa Sanpaolo under the Subordinated Guarantee of the Notes, whether matured or not, will be reduced to the extent necessary to enable Intesa Sanpaolo to maintain at least the Minimum Capital in accordance with the requirements of

law as detailed by the Auditors of the Guarantor and certified to the Trustee in accordance with the Trust Deed.

The amount by which the obligations of Intesa Sanpaolo have been reduced in accordance with this Condition will be reinstated whether or not the maturity date of the relevant obligation has occurred under the following circumstances, as detailed by the Auditors of Intesa Sanpaolo and certified to the Trustee in accordance with the Trust Deed:

- (i) in whole, in the event of a bankruptcy, dissolution, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to an order for *Liquidazione Coatta Amministrativa* and with effect prior to the commencement of such bankruptcy, dissolution, liquidation or winding-up or order for *Liquidazione Coatta Amministrativa* as if such obligations of Intesa Sanpaolo were not so reduced in accordance with this Condition; and
- (ii) in whole or in part, from time to time, to the extent that Intesa Sanpaolo, by reason of its having profits, or by reason of it obtaining new capital contributions, or by reason of the occurrence of any other event, would again have at least the Minimum Capital and would not be required, in accordance with Articles 2446 and 2447 of the Italian Civil Code, or otherwise in accordance with the provisions of Italian laws and regulations, to reduce its capital to below the Minimum Capital.

As further provided in Condition 4(b)(iii)(c)(ii)(A), in the event of any distribution to the holders of any class of shares of Intesa Sanpaolo being approved or made prior to the full reinstatement of the obligations of Intesa Sanpaolo in respect of the INSPIRE Upper Tier II Subordinated Notes pursuant to this Condition or the Trust Deed, such obligations shall be reinstated in full whether or not the maturity date of the relevant obligation has occurred forthwith upon such distribution being approved or made.

As further provided in Condition 4(b)(iii)(c)(i), in the event of Intesa Sanpaolo making or proposing to make any payment of or in respect of amounts of interest or principal or premium or in relation to any Other Pari Passu Claims prior to the full reinstatement of the obligations of Intesa Sanpaolo under the Subordinated Guarantee of the INSPIRE Upper Tier II Subordinated Notes pursuant to this Condition or the Trust Deed, the obligations of Intesa Sanpaolo under the Subordinated Guarantee shall be reinstated to the extent that Intesa Sanpaolo is able to make payment thereof *pari passu* and *pro rata* with the payments on or in relation to such Other Pari Passu Claims whether or not the maturity date of the relevant obligations has occurred.

The Trustee shall be entitled to rely on certificates of the Auditors of Intesa Sanpaolo without further investigation.

# (ii) Special provisions relating to a guarantee on a subordinated basis in respect of Notes described as INSPIRE Lower Tier II Subordinated Notes

In the event of a bankruptcy, dissolution, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to an order for Liquidazione Coatta Amministrativa, the payment obligations of Intesa Sanpaolo under the Subordinated Guarantee of the INSPIRE Lower Tier II Subordinated Notes will be repaid only after the satisfaction of all unsubordinated creditors of Intesa Sanpaolo and of all creditors holding instruments which are less subordinated than the INSPIRE Lower Tier II Subordinated Notes. Lower Tier II Pari Passu Creditors (as defined in Condition 4(b)(ii)) will be satisfied together and pro rata with the holders of the relevant INSPIRE Lower Tier II Subordinated Notes and the beneficiaries under the Subordinated Guarantee of the INSPIRE Lower Tier II Subordinated Notes, without any preference or priority. Lower Tier II Junior Creditors (as defined in Condition 4(b)(ii)) rank after the INSPIRE Lower Tier II Subordinated Notes, and the beneficiaries under the Subordinated Guarantee of such Notes in a bankruptcy, liquidation or winding-up of Intesa Sanpaolo or in the event that Intesa Sanpaolo becomes subject to an order for *Liquidazione* Coatta Amministrativa.

### 6. Fixed Rate Note Provisions

- (a) Application: This Condition 6 (*Fixed Rate Note Provisions*) is applicable to the Notes only if the Fixed Rate Note Provisions are specified in the relevant Final Terms as being applicable.
- (b) Accrual of interest: The Notes bear interest from, and including, the Interest Commencement Date at the Rate of Interest payable in arrear on each Interest Payment Date, subject as provided in Condition 11 (Payments). Each Note will cease to bear interest from the due date for final redemption unless, upon due presentation, payment of the Redemption Amount is improperly withheld or refused, in which case it will continue to bear interest in accordance with this Condition 6 (both before and after judgment) until whichever is the earlier of (i) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Noteholder and (ii) the day which is seven days after the Principal Paying Agent or, as the case may be, the Trustee has notified the Noteholders that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).
- (c) *Fixed Coupon Amount*: The amount of interest payable in respect of each Note for any Interest Period shall be the relevant Fixed Coupon Amount.
- (d) Calculation of interest amount: The amount of interest payable in respect of each Note for any period for which a Fixed Coupon Amount is not specified shall be calculated by applying the Rate of Interest to the Calculation Amount, multiplying the product by the relevant Day Count Fraction and rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards). For this purpose a "sub-unit" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent. Where the Specified Denomination

of a Fixed Rate Note is the multiple of the Calculation Amount, the Amount of interest payable in respect of such Fixed Rate Note shall be the multiple of the product of the amounts (determined in the manner provided above) for the Calculation Amount and the amount by which the Calculation Amount is multiplied to reach the Specified Denomination without any further rounding.

## 7. Floating Rate Note and Index-Linked Interest Note Provisions

- (a) Application: This Condition 7 (Floating Rate Note and Index-Linked Interest Note Provisions) is applicable to the Notes only if the Floating Rate Note Provisions or the Index-Linked Interest Note Provisions are specified in the relevant Final Terms as being applicable.
- (b) Accrual of interest: The Notes bear interest from, and including, the Interest Commencement Date at the Rate of Interest payable in arrear on each Interest Payment Date, subject as provided in Condition 11 (Payments). Each Note will cease to bear interest from the due date for final redemption unless, upon due presentation, payment of the Redemption Amount is improperly withheld or refused, in which case it will continue to bear interest in accordance with this Condition 7(b) (both before and after judgment) until whichever is the earlier of (i) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Noteholder and (ii) the day which is seven days after the Principal Paying Agent or, as the case may be, the Trustee has notified the Noteholders that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).
- (c) Screen Rate Determination: If Screen Rate Determination is specified in the relevant Final Terms as the manner in which the Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to the Notes for each Interest Period will be determined by the Calculation Agent on the following basis:
  - (i) if the Reference Rate is a composite quotation or customarily supplied by one entity, the Calculation Agent will determine the Reference Rate which appears on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;
  - (ii) in any other case, the Calculation Agent will determine the arithmetic mean of the Reference Rates which appear on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;
  - (iii) if, in the case of (i) above, such rate does not appear on that page or, in the case of (ii) above, fewer than two such rates appear on that page or if, in either case, the Relevant Screen Page is unavailable, the Calculation Agent will:
    - (A) request the principal Relevant Financial Centre office of each of the Reference Banks to provide a quotation of the Reference Rate at approximately the Relevant Time on the Interest Determination Date to prime banks in the Relevant Financial Centre interbank market in an amount that is representative for a single transaction in that market at that time; and

- (B) determine the arithmetic mean of such quotations; and
- (iv) if fewer than two such quotations are provided as requested, the Calculation Agent will determine the arithmetic mean of the rates (being the nearest to the Reference Rate, as determined by the Calculation Agent) quoted by major banks in the Principal Financial Centre of the Specified Currency, selected by the Calculation Agent, at approximately 11.00 a.m. (local time in the Principal Financial Centre of the Specified Currency) on the first day of the relevant Interest Period for deposits in the Specified Currency to leading European banks for a period equal to the relevant Interest Period and in an amount that is representative for a single transaction in that market at that time,

and the Rate of Interest for such Interest Period shall be the sum of the Margin and the rate or (as the case may be) the arithmetic mean so determined; *provided, however, that* if the Calculation Agent is unable to determine a rate or (as the case may be) an arithmetic mean in accordance with the above provisions in relation to any Interest Period, the Rate of Interest applicable to the Notes during such Interest Period will be the sum of the Margin and the rate or, as the case may be, the arithmetic mean last determined in relation to the Notes in respect of the immediately preceding Interest Period for which such rate or arithmetic mean was determined.

- (d) ISDA Determination: If ISDA Determination is specified in the relevant Final Terms as the manner in which the Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to the Notes for each Interest Period will be the sum of the Margin and the relevant ISDA Rate where "ISDA Rate" in relation to any Interest Period means a rate equal to the Floating Rate (as defined in the ISDA Definitions) that would be determined by the Calculation Agent under an interest rate swap transaction if the Calculation Agent were acting as Calculation Agent for that interest rate swap transaction under the terms of an agreement incorporating the ISDA Definitions and under which:
  - (i) the Floating Rate Option (as defined in the ISDA Definitions) is as specified in the relevant Final Terms;
  - (ii) the Designated Maturity (as defined in the ISDA Definitions) is a period specified in the relevant Final Terms; and
  - (iii) the relevant Reset Date (as defined in the ISDA Definitions) is either (A) if the relevant Floating Rate Option is based on the London inter-bank offered rate (LIBOR) or on the Euro-zone inter-bank offered rate (EURIBOR) for a currency, the first day of that Interest Period or (B) in any other case, as specified in the relevant Final Terms.
- (e) *Index-Linked Interest*: If the Index-Linked Interest Note Provisions are specified in the relevant Final Terms as being applicable, the Rate(s) of Interest applicable to the Notes for each Interest Period will be determined in the manner specified in the relevant Final Terms.
- (f) Maximum or Minimum Rate of Interest: If any Maximum Rate of Interest or Minimum Rate of Interest is specified in the relevant Final Terms, then the Rate of

Interest shall in no event be greater than the maximum or be less than the minimum so specified.

- Calculation of Interest Amount: The Calculation Agent will, as soon as practicable (g) after the time at which the Rate of Interest is to be determined in relation to each Interest Period, calculate the Interest Amount payable in respect of each Note for such Interest Period. The Interest Amount will be calculated by applying the Rate of Interest for such Interest Period to the Calculation Amount of such Note during such Interest Period and multiplying the product by the relevant Day Count Fraction and rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit rounded upwards). For this purpose a "sub-unit" means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent. Where the Specified Denomination of a Floating Rate Note or an Index Linked Interest Note is the multiple of the Calculation Amount, the Interest Amount payable in respect of such Note shall be the product of the amounts (determined in the manner provided above) for the Calculation Amount and the amount by which the Calculation Amount is multiplied to reach the Specified Denomination without any further rounding.
- (h) Calculation of other amounts: If the relevant Final Terms specifies that any other amount is to be calculated by the Calculation Agent, the Calculation Agent will, as soon as practicable after the time or times at which any such amount is to be determined, calculate the relevant amount. The relevant amount will be calculated by the Calculation Agent in the manner specified in the relevant Final Terms.
- (i) Publication: The Calculation Agent will cause each Rate of Interest and Interest Amount determined by it, together with the relevant Interest Payment Date, and any other amount(s) required to be determined by it together with any relevant payment date(s) to be notified to the Issuer, the Guarantor (where applicable), the Trustee, the Paying Agents and each stock exchange (if any) on which the Notes are then listed as soon as practicable after such determination but (in the case of each Rate of Interest, Interest Amount and Interest Payment Date) in any event not later than the first day of the relevant Interest Period. Notice thereof shall also promptly be given to the Noteholders in accordance with Condition 19 (Notices). The Calculation Agent will be entitled to recalculate any Interest Amount (on the basis of the foregoing provisions) without notice in the event of an extension or shortening of the relevant Interest Period.
- (j) Notifications etc: All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of this Condition by the Calculation Agent will (in the absence of manifest error) be binding on the Issuer, the Guarantor (where applicable), the Trustee, the Paying Agents, the Noteholders and the Couponholders and (subject as aforesaid) no liability to any such person will attach to the Calculation Agent in connection with the exercise or non-exercise by it of its powers, duties and discretions for such purposes.
- (k) Determination or Calculation by Trustee: If the Calculation Agent fails at any time to determine a Rate of Interest or to calculate an Interest Amount, the Trustee will make such determination or calculation which shall be deemed to have been made by the Calculation Agent. In doing so, the Trustee shall apply all of the provisions of these conditions with any necessary consequential amendments to the extent that, in its sole

opinion and with absolute discretion, it can do so and in all other respects it shall do so in such manner as it shall deem fair and reasonable in all the circumstances and will not be liable for any loss, liability, cost, charge or expense which may arise as a result thereof. Any such determination or calculation made by the Trustee shall be binding on the Issuer, the Guarantor (where applicable), the Noteholders and the Couponholders.

# 8. Zero Coupon Note Provisions

- (a) Application: This Condition 8 (Zero Coupon Note Provisions) is applicable to the Notes only if the Zero Coupon Note Provisions are specified in the relevant Final Terms as being applicable.
- (b) Late payment on Zero Coupon Notes: If the Redemption Amount payable in respect of any Zero Coupon Note is improperly withheld or refused, the Redemption Amount shall thereafter be an amount equal to the sum of:
  - (i) the Reference Price; and
  - (ii) the product of the Accrual Yield (compounded annually) being applied to the Reference Price from (and including) the Issue Date to (but excluding) whichever is the earlier of (i) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Noteholder and (ii) the day which is seven days after the Principal Paying Agent or, as the case may be, the Trustee has notified the Noteholders that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).

## 9. **Dual Currency Note Provisions**

- (a) Application: This Condition 9 (*Dual Currency Note Provisions*) is applicable to the Notes only if the Dual Currency Note Provisions are specified in the relevant Final Terms as being applicable.
- (b) Rate of Interest: If the rate or amount of interest falls to be determined by reference to an exchange rate, the rate or amount of interest payable shall be determined in the manner specified in the relevant Final Terms.

# 10. Redemption and Purchase

- (a) Scheduled redemption: Unless previously redeemed, or purchased and cancelled, the Notes will (subject as mentioned below with respect to certain Subordinated Notes) be redeemed at their Final Redemption Amount on the Maturity Date, subject as provided in Condition 11 (Payments).
  - (i) The redemption of Intesa Sanpaolo Upper Tier II Subordinated Notes shall always be subject to the prior approval of the Bank of Italy, such approval being dependent on the Issuer maintaining the minimum capital requirements (patrimonio di vigilanza) as prescribed in Title I, Chapter 2 of the 2006 Bank of Italy Regulations immediately following redemption of the Intesa Sanpaolo Upper Tier II Subordinated Notes. If such approval is not given on or prior to the Maturity Date or early redemption date pursuant to the provisions of this

Condition, the Issuer will re-apply to the Bank of Italy for its consent to such redemption forthwith upon its having again, by whatever means, such required minimum capital and shall promptly notify the Noteholders in accordance with Condition 19 (*Notices*). The Issuer will use its best endeavours to maintain such required minimum capital and to obtain such approval. Amounts that would otherwise be payable on the Maturity Date will continue to bear interest as provided in Conditions 6(b) and 7(b) (*Accrual of interest*).

The redemption of Tier III Subordinated Notes will be subject to the satisfaction of the conditions set out in Condition 4(b)(iv).

- (ii) Notwithstanding the terms of any other Condition or provisions of, or relating to, the INSPIRE Subordinated Notes, the redemption of:
  - (A) INSPIRE Upper Tier II Subordinated Notes at any time; and
  - (B) INSPIRE Lower Tier II Subordinated Notes having:
    - (1) an original maturity of at least five years before the Maturity Date; or
    - (2) no fixed maturity in circumstances where five years' notice of redemption has not been given,

shall always be subject to the prior consent of the Central Bank of Ireland and any failure by INSPIRE, as the case may be, to redeem any such Notes where such consent has not been granted shall not constitute a default of INSPIRE, as the case may be, for any purpose. Consent to redemption is at the discretion of the Central Bank of Ireland but will not be granted at the initiative of the Noteholder or where the solvency of INSPIRE, as the case may be, would be affected.

- (b) Redemption for tax reasons: The Notes may be redeemed at the option of the Issuer in whole, but not in part (but subject to the prior approval of the Bank of Italy in the case of Intesa Sanpaolo Subordinated Notes and to the provisions of Condition 10(a)(ii) above in the case of INSPIRE Subordinated Notes):
  - (i) at any time (if neither the Floating Rate Note Provisions, the Dual Currency Note Provisions, or the Index-Linked Interest Note Provisions are specified in the relevant Final Terms as being applicable); or
  - (ii) on any Interest Payment Date (if the Floating Rate Note Provisions, the Dual Currency Note Provisions, or the Index-Linked Interest Note Provisions are specified in the relevant Final Terms as being applicable),

on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable), at their Early Redemption Amount (Tax), together with interest accrued (if any) to the date fixed for redemption, if:

(A) the Issuer satisfies the Trustee immediately prior to the giving of the notice by the Issuer referred to above that it has or will become obliged to pay additional amounts as provided or referred to in Condition 12

(*Taxation*) as a result of any change in, or amendment to, the laws or regulations of the Republic of Italy, in the case of Intesa Sanpaolo, or Ireland, in the case of INSPIRE, or any political subdivision or any authority or agency thereof or therein, or any change in the application or interpretation or administration of such laws or regulations, which change or amendment becomes effective on or after the date of issue of the first Tranche of the Notes; and (2) such obligation cannot be avoided by the Issuer taking reasonable measures available to it; or

(B) the Guarantor (where applicable) satisfies the Trustee immediately prior to the giving of the notice by the Issuer referred to above that it has or (if a demand were made under the Guarantee of the Notes) would become obliged to pay additional amounts as provided or referred to in Condition 12 (*Taxation*) as a result of any change in, or amendment to, the laws or regulations of the Republic of Italy or any political subdivision or any authority or agency thereof or therein, or any change in the application or interpretation or administration of such laws or regulations, which change or amendment becomes effective on or after the date of issue of the first Tranche of the Notes; and (2) such obligation cannot be avoided by the Guarantor taking reasonable measures available to it.

At least 15 days prior to the publication of any notice of redemption pursuant to this paragraph, the Issuer shall deliver to the Trustee a certificate signed by two duly authorised officers of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred (and such evidence shall be sufficient to the Trustee and conclusive and binding on the Noteholders). Upon the expiry of any such notice as is referred to in this Condition 10(b), the Issuer shall be bound to redeem the Notes in accordance with this Condition 10(b).

(c) Redemption at the option of the Issuer: If the Call Option is specified in the relevant Final Terms as being applicable, the Notes may be redeemed at the option of the Issuer in whole or, if so specified in the relevant Final Terms, in part (subject to the prior approval of the Bank of Italy, in the case of Intesa Sanpaolo Subordinated Notes and to the provisions of Condition 10(a)(ii) above in the case of INSPIRE Subordinated Notes) on any Optional Redemption Date (Call) at the relevant Optional Redemption Amount (Call) on the Issuer giving not less than 15 nor more than 30 days' notice to the Noteholders (which notice shall be irrevocable and shall oblige the Issuer to redeem the Notes or, as the case may be, the Notes specified in such notice on the relevant Optional Redemption Date (Call) at the Optional Redemption Amount (Call) plus accrued interest (if any) to such date).

#### (d) Partial redemption:

(i) Partial Redemption of Bearer Notes: If Bearer Notes are to be redeemed in part only on any date in accordance with Condition 10(c) (*Redemption at the option of the Issuer*), the Notes to be redeemed shall be selected by the drawing of lots in such place as the Trustee approves and in such manner as the Trustee considers appropriate, subject to compliance with applicable law and the rules of each stock

exchange on which the Notes are then listed, and the notice to Noteholders referred to in Condition 10(c) (*Redemption at the option of the Issuer*) shall specify the serial numbers of the Notes so to be redeemed. If any Maximum Redemption Amount or Minimum Redemption Amount is specified in the relevant Final Terms, then the Optional Redemption Amount (Call) shall in no event be greater than the maximum or be less than the minimum so specified.

- (ii) Partial Redemption of Registered Notes: If Registered Notes are to be redeemed in part only on any date in accordance with Condition 10(c) (*Redemption at the option of the Issuer*), each Registered Note shall be redeemed in part in the proportion which the aggregate principal amount of the outstanding Registered Notes to be redeemed on the relevant Option Redemption Date (Call) bears to the aggregate principal amount of outstanding Registered Notes on such date.
- (e) Redemption at the option of Noteholders:

This provision is not applicable to Subordinated Notes.

If the Put Option is specified in the relevant Final Terms as being applicable, the Issuer shall, at the option of the Holder of any Note, redeem such Note on the Optional Redemption Date (Put) specified in the relevant Put Option Notice at the relevant Optional Redemption Amount (Put) together with interest (if any) accrued to such date. In order to exercise the option contained in this Condition 10(e), the Holder of any Note must, not less than 30 nor more than 60 days before the relevant Optional Redemption Date (Put), deposit with any Agent such Note together, in the case of Bearer Notes, with all unmatured Coupons relating thereto and a duly completed Put Option Notice in the form obtainable from any Agent. The Agent with which a Note is so deposited shall immediately notify the Issuer and shall deliver a duly completed Put Option Receipt to the depositing Holder. No Note, once deposited with a duly completed Put Option Notice in accordance with this Condition 10(e), may be withdrawn; provided, however, that if, prior to the relevant Optional Redemption Date (Put), any such Note becomes immediately due and payable or, upon due presentation of any such Note on the relevant Optional Redemption Date (Put), payment of the redemption moneys is improperly withheld or refused, the relevant Agent shall mail notification thereof to the depositing Noteholder at such address as may have been given by such Noteholder in the relevant Put Option Notice and shall hold such Note at its Specified Office for collection by the depositing Noteholder against surrender of the relevant Put Option Receipt. For so long as any outstanding Note is held by an Agent in accordance with this Condition 10(e), the depositor of such Note and not such Agent shall be deemed to be the holder of Note for all purposes.

- (f) *No other redemption*: The Issuer shall not be entitled to redeem the Notes otherwise than as provided in paragraphs (a) to (e) above.
- (g) Early redemption of Zero Coupon Notes: Unless otherwise specified in the relevant Final Terms, the Redemption Amount payable on redemption of a Zero Coupon Note at any time before the Maturity Date shall be an amount equal to the sum of:
  - (i) the Reference Price; and

(ii) the product of the Accrual Yield (compounded annually) being applied to the Reference Price from (and including) the Issue Date to (but excluding) the date fixed for redemption or (as the case may be) the date upon which the Note becomes due and payable.

Where such calculation is to be made for a period which is not a whole number of years, the calculation in respect of the period of less than a full year shall be made on the basis of such Day Count Fraction as may be specified in the Final Terms for the purposes of this Condition 10(g) or, if none is so specified, a Day Count Fraction of Actual/Actual (or 30/360 if such request is made to and accepted by the respective Issuer).

- (h) *Purchase*: The Issuer and the Guarantor (where applicable) may at any time purchase Notes in the open market or otherwise and at any price, *provided that* all unmatured Coupons are purchased therewith. Such Notes may be held, resold or, at the option of the purchaser, surrendered to any Paying Agent for cancellation. Any purchase by the Issuer or Guarantor of Subordinated Notes is subject to the provisions of the Bank of Italy in the case of Intesa Sanpaolo Subordinated Notes and, in the case of INSPIRE Subordinated Notes, subject to the consent of the Central Bank of Ireland and at the initiative of INSPIRE.
- (i) Cancellation: All Notes so redeemed by the Issuer or the Guarantor (where applicable) and any unmatured Coupons attached to or surrendered with them shall be cancelled and may not be reissued or resold.
- (j) Redemption Amount: For the avoidance of doubt, in no event will the Redemption Amount of any Notes issued by Intesa Sanpaolo be lower than the principal amount of the Notes.

## 11. Payments

Payments under Bearer Notes

- (a) *Principal*: Payments of principal shall be made only against presentation and (*provided that* payment is made in full) surrender of Bearer Notes at the Specified Office of any Paying Agent outside the United States by cheque drawn in the currency in which the payment is due on, or by transfer to an account denominated in that currency (or, if that currency is euro, any other account to which euro may be credited or transferred) and maintained by the payee with, a bank in the Principal Financial Centre of that currency.
- (b) Interest: Payments of interest shall, subject to Condition 11(h) (Payments other than in respect of Matured Coupons) be made only against presentation and (provided that payment is made in full) surrender of the appropriate Coupons at the Specified Office of any Paying Agent outside the United States in the manner described in paragraph (a) above.
- (c) Payments in New York City: Payments of principal or interest may be made at the Specified Office of a Paying Agent in New York City if (i) the Issuer and (where applicable) the Guarantor have appointed Paying Agents outside the United States with the reasonable expectation that such Paying Agents will be able to make

payment of the full amount of the interest on the Bearer Notes in the currency in which the payment is due when due, (ii) payment of the full amount of such interest at the offices of all such Paying Agents is illegal or effectively precluded by exchange controls or other similar restrictions and (iii) payment is permitted by applicable United States law.

- (d) Payments subject to fiscal laws: All payments in respect of the Bearer Notes are subject in all cases to any applicable fiscal or other laws and regulations in the place of payment, but without prejudice to the provisions of Condition 12 (Taxation). No commissions or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.
- (e) Deductions for unmatured Coupons: If the relevant Final Terms specifies that the Fixed Rate Note Provisions are applicable and a Bearer Note is presented for payment on redemption without all unmatured Coupons relating thereto:
  - (i) if the aggregate amount of the missing Coupons is less than or equal to the amount of principal due for payment, a sum equal to the aggregate amount of the missing Coupons will be deducted from the amount of principal due for payment; *provided*, *however*, *that* if the gross amount available for payment is less than the amount of principal due for payment, the sum deducted will be that proportion of the aggregate amount of such missing Coupons which the gross amount actually available for payment bears to the amount of principal due for payment;
  - (ii) if the aggregate amount of the missing Coupons is greater than the amount of principal due for payment such missing Coupons shall become void.

Each sum of principal deducted pursuant to (i) above shall be paid in the manner provided in paragraph (a) above against presentation and (*provided that* payment is made in full) surrender of the relevant missing Coupons.

- (f) Unmatured Coupons void: If the relevant Final Terms specifies that the Floating Rate Note Provisions or the Index-Linked Interest Note Provisions are applicable, on the due date for final redemption of any Note or early redemption of such Note pursuant to Condition 10(b) (Redemption for tax reasons), Condition 10(e) (Redemption at the option of Noteholders), Condition 10(c) (Redemption at the option of the Issuer) or Condition 13 (Events of Default), all unmatured Coupons relating thereto (whether or not still attached) shall become void and no payment will be made in respect thereof.
- (g) Payments on business days: If the due date for payment of any amount in respect of any Note or Coupon is not a Payment Business Day in the place of presentation, the holder shall not be entitled to payment in such place of the amount due until the next succeeding Payment Business Day in such place and shall not be entitled to any further interest or other payment in respect of any such delay.
- (h) Payments other than in respect of matured Coupons: Payments of interest other than in respect of matured Coupons shall be made only against presentation of the relevant Notes at the Specified Office of any Agent outside the United States (or in New York City if permitted by Condition 11(c) (Payments in New York City) above).

- (i) Partial payments: If a Paying Agent makes a partial payment in respect of any Note or Coupon presented to it for payment, such Paying Agent will endorse thereon a statement indicating the amount and date of such payment.
- (j) Exchange of Talons: On or after the maturity date of the final Coupon which is (or was at the time of issue) part of a Coupon Sheet relating to the Notes, the Talon forming part of such Coupon Sheet may be exchanged at the Specified Office of the Principal Paying Agent for a further Coupon Sheet (including, if appropriate, a further Talon but excluding any Coupons in respect of which claims have already become void pursuant to Condition 14 (Prescription)). Upon the due date for redemption of any Note, any unexchanged Talon relating to such Note shall become void and no Coupon will be delivered in respect of such Talon.

## Payments under Registered Notes

- (k) *Principal*: Payments of principal shall be made by cheque drawn in the currency in which the payment is due on or, upon application by a Registered Holder to the specified office of the Principal Paying Agent not later than the 15th day before the due date for any such payment, by transfer to an account denominated in such currency (or, if that currency is euro, any other account to which euro may be credited or transferred) maintained by the payee with a bank in the Principal Financial Centre of such currency and (in the case of redemption) upon surrender (or, in the case of part payment only, endorsement) of the relevant Note Certificates at the Specified Office of any Paying Agent.
- (l) Interest: Payments of interest shall be made by cheque drawn in the currency in which the payment is due on or, upon application by a Registered Holder to the specified office of the Principal Paying Agent not later than the 15th day before the due date for any such payment, by transfer to an account denominated in such currency (or, if that currency is euro, any other account to which euro may be credited or transferred) maintained by the payee with a bank in the Principal Financial Centre of such currency and (in the case of interest payable on redemption) upon surrender (or, in the case of part payment only, endorsement) of the relevant Note Certificates at the Specified Office of any Paying Agent.
- (m) Payments subject to fiscal laws: All payments in respect of the Registered Notes are subject in all cases to any applicable fiscal or other laws and regulations in the place of payment, but without prejudice to the provisions of Condition 13 (Taxation). No commissions or expenses shall be charged to the Registered Holders in respect of such payments.
- (n) Payments on business days: Where payment is to be made by transfer to an account, payment instructions (for value the due date, or, if the due date is not a Payment Business Day, for value the next succeeding Payment Business Day) will be initiated and, where payment is to be made by cheque, the cheque will be mailed (i) (in the case of payments of principal and interest payable on redemption) on the later of the due date for payment and the day on which the relevant Note Certificate is surrendered (or, in the case of part payment only, endorsed) at the Specified Office of an Agent and (ii) (in the case of payments of interest payable other than on redemption) on the due date for payment. A Registered Holder shall not be entitled to any interest or other payment in respect of any delay in payment resulting from (A)

the due date for a payment not being a business day or (B) a cheque mailed in accordance with this Condition arriving after the due date for payment or being lost in the mail.

- (o) Partial payments: If a Paying Agent makes a partial payment in respect of any Registered Note, the relevant Issuer, failing which the Guarantor, shall procure that the amount and date of such payment are noted on the Register and, in the case of partial payment upon presentation of a Note Certificate, that a statement indicating the amount and the date of such payment is endorsed on the relevant Note Certificate.
- (p) Record date: Each payment in respect of a Registered Note will be made to the person shown as the Holder in the Register at the opening of business in the place of the Registrar's Specified Office on the fifteenth day before the due date for such payment (the "Record Date"). Where payment in respect of a Registered Note is to be made by cheque, the cheque will be mailed to the address shown as the address of the Holder in the Register at the opening of business on the relevant Record Date.

#### 12. **Taxation**

- (a) Gross up: All payments of principal and interest in respect of the Notes and the Coupons (if any) by or on behalf of the Issuer and, where applicable, the Guarantor shall be made free and clear of, and without withholding or deduction for, or on account of, any present or future taxes, present or future, duties, assessments or governmental charges of whatsoever nature imposed, levied, collected, withheld or assessed by or on behalf of the Republic of Italy or Ireland (where the Issuer is INSPIRE) or any political subdivision or any authority thereof or therein having power to tax, unless such withholding or deduction is required by law. In that event, the Issuer or (as the case may be) the Guarantor shall pay such additional amounts as will result in the receipt by the Noteholders and the Couponholders (if relevant) after such withholding or deduction of such amounts as would have been received by them if no such withholding or deduction had been required, except that no such additional amounts shall be payable in respect of any payment of any interest or principal either:
  - (i) (in respect of payments by Intesa Sanpaolo) for or on account of Imposta Sostitutiva (at the then applicable rate of tax) pursuant to Italian Legislative Decree No. 239 of 1st April, 1996 (as amended), the "Legislative Decree No. 239") or, for the avoidance of doubt, Italian Legislative Decree No. 461 of 21st November, 1997 (as amended by Italian Legislative Decree No. 201 of 16th June, 1998) (as any of the same may be amended or supplemented) or any related implementing regulations and in all circumstances in which the procedures set forth in Legislative Decree No. 239 in order to benefit from a tax exemption have not been met or complied with except where such procedures have not been met or complied with due to the actions or omissions of Intesa Sanpaolo or its agents; or
  - (ii) with respect to any Notes or Coupons presented for payment:
    - (A) in the Republic of Italy (in respect of Notes issued by Intesa Sanpaolo) or (in respect of Notes issued by INSPIRE) Ireland; or

- (B) by or on behalf of a holder who is liable for such taxes or duties in respect of such Note or Coupon by reason of his having some connection with the Republic of Italy (in respect of Notes issued by Intesa Sanpaolo) or (in respect of Notes issued by INSPIRE) Ireland other than the mere holding of such Note or Coupon; or
- (C) by or on behalf of a holder who is entitled to avoid such withholding or deduction in respect of such Note or Coupon by making, or procuring, a declaration of non-residence or other similar claim for exemption but has failed to do so; or
- (D) more than 30 days after the Relevant Date except to the extent that the relevant holder would have been entitled to an additional amount on presenting such Note or Coupon for payment on such thirtieth day assuming that day to have been a Business Day; or
- (E) (in respect of Notes issued by Intesa Sanpaolo) in the event of payment to a non-Italian resident legal entity or a non-Italian resident individual, to the extent that interest or other amounts is paid to a non-Italian resident legal entity or a non-Italian resident individual which is resident in a tax haven country (as defined and listed in the Ministry of Finance Decree of 23rd January, 2002 as amended from time to time) or which is resident in a country which does not allow for a satisfactory exchange of information with the Republic of Italy; or
- (F) (in respect of Notes issued by Intesa Sanpaolo) in respect of any Notes having an original maturity (being the period from an including the Issue Date to but excluding the Maturity Date) of less than eighteen months, where such withholding is required pursuant to Italian Presidential Decree No. 600 of 29th September, 1973, as amended or supplemented from time to time; or
- (G) in respect of Notes classified as atypical securities where such withholding or deduction is required under Law Decree No. 512 of 30th September, 1983, as amended and supplemented from time to time; or
- (iii) where such withholding or deduction is imposed on a payment to an individual or to a residual entity (within the meaning of the EU Savings Tax Directive) and is required to be made pursuant to European Council Directive 2003/48/EC on the taxation of savings income or any law implementing or complying with, or introduced in order to conform to, such Directive, or the agreements concluded by Luxembourg with several dependant or associated territories in this context; or
- (iv) by or on behalf of a holder who would have been able to avoid such withholding or deduction by presenting the relevant Note or Coupon to a Paying Agent in another Member State of the European Union.
- (b) Taxing jurisdiction: If the Issuer or (if applicable) the Guarantor becomes subject at any time to any taxing jurisdiction other than the Republic of Italy or Ireland,

references in these Conditions to the Republic of Italy or Ireland shall be construed as references to the Republic of Italy or Ireland and/or such other jurisdiction.

#### 13. Events of Default

#### (a) Events of Default – Unsubordinated Notes

This Condition 13(a) is applicable only in relation to Unsubordinated Notes.

If any of the following events occurs, then the Trustee at its discretion may and, if so requested in writing by holders of at least one quarter in principal amount of the outstanding Notes or if so directed by an Extraordinary Resolution, shall (subject to the Trustee having been indemnified or provided with security to its satisfaction) (but, in the case of the happening of any of the events mentioned in sub-paragraphs (iii), (iv), (v), (vi),(vii) and (viii), only if the Trustee shall have certified in writing to the Issuer and, where applicable, the Guarantor that such event is, in its opinion, materially prejudicial to the interest of the Noteholders) give written notice to the Issuer and, where applicable, the Guarantor declaring the Notes to be immediately due and payable, whereupon they shall become immediately due and payable at their Early Termination Amount together with accrued interest without further action or formality:

- (i) *Non-payment*: a default is made for more than 15 days (in the case of interest) or seven days (in the case of principal) in the payment on the due date of the interest or principal in respect of any of the Notes of the relevant Series; or
- (ii) *Insolvency*: the Issuer or, where applicable, the Guarantor shall:
  - (A) be adjudicated or found bankrupt or insolvent; or
  - (B) become subject (in the case of Intesa Sanpaolo) to an order for "Liquidazione Coatta Amministrativa" or "Liquidazione" (within the meanings ascribed to those expressions by the laws of the Republic of Italy in force as at the date hereof) or (in the case of any of Intesa Sanpaolo or INSPIRE) otherwise become subject to or initiate or consent to judicial or administrative proceedings relating to itself under any applicable insolvency, liquidation, composition, reorganisation or other similar laws (otherwise than for the purposes of an Approved Reorganisation (as defined below) or on terms previously approved in writing by the Trustee or by an Extraordinary Resolution of the Noteholders); or
  - (C) (in the case of Intesa Sanpaolo) be submitted to an "*Amministrazione Straordinaria*" (within the meaning ascribed to that expression by the laws of the Republic of Italy) proceeding; or
  - (D) cease generally to pay its debts or admit in writing its inability to pay its debts as they mature; or
  - (E) enter into, or pass any resolution for, or become subject to any order by any competent court or administrative agency in relation to:

- (1) any arrangement with its creditors generally or any class of creditors; or
- (2) the appointment of an administrative or other receiver, administrator, trustee or other similar official in relation to the Issuer or, where applicable, the Guarantor or the whole or substantially (in the opinion of the Trustee) the whole of its undertaking or assets; or
- (F) be wound up or dissolved (otherwise than for the purposes of an Approved Reorganisation or on terms previously approved in writing by the Trustee or by an Extraordinary Resolution of the Noteholders); or
- (iii) *Unsatisfied judgment*: the Issuer or, where applicable, the Guarantor fails to pay a final judgment of a court of competent jurisdiction within 30 days from the entering thereof or an execution is levied on or enforced upon or sued out in pursuance of any judgment against the whole or a substantial (in the opinion of the Trustee) part of the assets or property of the Issuer or, where applicable, the Guarantor; or
- (iv) Encumbrancer, etc: an encumbrancer takes possession of, or a distress, execution, attachment, sequestration or other process is levied, enforced upon, sued out or put in force against, the whole or a substantial (in the opinion of the Trustee) part of the undertaking or assets of the Issuer or, where applicable, the Guarantor; or
- (v) Cessation of business: the Issuer or, where applicable, the Guarantor shall cease or threaten to cease to carry on the whole or substantially (in the opinion of the Trustee) the whole of its business (other than for the purposes of an Approved Reorganisation or on terms previously approved in writing by the Trustee or an Extraordinary Resolution of the Noteholders); or
- (vi) Security enforced: the security for any debenture, mortgage or charge securing indebtedness in excess of €50,000,000 (or its equivalent in any other currency or currencies) of the Issuer or, where applicable, the Guarantor shall become enforceable and the holder or holders thereof shall take any legal proceedings to enforce the same; or
- (vii) Cross-default of the Issuer/Guarantor: any Indebtedness for Borrowed Money of the Issuer or, where applicable, the Guarantor, or any guarantee or indemnity given by the Issuer or, where applicable, the Guarantor in respect of any Indebtedness for Borrowed Money of any other person, where the aggregate principal amount (including any premium payable on repayment or at maturity) is in excess of €50,000,000 (or its equivalent in any other currency or currencies) (a) in the case of any such guarantee or indemnity, shall not be honoured when due and called or (b) in the case of any Indebtedness for Borrowed Money either (i) shall become repayable prior to the due date for payment thereof by reason of default (howsoever described) by the Issuer or, where applicable, the Guarantor or (ii) shall not be paid on

the due date for repayment or shall not be repaid at maturity as extended by any applicable grace period therefor, as the case may be; or

- (viii) *Breach of other obligations*: default is made by the Issuer or, where applicable, the Guarantor in the performance or observance of any obligation, condition or provision binding on it under these Conditions, the Trust Deed or the Agency Agreement (other than any obligation for payment of any principal moneys or interest in respect of the Notes) and (except in any case where the default is incapable of remedy when no continuation or notice as is hereinafter mentioned will be required) such default continues for 30 days after written notice thereof addressed to the Issuer or, where applicable, the Guarantor by the Trustee has been delivered to the Issuer or, where applicable, the Guarantor requiring the same to be remedied; or
- (ix) Guarantee of the Notes: where applicable, the Guarantee of the Notes is not, or is claimed by the Guarantor not to be, in full force and effect.

In these Conditions, "**Approved Reorganisation**" means a solvent and voluntary reorganisation involving, alone or with others, the Issuer or, as applicable, the Guarantor, and whether by way of consolidation, amalgamation, merger, transfer of all or substantially all of its business or assets, or otherwise *provided that* the principal resulting, surviving or transferee entity (a "**Resulting Entity**") is a banking company and effectively assumes all the obligations of the Issuer or, as applicable, the Guarantor, under, or in respect of, the Notes or, as applicable, the Guarantee of the Notes.

#### (b) Events of Default: Subordinated Notes

*This Condition 13(b) is applicable only in relation to Subordinated Notes.* 

(i) The Trustee may at its discretion and without further notice institute such proceedings against the Issuer and (if applicable) the Guarantor as it may think fit to enforce any obligation, condition or provision binding on the Issuer or (if applicable) the Guarantor, under the Trust Deed or in relation to the Notes provided that the Issuer or (if applicable) the Guarantor, shall not by virtue of the institution of any such proceedings, other than proceedings for the bankruptcy, dissolution, liquidation, or winding-up of (a) Intesa Sanpaolo in the Republic of Italy (where Intesa Sanpaolo is the Issuer or the Guarantor) or (b) INSPIRE in Ireland (where INSPIRE is the Issuer) or (c) in the Republic of Italy for an order for *Liquidazione Coatta Amministrativa* in respect of Intesa Sanpaolo, be obliged to pay any sum or sums sooner than the same would otherwise have been payable by it.

The Trustee shall not in any event be bound to take any of the actions referred to in this Condition unless it shall have been so requested in writing by the holders of at least one quarter of the principal amount of the Notes outstanding or by an Extraordinary Resolution (as defined in the Trust Deed) of the Noteholders and unless it shall have been indemnified to its satisfaction.

(ii) The Trustee may, at its discretion, or if so requested in writing by holders of at least one quarter in principal amount of the outstanding Notes or if so directed

by an Extraordinary Resolution (subject to the Trustee having been indemnified or provided with security to its satisfaction), shall give written notice to the Issuer and, where applicable, the Guarantor declaring the Notes to be immediately due and payable, whereupon the Notes shall become immediately due and payable at their original outstanding principal amount on issue together with interest accrued as provided in the Trust Deed upon the occurrence of any of the following events (each an "Event of Default"):

- (A) the Issuer or, if applicable, the Guarantor fails to pay any amount of principal or interest on the date on which the same has become due and payable in accordance with these Conditions and/or the Trust Deed; or
- (B) save in the case of INSPIRE Upper Tier II Subordinated Notes where Condition 4(c)(iii)(b) applies, on any Interest Payment Date that is not an Optional Interest Payment Date, the Issuer or, if applicable, the Guarantor fails to pay interest in respect of the Notes accrued in the Interest Period ending on the day immediately preceding such date; or
- (C) in the event of the bankruptcy, dissolution, liquidation or winding-up of the Issuer or (where applicable) the Guarantor or if (where applicable) the Guarantor becomes subject to an order for *Liquidazione Coatta Amministrativa* (otherwise than for the purpose of an Approved Reorganisation or on terms previously approved in writing by the Trustee or by an Extraordinary Resolution of the Noteholders).
- (iii) No remedy against the Issuer or (where applicable) the Guarantor other than (i) as provided by this Condition 13(b) or (ii) the instituting of proceedings for the bankruptcy, dissolution, liquidation or winding-up of the Issuer or (where applicable) the Guarantor or for an order for *Liquidazione Coatta Amministrativa* in respect of the Guarantor shall be available to the Trustee on behalf of the Noteholders or the Couponholders whether for the recovery of amounts owing under or in respect of the Notes, the Coupons or under the Trust Deed or in respect of any breach by the Issuer or (where applicable) the Guarantor of any of its obligations under the Trust Deed or in relation to the Notes or the Coupons or otherwise.
- (iv) No Noteholder or Couponholder shall be entitled to proceed against the Issuer or (where applicable) the Guarantor unless the Trustee, having become bound to proceed, fails to do so within a reasonable period and such failure shall be continuing and only to the extent that the Trustee would have been entitled to do so.

#### 14. **Prescription**

Claims against the Issuer or the Guarantor for payment of principal and interest in respect of the Notes or under the Guarantee of the Notes, as the case may be, will be prescribed and become void unless made, in the case of principal, within ten years or, in the case of interest, five years after the Relevant Date.

## 15. Replacement of Notes and Coupons

If any Note or Coupon is lost, stolen, mutilated, defaced or destroyed, it may be replaced at the Specified Office of the Principal Paying Agent or, in the case of Registered Notes the Registrar, (and, if the Notes are then listed on any stock exchange which requires the appointment of an Agent in any particular place, the Paying Agent having its Specified Office in the place required by such stock exchange), subject to all applicable laws and stock exchange requirements, upon payment by the claimant of the expenses incurred in connection with such replacement and on such terms as to evidence, security, indemnity and otherwise as the Issuer may reasonably require. Mutilated or defaced Notes or Coupons must be surrendered before replacements will be issued.

### 16. Trustee and Agents

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility, including provisions relieving it from taking proceeds to enforce payment unless indemnified to its satisfaction, and to be paid its costs and expenses in priority to the claims of Noteholders. The Trustee is entitled to enter into business transactions with the Issuer and, where applicable, the Guarantor and any entity related to the Issuer or, where applicable, the Guarantor without accounting for any profit.

In acting under the Agency Agreement and in connection with the Notes and the Coupons, the Agents act solely as agents of the Issuer and, where applicable, the Guarantor or, following the occurrence of an Event of Default, the Trustee and do not assume any obligations towards or relationship of agency or trust for or with any of the Noteholders or Couponholders.

The initial Agents and their initial Specified Offices are listed below. The initial Calculation Agent (if any) is specified in the relevant Final Terms. The Issuer and, where applicable, the Guarantor reserve the right (with the prior written approval of the Trustee) at any time to vary or terminate the appointment of any Agent and to appoint a successor principal paying agent or Calculation Agent and additional or successor paying agents; *provided*, *however*, *that*:

- (a) the Issuer and, where applicable, the Guarantor shall at all times maintain a Principal Paying Agent and a Registrar;
- (b) if a Calculation Agent is specified in the relevant Final Terms, the Issuer and, where applicable, the Guarantor shall at all times maintain a Calculation Agent;
- (c) if and for so long as the Notes are listed or admitted to trading on any stock exchange or admitted to listing by any other relevant authority for which the rules require the appointment of an Agent in any particular place, the Issuer and, where applicable, the Guarantor shall maintain an Agent having its Specified Office in the place required by the rules of such stock exchange;
- (d) the Issuer and (where applicable) the Guarantor undertake that they shall maintain a Paying Agent outside of the Republic of Italy and (in respect of Notes issued by INSPIRE) outside of Ireland; and

(e) the Issuer undertakes that it will ensure that it maintains a Paying Agent in a Member State of the European Union that is not obliged to withhold or deduct tax pursuant to European Council Directive 2003/48/EC or any law implementing or complying with, or introduced in order to conform to, such Directive.

Notice of any change in any of the Agents or in their Specified Offices shall promptly be given to the Noteholders in accordance with Condition 19 (*Notices*).

# 17. Meetings of Noteholders; Modification and Waiver; Substitution; Additional Issuers

- (a) The Trust Deed contains provisions for convening meetings of the Noteholders to consider any matters affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of any of these Conditions, the terms of the Notes, and the Trust Deed. The modification of certain terms, including, *inter alia*, the status of the Notes and the Coupons, the rate of interest payable in respect of the Notes, the principal amount thereof, the currency of payment thereof, the date for repayment of the Notes and any date for payment of, or the method of determining the rate of, interest thereon, may only be effected at a meeting of Noteholders to which special quorum provisions apply. Any resolution duly passed at a meeting of Noteholders shall be binding on all the Noteholders and all the Couponholders, whether present or not.
- (b) The Trustee may agree, without the consent of the Noteholders or Couponholders, to any modification (except as aforesaid) of these Conditions, the Trust Deed, the Notes, and the Coupons and may waive or authorise any breach or proposed breach by the Issuer or, where applicable, the Guarantor of any of the provisions of these Conditions, the Trust Deed, the Notes, and the Coupons which, in the opinion of the Trustee, is not materially prejudicial to the interests of the Noteholders and may agree, without consent as aforesaid, to any modification which is of a formal, minor or technical nature or is made to correct a manifest error.
- (c) The Trustee may (and in the case of an Approved Reorganisation shall) agree with the Issuer (or any previous substitute) and the Guarantor at any time without the consent of the Noteholders or Couponholders:
  - (i) to the substitution in place of INSPIRE (or of any previous substitute) as principal debtor under the Notes, the Coupons and the Trust Deed by Intesa Sanpaolo or another subsidiary of Intesa Sanpaolo (the "Substitute"); or
  - (ii) to an Approved Reorganisation; or
  - (iii) that INSPIRE (or any previous substitute) or Intesa Sanpaolo may, other than by means of an Approved Reorganisation, consolidate with, merge into or amalgamate with any Successor Company (as defined in the Trust Deed),

*provided that:* 

- (i) where (in the case of substitution) the Substitute is not Intesa Sanpaolo or (in the case of an Approved Reorganisation) the assumption of the obligations of INSPIRE is by a Resulting Entity other than Intesa Sanpaolo or (in the case of a consolidation, merger or amalgamation) the assumption of the obligations of INSPIRE is by a Successor Company other than Intesa Sanpaolo, the obligations of the Substitute or such other entity under the Trust Deed and the Notes and the Coupons shall be irrevocably and unconditionally guaranteed by Intesa Sanpaolo (on like terms as to subordination, if applicable) to those of the Guarantee of the Notes;
- (ii) (other than in the case of an Approved Reorganisation) the Trustee is satisfied that the interests of the Noteholders will not be materially prejudiced thereby; and
- (iii) certain other conditions set out in the Trust Deed are satisfied.

Upon the assumption of the obligations of an Issuer by a Substitute or of an Issuer by a Resulting Entity or of an Issuer by a Successor Company, INSPIRE or, as the case may be, Intesa Sanpaolo shall (subject to the provisions of the Trust Deed) have no further liabilities under or in respect of the Trust Deed or the Notes or the Coupons.

Any such assumption shall be subject to the relevant provisions of the Trust Deed and to such amendment thereof and such other conditions as the Trustee may require.

The Trust Deed provides that any such substitution, Approved Reorganisation or consolidation, merger or amalgamation shall be notified to the Noteholders in accordance with Condition 19 (*Notices*). In the case of a substitution, the relevant Issuer shall notify the Luxembourg Stock Exchange thereof and prepare, or procure the preparation of, a supplement to the Base Prospectus in respect of the Programme.

- (d) In connection with the exercise of its powers, trusts, authorities or discretions (including but not limited to those in relation to any proposed modification, waiver, authorisation, replacement, transfer or substitution as aforesaid):
  - (i) the Trustee shall have regard to the interests of the Noteholders as a class and in particular, but without prejudice to the generality of the foregoing, shall not have regard to the consequences of such exercise for individual Noteholders resulting from their being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory; and
  - (ii) the Trustee shall not be entitled to claim from the Issuer or, where applicable, the Guarantor any indemnification or payment in respect of any tax consequence of any such exercise upon individual Noteholders or Couponholders except to the extent already provided for by

Condition 12 (*Taxation*) or by any undertaking given in addition thereto or in substitution therefor pursuant to the Trust Deed.

(e) The Trustee may also agree, without the consent of the Noteholders or the Couponholders, to the addition of another company as an issuer of Notes under the Programme and the Trust Deed. Any such addition shall be subject to the relevant provisions of the Trust Deed and to such amendment thereof as the Trustee may require.

#### 18. **Further Issues**

The Issuer may from time to time, without the consent of the Noteholders or the Couponholders, create and issue further notes having the same terms and conditions as the Notes in all respects (or in all respects other than the Issue Date, Issue Price and/or Interest Commencement Date and/or the first payment of interest) so as to form a single series with the Notes.

#### 19. **Notices**

## To Holders of Bearer Notes

Notices to the Holders of Bearer Notes shall be valid if published (i) in a leading English language daily newspaper published in London (which is expected to be the *Financial Times*), (ii) if and for so long as the Notes are listed or admitted to trading on the Luxembourg Stock Exchange and the rules of that exchange so require, a leading newspaper having general circulation in Luxembourg (which is expected to be the *Luxemburger Wort*) or on the website of the Luxembourg Stock Exchange (www.bourse.lu) or in each of the above cases, if such publication is not practicable, in a leading English language daily newspaper having general circulation in Europe. Any such notice shall be deemed to have been given on the date of first publication (or if required to be published in more than one newspaper, on the first date on which publication shall have been made in all the required newspapers). Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the Noteholders.

#### To Registered Holders

Notices to the Registered Holders will be sent to them by first class mail (or its equivalent) or (if posted to an overseas address) by airmail at their respective addresses on the Register. Any such notice shall be deemed to have been given on the fourth day after the date of mailing. In addition, so long as the Notes are listed or admitted to trading on a stock exchange and the rules of that stock exchange so require, notices to Registered Holders will be published on the date of such mailing in a daily newspaper of general circulation in the place or places required by that stock exchange (which, in the case of the Luxembourg Stock Exchange, such place will be Luxembourg and such newspaper is expected to be the *Luxemburger Wort*) or, in the case of the Luxembourg Stock Exchange, on the website of the Luxembourg Stock Exchange (www.bourse.lu).

To Holders of Notes held in a clearing system

While all the Notes are represented by a Global Note and the Global Note is deposited with a depositary or a common depositary for Euroclear Bank S.A./N.V. ("Euroclear") and/or Clearstream Banking, société anonyme, Luxembourg ("Clearstream, Luxembourg") and/or any other relevant clearing system or a common safekeeper for Euroclear and/or Clearstream, Luxembourg, as the case may be, notices to Noteholders may (to the extent permitted by the rules of the Luxembourg Stock Exchange or any other exchange on which the Notes are then listed or admitted to trading) be given by delivery of the relevant notice to Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system. Any such notices shall be deemed to have been given to the Noteholders on the date of delivery to Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system.

## 20. **Rounding**

For the purposes of any calculations referred to in these Conditions (unless otherwise specified in these Conditions or the relevant Final Terms), (a) all percentages resulting from such calculations will be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with 0.000005 per cent. being rounded up to 0.00001 per cent.), (b) all United States dollar amounts used in or resulting from such calculations will be rounded to the nearest cent (with one half cent being rounded up), (c) all Japanese Yen amounts used in or resulting from such calculations will be rounded downwards to the next lower whole Japanese Yen amount, and (d) all amounts denominated in any other currency used in or resulting from such calculations will be rounded to the nearest two decimal places in such currency, with 0.005 being rounded upwards.

# 21. Third Party Rights

No person shall have any right to enforce any term or condition of this Note under the Contracts (Rights of Third Parties) Act 1999.

# 22. Governing Law and Jurisdiction

- (a) The Trust Deed and the rights and obligations in respect of the Notes and the Coupons, and any non-contractual obligations arising out of or in connection with each of the foregoing, are governed by, and shall be construed in accordance with, English law, save that the subordination provisions applicable to the Intesa Sanpaolo Subordinated Notes and the subordination provisions relating to the Subordinated Guarantee described in Conditions 4 (*Status of the Notes*) and 5 (*Status of the Guarantee*) and Clauses 4 (*The Notes; Subordinated Notes*) and 5 (*Guarantee and Indemnity*) of the Trust Deed and any non-contractual obligations arising out of or in connection with such provisions, shall be governed by the laws of the Republic of Italy and that the subordination provisions applicable to the INSPIRE Subordinated Notes described in Condition 4(c) (*Status Subordinated Notes issued by INSPIRE*) and any non-contractual obligations arising out of or in connection with such provisions shall be governed by the laws of Ireland.
- (b) In the Trust Deed, each of Intesa Sanpaolo and INSPIRE has irrevocably agreed for the benefit of the Noteholders that the courts of England are to have jurisdiction to hear and determine any suit, action or proceedings and to hear and determine any suit,

action or proceedings and to settle any disputes which may arise out of or in connection with the Trust Deed and the Notes and the Coupons (including any non-contractual obligations arising out of or in connection with the foregoing) (respectively "**Proceedings**" and "**Disputes**") and for such purposes have irrevocably submitted to the non-exclusive jurisdiction of such courts.

- (c) Appropriate forum: In the Trust Deed each of Intesa Sanpaolo and INSPIRE has irrevocably waived any objection which it might now or hereafter have to the courts of England being nominated as the forum to hear and determine any Proceedings and to settle any Disputes, and has agreed not to claim that any such court is not a convenient or appropriate forum.
- (d) Process Agent: In the Trust Deed, each of Intesa Sanpaolo and INSPIRE has agreed that the documents which start any Proceedings or any other documents required to be served in relation to those Proceedings may be served on it by being delivered to Intesa Sanpaolo S.p.A., London Branch which is presently at 90 Queen Street, London EC4N 1SA or its address for the time being. If such person is not or ceases to be effectively appointed to accept service of process on INSPIRE's behalf or is not or ceases to be registered in England, Intesa Sanpaolo and INSPIRE have agreed in the Trust Deed that they shall, on the written demand of the Trustee or, failing the Trustee, any Noteholder, addressed to the relevant Issuer and delivered to the relevant Issuer or to the specified office of the Principal Paying Agent, appoint a further person in England to accept service of process on their behalf and, failing such appointment within 15 days, the Trustee or, failing the Trustee, any Noteholder, shall be entitled to appoint such a person by written notice addressed to each of the Issuers or to the specified office of the Principal Paying Agent. Nothing in this paragraph shall affect the right of the Trustee or, failing the Trustee, any Noteholder, to serve process in any other manner permitted by law.
- (e) Non-exclusivity: The submission to the jurisdiction of the courts of England shall not (and shall not be construed so as to) limit the right of any Noteholder to take Proceedings in any other court of competent jurisdiction, nor shall the taking of Proceedings in any one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction (whether currently or not) if and to the extent permitted by law.
- (f) Consent to enforcement etc.: In the Trust Deed, each of Intesa Sanpaolo and INSPIRE has consented generally in respect of any Proceedings to the giving of any relief or the issue of any process in connection with such Proceedings including (without limitation) the making, enforcement or execution against any property whatsoever (irrespective of its use or intended use) of any order or judgment which may be made or given in such Proceedings.

# SUMMARY OF PROVISIONS RELATING TO THE NOTES WHILE IN GLOBAL FORM

## **Clearing System Accountholders**

In relation to any Tranche of Notes represented by a Bearer Global Note, references in the Terms and Conditions of the Notes to "Noteholder" are references to the bearer of the relevant Bearer Global Note which, for so long as the Bearer Global Note is held by a depositary or a common depositary, in the case of a CGN, or a common safekeeper, in the case of an NGN for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system, will be that depositary or common depositary or, as the case may be, common safekeeper.

In relation to any Tranche of Notes represented by a Registered Global Note, references in the Terms and Conditions of the Notes to "Noteholder" are references to the person in whose name such Registered Global Note is for the time being registered in the Register which, for so long as the Registered Global Note is held by or on behalf of a depositary or a common depositary or a common safekeeper for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system, will be that depositary or common depositary or common safekeeper.

Each of the persons shown in the records of Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system as being entitled to an interest in a Bearer Global Note or a Registered Global Note (each an "Accountholder") must look solely to Euroclear and/or Clearstream, Luxembourg and/or such other relevant clearing system (as the case may be) for such Accountholder's share of each payment made by the Issuer or the Guarantor to the holder of such Bearer Global Note or Registered Global Note and in relation to all other rights arising under such Bearer Global Note or Registered Global Note. The extent to which, and the manner in which, Accountholders may exercise any rights arising under the Bearer Global Note or Registered Global Note will be determined by the respective rules and procedures of Euroclear and Clearstream, Luxembourg and any other relevant clearing system from time to time. For so long as the relevant Notes are represented by a Bearer Global Note or Registered Global Note, Accountholders shall have no claim directly against the Issuer or the Guarantor in respect of payments due under the Notes and such obligations of the Issuer and the Guarantor will be discharged by payment to the holder of such Bearer Global Note or Registered Global Note.

# **Conditions applicable to Global Notes**

Each Bearer Global Note and Registered Global Note will contain provisions which modify the Terms and Conditions of the Notes as they apply to such Bearer Global Note or Registered Global Note. The following is a summary of certain of those provisions:

Payments: All payments in respect of the Bearer Global Note or Registered Global Note which, according to the Terms and Conditions of the Notes, require presentation and/or surrender of a Note, Note Certificate or Coupon will be made against presentation and (in the case of payment of principal in full with all interest accrued thereon) surrender of the Bearer Global Note or Registered Global Note to or to the order of any Paying Agent and will be effective to satisfy and discharge the corresponding liabilities of the Issuer in respect of the

Notes. On each occasion on which a payment of principal or interest is made in respect of the Bearer Global Note, the Issuer shall procure that in respect of a CGN the payment is noted in a schedule thereto and in respect of an NGN the payment is entered pro rata in the records of Euroclear and Clearstream, Luxembourg.

Payment Business Day: In the case of a Bearer Global Note, or a Registered Global Note, a "Payment Business Day" shall be, if the currency of payment is euro, any day which is a TARGET Settlement Day and a day on which dealings in foreign currencies may be carried on in each (if any) Additional Financial Centre; or, if the currency of payment is not euro, any day which is a day on which dealings in foreign currencies may be carried on in the Principal Financial Centre of the currency of payment and in each (if any) Additional Financial Centre.

Payment Record Date: Each payment in respect of a Registered Global Note will be made to the person shown as the Holder in the Register at the close of business (in the relevant clearing system) on the Clearing System Business Day before the due date for such payment (the "Record Date") where "Clearing System Business Day" means a day on which each clearing system for which the Registered Global Note is being held is open for business.

Exercise of put option: In order to exercise the option contained in Condition 10(e) (Redemption at the option of Noteholders) the bearer of the Permanent Global Note or the holder of a Registered Global Note must, within the period specified in the Conditions for the deposit of the relevant Note and put notice, give written notice of such exercise to the Fiscal Agent specifying the principal amount of Notes in respect of which such option is being exercised. Any such notice will be irrevocable and may not be withdrawn.

Partial exercise of call option: In connection with an exercise of the option contained in Condition 10(c) (Redemption at the option of the Issuer) in relation to some only of the Notes, the Permanent Global Note or Registered Global Note may be redeemed in part in the principal amount specified by the Issuer in accordance with the Conditions and the Notes to be redeemed will not be selected as provided in the Conditions but in accordance with the rules and procedures of Euroclear and Clearstream, Luxembourg (to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in principal amount, at their discretion).

Notices: Notwithstanding Condition 19 (Notices), while all the Notes are represented by a Permanent Global Note (or by a Permanent Global Note and/or a Temporary Global Note) or a Registered Global Note and the Permanent Global Note is (or the Permanent Global Note and/or the Temporary Global Note are), or the Registered Global Note is, deposited with a depositary or a common depositary for Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system or a common safekeeper, notices to Noteholders may be given by delivery of the relevant notice to Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system and, in any case, such notices shall be deemed to have been given to the Noteholders in accordance with Condition 19 (Notices) on the date of delivery to Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system, except that, for so long as such Notes are admitted to trading on the Luxembourg Stock Exchange and it is a requirement of applicable law or regulations, such notices shall be published in a leading newspaper having general circulation in Luxembourg (which is expected to be Luxemburger Wort) or published on the website of the Luxembourg Stock Exchange (www.bourse.lu).

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The Final Terms in respect of each Tranche of Notes will be substantially in the following form, duly supplemented (if necessary), amended (if necessary) and completed to reflect the particular terms of the relevant Notes and their issue. Text in this section appearing in italics does not form part of the form of the Final Terms but denotes directions for completing the Final Terms.

Final Terms dated [ ]

# [Intesa Sanpaolo S.p.A./ Intesa Sanpaolo Bank Ireland p.l.c.]

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] (Notes issued by INSPIRE only) [Guaranteed by

Intesa Sanpaolo S.p.A.]

under the €70,000,000,000 Euro Medium Term Note Programme

#### PART A – CONTRACTUAL TERMS

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Prospectus dated 22nd December, 2010 [and the supplement to the Prospectus dated [ ]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Prospectus [as so supplemented]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectus [and the supplement dated [ ]]. The Prospectus [and the supplement] [is/are] available for viewing at the registered office[s] of the Issuer at [3rd Floor, KBC House, 4 George's Dock, IFSC Dublin, Ireland and of the Guarantor at] Piazza San Carlo 156, 10121 Turin, Italy and from Société Européenne de Banque S.A. at 19 Boulevard de Prince Henri, Luxembourg. The Prospectus [and the supplement] and, in the case of Notes admitted to trading on the regulated market of the Luxembourg Stock Exchange, the applicable Final Terms will also be published on the website of the Luxembourg Stock Exchange (www.bourse.lu).]

[The following alternative language applies if the first tranche of an issue which is being increased was issued under a Prospectus with an earlier date.

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the Prospectus dated [date of original prospectus]. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive (Directive 2003/71/EC) (the "Prospectus Directive") and must be read in conjunction with the Prospectus dated 22nd December, 2010 [and the supplement to the Prospectus dated [ ]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive, save in respect of the Conditions which are extracted from the Prospectus dated [original date] and are attached hereto. Full information

on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectuses dated [date of original prospectus] and 22nd December, 2010 [and the supplement dated [ ]]. The Prospectuses [and the supplement] are available for viewing at the registered office[s] of the Issuer at [3rd Floor, KBC House, 4 George's Dock, IFSC Dublin, Ireland and of the Guarantor at] Piazza San Carlo 156, 10121 Turin, Italy and from Société Européenne de Banque S.A. at 19 Boulevard de Prince Henri, Luxembourg. The Prospectuses [and the supplement] and, in the case of Notes admitted to trading on the regulated market of the Luxembourg Stock Exchange, the applicable Final Terms will also be published on the website of the Luxembourg Stock Exchange (www.bourse.lu).]

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote guidance for completing the Final Terms.]

[When completing any final terms, or adding any other final terms or information, consideration should be given as to whether such terms or information constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.]

1.	[(i)]	Issuer:		Intesa Sanpaolo S.p.A./Intesa Sanpaolo B. reland p.l.c.]	ank
	[(ii)	Guarantor:	Ir	ntesa Sanpaolo S.p.A.]	
2.	(i)	Series Number:	[	1	
	(ii)	Tranche Number:	[	1	
	details	ngible with an existing Series, is of that Series, including the on which the Notes become ble).	[	]	
3.	Specia	fied Currency or Currencies:	[	1	
4.	Aggre	egate Nominal Amount:			
	(i)	Series:	[	]	
	(ii)	Tranche:	[	]	

5.	Issue	Price:	[ ] per cent. of the Aggregate Nominal Amount [plus accrued interest from (insert date, if applicable)]
6.	[(i)]	Specified Denominations:	[ ] [and integral multiples of [ ] in excess thereof up to and including [ ]. No Notes in definitive form will be issued with a denomination above [ ].]
			[Unless paragraph 24 (Form of Notes) below specifies that the Global Note is to be exchanged for Definitive Notes "in the limited circumstances described in the Permanent Global Note", Notes may only be issued in denominations which are integral multiples of the minimum denomination and may only be traded in such amounts, whether in global or definitive form. Where paragraph 24 (Form of Notes) does so specify, Notes may be issued in denominations of $\in 50,000$ and higher integral multiples of $\in 1,000$ up to a maximum of $\in 99,000$ . In such circumstances, insert the wording below]
			[A Noteholder who holds a principal amount of less than €50,000 may not receive a Definitive Note (should Definitive Notes be printed) and would need to purchase a principal amount of Notes such that its holding is an integral multiple of €50,000.]
	[(ii)]\$	Specified Minimum Amounts:	[] [For Registered Notes only.]
	[(iii)]	Specified Increments:	[] [For Registered Notes only.]
	(iv)	Calculation Amount:	[ ] (If only one Specified Denomination, insert the Specified Denomination. If more than one Specified Denomination, insert the highest common factor. There must be a common factor in the case of two or more Specified Denominations.)
7.	(i)	Issue Date:	[ ]

(ii) Interest Commencement
Date (if different from the
Issue Date):

Commencement [Specify/Issue Date/Not Applicable]

8. Maturity Date:

[specify date or (for Floating Rate Notes) Interest Payment Date falling in the relevant

*month and year*]

9. Interest Basis:

[% Fixed Rate]

[[specify reference rate] +/- [ ]% Floating Rate]

[Zero Coupon]

[Index-Linked Interest]

[Dual Currency Interest]

[Other (specify)]

(further particulars specified below)

10. Redemption/Payment Basis:

[Redemption at par]

[Index-Linked Redemption]

[Dual Currency]

[Partly Paid]

[Instalment]

[Other (specify)]

[N.B. If the Final Redemption Amount is other than 100 per cent. of the principal amount, the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus

Directive	will	api	plv.1
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	~~	

11.	Chan Rede	ge of Interest or mption/Payment Basis:	[Specify details of any provision for convertibility of Notes into another interest or redemption/payment basis]
12.	Put/C	Call Options:	[Investor Put]
			[Issuers Call]
			[(further particulars specified below)]
13.	(i)	Status of the Notes:	[Senior/Subordinated]
			[Lower Tier II/Upper Tier II/Tier III]
	(ii)	Status of the Guarantee:	[Senior/Subordinated]
			[Lower Tier II/Upper Tier II]
	(iii)	[Date [Board] approval for issuance of Notes [and	[ ] [and [ ], respectively]]
	Guarantee] obtained:	(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Notes or related Guarantee of the Notes)	
14.	Meth	od of distribution:	[Syndicated/Non-syndicated]
PRO	VISIO	ONS RELATING TO INTERE	EST (IF ANY) PAYABLE
15.	Fixed	l Rate Note Provisions	[Applicable/Not Applicable]
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)

[ ] per cent. per annum [payable [annually/semi-annually/quarterly/monthly] in arrear]

[ ] per

Rate(s) of Interest:

(i)

	(ii)	Interest Payment Date(s):	[ ] in each year	
			(N.B. This will need to be amended in the case of any long or short coupons.)	
	(iii)	Fixed Coupon Amount[(s)]:	[ ] per Calculation Amount	
	(iv)	Day Count Fraction:	[30/360]/[Actual/Actual (ICMA/ISDA/other)]/[If neither of these options applies, give details]	
	(v)	Broken Amount(s):	[ ] per Calculation Amount payable on the Interest Payment Date [in/on] [ ]]	
	(vi)	Other terms relating to the method of calculating interest for Fixed Rate Notes:	[Not Applicable/give details]	
16.	Float	ting Rate Note Provisions	[Applicable/Not Applicable]	
			(If not applicable, delete the remaining sub-paragraphs of this paragraph. Also consider whether EURO BBA LIBOR or EURIBOR is the appropriate reference rate)	
	(i)	Specified Period(s)/Specified Interest Payment Dates:	[ ]	
	(ii)	First Interest Payment Date	[ ]	
	(iii)	Business Day Convention:	[Floating Rate Convention/ Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention/ other (give details)]	
			(Note that this item adjusts the end date of each Interest Period (and consequently, also adjusts the length of the Interest Period and the amount of interest due). In relation to the actual date on which Noteholders are entitled to receive payment of interest, see also Conditions 11(g)	

and (n) (Payments on business days) and the defined term "Payment Business Day".)

(iv)	Additional Business Centre(s):	[Not Applicable/give details]
	Manner in which the s) of Interest is/are to be mined:	[Screen Rate Determination/ISDA Determination/other (give details)]
(vi)	· ·	[[Name] shall be the Calculation Agent (no need to specify if the Principal Paying Agent is to perform this function)]
(vii)	Screen Rate Determination:	
•	Reference Rate:	[For example, LIBOR or EURIBOR]
•	Relevant Screen Page:	[For example, Reuters EURIBOR 01]
•	Interest Determination Date(s):	[ ]
•	Relevant Time:	[For example, 11.00 a.m. London time/Brussels time]
•	Relevant Financial Centre:	[For example, London/Euro-zone (where Euro-zone means the region comprised of the countries whose lawful currency is the euro)]
(viii)	ISDA Determination:	
•	Floating Rate Option:	[ ]
•	Designated Maturity:	[ ]
•	Reset Date:	[ ]

(ix)	Margin(s):	[+/-][ ] per cent. per annum
(x)	Minimum Rate of Interest:	[ ] per cent. per annum
(xi)	Maximum Rate of Interest:	[ ] per cent. per annum
(xii)	Day Count Fraction:	[Actual/Actual (ICMA)
		Actual/Actual (ISDA)
		Actual/365 (Fixed)
		Actual/365 (Sterling)
		Actual/360
		30/360
		30E/360
		Other]
		(See Conditions 6 and 7 for alternatives)
(xiii)	Fall back provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions:	[ ]
Zero	Coupon Note Provisions	[Applicable/Not Applicable]
		(If not applicable, delete the remaining sub-paragraphs of this paragraph)
(i)	Accrual Yield:	[ ] per cent. per annum

17.

(iii)		[Consider whether it is necessary to specify a Day Count Fraction for the purposes of Condition 10(g) (Early redemption of Zero Coupon Notes)]
	x-Linked Interest Note isions	[Applicable/Not Applicable]
		(If not applicable, delete the remaining subparagraphs of this paragraph)
		(N.B. If the Final Redemption Amount is other than 100 per cent. of the nominal value the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive Regulation will apply.)
(i)	Index/Formula:	[Give or annex details]
(ii)	calculating the Rate(s) of	[name] shall be the Calculation Agent (no need to specify if the Principal Paying Agent is to perform this function)]
(iii)	Provisions for determining Rate(s) of Interest and/or Interest Amounts where calculated by reference to Index and/or Formula and/or other variable:	
(iv)	Determination Date(s):	[ ]
(v)	Provisions for determining Rate(s) of Interest and/or Interest Amounts where calculation by reference to Index and/or Formula and/or other variable is impossible	[ ]

[ ]

(ii)

18.

Reference Price:

	or impracticable or otherwise disrupted:	
(vi)	Interest or calculation period(s):	[ ]
(vii)	Specified Period(s)/Specified Interest Payment Dates:	[ ]
(viii)	Business Day Convention:	[Floating Rate Convention/ Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention/other (give details)]
		(Note that this item adjusts the end date of each Interest Period (and, consequently, also adjusts the length of the Interest Period and the amount of interest due). In relation to the actual date on which Noteholders are entitled to receive payment of interest, see also Condition 11(g) and (n) (Payments on business days) and the defined term "Payment Business Day".)
(ix)	Additional Business Centre(s):	[ ]
(x)	Minimum Rate of Interest:	[ ] per cent. per annum
(xi)	Maximum Rate of Interest:	[ ] per cent. per annum
(xii)	Day Count Fraction:	[ ]
Dual Provi	Currency Interest Note sions	[Applicable/Not Applicable]
		(If not applicable, delete the remaining sub-paragraphs of this paragraph)
		(N.B. If the Final Redemption Amount is other

than 100 per cent. of the nominal value the Notes will be derivative securities for the purposes of

19.

the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive Regulation will apply.)

(i)	Rate of Exchange/method of			[Give or annex details
	calculating	Rate	of	
	Exchange:			

(ii) Party, if any, responsible for [Name] shall be the C calculating the principal to specify if the Principal and/or interest due (if not perform this function) the Principal Paying Agent):

[Name] shall be the Calculation Agent (no need to specify if the Principal Paying Agent is to perform this function)

(iii) Provisions applicable where calculation by reference to Rate of Exchange impossible or impracticable:

[Need to include a description of market disruption or settlement disruption events and adjustment provisions.]

(iv) Person at whose option [ ]
Specified Currency(ies)
is/are payable:

### PROVISIONS RELATING TO REDEMPTION

20.	<b>Call Option</b>	[Applicable/Not Applicable]
-----	--------------------	-----------------------------

(If not applicable, delete the remaining sub-paragraphs of this paragraph)

- (i) Optional Redemption [ ] Date(s) (Call):
- (ii) Optional Redemption [ ] per Calculation Amount/specify other/See Amount(s) (Call) and Appendix method, if any, of calculation of such amount(s):
- (iii) If redeemable in part:
- (a) Minimum Redemption [ ] per Calculation Amount

	Amount:	
(b)	Maximum Redemption Amount:	[ ] per Calculation Amount
(iv)	Notice period (if other than as set out in the Conditions):	[ ]
		(N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Agent or Trustee)
Put C	Option	[Applicable/Not Applicable]
		(If not applicable, delete the remaining sub-paragraphs of this paragraph)
(i)	Optional Redemption Date(s):	[ ]
(ii)	Optional Redemption Amount(s) and method, if any, of calculation of such amount(s):	[ ] per Calculation Amount/specify other/See Appendix
(iii)	Notice period (if other than as set out in the Conditions):	[ ]

21.

(N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Agent or Trustee)

22.	Final	Redemption Amount	[[ ] per Calculation Amount/other/see Appendix]
			[N.B. If the Final Redemption Amount is other than 100 per cent. of the principal amount, the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive will apply.]
		cases where the Final mption Amount is c-Linked]	
	[(i)	Index/Formula/variable:	[give or annex details]
	(ii)	Party responsible for calculating the Final Redemption Amount (if not the Principal Paying Agent):	[Name] shall be the Calculation Agent (no need to specify if the Principal Paying Agent is to perform this function)
	(iii)	Provisions for determining Final	[ ]
	(iv)	Determination Date(s):	[ ]
	(v)	Provisions for determining Final	[ ]
	calcu and/c varial	ble is impossible or acticable or otherwise	
	(vi)	Payment Date:	[ ]

- (vii) Minimum Final Redemption [ ] per Calculation Amount Amount
- (viii) Maximum Final [ ] per Calculation Amount Redemption Amount

## 23. Early Redemption Amount

Early Redemption Amount(s) payable on redemption for taxation reasons or on event of default or other early redemption and/or the method of calculating the same (if required or if different from that set out in the Conditions):

Amount(s) [Not Applicable (if both the Early Redemption For taxation Amount (Tax) and the Early Termination default or Amount are the principal amount of the and/or the Notes/specify the Early Redemption Amount he same (if (Tax) and/or the Early Termination Amount if from that different from the principal amount of the Notes)]

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

## 24. Form of Notes: Bearer Notes

[Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on 60 days' notice at any time/in the limited circumstances specified in the Permanent Global Note.]

[Temporary Global Note exchangeable for Definitive Notes on 60 days' notice.]

[Permanent Global Note exchangeable for Definitive Notes on 60 days' notice at any time/in the limited circumstances specified in the Permanent Global Note].

# **Registered Notes**

[Registered Global Note registered in the name of a nominee for [a common depositary for Euroclear and Clearstream, Luxembourg]/[a common safekeeper for Euroclear and Clearstream, Luxembourg (that is, held under the New Safekeeping Structure (NSS))]

25. New Global Note Form: [Yes/No]

26. Payment Dates:

Additional Financial Centre(s) or [Not Applicable/give details. (Note that this other special provisions relating to paragraph relates to the place of payment, and not interest period end dates, to which paragraphs 16(iv) and 18(ix) relate)]

27. Talons for future Coupons to be [Yes/No. If yes, give details] attached to Definitive Notes (and dates on which such Talons mature):

28. Details relating to Partly Paid [Not Applicable/give details] Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences (if any) of failure to pay, including any right of the Issuers to forfeit the Notes and interest due on late payment:

29. Details relating to Instalment [Not Applicable/give details] Notes: amount of each instalment, date on which each payment is to be made:

30. Redenomination applicable Redenomination [not] applicable. (Ifredenomination is applicable, specify the terms of the redenomination in an Annex to the Final Terms)

31. Renominalisation reconventioning provisions: and [Not Applicable/The provisions annexed to this Final Terms apply]

32. Other final terms: [Not Applicable/give details]

(When adding any other final terms consideration should be given as to whether such terms constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.)

### DISTRIBUTION

33. (i) If syndicated, names of [Not applicable/give names] Managers:

(Include names of entities agreeing to underwrite the issue on a firm commitment basis and names of the entities agreeing to place the issue without a firm commitment or on a "best efforts" basis if such entities are not the same as the Managers. Where not all of the issue is underwritten, a statement of the portion not covered.)<sup>1</sup>

- [(ii) Date of Syndication [ ]]<sup>1</sup>
  Agreement:
- [(iii) Stabilising Manager(s) (if [Not Applicable/give name] any):
- 34. If non-syndicated, name of Dealer: [Not applicable/give name and address]
- 35. U.S. selling restrictions: Reg. S compliance category; [TEFRA C/TEFRA D/TEFRA not applicable]
- 36. Additional selling restrictions: [Not Applicable/give details]

### **PURPOSE OF FINAL TERMS**

These Final Terms comprise the final terms required for the issue [and admission to trading]<sup>2</sup> of the Notes described herein pursuant to the €70,000,000,000 Euro Medium Term Note Programme of Intesa Sanpaolo S.p.A. and Intesa Sanpaolo Bank Ireland p.l.c. guaranteed, in respect of the Notes issued by Intesa Sanpaolo Bank Ireland p.l.c., by Intesa Sanpaolo S.p.A.]

#### RESPONSIBILITY

The Issuer [and the Guarantor] accept[s] responsibility for the information contained in these Final Terms. To the best of the knowledge of [each of] the Issuer [and the Guarantor], having taken all reasonable care to ensure that such is the case, the information contained in these Final Terms is in accordance with the facts and does not omit anything likely to affect the import of such information.

Only required if the Notes are derivative securities to which Annex XII to the Prospectus Directive Regulations applies.

<sup>&</sup>lt;sup>2</sup> Delete if the Notes are unlisted.

that sable t	uch int o ascer	formation has been accurately	of the] [The] Issuer [and the Guarantor] confirms reproduced and that, so far as it is aware, and is ed by [ ], no facts have been omitted which would the or misleading.]
Signe	d on be	ehalf of the Issuer:	
	authori	sed	
[Sign	ed on b	ehalf of the Guarantor:	
By: Duly	authori	sed	
		PART B – OTI	HER INFORMATION
LIST	ING A	ND ADMISSION TO TRAD	DING
1.	(i)	Listing:	[Luxembourg/other (specify)/None]
	(ii)	Admission to trading:	[Application [has been/is expected to be] made for the Notes to be admitted to trading on [ ] with effect from [ ].]/[Not Applicable.]
			(Where documenting a fungible issue need to indicate that original Notes are already admitted to trading.)
	(iii)	Estimate of total expenses related to admission for trading	[ ]]
2.	RAT	INGS	
	Ratin	gs:	The Notes to be issued are expected to be rated:
			[S & P's: [ ]]
			[Moody's: [ ]]
			[[Other]: [ ]]

(Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider.)

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

[[Insert credit rating agency] is established in the European Union and has applied for registration under Regulation (EU) No 1060/2009, although notification of the corresponding registration decision has not yet been provided by the relevant competent authority.]/ [[Insert credit rating agency] is established in the European Union and registered under Regulation (EU) No 1060/2009.] / [[Insert credit rating agency] is not established in the European Union and has not applied for registration under Regulation (EU) No 1060/2009.]

In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the European Union and registered under the Regulation (EU) No 1060/2009 ("CRA Regulation") unless the rating is provided by a credit rating agency operating in the European Union before 7 June 2010 which has submitted an application for registration in accordance with the CRA Regulation and such registration is not refused.

## 3. **NOTIFICATION**

The [include name of competent authority in EEA home Member State] [has been requested to provide/has provided] [include first alternative for an issue which is contemporaneous with the establishment or update of the Programme and the second alternative for subsequent issues] the [include names of competent authorities of host Member States] with a certificate of approval attesting that the Prospectus has been drawn up in accordance with the Prospectus Directive.]

# 4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

[Need to include a description of any interest, including conflicting ones, that is material to the issue/offer, detailing the persons involved and the nature of the interest. May be satisfied by the inclusion of the following statement:]

Save for any fees payable to the [Managers/Dealers], so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer. (*Amend as appropriate if there are other interests*)

[When adding any other description, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.]

# 5. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

[(i)	Reasons for the offer:	[ ]
		(See "Use of Proceeds" wording in Prospectus. If reasons for offer different from making profit and/or hedging certain risks, will need to include those reasons here.)]
[(ii)	Estimated net proceeds:	[ ]
		(If proceeds are intended for more than one use will need to split out and present in order of priority. If proceeds insufficient to fund all proposed uses state amount and sources of other funding.)]
[(iii)	Estimated total expenses:	[Include breakdown of expenses] <sup>3</sup>
[Fixe	d Rate Notes only] YIELD	
Indica	ation of yield:	[ ]

[6.

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Only required if the Notes are derivative securities to which Annex XII to the Prospectus Directive Regulation applies. If the Notes are derivative securities to which Annex XII of the Prospectus Directive Regulation applies, it is only necessary to include disclosure of net proceeds and total expenses at (ii) and (iii) above where disclosure is included at (i) above.

Calculated as [include details of method of calculation in summary form] on the Issue Date.

As set out above, the yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.]

## [7. [Floating Rate Notes only] HISTORIC INTEREST RATES

Details of historic [LIBOR/EURIBOR/other] rates can be obtained from [Reuters].]

[8. [Index-Linked or other variable-linked Notes only] PERFORMANCE OF INDEX/FORMULA/ OTHER VARIABLE, EXPLANATION OF EFFECT ON VALUE OF INVESTMENT AND ASSOCIATED RISKS AND OTHER INFORMATION CONCERNING THE UNDERLYING

(Need to include:

- (i) details of the exercise price or the final reference price of the underlying;
- (ii) details of where past and future performance and volatility of the index/formula/other variable can be obtained;
- (iii) a clear and comprehensive explanation of how the value of the investment is affected by the underlying and the circumstances when the risks are most evident:
- (iv) a description of any market disruption or settlement disruption events that affect the underlying;
- (v) adjustment rules in relation to events concerning the underlying;
- (vi) where the underlying is a security, the name of the issuer of the security and its ISIN or other such security identification code;
- (vii) where the underlying is an index, the name of the index and a description (if composed by the Issuer) and (if the index is not composed by the Issuer) details of where the information about the index can be obtained;
- (viii) where the underlying is not an index, equivalent information;

- (ix) where the underlying is an interest rate, a description of the interest rate;
- (x) where the underlying is a basket of underlyings, disclosure of the relevant weightings of each underlying in the basket; and
- (xi) any other information concerning the underlying required by Paragraph 4.2 of Annex XII of the Prospectus Directive Regulation.<sup>4</sup>)

(When completing this paragraph, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.)

[The Issuer [does not intend/intends] to provide post-issuance information except to the extent required by any applicable laws and regulations. (*Specify what information will be reported and where it can be obtained.*<sup>5</sup>]

# [9. [Dual Currency Notes only] PERFORMANCE OF RATE[S] OF EXCHANGE AND EXPLANATION OF EFFECT ON VALUE OF INVESTMENT

(Need to include details of where past and future performance and volatility of the relevant rate[s] can be obtained and a clear and comprehensive explanation of how the value of the investment is affected by the underlying and the circumstances when the risks are most evident.)]<sup>6</sup>

[(When completing this paragraph, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.)]

#### [10] **OPERATIONAL INFORMATION**

ISIN Code:	[ ]
Common Code:	[ ]

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Required if the Notes are derivative securities to which Annex XII of the Prospectus Directive Regulations apply.

<sup>&</sup>lt;sup>5</sup> Required if the Notes are derivative securities to which Annex XII of the Prospectus Directive Regulations apply.

Required if the Notes are derivative securities to which Annex XII of the Prospectus Directive Regulations apply.

Intended to be held in a manner [Not Applicable/Yes/No] which would allow Eurosystem eligibility:

[Note that the designation "Yes" simply means that the Notes are intended upon issue to be deposited with Euroclear or Clearstream, Luxembourg as common safekeeper [include for Registered Notes held in NSS] and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem, either upon issue or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.]

[Include this text if "Yes" selected, in which case the Notes must be issued in NGN form]

Euroclear Bank S.A./N.V. [,/and] Clearstream Banking, société anonyme and the relevant identification numbers):

Any clearing system(s) other than [Not Applicable/give name(s) and number(s)]

Delivery:

Delivery [against/free of] payment

Names and addresses of additional [ ] Paying Agent(s)(if any):

#### [[11 FURTHER INFORMATION RELATING TO THE ISSUER

(Only required for Notes issued by Intesa Sanpaolo)

Further information relating to the Issuer is set out below, pursuant to Article 2414 of the Italian Civil Code.

(The information set out in this Schedule may need to be updated if, at the time of the issue of the Notes, any of it has changed since the date of this Prospectus)

(i) Objects: The objects of the Issuer, as set out in Article 4 of its by-laws, are the collection of savings and

the carrying-out of all forms of lending activities, through its subsidiaries or otherwise. The Issuer may, in compliance with regulations in force and subject to obtaining any prior authorisations required, perform all banking and financial services and transactions, including the creation and management of open- and closed-end supplementary pension schemes, as well as any other transaction necessary for, or incidental to, the achievement of its corporate purpose, through its subsidiaries or otherwise.

As parent company of the "Intesa Sanpaolo" banking group, pursuant to Article 61 of Legislative Decree No. 385 of 1st September, 1993, the Issuer, in its direction and coordination capacity, issues instructions to Intesa Sanpaolo Group companies, including those for the purposes of implementing the Bank of Italy's regulations and of ensuring the stability of the Intesa Sanpaolo Group.

The Issuer performs the role of parent company of a financial conglomerate, pursuant to Article 3 of Legislative Decree No. 142 of 30th May, 2005.

(ii) Registered office: Piazza San Carlo 156, 10121 Turin, Italy

(iii) Company registration: Registered at the Companies' Registry of the Chamber of Commerce of Turin, Italy under registration no. 00799960158.

(iv) Amount of paid-up share Paid-up share capital: €[ ] capital and reserves:

Reserves: €[ ]]

# FORM OF FINAL TERMS FOR NOTES WITH A DENOMINATION OF LESS THAN €50,000

The Final Terms in respect of each Tranche of Notes will be substantially in the following form, duly supplemented (if necessary), amended (if necessary) and completed to reflect the particular terms of the relevant Notes and their issue. Text in this section appearing in italics does not form part of the form of the Final Terms but denotes directions for completing the Final Terms.

Final Terms dated [ ]

# [Intesa Sanpaolo S.p.A./ Intesa Sanpaolo Bank Ireland p.l.c.]

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] (Notes issued by INSPIRE only) [Guaranteed by

Intesa Sanpaolo S.p.A.]

# under the €70,000,000,000 Euro Medium Term Note Programme

#### PART A – CONTRACTUAL TERMS

[The Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that, except as provided in sub-paragraph (ii) below, any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (2003/71/EC) (each, a "**Relevant Member State**") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Notes. Accordingly any person making or intending to make an offer of the Notes may only do so:

- (i) in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer; or
- (ii) in those Public Offer Jurisdictions mentioned in Paragraph 37 of Part A below, provided such person is one of the persons mentioned in Paragraph 37 of Part A below and that such offer is made during the Offer Period specified for such purpose therein.

Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Notes in any other circumstances].<sup>7</sup>

[The Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (2003/71/EC) (each, a "**Relevant Member State**") will be made pursuant to an exemption under the Prospectus Directive, as implemented in

<sup>&</sup>lt;sup>7</sup> Consider including this legend where a non-exempt offer of Notes is anticipated.

that Relevant Member State, from the requirement to publish a prospectus for offers of the Notes. Accordingly any person making or intending to make an offer in that Relevant Member State of the Notes may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer. Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Notes in any other circumstances] <sup>8</sup>

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Prospectus dated 22nd December, 2010 [and the supplement to the Prospectus dated [ ]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Prospectus [as so supplemented]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectus [and the supplement dated [ ]]. The Prospectus [and the supplement] [is/are] available for viewing at the registered office[s] of the Issuer at [3rd Floor, KBC House, 4 George's Dock, IFSC Dublin, Ireland and of the Guarantor] at Piazza San Carlo 156, 10121 Turin, Italy and from Société Européenne de Banque S.A., at 19 Boulevard de Prince Henri, Luxembourg. The Prospectus [and the supplement] and, in the case of Notes admitted to trading on the regulated market of the Luxembourg Stock Exchange, the applicable Final Terms will also be published on the website of the Luxembourg Stock Exchange (www.bourse.lu).]

[The following alternative language applies if the first tranche of an issue which is being increased was issued under a Prospectus with an earlier date.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the Prospectus dated [date of original prospectus]. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive (Directive 2003/71/EC) (the "**Prospectus Directive**") and must be read in conjunction with the Prospectus dated 22nd December, 2010 [and the supplement to the Prospectus dated [ ]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive, save in respect of the Conditions which are extracted from the Prospectus dated [original date] and are attached hereto. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectuses dated [date of original prospectus] and 22nd December, 2010 [and the supplement dated [ ]]. The Prospectuses [and the supplement] are available for viewing at the registered office[s] of the Issuer at [3rd Floor, KBC House, 4 George's Dock, IFSC Dublin, Ireland and of the Guarantor at Piazza San Carlo 156, 10121 Turin, Italy and from Société Européenne de Banque S.A., at 19 Boulevard de Prince Henri, Luxembourg. The Prospectuses [and the supplement] and, in the case of Notes admitted to trading on the regulated market of the Luxembourg Stock Exchange, the applicable Final Terms will also be published on the website of the Luxembourg Stock Exchange (www.bourse.lu).]

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<sup>8</sup> onsider including this legend where only an exempt offer of Notes is anticipated.

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote guidance for completing the Final Terms.]

[When completing any final terms, or adding any other final terms or information, consideration should be given as to whether such terms or information constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.]

1.	[(i)]	Issuer:	[Intesa Sanpaolo S.p.A./Intesa Sanpaolo Bank Ireland p.l.c.]
	[(ii)	Guarantor:	Intesa Sanpaolo S.p.A.]
2.	(i)	Series Number:	[ ]
	(ii)	Tranche Number:	[ ]
	details	gible with an existing Series, of that Series, including the n which the Notes become le).	[ ]
3.	Specifi	ed Currency or Currencies:	[ ]
4.	Aggregate Nominal Amount:		
	(i)	Series:	[Up to] [ ]
	(ii)	Tranche:	[Up to] [ ]
5.	Issue P	rice:	[ ] per cent. of the Aggregate Nominal Amount [plus accrued interest from (insert date, if applicable)]
6.	[(i)]	Specified Denominations:	[ ]
	(ii)	Calculation Amount:	[ ] (If only one Specified Denomination, insert the Specified Denomination. If more than one Specified Denomination, insert the highest common factor. There must be a common factor

7. (i) Issue Date: [ ] [(ii)]Interest Commencement [Specify/Issue Date/Not Applicable] Date (if different from the Issue Date): 8. Maturity Date: [specify date or (for Floating Rate Notes) Interest Payment Date falling in the relevant *month and year*] 9. **Interest Basis:** [% Fixed Rate] [[specify reference rate] +/- [ ]% Floating Rate] [Zero Coupon] [Index-Linked Interest] [Dual Currency Interest]

Denominations.)

in the case of two or more Specified

10. Redemption/Payment Basis: [Redemption at par]

[Index-Linked Redemption]

(further particulars specified below)

[Dual Currency]

[Other (specify)]

[Partly Paid]

[Instalment]

[Other (specify)]

[N.B. If the Final Redemption Amount is other than 100 per cent. of the principal amount, the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive will apply.]

11. Change of Interest Redemption/Payment Basis:

or [Specify details of any provision for convertibility of Notes into another interest or redemption/payment basis]

12. Put/Call Options:

[Investor Put]

[Issuers Call]

[(further particulars specified below)]

13. (i) Status of the Notes:

[Senior/Subordinated]

[Lower Tier II/Upper Tier II/Tier III]

(ii) Status of the Guarantee:

[Senior/Subordinated]

[Lower Tier II/Upper Tier II]

(iii) [Date [Board] approval for issuance of Notes [and Guarantee] obtained:

[ ] [and [ ], respectively]]

(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Notes or related Guarantee of the

Notes)

14. Method of distribution:

[Syndicated/Non-syndicated]

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15. **Fixed Rate Note Provisions** [Applicable/Not Applicable]

(If not applicable, delete the remaining sub-paragraphs of this paragraph)

	(i)	Rate(s) of Interest:	[ ] per cent. per annum [payable annually/semi-annually/quarterly/monthly] in arrear]
	(ii)	Interest Payment Date(s):	[ ] in each year
			(N.B. This will need to be amended in the case of any long or short coupons.)
	(iii)	Fixed Coupon Amount[(s)]:	[ ] per Calculation Amount
	(iv)	Day Count Fraction:	[30/360]/[Actual/Actual (ICMA/ISDA/other)]/[If neither of these options applies, give details]
	(v)	Broken Amount(s):	[ ] per Calculation Amount payable on the Interest Payment Date [in/on] [ ]]
	(vi)	Other terms relating to the method of calculating interest for Fixed Rate Notes:	[Not Applicable/give details]
16.	Floati	ng Rate Note Provisions	[Applicable/Not Applicable]
			(If not applicable, delete the remaining sub-paragraphs of this paragraph. Also consider whether EURO BBA LIBOR or EURIBOR is the appropriate reference rate)
	(i)	Specified Period(s)/Specified Interest Payment Dates:	[ ]
	(ii)	First Interest Payment Date	[ ]
	(iii)	Business Day Convention:	[Floating Rate Convention/ Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention/ other (give details)]

(Note that this item adjusts the end date of each Interest Period (and consequently, also adjusts the length of the Interest Period and the amount of interest due). In relation to the actual date on which Noteholders are entitled to receive payment of interest, see also Condition 11(g) and (n) (Payments on business days) and the defined term "Payment Business Day".)

- (iv) Additional Business [Not Applicable/give details] Centre(s):
- (v) Manner in which the [Screen Rate Determination/ISDA Rate(s) of Interest is/are to Determination/other (give details)] be determined:
- (vi) Party responsible for [[Name] shall be the Calculation Agent (no need calculating the Rate(s) of to specify if the Principal Paying Agent is to Interest and/or Interest perform this function)]

  Amount(s) (if not the Principal Paying Agent):
- (vii) Screen Rate Determination:
- Reference Rate: [For example, LIBOR or EURIBOR]
- Relevant Screen Page: [For example, Reuters EURIBOR 01]
- Interest Determination [ ] Date(s):
- Relevant Time: [For example, 11.00 a.m. London time/Brussels time]
- Relevant Financial Centre: [For example, London/Euro-zone (where Euro-zone means the region comprised of the countries whose lawful currency is the euro)]
- (viii) ISDA Determination:

•	Floating Rate Option:	[ ]
•	Designated Maturity:	[ ]
•	Reset Date:	[ ]
(ix)	Margin(s):	[+/-][ ] per cent. per annum
(x)	Minimum Rate of Interest:	[ ] per cent. per annum
(xi)	Maximum Rate of Interest:	[ ] per cent. per annum
(xii)	Day Count Fraction:	[Actual/Actual (ICMA)
		Actual/Actual (ISDA)
		Actual/365 (Fixed)
		Actual/365 (Sterling)
		Actual/360
		30/360
		30E/360
		Other]
		(See Conditions 6 and 7 for alternatives)
(xiii)	Fall back provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions:	[ ]

#### 17. **Zero Coupon Note Provisions** [Applicable/Not Applicable]

(If not applicable, delete the remaining *sub-paragraphs of this paragraph)* 

Accrual Yield: (i) per cent. per annum

Reference Price: (ii) [ ]

(iii) determining payable:

Any other formula/basis of [Consider whether it is necessary to specify a amount Day Count Fraction for the purposes of Condition 10(g) (Early redemption of Zero Coupon Notes)]

#### 18. **Index-Linked Interest Note** [Applicable/Not Applicable] **Provisions**

(If not applicable, delete the remaining subparagraphs of this paragraph)

(N.B. If the Final Redemption Amount is other than 100 per cent. of the nominal value the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive *Regulation will apply.*)

Index/Formula: (i) [Give or annex details]

(ii) **Party** responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the Principal Paying Agent):

[name] shall be the Calculation Agent (no need to specify if the Principal Paying Agent is to *perform this function)*]

Provisions for determining (iii) Rate(s) of Interest and/or Interest Amounts where calculated by reference to and/or Index Formula and/or other variable:

(iv)	Determination Date(s):	
(v)	Provisions for determining Rate(s) of Interest and/or Interest Amounts where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted:	
(vi)	Interest or calculation period(s):	[ ]
(vii)	Specified Period(s)/Specified Interest Payment Dates:	[ ]
(viii)	Business Day Convention:	[Floating Rate Convention/ Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention/other (give details)]
		(Note that this item adjusts the end date of each Interest Period (and, consequently, also adjusts the length of the Interest Period and the amount of interest due). In relation to the actual date on which Noteholders are entitled to receive payment of interest, see also Condition 11(g) and (n) (Payments on business days) and the defined term "Payment Business Day".)
(ix)	Additional Business Centre(s):	[ ]
(x)	Minimum Rate of Interest:	[ ] per cent. per annum
(xi)	Maximum Rate of Interest:	[ ] per cent. per annum
(xii)	Day Count Fraction:	[ ]

#### 19. **Dual Currency Interest Note** [Applicable/Not Applicable] **Provisions**

(If not applicable, delete the remaining *sub-paragraphs of this paragraph)* 

(N.B. If the Final Redemption Amount is other than 100 per cent. of the nominal value the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive *Regulation will apply.*)

- (i) Rate of Exchange/method [Give or annex details] of calculating Rate of Exchange:
- (ii) calculating principal and/or interest *perform this function*) due (if not the Principal Paying Agent):

Party, if any, responsible [Name] shall be the Calculation Agent (no need the to specify if the Principal Paying Agent is to

(iii) **Provisions** where calculation by of reference to Rate Exchange impossible or impracticable:

applicable [Need to include a description of market disruption or settlement disruption events and adjustment provisions.]

(iv) Person at whose option [ ] Specified Currency(ies) is/are payable:

#### PROVISIONS RELATING TO REDEMPTION

20. **Call Option**  [Applicable/Not Applicable]

(If not applicable, delete the remaining *sub-paragraphs of this paragraph)* 

	(i)	Optional Redemption Date(s) (Call):	[ ]
	(ii)	_	[ ] per Calculation Amount/specify other/see Appendix
	(iii)	If redeemable in part:	
	(a)	Minimum Redemption Amount:	[ ] per Calculation Amount
	(b)	Maximum Redemption Amount:	[ ] per Calculation Amount
	(iv)	Notice period (if other than as set out in the Conditions):	[ ]
			(N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Agent or Trustee)
21.	Put O <sub>l</sub>	otion	[Applicable/Not Applicable]
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Optional Redemption Date(s):	[ ]
	(ii)	Optional Redemption Amount(s) and method, if any, of calculation of such amount(s):	[ ] per Calculation Amount/specify other/see Appendix

(iii) Notice period (if other than [ ] as set out in the Conditions):

(N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Paying Agent or Trustee)

22. Final Redemption Amount

[[ ] per Calculation Amount/other/see Appendix]

[N.B. If the Final Redemption Amount is other than 100 per cent. of the principal amount, the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive will apply.]

[In cases where the Final Redemption Amount is Index-Linked]

- [(i) Index/Formula/variable: [give or annex details]
- (ii) Party responsible for calculating the Final Redemption Amount (if not the Principal Paying Agent):

[Name] shall be the Calculation Agent (no need to specify if the Principal Paying Agent is to perform this function)

(iii) Provisions for determining [ ] Final

Redemption Amount where calculated by reference to Index and/or Formula and/or other variable:

(iv)	Determination Date(s):	[	]
(v)	Provisions for determining Final	[	]
calcular and/or variable	ption Amount where tion by reference to Index Formula and/or other is impossible or ticable or otherwise ed:		
(vi)	Payment Date:	[	]
(vii)	Minimum Final Redemption Amount	[	] per Calculation Amount
(viii)	Maximum Final Redemption Amount	[	] per Calculation Amount

#### 23. **Early Redemption Amount**

Early Redemption reasons or on event of default or other early redemption and/or the method of calculating the same (if set out in the Conditions):

Amount(s) [Not Applicable (if both the Early Redemption payable on redemption for taxation Amount (Tax) and the Early Termination Amount are the principal amount of the Notes/specify the Early Redemption Amount (Tax) and/or the Early Termination Amount if required or if different from that different from the principal amount of the *Notes*)]

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

#### 24. Form of Notes: **Bearer Notes**

[Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on 60 days' notice at any time/in the limited circumstances specified in the Permanent Global Note.]

[Temporary Global Note exchangeable for Definitive Notes on 60 days' notice.]

[Permanent Global Note exchangeable for Definitive Notes on 60 days' notice at any time/in the limited circumstances specified in the Permanent Global Note].

#### **Registered Notes**

[[Registered Global Note registered in the name of a nominee for [a common depositary for Euroclear and Clearstream, Luxembourg]/[a Euroclear safekeeper for common Clearstream, Luxembourg (that is, held under the New Safekeeping Structure (NSS))]

- 25. New Global Note Form: [Yes/No]
- 26. Additional Financial Centre(s) or other special provisions relating to Payment Dates:

[Not Applicable/give details. (Note that this paragraph relates to the place of payment, and not interest period end dates, to which paragraphs 16(iv) and 18(ix) relate)

27. Talons for future Coupons to be [Yes/No. If yes, give details] attached to Definitive Notes (and on which such Talons dates mature):

28. Details relating to Partly Paid [Not Applicable/give details] Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences (if any) of failure to pay, including any right of the Issuers to forfeit the Notes and interest due on late payment:

29. Details relating to Instalment [Not Applicable/give details] Notes: amount of each instalment, date on which each payment is to be made:

30. Redenomination applicable Redenomination applicable. (If[not] redenomination is applicable, specify the terms of the redenomination in an Annex to the Final Terms)

31. Renominalisation and [Not Applicable/The provisions annexed to this reconventioning provisions: Final Terms apply]

32. Other final terms: [Not Applicable/give details]

(When adding any other final terms consideration should be given as to whether such terms constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.)

#### **DISTRIBUTION**

33. (i) If syndicated, names and [Not applicable/give names, addresses and addresses of Managers and underwriting commitments] underwriting

(Include names and addresses of entities agreeing to underwrite the issue on a firm commitment basis and names and addresses of the entities agreeing to place the issue without a firm commitment or on a "best efforts" basis if such entities are not the same as the Managers).

(ii) Date of Syndication [ ] Agreement:

commitments:

(iii) Stabilising Manager(s) (if [Not Applicable/give name] any):

34. If non-syndicated, name and [Not applicable/give name and address] address of Dealer:

35. Total commission and concession: [ ] per cent. of the Aggregate Nominal Amount

36. U.S. selling restrictions: Reg. S compliance category; [TEFRA C/TEFRA D/TEFRA not applicable]

37. Non-exempt Offer: [Not Applicable] [An offer of the Notes may be made by the Managers [and [specify other

persons, if applicable]] other than pursuant to Article 3(2) of the Prospectus Directive in [specify relevant Member State(s) – which must

be jurisdictions where the Base Prospectus and any supplements have been passported] (together, the "Public Offer Jurisdictions") during the period from [specify date] until [specify date] (the "Offer Period").

38. Additional selling restrictions: [Not Applicable/give details]

#### **PURPOSE OF FINAL TERMS**

These Final Terms comprise the final terms required for the issue [and] [public offer in the Public Offer Jurisdictions] [and admission to trading] of the Notes described herein pursuant to the €70,000,000,000 Euro Medium Term Note Programme of Intesa Sanpaolo S.p.A. and Intesa Sanpaolo Bank Ireland p.l.c. guaranteed, in respect of the Notes issued by Intesa Sanpaolo Bank Ireland p.l.c. by Intesa Sanpaolo S.p.A.]

#### RESPONSIBILITY

The Issuer [and the Guarantor] accept[s] responsibility for the information contained in these Final Terms. To the best of the knowledge of [each of] the Issuer [and the Guarantor], having taken all reasonable care to ensure that such is the case, the information contained in these Final Terms is in accordance with the facts and does not omit anything likely to affect the import of such information.

[[ ] has been extracted from [ ]. [Each of the] [The] Issuer [and the Guarantor] confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [ ], no facts have been omitted which would render the reproduced information inaccurate or misleading.]

Signed on behalf of the Issuer:

By:Duly authorised
[Signed on behalf of the Guarantor:
By:Duly authorised]

#### PART B – OTHER INFORMATION

#### LISTING AND ADMISSION TO TRADING

1. (i) Listing: [Luxembourg/other (specify)/None]

(ii) Admission to trading: [Application [has been/is expected to be] made

for the Notes to be admitted to trading on [ ]

with effect from [ ].]/[Not Applicable.]

(Where documenting a fungible issue need to indicate that original Notes are already admitted

to trading.)

#### 2. **RATINGS**

Ratings: The Notes to be issued are expected to be rated:

[S & P's: [ ]]

[Moody's: [ ]]

[[Other]: [ ]]

(Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider.)

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

[[Insert credit rating agency] is established in the European Union and has applied for registration under Regulation (EU) No 1060/2009, although notification of the corresponding registration decision has not yet been provided by the relevant competent authority.]/ [[Insert credit rating agency] is established in the European Union and registered under Regulation (EU) No 1060/2009.] / [[Insert credit rating agency] is not

established in the European Union and has not applied for registration under Regulation (EU) No 1060/2009.]

In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the European Union and registered under the CRA Regulation unless the rating is provided by a credit rating agency operating in the European Union before 7 June 2010 which has submitted an application for registration in accordance with the CRA Regulation and such registration is not refused.

#### 3. **NOTIFICATION**

The [include name of competent authority in EEA home Member State] [has been requested to provide/has provided] [include first alternative for an issue which is contemporaneous with the establishment or update of the Programme and the second alternative for subsequent issues] the [include names of competent authorities of host Member States] with a certificate of approval attesting that the Prospectus has been drawn up in accordance with the Prospectus Directive.]

# 4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

[Need to include a description of any interest, including conflicting ones, that is material to the issue/offer, detailing the persons involved and the nature of the interest. May be satisfied by the inclusion of the following statement:]

Save for any fees payable to the [Managers/Dealers], so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer. (*Amend as appropriate if there are other interests*)

[When adding any other description, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.]

# 5. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

[(i) Reasons for the offer: [ ]

(See "Use of Proceeds" wording in Prospectus. If reasons for offer different from making profit and/or hedging certain risks, will need to include those reasons here.)]

[(ii) Estimated net proceeds: [ ]

(If proceeds are intended for more than one use will need to split out and present in order of priority. If proceeds insufficient to fund all proposed uses state amount and sources of other funding.)]

[(iii) Estimated total expenses: [Include breakdown of expenses]

[6. [Fixed Rate Notes only] YIELD

Indication of yield: [ ]

Calculated as [include details of method of calculation in summary form] on the Issue Date.

As set out above, the yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.]

[7. [Floating Rate Notes only] HISTORIC INTEREST RATES

Details of historic [LIBOR/EURIBOR/other] rates can be obtained from [Reuters].]

[8. [Index-Linked or other variable-linked Notes only] PERFORMANCE OF INDEX/FORMULA/ OTHER VARIABLE, EXPLANATION OF EFFECT ON VALUE OF INVESTMENT AND ASSOCIATED RISKS AND OTHER INFORMATION CONCERNING THE UNDERLYING

(Need to include:

- (i) details of the exercise price or the final reference price of the underlying;
- (ii) details of where past and future performance and volatility of the

index/formula/other variable can be obtained;

- (iii) a clear and comprehensive explanation of how the value of the investment is affected by the underlying and the circumstances when the risks are most evident;
- (iv) a description of any market disruption or settlement disruption events that affect the underlying;
- (v) adjustment rules in relation to events concerning the underlying;
- (vi) where the underlying is a security, the name of the issuer of the security and its ISIN or other such security identification code;
- (vii) where the underlying is an index, the name of the index and a description (if composed by the Issuer) and (if the index is not composed by the Issuer) details of where the information about the index can be obtained;
- (viii) where the underlying is not an index, equivalent information;
- (ix) where the underlying is an interest rate, a description of the interest rate;
- (x) where the underlying is a basket of underlyings, disclosure of the relevant weightings of each underlying in the basket; and
- (xi) any other information concerning the underlying required by Paragraph 4.2 of Annex XII of the Prospectus Directive Regulation.<sup>9</sup>)

(When completing this paragraph, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.)

[The Issuer [does not intend/intends] to provide post-issuance information except to the extent required by any applicable laws and regulations. (*Specify what information will be reported and where it can be obtained*.<sup>10</sup>]

<sup>&</sup>lt;sup>9</sup> Required if the Notes are derivative securities to which Annex XII of the Prospectus Directive Regulations apply.

Required if the Notes are derivative securities to which Annex XII of the Prospectus Directive Regulations apply.

# [9. [Dual Currency Notes only] PERFORMANCE OF RATE[S] OF EXCHANGE AND EXPLANATION OF EFFECT ON VALUE OF INVESTMENT

(Need to include details of where past and future performance and volatility of the relevant rate[s] can be obtained and a dear and comprehensive explanation of how the value of the investment is affected by the underlying and the circumstances when the risks are most evident.)]<sup>11</sup>

[(When completing this paragraph, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.)]

[ ]

#### [10] **OPERATIONAL INFORMATION**

ISIN Code:

Common Code:	[ ]
Intended to be held in a manner which would allow Eurosystem eligibility:	[Not Applicable/Yes/No]

[Note that the designation "Yes" simply means that the Notes are intended upon issue to be deposited with Euroclear or Clearstream, Luxembourg as common safekeeper [include for Registered Notes held in NSS] and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem, either upon issue or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.]

[Include this text if "Yes" selected, in which case the Notes must be issued in NGN form]

-

Required if the Notes are derivative securities to which Annex XII of the Prospectus Directive Regulations apply.

Euroclear Bank S.A./N.V. [,/and] Banking, Clearstream société relevant anonyme and the identification numbers):

Any clearing system(s) other than [Not Applicable/give name(s) and number(s)]

Delivery:

Delivery [against/free of] payment

Names and addresses of additional [ ] Paying Agent(s)(if any):

#### [11] TERMS AND CONDITIONS OF THE OFFER

Offer price: [Issue Price/Not Applicable/specify]

Conditions to which the offer is [Not Applicable/give details] subject:

Description of the application [Not Applicable/give details] process:

Description of possibility to reduce [Not Applicable/give details] subscriptions and manner for refunding excess amount paid by applicants:

Details of the minimum and/or [Not Applicable/give details] maximum amount of application:

Details of the method and time [Not Applicable/give details] limits for paying up and delivering the Notes:

Manner in and date on which [Not Applicable/give details] results of the offer are to be made public:

Procedure for exercise of any right [Not Applicable/give details] of pre-emption, negotiability of subscription rights and treatment subscription of rights not

exercised:

Categories of potential investors to [Not Applicable/give details] which the Notes are offered and whether tranche(s) have been reserved for certain countries:

for notification Process applicants of the amount allotted and the indication whether dealing may begin before notification is made:

[Not Applicable/give details]

Amount of any expenses and taxes [Not Applicable/give details] charged specifically the to subscriber or purchaser:

Name(s) and address(es), to the [None/give details]] extent known to the Issuer, of the placers in the various countries where the offer takes place:

#### [[12 FURTHER INFORMATION RELATING TO THE ISSUER

(Only required for Notes issued by Intesa Sanpaolo)

Further information relating to the Issuer is set out below, pursuant to Article 2414 of the Italian Civil Code.

(The information set out in this Schedule may need to be updated if, at the time of the issue of the Notes, any of it has changed since the date of this Prospectus)

Objects: (i)

The objects of the Issuer, as set out in Article 4 of its by-laws, are the collection of savings and the carrying-out of all forms of lending activities, through its subsidiaries or otherwise. The Issuer may, in compliance with regulations in force and subject to obtaining any prior authorisations required, perform all banking and financial services and transactions, including the creation and management of open- and closed-end supplementary pension schemes, as well as any other transaction necessary for, or incidental to,

the achievement of its corporate purpose, through its subsidiaries or otherwise.

As parent company of the "Intesa Sanpaolo" banking group, pursuant to Article 61 of Legislative Decree No. 385 of 1st September, 1993, the Issuer, in its direction and coordination capacity, issues instructions to Intesa Sanpaolo Group companies, including those for the purposes of implementing the Bank of Italy's regulations and of ensuring the stability of the Intesa Sanpaolo Group.

The Issuer performs the role of parent company of a financial conglomerate, pursuant to Article 3 of Legislative Decree No. 142 of 30th May, 2005.

- (ii) Registered office: Piazza San Carlo 156, 10121 Turin, Italy
- (iii) Company registration: Registered at the Companies' Registry of the Chamber of Commerce of Turin, Italy under registration no. 00799960158.
- (iv) Amount of paid-up share Paid-up share capital: €[ ] capital and reserves:

Reserves: €[ ]]

#### DESCRIPTION OF INTESA SANPAOLO S.p.A.

## **Group History**

Intesa Sanpaolo derives from the merger by incorporation of Sanpaolo IMI with and into Banca Intesa S.p.A. pursuant to the deed of merger of 28th December, 2006 of the Italian notary public Ettore Morone. The merger came into legal and accounting effect as of 1st January, 2007. In the merger, the surviving entity was Banca Intesa, which changed its name from Banca Intesa S.p.A. to Intesa Sanpaolo S.p.A.

#### Banca Intesa S.p.A.

The entity now known as Intesa Sanpaolo S.p.A. was originally established in 1925 under the name of La Centrale with interests in the field of production and distribution of electricity. After the nationalisation of the enterprises in that sector in the early 1960s, the company changed its name to La Centrale Finanziaria Generale, acquiring equity investments in various sectors and particularly in the banking, insurance and publishing sectors. In 1985, La Centrale incorporated the holding company Nuovo Banco Ambrosiano, adopting its name and corporate objects. Nuovo Banco Ambrosiano was formed in 1982 by a group of seven banks in order to take over the Banco Ambrosiano bank, which had been put in mandatory liquidation.

The former Banca Intesa Group was formed in January 1998 following the acquisition by Banca Intesa S.p.A. (formerly known as Banco Ambrosiano Veneto S.p.A.) of the entire issued share capital of Cassa di Risparmio delle Provincie Lombarde S.p.A. ("Cariplo"). During 1999 Banca Popolare Friuladria and Cassa di Risparmio di Parma e Piacenza also joined the Banca Intesa Group.

In December 1999 Banca Intesa finalised the exchange offer pursuant to which it acquired 70 per cent, of the outstanding ordinary shares and savings shares of Banca Commerciale Italiana S.p.A. ("**BCI**") in exchange for the issue of new ordinary shares of Banca Intesa. In October 2000 the Board of Directors of both Banca Intesa and BCI approved the merger by incorporation of BCI into Banca Intesa, which was completed on 1st May, 2001. Following this merger, Banca Intesa adopted a new corporate name, "*Banca Intesa Banca Commerciale Italiana S.p.A.*" or, in short, "*IntesaBci S.p.A.*" or "*Banca Intesa Comit S.p.A.*".

On 1st January, 2003 the corporate name reverted to "Banca Intesa S.p.A." or, in short, "Intesa S.p.A." and consequently the group name became known once again as "Gruppo Banca Intesa" or, in short form, "Gruppo Intesa".

### Sanpaolo IMI S.p.A.

Sanpaolo was formed through the merger of IMI - Istituto Mobiliare Italiano into Istituto Bancario San Paolo di Torino, effective as of 1st November, 1998.

Istituto San Paolo di Torino originates from the "Compagnia di San Paolo" brotherhood, which was set up in 1563 to help the needy. The "Compagnia" developed from "Monte di Pietà" to a real bank during the nineteenth century, progressively developing credit activities. In 1932, the Bank achieved the status of public law credit institute. Between 1960 and 1990, the Bank expanded its network nationwide through a number of acquisitions of local banks

and medium-sized regional banks. In 1977, the Bank took control of Banco Lariano di Como and in 1984 it acquired Banca Provinciale Lombarda, well-rooted in the Bergamo province.

In 1991, the Bank acquired Crediop from Cassa Depositi e Prestiti and reached the level of a multifunctional group of national importance.

In 1992, following the transformation into a company limited by shares, according to the rules and facilitations provided for by Italian Law No. 218 of 1990 (the so-called Amato Law), approximately 20 per cent, of the share capital was listed on the Italian stock market and placed on the main foreign stock markets through public offers.

In 1993, certain reorganisations took place leading to the incorporation of Banco Lariano and of Banca Provinciale Lombarda. In February 1995, Banca Nazionale delle Comunicazioni was acquired. The privatisation process of the bank was completed in 1997 through the public offer for sale of 31 per cent, of the share capital and the private placement of a 22 per cent, stake aimed at constituting a stable group of shareholders.

At the time of the merger with IMI - Istituto Mobiliare Italiano, San Paolo presented itself as a commercial bank of primary national standing, with diversified products and a widespread and effective distribution network.

IMI was founded in 1931 as a public law body, with the purpose of promoting the process of restructuring and recapitalising Italian industry through the grant of medium/long-term loans and the acquisition of equity investments. During the eighties, the IMI group implemented a broad reorganisation of its operating structure and of its company activities by developing the business area represented by specialist credit services as well as new operations in the investment banking sector and, with Banca Fideuram, in the professional asset management and financial consultancy sectors.

The multifunctional group originated by the merger of Sanpaolo with IMI was organised according to business areas: commercial banking, large corporate, investment banking, personal financial services, merchant banking, funding of public investments and infrastructures.

During 2000, Sanpaolo IMI acquired Banco di Napoli, a longstanding bank with a strong territorial presence, which integrated the Intesa Sanpaolo Group's distribution network with its widespread presence in Central-Southern Italy. Banco di Napoli was incorporated in 2002, followed by the spin-off by the Intesa Sanpaolo Group of the operating units in Campania, Puglia, Calabria and Basilicata into a new company which took the name of Sanpaolo Banco di Napoli, the only group bank operating in those areas from that date.

#### **Legal Status**

Intesa Sanpaolo is a company limited by shares, incorporated in 1925 under the laws of Italy and registered with the Companies' Registry of Turin under registration number 00799960158. It is also registered on the National Register of Banks under no. 5361 and is the parent company of "Gruppo Intesa Sanpaolo".

#### **Registered Office**

Intesa Sanpaolo's registered office is at Piazza San Carlo 156, 10121 Turin and its telephone number is +39 0115551. Intesa Sanpaolo's secondary office is at Via Monte di Pietà 8, 20121 Milan.

#### **Objects**

The objects of Intesa Sanpaolo are deposit-taking and the carrying-on of all forms of lending activities, including through its subsidiaries. Intesa Sanpaolo may also, in compliance with laws and regulations applicable from time to time and subject to obtaining the required authorisations, provide all banking and financial services, including the establishment and management of open-ended and closed-ended supplementary pension schemes, as well as the performance of any other transactions that are incidental to, or connected with, the achievement of its objects.

### **Share Capital**

At 30th September, 2010, Intesa Sanpaolo's issued and paid-up share capital amounted to €6,646,547,922.56, divided into 12,781,822,928 shares with a nominal value of €0.52 each, in turn comprising 11,849,332,367 ordinary shares and 932,490,561 non-convertible savings shares. Since 30th September, 2010, there has been no change to Intesa Sanpaolo's share capital.

### **Organisational Structure**





(1) Domestic commercial banking

The activity of the Intesa Sanpaolo Group is organised by business units:

• The **Banca dei Territori Division**, which includes Italian subsidiary banks, operates with 5,707 branches serving 11.3 million customers and is based on a business model oriented to maintain and enhance regional brands, strengthen local commercial coverage and relations with individuals, small businesses and small-to-medium enterprises. Banca Prossima was established to serve non-profit entities and operates through the Intesa Sanpaolo Group's branches, with local offices and dedicated professionals.

The activities of this Division include private banking, industrial credit (operated by Mediocredito Italiano) and bancassurance (operated by EurizonVita, Sud Polo Vita, Centrovita Assicurazioni and Intesa Vita - a joint venture with the Generali group - in the life insurance sector and EurizonTutela in the casualty sector, with products mainly addressed to the safeguard of person and assets).

- The Corporate & Investment Banking Division has the mission of supporting the steady and sustainable growth of businesses and financial institutions with a medium/long term view, on a national and international basis, acting as a "global partner" with an in-depth understanding of company strategies and a complete service range. The Division includes M&A activities, structured finance and capital markets (performed through Banca IMI S.p.A.) and also merchant banking. It is present in 30 countries supporting the cross-border activity of its customers through a specialised network which comprises foreign branches, representative offices and subsidiaries performing corporate banking activity.
- The International Subsidiary Banks Division, which is responsible for activities outside Italy, operates through subsidiary and partly-owned commercial banks and provides guidelines, coordination and support to subsidiaries abroad active in retail and commercial banking. It operates with 1,766 branches serving approximately 8.6 million customers in the following 13 countries in Central-Eastern Europe and the Mediterranean region: Albania (Intesa Sanpaolo Bank Albania), Bosnia-Herzegovina (Intesa Sanpaolo Banka Bosna i Hercegovina), Croatia (Privredna Banka Zagreb), Egypt (Bank of Alexandria), the Russian Federation (Banca Intesa), Greece (with the Athens branch of Intesa Sanpaolo Bank Albania), the Czech Republic (with the Prague branch of VUB Banka), Romania (with Intesa Sanpaolo Bank Romania and Banca CR Firenze Romania), Serbia (Banca Intesa Beograd), Slovakia (VUB Banka), Slovenia (Banka Koper), Hungary (CIB Bank) and Ukraine (Pravex-Bank).
- **Public Finance** is responsible for customers in government, public entities, local authorities, public utilities, general contractors, public and private healthcare structures, developing activities related to lending and day-to-day banking operations, project financing, securitisations, financial advisory, with the aim of favouring cooperation between public and private entities and supporting initiatives and investment projects in large infrastructures, healthcare, research and public utilities in general. Public finance activities are performed through Banca Infrastrutture Innovazione e Sviluppo.
- **Eurizon Capital** is the Intesa Sanpaolo Group's asset management company.

• **Banca Fideuram** is the Intesa Sanpaolo Group company specialised in asset gathering, performed by the networks of financial advisors and 97 branches serving customers with medium to high savings potential.

#### **Integration Process of the Intesa Sanpaolo Group**

In 2009, the migration of all the Intesa Sanpaolo Group banks to the Intesa Sanpaolo Group's target ICT system was completed along with a territorial reorder, that is a revision of territorial coverage including branch transfers between the different banks belonging to the Banca dei Territori Division.

### Rationalisation of the Intesa Sanpaolo Group Structure

Following approval in December 2008 of the reinforcement project for the Banca dei Territori Division (aimed at improving commercial efficiency in the areas covered by the Intesa Sanpaolo Group and to relaunch marketing for the development of new products and services, at the same time as maintaining adequate cost control) the territorial structure of the Intesa Sanpaolo Group has been divided into eight regional governance centres to coordinate 22 areas/network banks, designed to guarantee optimum territorial coverage and standardised sizing in terms of numbers of branches and resources assigned.

In 2009, the centralisation of investment banking activities in Banca IMI S.p.A. was completed, via the transfer of the structured finance activities formerly managed by Intesa Sanpaolo. By this reorganisation, a single structure has been created within the Intesa Sanpaolo Group which is responsible for all capital market and investment banking activities, offering integrated solutions for all products and services in the field of extraordinary corporate finance.

In the same year, Intesa Sanpaolo Group Services was created as a consortium company tasked with Group-wide handling of all operations regarding organisation security, real estate, procurement, operations, ITC systems and contact unit services.

#### Management

#### Supervisory Board

The composition of Intesa Sanpaolo's Supervisory Board is as set out below.

Member of Supervisory Board	<u>Position</u>	Principal activities performed outside Intesa Sanpaolo
Giovanni Bazoli	Chairman	Chairman of Mittel S.p.A.
		Deputy Chairman of La Scuola S.p.A.
		Member of Supervisory Board of UBI Banca S.c.p.A.
		Director of RCS Quotidiani S.p.A.

Member of Supervisory Board	<u>Position</u>	Principal activities performed outside Intesa Sanpaolo
Elsa Fornero	Deputy Chairman	Director of Buzzi Unicem S.p.A.
Mario Bertolissi	Deputy Chairman	-
Franco Dalla Sega	Board Member	Chairman of the Board of Statutory Auditors of Intesa Previdenza SIM S.p.A.
		Chairman of the Board of Statutory Auditors of Mittel Investimenti Immobiliari S.r.l.
		Chairman of the Board of Statutory Auditors of Mittel Private Equity S.p.A.
		Chairman of the Board of Statutory Auditors of Hopa S.p.A.
		Chairman of the Board of Statutory Auditors of Mittel S.p.A.
		Chairman of the Board of Statutory Auditors of Brands Partners 2 S.p.A.
		Member of the Board of the Statutory Auditors of I.T.L. S.r.l.
		Director of Avvenire Nuova Editoriale Italiana S.p.A.
		Director of MicroVentures S.p.A.
Luigi Arturo Bianchi	Board Member	Chairman of Idea SIM S.p.A.
		Director and Member of Control Committee of Benetton Group S.p.A.
		Director and Member of Control Committee of UBS Fiduciaria S.p.A.
Rosalba Casiraghi	Board Member	Chairman of the Board of Statutory Auditors of Non Performing Loans S.p.A.
		Chairman of the Board of Statutory Auditors of

<u>Member of</u> Supervisory Board **Position** 

<u>Principal activities performed outside Intesa</u> <u>Sanpaolo</u>

Banca CR Firenze S.p.A.

Chairman of the Board of Statutory Auditors of Nuovo Trasporto Viaggiatori S.p.A.

Member of the Board of Statutory Auditors of Industrie de Nora S.p.A.

Director of Luisa Spagnoli S.p.A.

Director of Spa.Im S.r.l.

Director of Spa.Pi S.r.l.

Director of Spa.Ma S.r.l.

Director of Alto Partners SGR S.p.A.

Director of Biancamano S.p.A.

Director of NH Hoteles SA

Director of PMS S.p.A.

Managing Director of Costruzione Gestione Progettazione - Co.Ge.Pro S.p.A.

Sole Director of Rating S.r.l.

Gianluca Ferrero

Board Member Executive Partner of Giovanni Agnelli e C. Sapaz

Director of Banca del Piemonte S.p.A.

Director of SEI Società Editrice Internazionale S.p.A.

Director of Finlega S.p.A.

Director of Lol S.r.l.

Chairman of the Board of Statutory Auditors of Luigi Lavazza S.p.A.

Chairman of the Board of Statutory Auditors of Biotronik Italia S.r.l.

Chairman of the Board of Statutory Auditors of

<u>Member of</u> Supervisory Board **Position** 

<u>Principal activities performed outside Intesa</u> Sanpaolo

G.F.T. NET S.p.A. (in liquidazione)

Chairman of the Board of Statutory Auditors of Praxi Intellectual Property S.p.A.

Chairman of the Board of Statutory Auditors of TO-DIS S.r.l.

Chairman of the Board of Statutory Auditors of Edizione White Star S.r.l.

Chairman of the Board of Statutory Auditors of Cafiero Mattioli Finanziaria S.p.A.

Member of the Board of the Statutory Auditors of Alberto Lavazza e C. Sapa

Member of the Board of the Statutory Auditors of Emilio Lavazza Sapa

Member of the Board of the Statutory Auditors of Fenera Holding S.p.A.

Member of the Board of the Statutory Auditors of Fenera Real Estate S.p.A.

Member of the Board of the Statutory Auditors of Centro Congressi Unione Industriali Torino S.p.A.

Liquidator of Tecnodelta S.p.A. (in liquidazione)

Sole Director of B. S.r.l.

Jean Paul Fitoussi Board

Member

Director of Telecom Italia S.p.A.

Pietro Garibaldi

Board

Member

Giulio Stefano Lubatti Board

Member

Chairman of the Board of the Statutory Auditors

of Banco di Napoli S.p.A.

Marco Mangiagalli Board

Chairman of Saipem S.p.A.

<u>Member of</u> <u>Supervisory Board</u>	<u>Position</u>	Principal activities performed outside Intesa Sanpaolo
	Member	Director of Luxottica Group S.p.A.
Gianni Marchesini	Board Member	-
Fabio Pasquini	Board Member	Chairman of Fidicont S.r.l.
		Managing Director of Torino Fiduciaria – Fiditor S.r.l.
		Member of the Board of the Statutory Auditors of Italcables S.p.A.
		Member of the Board of the Statutory Auditors of Rexcourta S.p.A.
		Member of the Board of the Statutory Auditors of S.p.A. Michelin Italiana – S.A.M.I.
		Member of the Board of the Statutory Auditors of Autoliv Italia S.p.A.
		Member of the Board of the Statutory Auditors of Casco Imos Italia S.r.l. a socio unico
		Member of the Board of the Statutory Auditors of Grandi Magazzini Piemontesi S.r.l.
		Member of the Board of the Statutory Auditors of Jacobacci & Partners S.p.A.
		Chairman of the Board of the Statutory Auditors of Geovita F.I. S.r.l.
		Chairman of the Board of the Statutory Auditors of Sangiorgio Costruzioni S.p.A.
		Chairman of the Board of the Statutory Auditors of Sapri S.p.A.
		Director of Consorzio Torino Time
Gianluca Ponzellini	Board Member	Chairman of Metodo S.r.l.
		Chairman of the Board of Statutory Auditors of

# Member of Supervisory Board

# **Position**

# <u>Principal activities performed outside Intesa</u> <u>Sanpaolo</u>

Banca IMI S.p.A.

Chairman of the Board of Statutory Auditors of De' Longhi Capital Services S.r.l.

Chairman of the Board of Statutory Auditors of De' Longhi S.p.A.

Chairman of the Board of Statutory Auditors of De' Longhi Appliances S.r.l.

Chairman of the Board of Statutory Auditors of Finmar S.p.A.

Chairman of the Board of Statutory Auditors of Luisa Spagnoli S.p.A.

Chairman of the Board of Statutory Auditors of Spa.Pi S.r.l.

Chairman of the Board of Statutory Auditors of Spa.Im S.r.l.

Chairman of the Board of Statutory Auditors of Spa.Ma S.r.l.

Chairman of the Board of Statutory Auditors of Diperdì S.r.l.

Member of the Board of the Statutory Auditors of G.S. S.p.A.

Member of the Board of the Statutory Auditors of Casa Editrice Universo S.p.A.

Member of the Board of the Statutory Auditors of Caretti & Associati S.p.A.

Member of the Board of the Statutory Auditors of Etnastore S.r.l.

Member of the Board of the Statutory Auditors of SSC Società Sviluppo Commerciale S.r.l.

Member of the Board of the Statutory Auditors of Telecom Italia S.p.A.

Member of Supervisory Board	<u>Position</u>	Principal activities performed outside Intesa Sanpaolo
Gianguido Sacchi Morsiani	Board Member	-
Marco Spadacini	Board Member	Chairman of the Board of Statutory Auditors of Atlantia S.p.A.
		Chairman of the Board of Statutory Auditors of Ambi S.p.A.
		Chairman of the Board of Statutory Auditors of Apple Italia S.r.l.
		Chairman of the Board of Statutory Auditors of Apple S.p.A.
		Chairman of the Board of Statutory Auditors of Cooperativa Palomar 3 arl
		Chairman of the Board of Statutory Auditors of Delmi S.p.A.
		Director of Arnoldo Mondadori Editore S.p.A.
		Director of Lorenzo Galtrucco S.p.A.
		Director of Compagnia Fiduciaria Nazionale S.p.A.
		Member of the Board of the Statutory Auditors of Axa Assicurazioni S.p.A.
		Member of the Board of the Statutory Auditors of Axa Partecipazioni S.p.A.
		Member of the Board of the Statutory Auditors of Centurion Immobiliare S.p.A.
		Member of the Board of the Statutory Auditors of Expo 2015 S.p.A.
		Member of the Board of the Statutory Auditors of Investim S.r.l.

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Member of the Board of the Statutory Auditors of Transalpina di Energia S.r.l.

Member of the Board of the Statutory Auditors of

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<u>Member of</u> <u>Supervisory Board</u>	<u>Position</u>	Principal activities performed outside Intesa Sanpaolo	
		Fondiaria S.A.I. S.p.A.	
Ferdinando Targetti	Board Member	-	
Livio Torio	Board Member	Chairman of the Board of Statutory Auditors of Mediocredito Italiano S.p.A.	
		Chairman of the Board of Statutory Auditors of Moneta S.p.A.	
		Chairman of the Board of Statutory Auditors of Setefi S.p.A.	
		Chairman of the Board of Statutory Auditors of Alintec Scarl	
		Chairman of the Board of Statutory Auditors of Senato 14/16 Immobiliare S.r.l.	
		Chairman of the Board of Statutory Auditors of Fondo Pensioni per il Personale Cariplo	
		Member of the Board of the Statutory Auditors of Banca di Credito Sardo S.p.A.	
		Member of the Board of the Statutory Auditors of Fondazione Lombardia Film Commission	
		Member of the Board of the Statutory Auditors of P.S.M. Celada Fasteners S.r.l.	
Riccardo Varaldo	Board Member	Director of Finmeccanica S.p.A.	
		Director of Piaggio & C. S.p.A.	

# Management Board

The composition of the Management Board of Intesa Sanpaolo is as set out below.

<u>Director</u>	<u>Position</u>	Principal activities performed outside Intesa
		<u>Sanpaolo</u>

<u>Director</u>	<u>Position</u>	Principal activities performed outside Intesa Sanpaolo
Andrea Beltratti	Chairman	-
Marcello Sala	Deputy Chairman	Director of Bank of Alexandria S.A.E.  Director of Banca ITB S.p.A.
Giovanni Costa	Deputy Chairman	Director of Edizione S.r.l.
Corrado Passera	Managing Director and Chief Executive Officer	-
Aureliano Benedetti	Board Member	Chairman of Banca CR Firenze S.p.A.  Chairman of Centrovita Assicurazioni S.p.A.  Deputy Chairman of Agriventure S.p.A.  Director of Banca IMI S.p.A.
Paolo Campaioli	Board Member	Director of Cassa di Risparmio di Pistoia e Pescia S.p.A. Director of Centrovita Assicurazioni S.p.A.
Elio Catania	Board Member	Chairman and Managing Director of Azienda Trasporti Milanesi S.p.A. Director of Telecom Italia S.p.A.
Roberto Firpo	Board Member	Director of Banco di Napoli S.p.A.  Director of Equiter S.p.A.
Emilio Ottolenghi	Board Member	Chairman of Banca IMI S.p.A.  Chairman of La Petrolifera Italo Rumena S.p.A.

<u>Director</u>	<u>Position</u>	<u>Principal activities performed outside Intesa</u> <u>Sanpaolo</u>
		Chairman of Pir Finanziaria S.p.A.
		Chairman of Vis S.p.A.
		Director of Sapir S.p.A.
		Chairman of the Supervisory Board of La Petrolifera Italo Albanese Sh.A.

The business address of each member of the Management Board and of the Supervisory Board is Intesa Sanpaolo S.p.A., Piazza San Carlo 156, 10121 Turin.

## Conflicts of interest

None of the functions performed by any of the Board Members mentioned above results in a conflict of interest, except for any competition in the national and/or international banking system in the ordinary course of business arising from the activities performed by them outside Intesa Sanpaolo, as set out in the tables above under the heading "Principal activities performed outside Intesa Sanpaolo".

## **Principal Shareholders**

As at 30th September, 2010, the shareholder structure of Intesa Sanpaolo was composed as follows (holders of shares exceeding 2 per cent.).

<u>Shareholder</u>	Ordinary shares	Per cent. of ordinary shares
Compagnia di San Paolo	1,171,622,725	9.888%
Crédit Agricole Corporate and Investment Bank	592,000,000	4.996%
Assicurazioni Generali	589,263,955	4.973%
Fondazione C.R. Padova e Rovigo	583,404,899	4.924%
Fondazione Cariplo	554,578,319	4.680%
Ente C.R. Firenze	400,287,395	3.378%

BlackRock Inc. (1)	376,688,882	3.179%
Fondazione C.R. in Bologna	323,955,012	2.734%
Carlo Tassara S.p.A.	296,764,457	2.504%

(1) Fund Management

## **Subprime Mortgages**

Intesa Sanpaolo is only indirectly exposed to the U.S. subprime mortgage crisis through structured credit products which were negatively affected by the dramatic decline in prices from the fourth quarter of 2007 - with impacts on profits on trading mainly in terms of writedowns - to the first quarter of 2009 inclusive, with recovery starting as of the second quarter of 2009 with positive effects on profits on trading.

The Intesa Sanpaolo Group had a gross and net risk exposure to structured credit products with underlying U.S. subprime of €26 million as at 30th September, 2010.

### **Legal Risks**

Legal risks are analyses by Intesa Sanpaolo Group and by group companies. Provisions are made to the Allowance for risks and charges, in the presence of legal obligations for which it is probable the funds will be disbursed to meet such obligations and where it is possible to make a reliable estimate of the disbursement.

The most complex legal procedures are described in the paragraphs below.

#### Litigation regarding compound interest

In 1999, the Italian Supreme Court (*Corte di Cassazione*) declared that quarterly capitalisation of interim interest payable on current accounts was unlawful. Although a subsequent Legislative Decree (No. 342 of 4th August, 1999) confirmed the legitimacy of capitalisation of interest on current accounts under certain conditions, this decree only took effect in April 2000. Disputes therefore arose regarding those contracts which were entered into before April 2000.

The overall number of pending cases on this issue is not significant and Intesa Sanpaolo believes that the potential losses related to these disputes are sufficiently covered by provisions made for risks and charges.

#### Litigation regarding bonds in default

Intesa Sanpaolo is party to a number of proceedings related to the bond defaults of Cirio (in addition to the Cirio default described below), Parmalat, Argentina and Lehman Brothers.

With respect to Parmalat, pursuant to an agreement with Italian consumer groups, Intesa Sanpaolo have instituted a settlement procedure that covered all of the approximately 27,000 customers of the former Sanpaolo IMI Group who had purchased Parmalat bonds and subsequently converted them into shares and warrants of the new Parmalat. Approximately 16,400 of these customers agreed to participate in the procedure. Examination of claims began in November 2008 and concluded in the first half of 2010. Former Sanpaolo IMI Group customers also benefit from the support offered by the Sanpaolo IMI Customer Parmalat bond Committee. The committee's mission is to provide free protection for the rights to compensation of participants, including by filing a civil claim in the pending trials of those responsible for the default. The results of these initiatives include three important settlements reached by the committee and the parties against whom civil claims were brought in the trials. These settlements resulted in the availability of a total of €83.5 million, most of which has already been distributed to participants. A fourth settlement was added recently, for which participants are currently being sought and an additional amount of approximately €15 million is expected to be recovered.

With respect to the bond defaults by Argentina and Lehman Brothers, customer claims are managed on a case-by-case basis. Intesa Sanpaolo believes that the potential losses related to these disputes are sufficiently covered by provisions made for risks and charges.

#### Cirio group default

In November 2002, the Cirio group, one of the largest Italian groups operating in the agroindustrial sector, was declared insolvent. The bonds issued by the Cirio group had a nominal value totalling approximately €1,250 million. Together with other major banking groups, both the former Banca Intesa Group and the former Sanpaolo IMI Group had granted loans to the Cirio group.

In April 2007, ten companies of the Cirio group claimed that Intesa Sanpaolo and Banca Caboto (now Banca IMI S.p.A.), together with five other banks, were liable for damages caused by aggravating the default of the Cirio group by assisting in the issuance in the 2000/2002 period of six bonds. The Cirio group alleges that damages could be between €2,082 million and €421 million. On 3rd November, 2009, the Court of Rome ruled against the Cirio group, finding that their claim was unfounded and rejecting the request for damages. In February 2010, the Cirio group appealed against this judgment and the appeal is still pending.

#### Equitalia Polis S.p.A. (formerly Gest Line S.p.A.)

In three separate transactions in September 2006, December 2007 and April 2008, Intesa Sanpaolo sold to Equitalia Polis S.p.A. ("**Equitalia**") (a tax collection company owned by the Italian government) 100 per cent. of the share capital of Gest Line S.p.A. (now Equitalia) ("**Gest Line**"), a company that performed tax-collection activities in the former Sanpaolo IMI Group. At the time of the sale, Intesa Sanpaolo undertook to indemnify the buyer against unforeseen losses (*sopravvenienze passive*) arising in connection with the collection activities carried out up to the date of the transfer of the shares (September 2006): the major part of the potential liabilities relates to alleged irregularities performed by the company Gest Line especially during the first half of the 1990s which are subject to ongoing proceedings before the Corte dei Conti. In addition, in 2005 a provision of law came into effect pursuant to which any obligation payment relating to the collection activity carried out by Gest Line prior to the sale of the shares is transferred to the buyer.

Although an amnesty for administrative irregularities was passed in Italy (introduced in Italy by Law No. 311/04), doubts have been raised by certain local tax authorities concerning whether Gest Line should be eligible. Notwithstanding a new regulatory initiative passed in 2007 (Law Decree No. 248/2007) aimed at clarifying the scope of the amnesty, magistrates of the Italian Corte dei Conti have ruled against Gest Line.

Pursuant to Law Decree No. 40 of 25th March, 2010, any entity which sold its shares into collection companies has the faculty to settle any proceedings pending as of 26th May, 2010 (in relation to the collection activities carried out prior to 30th June, 1999), paying an amount equal to 10.91 per cent. of the contested amount of the relevant proceeding. On 29th October, 2010, Intesa Sanpaolo adhered to the settlement paying the relevant amounts. Intesa Sanpaolo is waiting to receive the decisions confirming that the relevant proceedings have been extinguished.

#### Banca Infrastrutture Innovazione e Sviluppo ("BIIS") and Municipality of Taranto dispute

BIIS (as the successor to Banca OPI) was sued in the Court of Taranto by the Municipality of Taranto in a case related to Banca OPI's 2004 purchase of a €250 million bond issued by the Municipality of Taranto. On 27th April, 2009, the Court nullified the bond and ordered BIIS to reimburse, with interest, all payments the Municipality of Taranto had made on the bond and the Municipality of Taranto was ordered to pay BIIS the principal amount of the bond, with interest. Both parties subsequently appealed against the judgment and the case is still pending.

#### Class action by Codacons

On 5th January, 2010, Codacons (the Italian consumer rights organisation), acting on behalf of a single account holder, filed a class action suit against Intesa Sanpaolo and other major banking groups arguing that the Intesa Sanpaolo new fee structure (which replaced the prior system of overdraft charges) is unlawful and requesting compensation in the amount of €1,250 for each of the affected account holders in the class. Intesa Sanpaolo believes that the case is not properly admissible as a class action and, moreover, is incorrect on its merits.

The Court of Turin ruled in June 2010 that this case is inadmissible as a class action. This ruling was appealed against by the plaintiffs before the Court of Appeal. On 25th October, 2010, the Court of Appeal rejected the appeal. Codacons contested such resolution by appealing to the Italian Supreme Court (*Corte di Cassazione*).

#### Class action by Altroconsumo

On 17th November, 2010, Altroconsumo (the Italian consumer rights organisation) acting on behalf of three account holders, filed a class action suit against Intesa Sanpaolo, arguing against the application of the maximum overdrawn fee (commissione di massimo scoperto) and of the overdrawn penalty fee in relation to accounts without facility (conti non affidati). In addition to the above, the action is aimed at verifying the potential breach of the usury cap rates (tasso soglia) provided for under Law No. 108/1996 (usury law) and requesting compensation of the amount received by the bank in excess of such usury cap rates.

The first meeting before the Court will be 23rd March, 2011. Intesa Sanpaolo is analysing the arguments to be used against such action, including the basis of the positive experience had with reference to the Class action by Codacons referred to in the paragraph above.

#### Angelo Rizzoli litigation

In September 2009, Angelo Rizzoli filed a suit against Intesa Sanpaolo (as the successor of the former Banco Ambrosiano) and four other parties seeking to nullify transactions undertaken between 1977 and 1984, which he alleges resulted in the wrongful loss of control he would have exercised over Rizzoli Editore S.p.A. Mr. Rizzoli is requesting compensation in an amount ranging from €650 million to €724 million. This case is still pending. Intesa Sanpaolo believes that these claims are incorrect on their merits and, moreover, are inadmissible on the grounds that the Milan Court of Appeal already ruled on this matter in a 1996 judgment.

#### Other judicial and administrative proceedings

The District Prosecutor of New York and the Department of Justice have started a criminal investigation in the U.S. aimed at verifying the methods used for clearing dollar payments in the U.S. to/from countries embargoed by the U.S. government in the years from 2001 to 2008. The investigation involves the treatment of payment orders issued in connection with SWIFT interbank payments settled through U.S. banks and the alleged omission or alteration of information relating to the senders and beneficiaries of these payments. Intesa Sanpaolo is cooperating in full with this investigation.

The U.S. banking supervisory authorities also initiated a parallel administrative proceeding in March 2007 related to weaknesses in the anti-money laundering systems of Intesa Sanpaolo New York branch. Remedial action was requested to strengthen these anti-money laundering procedures, and Intesa Sanpaolo believes that it has complied with all such requests to date.

Based on the information available, Intesa Sanpaolo cannot currently estimate when and how these proceedings will be concluded or what impact they may have.

# Italian competition authority proceedings related to Crédit Agricole Corporate and Investment Bank ("Crédit Agricole")

The Italian Competition Authority began non-compliance proceedings against Intesa Sanpaolo related to its relationship with Crédit Agricole following the merger between Banca Intesa and Sanpaolo IMI. Pursuant to the Italian Competition Authority's authorisation of the merger, Intesa Sanpaolo is required to ensure that Crédit Agricole complies with certain obligations to reduce its ownership interest in Intesa Sanpaolo. In April 2009, Assicurazioni Generali and Crédit Agricole entered into a shareholders' agreement with respect to Intesa Sanpaolo shares, which prompted the Italian Competition Authority to begin non-compliance proceedings against Intesa Sanpaolo.

In February 2010, Intesa Sanpaolo executed an agreement with Crédit Agricole pursuant to which Crédit Agricole agreed to purchase certain assets from Intesa Sanpaolo and made a series of commitments to Intesa Sanpaolo. In a resolution of 18th February, 2010, the Italian Competition Authority acknowledged Intesa Sanpaolo's agreement with Crédit Agricole and extended the deadline for the conclusion of the non-compliance proceedings until 15th July, 2011.

#### Tax litigation

The risks associated with tax litigation are covered by specific provisions for risks and charges. In 2009, there were no new significant tax disputes brought against the parent company.

The outstanding tax litigation as of 31st December, 2009 involving the other Italian and international companies of the Intesa Sanpaolo Group amounted to a total of  $\epsilon$ 572 million, consisting of  $\epsilon$ 549 million for actions brought by tax authorities for taxes, penalties and interest and  $\epsilon$ 23 million for tax credits recorded in the financial statements.

The most significant disputes that arose in 2009 relate to interpretative issues (with respect to which Intesa Sanpaolo believes it has acted correctly). These include:

a total of approximately €211 million claimed from Intesa Investimenti in taxes, penalties and interest for 2004, 2005 and 2006 relating to the reclassification of foreign dividends collected by Intesa Sanpaolo; and

approximately €105 million claimed from Banca IMI S.p.A. in income taxes, withholdings, penalties and interest involving both Banca IMI S.p.A., for the tax years 2004 to 2006, and the former Banca Caboto, for the tax years 2004 to 2006, primarily relating to equity dividend transactions and other issues associated with core capital market and investment banking operations.

The affected companies are disputing these matters in the appropriate tax courts.

#### **Recent Events**

# Intesa Sanpaolo Group sells Cassa di Risparmio della Spezia and 96 branches to Crédit Agricole Group

On 22nd June, 2010, Intesa Sanpaolo published a press release, an extract of which is set out below:

"Intesa Sanpaolo and Crédit Agricole today finalised terms and conditions of the agreement disclosed on 18th February, 2010, whereby Intesa Sanpaolo shall sell to the Crédit Agricole Group the entire stake held by its subsidiary Banca CR Firenze in Cassa di Risparmio della Spezia (80% of the capital) and 96 branches of the Group in Italy for a total cash consideration of approximately 740 million euro. The congruity of that consideration with the market price has been confirmed by the fairness opinion of Deutsche Bank AG, acting as independent expert. Around 585 million euro of the total consideration are goodwill and other intangible assets. Once finalised, that transaction, which is conditional upon the necessary authorisations, will result in approximately 215 million euro of net capital gains for the Intesa Sanpaolo Group, approximately 370 million euro of goodwill and other intangible assets being released and approximately 20 basis points of positive impact on the Core Tier 1 ratio.

The overall consideration is subject to a price adjustment mechanism based on the trend of total deposits (both direct and indirect) after today's date, which is estimated not to reflect materially in the mentioned positive effect on the Core Tier 1 ratio.

Cassa di Risparmio della Spezia has operations in Liguria, Tuscany and Emilia Romagna carried out through a network of 76 branches. As at 31 December 2009, its loans to customers amounted to around 1.8 billion euro, direct customer to 1.8 billion euro, indirect

customer deposits to 1.9 billion euro and the net shareholders' equity was 179 million euro. In 2009, Cassa di Risparmio della Spezia registered operating income of 93 million euro, an operating margin of 33 million euro and net income of 9 million euro.

The 96 branches of the Intesa Sanpaolo Group involved in the sale are mostly located in areas neighbouring those where the Crédit Agricole Group already has a presence. The geographical breakdown is as follows: 3 branches in Liguria, 28 in Lombardy, 1 in Piedmont, 15 in Veneto, 18 in Tuscany, 4 in Umbria and 27 in Latium. As per year-end 2009 management data, all the 96 branches under disposal accounted for loans to customers of approximately 2 billion euro, direct customer deposits of 4.2 billion euro and indirect customer deposits of 4.3 billion euro. In 2009, those branches generated operating income of approximately 121 million euro and - before allocation of corporate centre costs - an operating margin of approximately 45 million euro and net income of approximately 23 million euro.

The above sale and purchase operation is a related party transaction since at the end of April 2010 Crédit Agricole held 5.163% of the ordinary share capital of Intesa Sanpaolo and the latter's corporate rules have extended the definition of related party to any shareholder who owns an equity investment with voting rights in the Bank's capital of over 2%."

#### Intesa Sanpaolo passes the EU-wide stress test

On 23rd July, 2010, Intesa Sanpaolo published a press release, the full text of which is set out below:

- "Intesa Sanpaolo was subject to the 2010 EU-wide stress testing exercise coordinated by the Committee of European Banking Supervisors (CEBS), in cooperation with the European Central Bank, and Banca d'Italia.
- Intesa Sanpaolo acknowledges the outcomes of the EU-wide stress tests.
- This stress test complements the risk management procedures and regular stress testing programmes set up in Intesa Sanpaolo under the Pillar 2 framework of the Basel II and CRD<sup>12</sup> requirements.
- The exercise was conducted using the scenarios, methodology and key assumptions provided by CEBS (see the aggregate report published on the CEBS website<sup>13</sup>). As a result of the assumed shock under the adverse scenario, the estimated consolidated Tier 1 capital ratio would change to 8.8% in 2011 compared to 8.3% as of end of 2009. An additional sovereign risk scenario would have a further impact of 0.6 percentage point on the estimated Tier 1 capital ratio, bringing it to 8.2% at the end of 2011, compared with the CRD regulatory minimum of 4%.
- The results of the stress suggest a buffer of 8,500 mln EUR of the Tier 1 capital against the threshold of 6% of Tier 1 capital adequacy ratio for Intesa Sanpaolo agreed exclusively for the purposes of this exercise. This threshold should by no means be interpreted as a regulatory minimum (the regulatory minimum for the Tier 1

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Directive EC/2006/48 - Capital Requirements Directive (CRD)

<sup>13</sup> http://stress-test.c-ebs.org/results.htm

capital ratio is set to 4%), nor as a capital target reflecting the risk profile of the institution determined as a result of the supervisory review process in Pillar 2 of the CRD.

- Banca d'Italia has held rigorous discussions of the results of the stress test with Intesa Sanpaolo.
- Given that the stress test was carried out under a number of key common simplifying assumptions (e.g. constant balance sheet) the information on benchmark scenarios is provided only for comparison purposes and should in no way be construed as a forecast.
- In the interpretation of the outcome of the exercise, it is imperative to differentiate between the results obtained under the different scenarios developed for the purposes of the EU-wide exercise. The results of the adverse scenario should not be considered as representative of the current situation or possible present capital needs. A stress testing exercise does not provide forecasts of expected outcomes since the adverse scenarios are designed as "what-if" scenarios including plausible but extreme assumptions, which are therefore not very likely to materialise. Different stresses may produce different outcomes depending on the circumstances of each institution.

### Background

The objective of the 2010 EU-wide stress test exercise conducted under the mandate from the EU Council of Ministers of Finance (ECOFIN) and coordinated by CEBS in cooperation with the ECB, national supervisory authorities and the EU Commission, is to assess the overall resilience of the EU banking sector and the banks' ability to absorb further possible shocks on credit and market risks, including sovereign risks.

The exercise has been conducted on a bank-by-bank basis for a sample of 91 EU banks from 20 EU Member States, covering at least 50% of the banking sector, in terms of total consolidated assets, in each of the 27 EU Member States, using commonly agreed macro-economic scenarios (benchmark and adverse) for 2010 and 2011, developed in close cooperation with the ECB and the European Commission.

More information on the scenarios, methodology, aggregate and detailed individual results is available from CEBS<sup>14</sup>. Information can also be obtained from the website of Banca d'Italia<sup>4</sup>.

See: http://stress-test.c-ebs.org/results.htm

 $<sup>^{4} \</sup>quad See: http://www.bancaditalia.it/vigilanza/stress\_test; internal \& action=\_set language.action? LANGUAGE= encorrection and the contraction of the contraction$ 

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Actual results

At 31 December 2009	mln EUR
Total Tier 1 capital	30,205
Total regulatory capital	42,754
Total risk weighted assets  Pre-impairment income (including operating expenses)  Impairment losses on financial assets in the banking book  1 yr Loss rate on Corporate exposures (%) <sup>1</sup> 1 yr Loss rate on Retail exposures (%) <sup>1</sup> Tier 1 ratio (%)  Outcomes of stress test scenarios	361,750 8,021 -3,941 1.05% 0.97% 8.3%
The stress test was carried out under a number of key common simplifying assumptions (e.g balance sheet, uniform treatment of securitisation exposures). Therefore, the information relabenchmark scenarios is provided only for comparison purposes. Neither the benchmark scenar adverse scenario should in any way be construed as a forecast.	tive to the
Benchmark scenario at 31 December 2011 <sup>2</sup>	mln EUR
Total Tier 1 capital after the benchmark scenario  Total regulatory capital after the benchmark scenario  Total risk weighted assets after the benchmark scenario  Tier 1 ratio (%) after the benchmark scenario  Adverse scenario at 31 December 2011 <sup>2</sup>	33,934 43,550 345,167 9.8% mln EUR
Total Tier 1 capital after the adverse scenario  Total regulatory capital after the adverse scenario  Total risk weighted assets after the adverse scenario  2 yr cumulative pre-impairment income after the adverse scenario (including operating expenses) <sup>2</sup> 2 yr cumulative impairment losses on financial assets in the banking book after the adverse scenario <sup>2</sup> 2 yr cumulative losses on the trading book after the adverse scenario <sup>2</sup> 2 yr Loss rate on Corporate exposures (%) after the adverse scenario <sup>1</sup>	33,326 42,782 377,451 17,782 -10,865 -586
2 yr Loss rate on Corporate exposures (%) after the adverse scenario <sup>1</sup> , <sup>2</sup> 2 yr Loss rate on Retail exposures (%) after the adverse scenario <sup>1</sup> , <sup>2</sup> Tier 1 ratio (%) after the adverse scenario Additional sovereign shock on the adverse scenario at 31 December 2011	2.81% 2.34% 8.8% mln EUR
Additional impairment losses on the banking book after the sovereign shock <sup>2</sup> Additional losses on sovereign exposures in the trading book after the sovereign shock <sup>2</sup> 2 yr Loss rate on Corporate exposures (%) after the adverse scenario and sovereign shock <sup>1</sup> , <sup>2</sup> , <sup>3</sup> 2 yr Loss rate on Retail exposures (%) after the adverse scenario and sovereign shock <sup>1</sup> , <sup>2</sup> , <sup>3</sup> Tier 1 ratio (%) after the adverse scenario and sovereign shock Additional capital needed to reach a 6 % Tier 1 ratio under the adverse scenario + additional sovereign shock, at the end of 2011	-928 -1,915 3.09% 2.56% 8.2%

 $^{\rm I}$  Impairment losses as a % of corporate/retail exposures in AFS, HTM, and loans and receivables portfolios

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 $<sup>^2</sup>$  Cumulative for 2010 and 2011  $^3$  On the basis of losses estimated under both the adverse scenario and the additional sovereign

## Exposures to central and local governments

Banking group's exposure on a consolidated basis

Amount in million reporting currency

Name of bank INTESA SANPAOLO Reporting date 31 March 2010

http://www.group.intesasanpaolo.com/

	Gross exposures	of which Banking book	of which Trading book	Net exposures
Austria	57	6	51	50
Belgium	74	34	40	40
Bulgaria				
Cyprus				
Czech Republic				
Denmark				
Estonia				
Finland				
France	434	45	389	434
Germany	529	335	194	380
Greece	828	536	292	828
Hungary	718	596	122	703
Iceland				
Ireland	156	156	0	156
Italy	63,681	41,121	22,560	63,543
Latvia				
Liechtenstein				
Lithuania				
Luxembourg	44	44	0	44
Malta				
Netherlands	3	3	0	3
Norway				
Poland				
Portugal	25	25	0	25
Romania				
Slovakia	3,038	2,956	82	3,038
Slovenia	177	177	0	177
Spain	556	546	10	556
Sweden				
United Kingdom	1,080	0	1,080	1,069"

### Intesa Sanpaolo: clarification over the Group passing the EU-wide stress test

On 23rd July, 2010, Intesa Sanpaolo published a press release, the full text of which is set out below:

"The Intesa Sanpaolo Group passed the stress test carried out by the CEBS on the 91 major European banking groups. Under a what-if adverse scenario with an additional sovereign shock, the Group would register a Tier 1 ratio of 8.2% at year-end 2011 compared to the 8.3% ratio of year-end 2009 and the minimum level of 6% required for the purposes of this stress test, with a buffer of approximately 8.5 billion euro of Tier 1 capital against the threshold of the minimum capital adequacy ratio required for the purposes of this exercise.

Under a what-if adverse scenario with an additional sovereign shock, the Core Tier 1 ratio would stand at 7.1% at year-end 2011, the same level as at year-end 2009.

That result does not imply any implementation of contingency actions on costs (in particular, a level of capital budget investment exceeding 1.5 billion euro is being maintained) nor does it take into account the expected benefit of more than 150 basis points from possible capital management actions on non-core assets (e.g. partial or full disposals, partnerships, listings) just reckoning the net benefit of about 40 basis points from the Group's capital management actions and acquisitions either finalised or in their finalisation stage after 31 December 2009.

Furthermore, that result has been achieved in spite of a write-down of sovereign bonds held for trading based on assumptions (haircut provided by supervisory authorities) of losses on securities with a residual life of 5 years, whereas the Group's portfolio of government bonds held for trading has an average residual life of just around one year, as the annex shows.

That result stems from the course of action that the Intesa Sanpaolo Group has continued to implement since its foundation aimed at achieving sustainable profitability driven by strategic decisions concerning not only revenues and costs but also liquidity, capital solidity and a low risk profile.

The what-if stress exercise (under the adverse scenario with an additional sovereign shock) showed, in fact, that the Intesa Sanpaolo Group is able to preserve its sustainable profitability generating resources of 17.8 billion euro for the 2010-2011 period thus broadly absorbing losses of overall 14.3 billion euro envisaged in the stress test due to loan adjustments, impairment on AFS equity instruments and trading losses.

Self-financing under the stress scenario (adverse scenario with an additional sovereign shock) assumes a dividend pay-out of a total amount of approximately 1.3 billion euro for the years 2010 and 2011, consistent with capital ratios exceeding 7% for the Core Tier 1 ratio and 8% for the Tier 1 ratio within a stress scenario. Under the benchmark scenario, which brings the Core Tier 1 ratio to 8.5% and the Tier 1 ratio to 9.8% at year-end 2011, self-financing assumes a dividend pay-out of a total amount of approximately 2 billion euro for the years 2010 and 2011, in line with both the approximately one billion euro pay-out in 2010 for year 2009 and the calculation of capital ratios as at 31 March 2010 which had taken into account the dividend accrued in the first quarter of the year assuming the quarterly quota of the amount paid for year 2009.

Under the what-if stress scenario (adverse scenario with an additional sovereign shock) the Core Tier 1 ratio stands at 7.1% at year-end 2011, the same level as at year-end 2009 as a result of on one hand a net negative impact of about 40 basis points following the what-if stress scenario and on the other of a net positive impact of equal size generated by the Group's capital management actions and acquisitions either finalised or in their finalisation stage after 31 December 2009 detailed below:

- sale of the securities services business to State Street Corporation, finalised on 22 June 2010 (positive impact of 37 basis points on the Core Tier 1 ratio),
- purchase of 50 branches from Banca Monte dei Paschi di Siena, finalised on 11 June 2010 (negative impact of 9 basis points on the Core Tier 1 ratio),
- sale of Cassa di Risparmio della Spezia and 96 branches to the Crédit Agricole group, in the finalisation stage (expected positive impact of about 20 basis points on the Core Tier 1 ratio),
- purchase of 50% of Intesa Vita from the Generali group, in the finalisation stage (expected negative impact of 7 basis points on the Core Tier 1 ratio).

# STRESS-TEST RESULTS (ADVERSE SCENARIO WITH AN ADDITIONAL SOVEREIGN SHOCK) FOR THE INTESA SANPAOLO GROUP

31 December 2009	€bn	% RWA
Core Tier 1 Capital	25.7	7.1
Tier 1 Capital	30.2	8.3
Total Regulatory Capital	42.8	11.8
Risk-Weighted Assets	361.8	
Cumulated impacts from stress test on 2010-2011 P&L	€bn	
Total losses envisaged	14.3	
Of which: Impairment on the banking book	11.8	
Of which: Net adjustments on loans	10.7	
Impairment on AFS equity instruments	1.1	
Trading Losses	2.5	
Loss-absorbing resources from recurring operations	17.8	
Post-stress results	€bn	% RWA
Core Tier 1	26.6	7.1
Tier 1 Capital	31.1	8.2
Total Regulatory Capital	40.6	10.8
Risk-Weighted Assets	377.5	

## Intesa Sanpaolo Group's portfolio of government bonds held for trading

Country	2010-2011 cumulated haircut provided by supervisors assuming a residual life of 5 years	Group's gross exposure (euro m)	Actual residual life for the Group (years)
Austria	5.6%	51	6.59
Belgium	6.9%	40	6.22
Bulgaria	11.8%		
Cyprus	6.7%		
Czech Republic	11.4%		
Denmark	5.2%		
Estonia	11.8%		
Finland	6.1%		
France	6.0%	389	2.08
Germany	4.7%	194	3.92
Greece	23.1%	292	2.67
Hungary	11.8%	122	2.45
Iceland	11.8%		
Ireland	12.8%		
Italy	7.4%	22,560	1.09
Latvia	11.8%		
Liechtenstein	11.8%		
Lithuania	11.8%		
Luxembourg	7.6%		
Malta	6.4%		
Netherlands	5.2%		
Norway	5.7%		
Poland	12.3%		
Portugal	14.1%		
Romania	11.8%		
Slovakia	5.0%	82	3.44
Slovenia	4.2%		
Spain	12.0%	10	5.75
Sweden	6.7%		
United Kingdom	10.7%	1,080	0.18"

### Intesa Sanpaolo signs agreement for acquisition of control of Banca Monte Parma

On 15th October, 2010, Intesa Sanpaolo published a press release, the full text of which is set out below:

"Torino, Milano 15 October 2010 – Today, Intesa Sanpaolo has signed an agreement with Fondazione Monte di Parma for the acquisition of a majority stake in the share capital of Banca Monte Parma.

Under the agreement the Intesa Sanpaolo Group shall acquire 51% of the Banca Monte Parma share capital from Fondazione Monte di Parma at the price of 159 million euro and subscribe, for an equal percentage, an increase in the Banca Monte Parma share capital of 75 million euro reserved to shareholders. This share capital increase is to be carried out through an issue of ordinary shares at the net book value per share.

Moreover, as provided for in the agreement, in the event that the other shareholders who entered into the existing shareholders' pact with Fondazione Monte di Parma (the "Parties", that collectively hold 28% of the Banca Monte Parma share capital) exercise the right conferred on them by said pact, the Intesa Sanpaolo Group undertakes to buy the Parties' shares at the conditions set forth in the shareholders' pact - with a total maximum investment for the acquisition of 79% of the Banca Monte Parma share capital equal to around 230 million euro - and, as the case may be, to subscribe the corresponding portion of the aforementioned share capital increase. In addition, the Intesa Sanpaolo Group undertakes to subscribe any unopted portion of the share capital increase.

The finalisation of the transaction is conditional upon the authorisation of competent authorities.

As at 30 June 2010, Banca Monte Parma direct customer deposits amounted to about 2.3 billion euro euro, its indirect customer deposits to around 2.3 billion euro, customer loans to approximately 2.7 billion euro and net shareholders' equity was 156 million euro. Net income for the first half of 2010 was a negative 13 million euro.

Banca Monte Parma has a network of 67 branches in the provinces of Parma, Piacenza and Reggio Emilia, where the branch market share of the Intesa Sanpaolo Group will increase, following the completion of the transaction, from 6% to 19.6%, from 5.8% to 9.4% and from 4.8% to 6.9% respectively.

Once finalised, the transaction would have a maximum impact of around 7 basis points on the Group's Core Tier 1 ratio."

## OVERVIEW OF THE FINANCIAL INFORMATION OF THE INTESA SANPAOLO GROUP

### **Audited Consolidated Annual Financial Statements**

The annual financial information below as at and for the years ended 31st December, 2009 and 31st December, 2008 has been derived from the audited consolidated annual financial statements of the Intesa Sanpaolo Group as at and for the year ended 31st December, 2009 (the "2009 Annual Financial Statements") that include comparative figures as at and for the year ended 31st December, 2008 which have been restated in accordance with International Financial Reporting Standards ("IFRS") 5 and the instructions issued by the Bank of Italy in Circular No. 262/2005, as updated on 18th November, 2009. The 2009 Annual Financial Statements have been audited by Reconta Ernst & Young S.p.A., auditors to Intesa Sanpaolo S.p.A., who issued their audit report on 26th March, 2010.

### **Half-Yearly Financial Statements**

The half yearly financial information below as at and for the six months ended 30th June, 2010 has been derived from the unaudited consolidated half-yearly financial statements of the Intesa Sanpaolo Group as at and for the six months ended 30th June, 2010 (the "2010 Half-Yearly Financial Statements") that include comparative balance sheet figures as at 31st December, 2009 and income statement figures for the six months ended 30th June, 2009, which have been restated in accordance with IFRS 5. Reconta Ernst & Young S.p.A. has performed a limited review on the 2010 Half-Yearly Financial Statements as at and for the six months ended 30th June, 2010 in accordance with CONSOB Regulation No. 10867 of 31st July, 1997 and issued their review report on 28th August, 2010.

### **Incorporation by Reference**

Both the annual and the half-yearly financial statements referred to above are incorporated by reference in this Prospectus (see "*Information Incorporated by Reference*"). The financial information set out below forms only part of, should be read in conjunction with and is qualified in its entirety by reference to the above-mentioned annual and half-yearly financial statements, together with the accompanying notes and auditors' reports.

### **Accounting Principles**

The annual and half-yearly financial statements referred to above have been prepared in accordance with the accounting principles issued by the International Accounting Standards Board and the relative interpretations of the International Financial Reporting Interpretations Committee, otherwise known as International Financial Reporting Standards, as adopted by the European Union under Regulation (EC) 1606/2002. The half-yearly financial statements referred to above have been prepared in compliance with International Financial Reporting Standards applicable to interim financial reporting (IAS 34) as adopted by the European Union.

### **Quarterly Financial Statements**

The Intesa Sanpaolo Group's most recently published interim financial statements are its consolidated quarterly financial statements as at and for the nine months ended 30th September, 2010, which are incorporated by reference in this Prospectus. Intesa Sanpaolo's

auditors have not audited or performed a limited review on such quarterly financial statements.

## INTESA SANPAOLO CONSOLIDATED ANNUAL BALANCE SHEET AS AT 31/12/2009

Assets	31/12/2009 Audited	31/12/2008 Audited
	(in millio	ns of €)
Cash and cash equivalents	8,412	7,835
Financial assets held for trading	69,825	61,080
Financial assets designated at fair value through profit and loss	21,965	19,727
Financial assets available for sale	35,895	29,083
Investments held to maturity	4,561	5,572
Due from banks	43,242	56,371
Loans to customers	374,033	395,189
Hedging derivatives	7,008	5,389
Fair value change of financial assets in hedged portfolios (+/-)	69	66
Investments in associates and companies subject to joint control	3,059	3,230
Technical insurance reserves re-assured with third parties	38	40
Property and equipment	5,291	5,255
Intangible assets of which:	25,789	27,151
- goodwill	18,838	19,694
Tax assets	7,320	7,495
a) current	2,072	2,752
b) deferred	5,248	4,743
Non-current assets held for sale and discontinued operations	6,552	1,135
Other assets	11,785	11,515
Total assets	624,844	636,133

## INTESA SANPAOLO CONSOLIDATED ANNUAL BALANCE SHEET AS AT 31/12/2009

Liabilities and Shareholders' Equity	31/12/2009 Audited	31/12/2008 Audited
	(in mil	lions of €)
Due to banks	43,369	51,745
Due to customers	210,814	217,498
Securities issued	185,243	188,280
Financial liabilities held for trading	42,249	45,870
Financial liabilities designated at fair value through profit and loss	25,887	25,119
Hedging derivatives	5,179	5,086
Fair value change of financial liabilities in hedged portfolios (+/-)	1,513	1,236
Tax liabilities	2,965	4,461
a) current	841	1,607
b) deferred	2,124	2,854
Liabilities associated with non-current assets held for sale and discontinued operations	9,723	1,021
Other liabilities	15,755	20,046
Employee termination indemnities	1,374	1,487
Allowances for risks and charges	3,420	3,982
a) post employment benefits	512	504
b) other allowances	2,908	3,478
Technical reserves	23,582	20,248
Valuation reserves	-430	-1,412
Reimbursable shares	-	-
Equity instruments	-	-
Reserves	10,565	8,075
Share premium reserve	33,102	33,102
Share capital	6,647	6,647
Treasury shares (-)	-8	-11
Minority interests (+/-)	1,090	1,100
Net income (loss)	2,805	2,553
Total liabilities and shareholders' equity	624,844	636,133

## INTESA SANPAOLO CONSOLIDATED ANNUAL STATEMENTS OF INCOME FOR THE YEAR ENDED 31/12/2009

The annual financial information below includes comparative figures as at and for the year ended 31st December, 2008 which have been restated in accordance with IFRS 5 and the instructions issued by the Bank of Italy in Circular No. 262/2005, as updated on 18th November, 2009.

	2009 Audited	2008 Unaudited
<del>-</del>	<del>-</del>	ons of $\epsilon$ )
Interest and similar income	19,607	27,383
Interest and similar expense	-8,370	-15,034
Interest margin	11,237	12,349
Fee and commission income	6,141	6,543
Fee and commission expense	-1,186	-1,216
Net fee and commission income	4,955	5,327
Dividend and similar income	479	704
Profits (Losses) on trading	855	-1,329
Fair value adjustments in hedge accounting	-41	-143
Profits (Losses) on disposal or repurchase of:	316	46
a) loans	-16	-50
b) financial assets available for sale	320	80
c) investments held to maturity	-	-
d) financial liabilities	12	16
Profits (Losses) on financial assets and liabilities designated at fair value	81	6
Net interest and other banking income	17,882	16,960
Net losses/recoveries on impairment	-3,711	-3,270
a) loans	-3,448	-2,433
b) financial assets available for sale	-256	-963
c) investments held to maturity	-	-
d) other financial activities	-7	126
Net income from banking activities	14,171	13,690
Net insurance premiums	6,579	1,773
Other net insurance income (expense)	-7,251	-1,575
Net income from banking and insurance activities	13,499	13,888
Administrative expenses	-9,615	-10,474
a) personnel expenses	-5,788	-6,358
b) other administrative expenses	-3,827	-4,116
Net provisions for risks and charges	-330	-365
Net adjustments to/recoveries on property and equipment	-413	-431

Net adjustments to/recoveries on intangible assets	-771	-1,738
Other operating expenses (income)	519	645
Operating expenses	-10,610	-12,363
Profits (Losses) on investments in associates and companies subject to joint control	561	176
Valuation differences on property, equipment and intangible assets measured at fair value	-	-
Goodwill impairment	-	-1,065
Profits (Losses) on disposal of investments	5	203
Income (Loss) before tax from continuing operations	3,455	839
Taxes on income from continuing operations	-686	656
Income (Loss) after tax from continuing operations	2,769	1,495
Income (Loss) after tax from discontinued operations	169	1,187
Net income (loss)	2,938	2,682
Minority interests	-133	-129
Parent company's net income (loss)	2,805	2,553
Basic EPS - Euro	0.22	0.20
Diluted EPS - Euro	0.22	0.20

## INTESA SANPAOLO CONSOLIDATED HALF-YEARLY BALANCE SHEET AS AT 30/06/2010

Assets	30/06/2010 Unaudited	31/12/2009 Audited
	(in milli	ons of €)
Cash and cash equivalents	4,749	8,412
Financial assets held for trading	97,238	69,825
Financial assets designated at fair value through profit and loss	23,317	21,965
Financial assets available for sale	38,767	35,895
Investments held to maturity	4,307	4,561
Due from banks	48,480	43,242
Loans to customers	374,801	374,033
Hedging derivatives	9,321	7,008
Fair value change of financial assets in hedged portfolios (+/-)	82	69
Investments in associates and companies subject to joint control	3,085	3,059
Technical insurance reserves reassured with third parties	34	38
Property and equipment	5,182	5,291
Intangible assets	25,856	25,789
of which		
- goodwill	19,149	18,838

Tax assets	8,043	7,320
a) current	2,228	2,072
b) deferred	5,815	5,248
Non-current assets held for sale and discontinued operations	35	6,552
Other assets	11,744	11,785
Total assets	655,041	624,844

## INTESA SANPAOLO CONSOLIDATED HALF-YEARLY BALANCE SHEET AS AT 30/06/2010

Due to banks         49,510         43,369           Due to customers         232,406         210,814           Securities issued         180,373         185,243           Financial liabilities held for trading         56,413         42,249           Financial liabilities designated at fair value through profit and loss         23,756         25,887           Hedging derivatives         6,994         5,179           Fair value change of financial liabilities in hedged portfolios (+/-)         2,111         1,513           Tax liabilities         2,604         2,965           a) current         514         841           b) deferred         2,090         2,124           Liabilities associated with non-current assets         -         9,723           held for sale and discontinued operations         -         9,723           Other liabilities         17,207         15,755           Employee termination indemnities         1,367         1,374           Allowances for risks and charges         3,251         3,420           a) post employment benefits         367         512           b) other allowances         2,884         2,908           Technical reserves         25,495         23,582           Valuation reserv	Liabilities and Shareholders' Equity	30/06/2010 Unaudited	31/12/2009 Audited
Due to customers         232,406         210,814           Securities issued         180,373         185,243           Financial liabilities held for trading         56,413         42,249           Financial liabilities designated at fair value through profit and loss         23,756         25,887           Hedging derivatives         6,994         5,179           Fair value change of financial liabilities in hedged portfolios (+/-)         2,111         1,513           Tax liabilities         2,604         2,965           a) current         514         841           b) deferred         2,090         2,124           Liabilities associated with non-current assets held for sale and discontinued operations         -         9,723           Other liabilities         17,207         15,755           Employee termination indemnities         1,367         1,374           Allowances for risks and charges         3,251         3,420           a) post employment benefits         367         512           b) other allowances         2,884         2,908           Technical reserves         25,495         23,582           Technical reserves         25,495         23,582           Valuation reserves         1,120         430		(in millio	ons of €)
Securities issued         180,373         185,243           Financial liabilities held for trading         56,413         42,249           Financial liabilities designated at fair value through profit and loss         23,756         25,887           Hedging derivatives         6,994         5,179           Fair value change of financial liabilities in hedged portfolios (+/-)         2,111         1,513           Tax liabilities         2,604         2,965           a) current         514         841           b) deferred         2,090         2,124           Liabilities associated with non-current assets         held for sale and discontinued operations         -         9,723           Other liabilities         17,207         15,755         Employee termination indemnities         1,367         1,374           Allowances for risks and charges         3,251         3,420         3,420           a) post employment benefits         367         512           b) other allowances         2,884         2,908           Technical reserves         25,495         23,582           Valuation reserves         1,120         -430           Redeemable shares         -         -           Equity instruments         -         -	Due to banks	49,510	43,369
Financial liabilities held for trading         56,413         42,249           Financial liabilities designated at fair value through profit and loss         23,756         25,887           Hedging derivatives         6,994         5,179           Fair value change of financial liabilities in hedged portfolios (+/-)         2,111         1,513           Tax liabilities         2,604         2,965           a) current         514         841           b) deferred         2,090         2,124           Liabilities associated with non-current assets         1,209         2,124           Liabilities         17,207         15,755           Employee termination indemnities         1,367         1,374           Allowances for risks and charges         3,251         3,420           a) post employment benefits         367         512           b) other allowances         2,884         2,908           Technical reserves         25,495         23,582           Valuation reserves         -         -           Equity instruments         -         -           Reserves         12,219         10,565           Share premium reserve         33,102         33,102           Share capital         6,647         6,647	Due to customers	232,406	210,814
Financial liabilities designated at fair value through profit and loss         23,756         25,887           Hedging derivatives         6,994         5,179           Fair value change of financial liabilities in hedged portfolios (+/-)         2,111         1,513           Tax liabilities         2,604         2,965           a) current         514         841           b) deferred         2,090         2,124           Liabilities associated with non-current assets         -         9,723           Other liabilities         17,207         15,755           Employee termination indemnities         1,367         1,374           Allowances for risks and charges         3,251         3,420           a) post employment benefits         367         512           b) other allowances         2,884         2,908           Technical reserves         25,495         23,582           Valuation reserves         -1,120         -430           Redeemable shares         -         -           Equity instruments         -         -           Reserves         12,219         10,565           Share premium reserve         33,102         33,102           Share capital         6,647         6,647      <	Securities issued	180,373	185,243
and loss       23,756       25,887         Hedging derivatives       6,994       5,179         Fair value change of financial liabilities in hedged portfolios (+/-)       2,111       1,513         Tax liabilities       2,604       2,965         a) current       514       841         b) deferred       2,090       2,124         Liabilities associated with non-current assets       -       9,723         Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       25,495       23,582         Valuation reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       2,805       2,805	Financial liabilities held for trading	56,413	42,249
Hedging derivatives       6,994       5,179         Fair value change of financial liabilities in hedged portfolios (+/-)       2,111       1,513         Tax liabilities       2,604       2,965         a) current       514       841         b) deferred       2,090       2,124         Liabilities associated with non-current assets       -       9,723         Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -       -         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -       -         Minority interests (+/-)       1,020       1,090         Net income (loss)       2,805 </td <td>Financial liabilities designated at fair value through profit</td> <td></td> <td></td>	Financial liabilities designated at fair value through profit		
Fair value change of financial liabilities in hedged portfolios (+/-)         2,111         1,513           Tax liabilities         2,604         2,965           a) current         514         841           b) deferred         2,090         2,124           Liabilities associated with non-current assets         1           held for sale and discontinued operations         -         9,723           Other liabilities         17,207         15,755           Employee termination indemnities         1,367         1,374           Allowances for risks and charges         3,251         3,420           a) post employment benefits         367         512           b) other allowances         2,884         2,908           Technical reserves         25,495         23,582           Valuation reserves         -         -           Redeemable shares         -         -           Equity instruments         -         -           Reserves         12,219         10,565           Share premium reserve         33,102         33,102           Share capital         6,647         6,647           Treasury shares (-)         -         -           Minority interests (+/-)         1,09	and loss	23,756	25,887
(+/-)       2,111       1,513         Tax liabilities       2,604       2,965         a) current       514       841         b) deferred       2,090       2,124         Liabilities associated with non-current assets       1         held for sale and discontinued operations       -       9,723         Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Hedging derivatives	6,994	5,179
Tax liabilities       2,604       2,965         a) current       514       841         b) deferred       2,090       2,124         Liabilities associated with non-current assets       -       9,723         held for sale and discontinued operations       -       9,723         Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -       -         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -       -         Minority interests (+/-)       1,090       2,805         Net income (loss)       1,690       2,805			
a) current       514       841         b) deferred       2,090       2,124         Liabilities associated with non-current assets       -       9,723         held for sale and discontinued operations       -       9,723         Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -       -         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -       -         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805			
b) deferred       2,090       2,124         Liabilities associated with non-current assets held for sale and discontinued operations       -       9,723         Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805		ŕ	
Liabilities associated with non-current assets       9,723         Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	,		
held for sale and discontinued operations       -       9,723         Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	, •	2,090	2,124
Other liabilities       17,207       15,755         Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805			
Employee termination indemnities       1,367       1,374         Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	-	-	9,723
Allowances for risks and charges       3,251       3,420         a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Other liabilities	17,207	15,755
a) post employment benefits       367       512         b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Employee termination indemnities	1,367	1,374
b) other allowances       2,884       2,908         Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Allowances for risks and charges	3,251	3,420
Technical reserves       25,495       23,582         Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	a) post employment benefits	367	512
Valuation reserves       -1,120       -430         Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	b) other allowances	2,884	2,908
Redeemable shares       -       -         Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Technical reserves	25,495	23,582
Equity instruments       -       -         Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Valuation reserves	-1,120	-430
Reserves       12,219       10,565         Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Redeemable shares	-	-
Share premium reserve       33,102       33,102         Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Equity instruments	-	-
Share capital       6,647       6,647         Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Reserves	12,219	10,565
Treasury shares (-)       -4       -8         Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Share premium reserve	33,102	33,102
Minority interests (+/-)       1,020       1,090         Net income (loss)       1,690       2,805	Share capital	6,647	6,647
Net income (loss) 1,690 2,805	Treasury shares (-)	-4	-8
	Minority interests (+/-)	1,020	1,090
Total liabilities and shareholders' equity 655,041 624,844	Net income (loss)	1,690	2,805
	Total liabilities and shareholders' equity	655,041	624,844

## INTESA SANPAOLO CONSOLIDATED HALF-YEARLY STATEMENT OF INCOME FOR THE SIX MONTHS ENDED 30/06/2010

The half-yearly financial information below includes comparative figures as at and for the six months ended 30th June, 2009 which have been restated in accordance with IFRS 5 and the instructions issued by the Bank of Italy in Circular No. 262/2005, as updated on 18th November, 2009.

	First half of 2010	First half of 2009
	Unaudited	Unaudited
	(in millio	,
Interest and similar income	8,572	10,467
Interest and similar expense	-3,389	-4,714
Interest margin	5,183	5,753
Fee and commission income	3,212	2,882
Fee and commission expense	-617	-550
Net fee and commission income	2,595	2,332
Dividend and similar income	285	313
Profits (Losses) on trading	95	482
Fair value adjustments in hedge accounting	-84	29
Profits (Losses) on disposal or repurchase of	152	47
a) loans	-2	-7
b) financial assets available for sale	153	47
c) investments held to maturity	-	-
d) financial liabilities	1	7
Profits (Losses) on financial assets and liabilities designated at		
fair value	53	-168
Net interest and other banking income	8,279	8,788
Net losses / recoveries on impairment	-1,467	-1,786
a) loans	-1,419	-1,647
b) financial assets available for sale	-47	-100
c) investments held to maturity	-	-
d) other financial activities	-1	-39
Net income from banking activities	6,812	7,002
Net insurance premiums	3,832	2,538
Other net insurance income (expense)	-4,009	-2,744
Net income from banking and insurance activities	6,635	6,796
Administrative expenses	-4,594	-4,692
a) personnel expenses	-2,802	-2,827
b) other administrative expenses	-1,792	-1,865
Net provisions for risks and charges	-197	-149
Net adjustments to / recoveries on property and equipment	-194	-194

Other operating expenses (income)	252 0 <b>9</b> 0	261
	090	
Operating expenses -5,	070	-5,129
Profits (Losses) on investments in associates and companies subject to joint control	11	22
Valuation differences on property, equipment and intangible assets measured at fair value	-	-
Goodwill impairment	-	-
Profits (Losses) on disposal of investments	9	-1
Income (Loss) before tax from continuing operations 1,	565	1,688
Taxes on income from continuing operations -	533	-164
Income (Loss) after tax from continuing operations 1,	032	1,524
Income (Loss) after tax from discontinued operations	691	121
Net income (loss)	723	1,645
Minority interests	-33	-57
Parent Company's net income (loss) 1,	690	1,588
Basic EPS - Euro	).13	0.12
Diluted EPS - Euro	0.13	0.12

### DESCRIPTION OF INTESA SANPAOLO BANK IRELAND p.l.c.

### **History**

Intesa Sanpaolo Bank Ireland p.l.c. ("**INSPIRE**"), a wholly-owned subsidiary of Intesa Sanpaolo, was incorporated in Ireland on 22nd September, 1987 under the Irish Companies Acts, 1963 to 1986 (now the Companies Acts 1963 to 2005, as amended) under company registration number 125216. On 2nd October, 1998, INSPIRE was granted a banking licence by the Central Bank of Ireland under section 9 of the Irish Central Bank Act 1971.

As a fully licensed bank in Ireland, INSPIRE is subject to regulation by the Central Bank of Ireland.

INSPIRE's registered office is located at 3rd floor, KBC House, 4 George's Dock, IFSC Dublin 1 (tel: +353 1 6726 720).

# Integration of activities of Sanpaolo IMI Bank Ireland p.l.c. and Intesa Bank Ireland p.l.c.

The merger in Italy of Banca Intesa and Sanpaolo IMI, effective from 1st January, 2007, was approved in Ireland by both the Competition Authority and the Central Bank of Ireland. Pursuant to a plan to integrate the banking subsidiaries of Intesa Sanpaolo, the respective Boards of Directors of Intesa Bank Ireland p.l.c. ("IBI") and INSPIRE (then known as Sanpaolo IMI Bank Ireland p.l.c.), formally approved the transfer of substantially all the assets and liabilities of IBI to INSPIRE on 28th June, 2007. As part of this transfer process, INSPIRE assumed the obligations under the Notes originally issued by IBI under the Programme. The transfer process was completed in November 2007 with the remaining banking activities of IBI ceasing on 28th November, 2007. On 30th November, 2007, IBI was placed into voluntary liquidation was dissolved on 27th February, 2009.

### **Activities**

As a licenced bank, the principal areas of business of INSPIRE include:

- International lending to corporate and credit institutions on a bilateral or syndicated basis:
- Intra-Group lending;
- Management of a portfolio of securities held for liquidity purposes; and
- Treasury activities.

INSPIRE operates in a number of countries and its credit exposures are widely diversified geographically, with an emphasis on Europe. Based on total assets as at 31st December 2009, INSPIRE is ranked the seventeenth largest bank in Ireland<sup>15</sup>.

<sup>&</sup>lt;sup>15</sup> Source: The Irish Times Top 1,000 Companies, 2010.

### **Board of Directors**

Ireland

Italy

Piazza San Carlo, 156 10121 Turin (TO)

Name, Title and Business

The current composition of the Board of Directors of INSPIRE is as follows:

Address	Principal Activities outside INSPIRE
Nathaniel Healy, Chairman	Director of Systems 2001 Asset Trust Ireland p.l.c
Newcastle House	Director of Tobuk Ltd
Newcastle	Director of Trident Aircraft Leasing Services Ltd
Co. Wicklow	Director of Trident Aviation Holdings (Ireland) Ltd
Ireland	Director of Trident Aviation Leasing Services (Ireland) Ltd
	Director of Trident Aviation Leasing Services (Jersey) Ltd
	Director of Trident Jet (Dublin) Ltd
	Director of Trident Jet Leasing (Ireland) Ltd
	Director of Trident Turboprop (Dublin) Ltd
	Director of Tinaglow Ltd
Gianfranco Pizzutto	Director of Intesa Global Finance Co. Ltd
Intesa Sanpaolo Bank Ireland	Director of Sanpaolo Invest Ireland Ltd.
p.l.c.	
3rd Floor, KBC House	Director of Fideuram Asset Management (Ireland) Ltd
4 George's Dock, IFSC	
Dublin 1	

Ian Letchford	Director of Aviateur Capital Ltd
60 Eagle Valley	
Powerscourt	
Enniskerry, Co. Wicklow	
Ireland	
Marco Antonio Bertotti	-
Intesa Sanpaolo S.p.A.	

Francesco Introzzi Director of Société Européenne de Banque SA Intesa Sanpaolo S.p.A.
Piazza della Scala, 6
20121 Milan (MI)
Italy

Name,	Title	and	<b>Business</b>
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Address	Principal Activities outside INSPIRE
Walter Ambrogi	Director of Fineurop SpA
Intesa Sanpaolo S.p.A.	Director of Italy-China Foundation
Via Verdi, 8	Director of Shanghai Sine-Italy Business Advisory Company
20121 Milan (MI)	Director of Italian Chinese Chamber of Commerce
Italy	Director of Société Européenne de Banque SA
	Director of Italian-Egyption Business Council
	Director of Banca Intesa, Moscow
Salvatore Catalano Studio Legale Avv. Salvatore Catalano Via Cesare Battisti, 23 20122 Milan (MI) Italy	

INSPIRE is not aware of any potential conflicts of interest between the duties to Intesa Sanpaolo Bank Ireland p.l.c. of each of the members of the Board of Directors listed above and his private interests or other duties.

# OVERVIEW OF THE FINANCIAL INFORMATION RELATING TO INTESA SANPAOLO BANK IRELAND p.l.c.

The unconsolidated annual financial statements of INSPIRE as at and for the years ended 31st December, 2009 and 2008 incorporated by reference into this Prospectus were audited by Ernst & Young Chartered Accounts, the current independent auditors of INSPIRE. Both the 2009 and 2008 annual financial statements have been prepared in accordance with IFRS.

The following tables show balance sheet and income statement information of INSPIRE as at and for the years ended 31st December, 2009 and 2008. Such financial information is derived from, should be read in conjunction with and is qualified entirely by reference to the full audited unconsolidated annual financial statements of INSPIRE as at and for the years ended 31st December, 2009 and 2008, together with the accompanying notes and auditors' report, all of which are incorporated by reference in this Prospectus.

The half-yearly financial information of INSPIRE as at and for the six months ended 30th June, 2010 and 30th June, 2009 is not audited.

# **European Communities (Credit Institutions: Accounts) Regulations 1992 of Ireland (the "Accounts Regulations")**

The financial information in relation to any financial year of INSPIRE contained in this Prospectus does not constitute full accounts within the meaning of regulation 6 of the Accounts Regulations. Full accounts (within such meaning) of INSPIRE have been prepared for the financial years ended 31st December, 2009 and 2008 and the auditors have given unqualified reports on such accounts which have been annexed to the relevant annual returns delivered to the Irish Registrar of Companies.

## INTESA SANPAOLO BANK IRELAND p.l.c. ANNUAL BALANCE SHEETS

	31/12/2009	31/12/2008
	Audited	Audited
	(in thousan	ds of Euro)
ASSETS		
Cash and balance with central banks	158,020	219,543
Loans and advances to banks	12,791,748	24,070,260
Financial instruments at fair value through income statement	151,564	268,082
Derivative financial instruments	241,471	370,904
Loans and advances to customers	3,488,798	2,837,857
Available for sale debt securities	566,098	388,296
Property, plant and equipment	88	115
Prepayments and accrued income	223	103
Deferred income tax assets	1,052	4,678
Corporation tax	-	13
Other assets	8,651	11,535
Total assets	17,407,713	28,171,386
LIABILITIES		
Deposits from banks	639,477	3,720,689
Derivative financial instruments	356,117	354,523
Due to customers	1,689,858	1,734,962
Debt securities in issue.	13,616,021	21,364,093
Accruals and deferred income.	17,314	22,291
Other liabilities	3,241	3,218
Corporation tax/Deferred Income tax	1,296	708
Provisions for liabilities and commitments	2,025	1,234
Total liabilities	16,325,349	27,201,718
Total natimites	10,323,347	27,201,716
EQUITY		
Share capital	400,500	400,500
Share premium	1,025	1,025
Other reserves	505,372	478,010
Retained earnings	175,467	90,133
Total equity	1,082,364	969,668
Total liabilities and shareholders' funds	17,407,713	28,171,386

## INTESA SANPAOLO BANK IRELAND p.l.c. ANNUAL INCOME STATEMENTS

	31/12/2009 Audited	31/12/2008 Audited
	(in thousan	ds of Euro)
Interest and similar income	603,307	1,193,484
Interest expense and similar charges	(471,480)	(1,117,035)
Net interest income	131,827	76,449
Fees and commissions income	8,629	5,626
Fees and commissions expense	(19,815)	(9,554)
Net trading income (loss)	(13,694)	(5,105)
Foreign exchange profit (loss)	223	(243)
Total operating income	107,170	67,173
Administrative expenses	(4,882)	(5,228)
Impairment losses on loans and advances	(4,745)	(54,491)
Operating profit/profit on ordinary activities before tax-continuing		
activities	97,543	7,454
Tax on profit on ordinary activities	(12,209)	(963)
Profit for the financial year	85,334	6,518

# INTESA SANPAOLO BANK IRELAND p.l.c. HALF-YEARLY BALANCE SHEETS

	30/06/2010 Unaudited	30/06/2009 Unaudited
	(in thousands of Euro)	
ASSETS	(	<b>.</b>
Securities - carried at fair value	72,517	171,186
Securities - available for sale	760,769	484,446
Securities - loans and receivables	1,224,240	1,219,523
Sundry debtors and deferred expenses	8,979	9,710
Bank deposits	3,418,585	191,787
Loans advanced	12,981,251	20,863,173
Fixed assets	97	94
Deferred tax	1,964	3,503
Accrued interest receivable	635	171
Derivative financial instruments.	283,405	214,551
Other assets	457	-
Total assets	18,752,899	23,158,144
LIABILITIES		
Funds received	5,546,527	3,239,781
Debt securities in issue	11,709,623	18,530,572

	30/06/2010	30/06/2009
	Unaudited	Unaudited
	(in thousan	ds of Euro)
Corporation tax payable and deferred tax	2,845	5,015
Accruals & deferred income	19,460	22,009
Derivative financial instruments	411,266	343,278
Provisions for liabilities and commitments	1,733	1,254
Total liabilities	17,691,454	22,141,909
EQUITY		
Share capital	400,500	400,500
Share premium	1,025	1,025
Other reserves	498,147	486,285
Retained earnings	161,773	128,425
Total equity	1,061,445	1,016,235
Total liabilities and shareholders' funds	18,752,899	23,158,144

# INTESA SANPAOLO BANK IRELAND p.l.c. HALF YEARLY INCOME STATEMENTS

	30/06/2010	30/06/2009
	Unaudited	Unaudited
	(in thousands of Euro)	
Interest and similar income	192,606	361,411
Interest expense and similar charges	(120,663)	(298,951)
Net interest income	71,943	62,460
Net fees	(4,161)	(13,807)
Net trading income (loss)	(2,983)	266
Exchange gain (loss)	(806)	150
Total operating income	63,993	49,069
Administrative expenses	(2,512)	(2,673)
Impairment provision	375	(3,157)
Net profit before tax	61,856	43,239
Tax on profit on ordinary activities	(7,736)	(5,418)
Profit after tax	54,120	37,821

### **TAXATION**

The statements herein regarding taxation are based on the laws in force as at the date of this Prospectus and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis. The following summary does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to subscribe for, purchase, own or dispose of the Notes and does not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers in securities or commodities) may be subject to special rules. Prospective purchasers of the Notes are advised to consult their own tax advisers concerning the overall tax consequences of their ownership of the Notes. This summary is based upon the laws and/or practice in force as at the date of this Prospectus, which are subject to any changes in law and/or practice occurring after such date, which could be made on a retroactive basis. Neither Intesa Sanpaolo or INSPIRE will update this summary to reflect changes in law and, if any such change occurs, the information in this summary could be superseded.

### ITALIAN TAXATION

### Taxation of the Notes issued by Intesa Sanpaolo

### Tax treatment of Notes issued by the Issuer having a maturity of no less than 18 months

Italian Legislative Decree No. 239 of 1 April 1996 ("**Decree 239**") sets out the applicable regime regarding the tax treatment of interest, premium and other income (including the difference between the redemption amount and the issue price) (hereinafter collectively referred to as "**Interest**") from notes falling within the category of bonds (*obbligazioni*) or debentures similar to bonds (*titoli similari alle obbligazioni*) issued, *inter alia*, by Italian banks, provided that the notes are issued for an original maturity of not less than 18 months.

### Italian Resident Noteholders

Pursuant to Decree 239, where the Italian resident holder of Notes issued by Intesa Sanpaolo that qualify as *obbligazioni* or *titoli similari alle obbligazioni* and have a maturity of eighteen months or more, who is the beneficial owner of such Notes, is:

- (a) an individual not engaged in an entrepreneurial activity to which the Notes are connected (unless he has entrusted the management of his financial assets, including the Notes, to an authorised intermediary and has opted for the so-called *risparmio gestito* regime according to Article 7 of Italian Legislative Decree No. 461 of 21st November, 1997, as amended ("Decree No. 461") the "Asset Management Option"); or
- (b) a partnership (other than a *societa 'in nome collettivo or societa' in accomandita semplice* or similar partnership), *de facto* partnership not carrying out commercial activities or professional association; or
- (c) a private or public institution not carrying out mainly or exclusively commercial activities; or
- (d) an investor exempt from Italian corporate income taxation,

Interest payments relating to the Notes are subject to a tax, referred to as *imposta sostitutiva*, levied at the rate of 12.5 per cent. (either when Interest is paid or when payment thereof is obtained by the holder on a sale of the Notes). All the above categories are qualified as "net recipients".

Where the resident holders of the Notes described above under (a) and (c) are engaged in an entrepreneurial activity to which the Notes are connected, *imposta sostitutiva* applies as a provisional income tax and may be deducted from the taxation on income due.

Pursuant to Decree 239, the 12.5 per cent. *imposta sostitutiva* is applied by banks, *societa 'di intermediazione mobiliare* (so called "SIMs"), fiduciary companies, *societa' di gestione del risparmio* (SGRs), stock brokers and other qualified entities resident in Italy ("Intermediaries" and each an "Intermediary"), or by permanent establishments in Italy of banks or intermediaries resident outside Italy, that must intervene in any way in the collection of Interest or, also as transferees, in transfers or disposals of the Notes.

Where the Notes and the relevant coupons are not deposited with an authorised Intermediary (or with a permanent establishment in Italy of a foreign Intermediary), the *imposta sostitutiva* is applied and withheld:

- by any Italian bank or any Italian Intermediary paying Interest to the Noteholders; or
- by the Issuer.

Payments of Interest in respect of Notes issued by Intesa Sanpaolo that qualify as obbligazioni or titoli similari alle obbligazioni and have a maturity of eighteen months or more, are not subject to the 12.5 per cent. imposta sostitutiva if made to beneficial owners who are: (i) Italian resident corporations or permanent establishments in Italy of foreign corporations to which the Notes are effectively connected; (ii) Italian resident partnerships carrying out commercial activities ('società in nome collettivo' or 'società in accomandita semplice'); (iii) Italian resident collective investment funds, SICAVs, Italian resident pension funds referred to in Legislative Decree No. 252 of 5th December, 2005 ("Decree No. 252"), Italian resident real estate investment funds (complying with the definition as amended pursuant to Law Decree n. 78 of 31st May, 2010, converted into Law n. 122 of 30th July, 2010); and (iv) Italian resident individuals holding Notes not in connection with entrepreneurial activity who have entrusted the management of their financial assets, including the Notes, to an authorised financial Intermediary and have opted for the Asset Management Option. Such categories are qualified as "gross recipients". To ensure payment of Interest in respect of the Notes without the application of 12.5 per cent. imposta sostitutiva, gross recipients indicated above under (i) to (iv) must (a) be the beneficial owners of payments of Interest on the Notes and (b) deposit the Notes in due time together with the coupons relating to such Notes directly or indirectly with an Italian authorised financial Intermediary (or a permanent establishment in Italy of a foreign Intermediary). Where the Notes and the relevant coupons are not deposited with an authorised Intermediary (or a permanent establishment in Italy of a foreign Intermediary), the *imposta sostitutiva* is applied and withheld:

- by any Italian bank or any Italian Intermediary paying Interest to the Noteholder; or
- by the Issuer,

and gross recipients that are Italian resident corporations or permanent establishments in Italy of foreign corporations to which the Notes are effectively connected are entitled to deduct *imposta sostitutiva* suffered from income taxes due.

Interest accrued on the Notes shall be included in the corporate taxable income (and in certain circumstances, depending on the "status" of the Noteholder, also in the net value of production for purposes of regional tax on productive activities – IRAP) of beneficial owners who are Italian resident corporations or permanent establishments in Italy of foreign corporations to which the Notes are effectively connected, subject to tax in Italy in accordance with ordinary tax rules.

Italian resident individuals holding Notes not in connection with entrepreneurial activity who have opted for the Asset Management Option are subject to a 12.5 per cent. annual substitute tax (the "Asset Management Tax") on the increase in value of the managed assets accrued at the end of each tax year (which increase would include Interest accrued on the Notes). The Asset Management Tax is applied on behalf of the taxpayer by the managing authorised Intermediary.

Italian collective investment funds and SICAVs are subject to annual substitute tax at a rate of 12.5 per cent. (the "Collective Investment Fund Tax") on the increase in value of the managed assets accrued at the end of each tax year (which increase would include Interest accrued on the Notes).

Italian resident pension funds subject to the regime provided by Article 17 of Legislative Decree No. 252 of 5th December, 2005 are subject to an 11 per cent. annual substitute tax (the "**Pension Fund Tax**") on the increase in value of the managed assets accrued at the end of each tax year (which increase would include Interest accrued on the Notes).

Where a Noteholder is an Italian resident real estate investment fund (complying with the definition as amended pursuant to Law Decree n. 78 of 31st May, 2010, converted into Law n. 122 of 30th July, 2010), to which the provisions of Law Decree No. 351 of 25th September, 2001, as subsequently amended, apply, Interest accrued on the Notes will be subject neither to *imposta sostitutiva* nor to any other income tax in the hands of the real estate investment fund.

### Non-Italian resident Noteholders

According to Decree 239, payments of Interest in respect of the Notes issued by Intesa Sanpaolo that qualify as *obbligazioni or titoli similari alle obbligazioni* and have a maturity of eighteen months or more will not be subject to the *imposta sostitutiva* at the rate of 12.5 per cent. if made to beneficial owners who are non-Italian resident beneficial owners of the Notes with no permanent establishment in Italy to which the Notes are effectively connected *provided that*:

(a) such beneficial owners are tax resident in (i) a country listed in the Italian Ministerial Decree dated 4th September, 1996, as amended from time to time, or (ii), as from the fiscal year in which the decree pursuant to article 168-bis of Decree No. 917 is effective, in a state or territory that is included (or deemed to be included, pursuant to Article 1, paragraph 90 of Law No. 244 of 24th December, 2007 ("Law No. 244")) in the list of states allowing an adequate exchange of information with the Italian tax

authorities listed in the decree referred to in Article 168-bis, paragraph 1 of Decree No. 917; and

(b) all the requirements and procedures set forth in Decree 239 and in the relevant implementation rules, as subsequently amended, in order to benefit from the exemption from *imposta sostitutiva* are met or complied with in due time.

The 12.5 per cent. *imposta sostitutiva* may be reduced (generally to 10 per cent.) or reduced to zero under certain applicable double tax treaties entered into by Italy, if more favourable, subject to timely filing of required documentation.

Decree 239 also provides for additional exemptions from the *imposta sostitutiva* for payments of Interest in respect of the Notes made to (i) international entities and organisations established in accordance with international agreements ratified in Italy; (ii) certain foreign institutional investors established in countries which allow for an adequate exchange of information with Italy; and (iii) Central Banks or entities which manage, *inter alia*, the official reserves of a foreign State.

To ensure payment of Interest in respect of the Notes without the application of 12.5 per cent. *imposta sostitutiva*, non-Italian resident investors indicated above must:

- (a) be the beneficial owners of payments of Interest on the Notes; and
- (b) deposit the Notes in due time together with the coupons relating to such Notes directly or indirectly with an Intermediary, or a permanent establishment in Italy of a non-Italian bank or financial intermediary, or with a non-Italian resident operator participating in a centralised securities management system which is in contact via computer with the Ministry of Economy and Finance; and
- (c) file with the relevant depository a declaration (*autocertificazione*) in due time stating, *inter alia*, that he or she is resident, for tax purposes, one of the above-mentioned states. Such declaration (*autocertificazione*), which must comply with the requirements set forth by Ministerial Decree of 12th December, 2001 (as amended and supplemented), is valid until withdrawn or revoked and need not be submitted where a certificate, declaration or other similar document meant for equivalent uses was previously submitted to the same depository. The declaration (*autocertificazione*) is not required for non-Italian resident investors that are international entities and organisations established in accordance with international agreements ratified in Italy and Central Banks or entities which manage, *inter alia*, the official reserves of a foreign state.

Failure of a non-resident Noteholder to comply in due time with the procedures set forth in Decree 239 and in the relevant implementation rules will result in the application of *imposta sostitutiva* on Interests payments to a non-resident Noteholder.

### **Taxation of Notes issued by INSPIRE**

### Italian resident Noteholders

Decree 239 regulates the tax treatment of interest, premiums and other income from notes issued, *inter alia*, by non-Italian resident entities. The provisions of Decree 239 only apply to interest, premium and other income (including the difference between the redemption amount

and the issue price) (hereinafter collectively referred to as "**Interest**") from those Notes issued by INSPIRE which qualify as *obbligazioni* or *titoli similari alle obbligazioni* pursuant to Article 44 of Decree No. 917.

Where the Italian resident holder of Notes issued by INSPIRE that qualify as *obbligazioni* or *titoli similari alle obbligazioni* and have a maturity of eighteen months or more, who is the beneficial owner of such Notes, is:

- (a) an individual not engaged in an entrepreneurial activity to which the Notes are connected (unless he has entrusted the management of his financial assets, including the Notes, to an authorised intermediary and has opted for the Asset Management Option); or
- (b) a partnership (other than a *societa in nome collettivo* or *societa in accomandita semplice* or similar partnership), de facto partnership not carrying out commercial activities or professional association; or
- (c) a private or public institution not carrying out mainly or exclusively commercial activities; or
- (d) an investor exempt from Italian corporate income taxation.

Interest payments relating to the Notes are subject to a tax, referred to as *imposta sostitutiva*, levied at the rate of 12.5 per cent. (either when Interest is paid or when payment thereof is obtained by the holder on a sale of the Notes). All the above categories are qualified as "net recipients".

Where the resident holders of the Notes described above under (a) and (c) are engaged in an entrepreneurial activity to which the Notes are connected, *imposta sostitutiva* applies as a provisional income tax and may be deducted from the taxation on income due.

Pursuant to Decree 239, the 12.5 per cent. *imposta sostitutiva* is applied by Intermediaries or by permanent establishments in Italy of banks or of Intermediaries resident outside Italy.

Pursuant to Decree 239, Intermediaries (or permanent establishment in Italy of foreign Intermediaries) must intervene in any way in the collection of Interest or, also as transferees, in transfers or disposals of the Notes. Where the Notes and the relevant coupons are not deposited with an authorised Intermediary (or with a permanent establishment in Italy of a foreign Intermediary), the *imposta sostitutiva* is applied and withheld by any Italian bank or any Italian intermediary paying Interest to the Noteholders.

Payments of Interest in respect of Notes issued by INSPIRE that qualify as *obbligazioni* or *titoli similari alle obbligazioni* and have a maturity of eighteen months or more, are not subject to the 12.5 per cent. *imposta sostitutiva* if made to beneficial owners who are: (i) Italian resident corporations or permanent establishments in Italy of foreign corporations to which the Notes are effectively connected; (ii) Italian resident partnerships carrying out commercial activities ('società in nome collettivo' or 'società in accomandita semplice'); (iii) Italian resident collective investment funds, SICAVs, Italian resident pension funds referred to in Decree No. 252, Italian resident real estate investment funds; and (iv) Italian resident individuals holding Notes not in connection with entrepreneurial activity who have entrusted the management of their financial assets, including the Notes, to an authorised

financial intermediary and have opted for the Asset Management Option. Such categories are qualified as "gross recipients". To ensure payment of Interest in respect of the Notes without the application of 12.5 per cent. *imposta sostitutiva*, gross recipients indicated above under (i) to (iv) must (a) be the beneficial owners of payments of Interest on the Notes and (b) deposit the Notes in due time together with the coupons relating to such Notes directly or indirectly with an Italian authorised financial intermediary (or permanent establishment in Italy of foreign intermediary). Where the Notes and the relevant coupons are not deposited with an authorised Intermediary (or permanent establishment in Italy of foreign intermediary), the *imposta sostitutiva* is applied and withheld by any Italian bank or any Italian intermediary paying Interest to the Noteholder and gross recipients that are Italian resident corporations or permanent establishments in Italy of foreign corporations to which the Notes are effectively connected are entitled to deduct *imposta sostitutiva* suffered from income taxes due.

Interest accrued on the Notes would be included in the corporate taxable income (and in certain circumstances, depending on the "status" of the Noteholder, also in the net value of production for purposes of regional tax on productive activities – IRAP) of beneficial owners who are Italian resident corporations or permanent establishments in Italy of foreign corporations to which the Notes are effectively connected, subject to tax in Italy in accordance with ordinary tax rules, and such beneficial owners should be generally entitled to a tax credit for any withholding taxes applied outside Italy on Interest on Notes issued by INSPIRE.

Italian resident individuals holding Notes not in connection with entrepreneurial activity who have opted for the Asset Management Option are subject to the 12.5 per cent. annual Asset Management Tax on the increase in value of the managed assets accrued at the end of each tax year (which increase would include Interest accrued on the Notes). The Asset Management Tax is applied on behalf of the taxpayer by the managing authorised intermediary.

Italian collective investment funds and SICAVs are subject to the 12.5 per cent. annual Collective Investment Fund Tax on the increase in value of the managed assets accrued at the end of each tax year (which increase would include Interest accrued on the Notes).

Italian resident pension funds subject to the regime provided by articles 17 of Decree No. 252, are subject to an 11 per cent. annual Pension Fund Tax on the increase in value of the managed assets accrued at the end of each tax year (which increase would include Interest accrued on the Notes).

Where a Noteholder is an Italian resident real estate investment fund (complying with the definition as amended pursuant to Law Decree n. 78 of 31st May, 2010, converted into Law n. 122 of 30th July, 2010), to which the provisions of Law Decree No. 351 of 25th September, 2001, as subsequently amended, apply, Interest accrued on the Notes will be subject neither to *imposta sostitutiva* nor to any other income tax in the hands of the real estate investment fund.

Where Interest on Notes with maturity of eighteen months or more issued by INSPIRE and beneficially owned by Noteholders qualifying as net recipients, as defined above, are not collected through the intervention of an Italian resident intermediary and as such no *imposta* sostitutiva is applied, the Italian resident beneficial owners qualifying as net recipients will be required to declare Interest in their yearly income tax return and subject them to final substitute tax at a rate of 12.5 per cent., unless option for a different regime is allowed and

made. Italian resident net recipients that are individuals not engaged in entrepreneurial activity may elect instead to pay ordinary personal income taxes at the progressive rates applicable to them in respect of Interest on such Notes: if so, the beneficial owners should be generally entitled to a tax credit for withholding taxes applied outside Italy, if any.

### Non-Italian resident Noteholders

Interest payments relating to Notes issued by INSPIRE and received by non-Italian resident beneficial owners are not subject to taxation in Italy.

If Notes issued by INSPIRE and beneficially owned by non-Italian residents are deposited with an Italian bank or other resident intermediary (or permanent establishment in Italy of foreign Intermediary) or are sold through an Italian bank or other resident intermediary (or permanent establishment in Italy of foreign intermediary) or in any case an Italian resident intermediary (or permanent establishment in Italy of foreign intermediary) intervenes in the payment of Interest on such Notes, to ensure payment of Interest without application of Italian taxation a non-Italian resident Noteholder may be required to produce to the Italian bank or other intermediary a declaration (*autocertificazione*) stating that he or she is not resident in Italy for tax purposes.

### **Fungible issues**

Pursuant to Article 11, paragraph 2 of Decree 239, where Intesa Sanpaolo issues a new Tranche forming part of a single series with a previous Tranche, for the purposes of calculating the amount of Interest subject to *imposta sostitutiva* (if any), the issue price of the new Tranche will be deemed to be the same as the issue price of the original Tranche. This rule applies where (a) the new Tranche is issued within 12 months from the issue date of the previous Tranche and (b) the difference between the issue price of the new Tranche and that of the original Tranche does not exceed 1 per cent. of the nominal value of the Notes multiplied by the number of years of the duration of the Notes.

### Early Redemption of Notes with an original maturity of eighteen months or longer

Without prejudice to the above provisions, Notes issued by Intesa Sanpaolo with an original maturity of eighteen months or longer which are redeemed within eighteen months from the date of issue, are subject to an additional tax on such early redemption due by the Issuer at the rate of 20 per cent. in respect of Interest accrued on the Notes up to the date of the early redemption pursuant to Article 26, 1st paragraph, of Presidential Decree No. 600 of 29th September, 1973, as amended ("Decree 600"). In respect of Notes issued by INSPIRE with an original maturity of eighteen months or longer which are redeemed within eighteen months from their date of issue, such additional tax is withheld by the intermediary responsible for the payment of interest on the redemption of the Notes from the payment of the Interest on the Notes and does not apply to payments of Interest made to non-Italian resident Noteholders. According to one interpretation of Italian tax law, the above 20 per cent. additional amount may also be due in the event of any purchase of Notes by Intesa Sanpaolo or INSPIRE as the case may be, with subsequent cancellation thereof prior to eighteen months from the date of issue.

### Notes with a maturity of less than eighteen months

Notes with an original maturity of less than eighteen months issued by Intesa Sanpaolo and/or INSPIRE are subject to a withholding tax or, in the case of Notes issued by INSPIRE, to an *imposta sostitutiva* levied at the rate of 27 per cent. in respect of Interest.

In the case of Notes issued by Intesa Sanpaolo, the 27 per cent. withholding tax is a provisional tax where the holder of the Notes is (i) an Italian individual engaged in an entrepreneurial activity to which the Notes are connected, (ii) an Italian company or similar Italian commercial entity, (iii) a permanent establishment in Italy of a foreign entity to which the Notes are connected, (iv) an Italian commercial partnership, or (v) an Italian commercial private or public institution. In all other cases, including where the holder of the Notes is a non-Italian resident, the withholding tax is a final withholding tax.

In the case of Notes issued by INSPIRE, the 27 per cent. *imposta sostitutiva* is also applied to any payments of interest or premium relating to the Notes made to (i) Italian pension funds, (ii) Italian Funds and (iii) Italian SICAVs.

### **Atypical securities**

Interest payments relating to Notes that are not deemed to fall within the category of bonds (*obbligazioni*) or securities similar to bonds (*titoli similari alle obbligazioni*) may be subject to a withholding tax, levied at the rate of 27 per cent. For this purpose, securities similar to bonds are securities that incorporate an unconditional obligation to pay, at maturity, an amount not lower than their nominal value.

In the case of Notes issued by an Italian-resident issuer, where the Noteholder is (i) an Italian individual engaged in an entrepreneurial activity to which the Notes are connected, (ii) an Italian company or a similar Italian commercial entity, (iii) a permanent establishment in Italy of a foreign entity to which the Notes are connected, (iv) an Italian commercial partnership or (v) an Italian commercial private or public institution, such withholding tax is a provisional withholding tax. In all other cases, the withholding tax is a final withholding tax.

If the Notes are issued by a non-Italian resident Issuer, the 27 per cent. withholding tax mentioned above does not apply to interest payments made to a non-Italian resident Noteholder and to an Italian resident Noteholder which is (i) a company or similar commercial entity (including the Italian permanent establishment of foreign entities), (ii) a commercial partnership or (iii) a commercial private or public institution.

### Payments made by the Guarantor

There is no authority directly regarding the Italian tax regime of payments on Notes made by an Italian resident guarantor. Accordingly, there can be no assurance that the Italian tax authorities will not assert an alternative treatment of such payments than that set forth herein or that the Italian court would not support such an alternative treatment.

With respect to payments made by Intesa Sanpaolo as Guarantor under the Trust Deed in respect of Notes issued by IBI or by INSPIRE, in accordance with one interpretation of Italian fiscal law, any such payments may be subject to Italian withholding tax at the rate of 12.5 per cent. levied as a final tax or a provisional tax ("a titolo d'imposta o a titolo di acconto") depending on the residential "status" of the Noteholder, pursuant to Decree No. 600. In the case of payments to non-Italian residents, the withholding tax should be final and may be applied at the rate of 27 per cent. if, in certain circumstances, payments are made to

non-Italian residents who are resident in a country with a "privileged tax regime" as defined in Article 110 of Decree No. 917, and identified by a Decree of the Treasury Ministry of 23rd January, 2002, both as amended from time to time. Double taxation treaties entered into by Italy may apply allowing for a lower (or in certain cases, nil) rate applicable of the withholding tax in case of payments to non-Italian residents.

In that event, and in accordance with Condition 12 (*Taxation*), the Guarantor shall pay such additional amounts as will result in the receipt by the Noteholders and the Couponholders (if relevant) after such withholding or deduction of such amounts as would have been received by them if no such withholding or deduction had been required.

In accordance with another interpretation, any such payment made by the Guarantor should be treated, in certain circumstances, as a payment by the relevant Issuer and made subject to the tax treatment described above under "Taxation of Notes issued by the Issuers".

### **Capital Gains**

### Notes Issued by Intesa Sanpaolo

Pursuant to Decree No. 461, a 12.5 per cent. capital gains tax (referred to as "*imposta sostitutiva*") is applicable to capital gains realised by:

Italian resident individuals not engaged in entrepreneurial activities to which the Notes issued by Intesa Sanpaolo are connected,

- an Italian resident partnership not carrying out commercial activities,
- an Italian private or public institution not carrying out mainly or exclusively commercial activities,
- on any sale or transfer for consideration of the Notes or redemption thereof.

Under the so called "tax declaration regime", which is the standard regime for taxation of capital gains, the 12.5 per cent. imposta sostitutiva on capital gains will be chargeable, on a cumulative basis, on all capital gains net of any relevant incurred capital losses realised pursuant to all investment transactions carried out during any given fiscal year. The capital gains realised in a year net of any relevant incurred capital losses must be detailed in the relevant annual tax return to be filed with Italian tax authorities and imposta sostitutiva must be paid on such capital gains together with any balance income tax due for the relevant tax year. Capital losses in excess of capital gains may be carried forward against capital gains of the same kind for up to the fourth subsequent fiscal year.

Alternatively to the tax declaration regime, holders of the Notes who are:

- Italian resident individuals not engaged in entrepreneurial activities to which the Notes are connected,
- an Italian resident partnership not carrying out commercial activities,
- an Italian private or public institution not carrying out mainly or exclusively commercial activities,

may elect to pay imposta sostitutiva separately on capital gains realised on each sale or transfer or redemption of the Notes ("risparmio amministrato" regime). Such separate taxation of capital gains is allowed subject to (i) the Notes being deposited with banks, SIMs and any other Italian qualified intermediary (or permanent establishment in Italy of foreign intermediary) and (ii) an express election for the so-called risparmio amministrato regime being made in writing in due time by the relevant holder of the Notes. The intermediary is responsible for accounting for *imposta sostitutiva* in respect of capital gains realised on each sale or transfer or redemption of the Notes, as well as on capital gains realised as at revocation of its mandate, net of any relevant incurred capital losses, and is required to pay the relevant amount to the Italian fiscal authorities on behalf of the holder of the Notes, deducting a corresponding amount from proceeds to be credited to the holder of the Notes. Where a sale or transfer or redemption of the Notes results in a capital loss, the intermediary is entitled to deduct such loss from gains of the same kind subsequently realised on assets held by the holder of the Notes within the same relationship of deposit in the same tax year or in the following tax years up to the fourth. Under the risparmio amministrato regime, the realised capital gain is not required to be included in the annual income tax return of the Noteholder and the Noteholder remains anonymous.

Special rules apply if the Notes are part of (i) a portfolio managed in a regime of Asset Management Option ("risparmio gestito" regime) by an Italian asset management company or an authorised intermediary or (ii) an Italian Organismo di Investimento Collettivo del Risparmio (which includes a Fondo Comune di Investimento or SICAV). In both cases, the capital gains realised upon sale, transfer or redemption of the Notes will not be subject to 12.5 per cent. imposta sostitutiva on capital gains but will respectively contribute to determine the taxable base of the Asset Management Tax and of the Collective Investment Fund Tax.

In particular, under the Asset Management Option, any appreciation of the Notes, even if not realised, will contribute to determine the annual accrued appreciation of the managed portfolio, subject to the Asset Management Tax. Any depreciation of the managed portfolio accrued at yearend may be carried forward against appreciation accrued in each of the following years up to the fourth. Also under the Asset Management Option the realised capital gain is not required to be included in the annual income tax return of the Noteholder and the Noteholder remains anonymous.

In the case of Notes held by investment funds and SICAVs, capital gains on Notes contribute to determinate the increase in value of the managed assets of the funds or SICAVs accrued at the end of each tax year, subject to the Collective Investment Fund Tax at the relevant applicable rate.

The 12.5 per cent. *imposta sostitutiva* on capital gains may in certain circumstances be payable on any capital gains realised upon sale, transfer or redemption of the Notes by non-Italian resident individuals and corporations without a permanent establishment in Italy to which the Notes are effectively connected, if the Notes are held in Italy.

However, pursuant to Article 23 of Decree No. 917, any capital gains realised by non-Italian residents without a permanent establishment in Italy to which the Notes are effectively connected through the sale for consideration or redemption of the Notes are exempt from taxation in Italy to the extent that the Notes are listed on a regulated market in Italy or abroad, and in certain cases subject to timely filing of required documentation (in the form of a declaration (*autocertificazione*) of non-residence in Italy) with Italian qualified intermediaries

(or permanent establishments in Italy of foreign intermediaries) with which the Notes are deposited, even if the Notes are held in Italy and regardless of the provisions set forth by any applicable double tax treaty.

Where the Notes are not listed on a regulated market in Italy or abroad:

- (a) pursuant to the provisions of Decree No. 461 non-Italian resident beneficial owners of the Notes with no permanent establishment in Italy to which the Notes are effectively connected are exempt from the imposta sostitutiva in the Republic of Italy on any capital gains realised upon sale for consideration or redemption of the Notes if they are resident, for tax purposes: (a) in a White-list State listed in Italian Ministerial Decree dated 4th September, 1996, as amended from time to time or (b) as from the tax year in which the decree pursuant to article 168-bis of Decree No 917 is effective, in a State or territory that is included (or deemed to be included, pursuant to Article 1, paragraph 90 of Law No. 244) in the list of States allowing an adequate exchange of information with the Italian tax authorities listed in the decree referred to in Article 168-bis, paragraph 1 of Decree No. 917. Under these circumstances, if non-Italian residents without a permanent establishment in Italy to which the Notes are effectively connected elect for the Asset Management Option or are subject to the risparmio amministrato regime, exemption from Italian capital gains tax will apply upon condition that they file in time with the authorised financial intermediary an appropriate declaration (autocertificazione) stating that they meet the requirement indicated above. The same exemption applies where the beneficial owners of the Notes are (i) international entities or organisations established in accordance with international agreements ratified by Italy; (ii) certain foreign institutional investors established in countries which allow for an adequate exchange of information with Italy; or (iii) Central Banks or entities which manage, inter alia, the official reserves of a foreign State; and
- (b) in any event, non-Italian resident individuals or entities without a permanent establishment in Italy to which the Notes are effectively connected that may benefit from a double taxation treaty with Italy, providing that capital gains realised upon sale or redemption of Notes are to be taxed only in the country of tax residence of the recipient, will not be subject to *imposta sostitutiva* in Italy on any capital gains realised upon sale for consideration or redemption of Notes.

Under these circumstances, if non-Italian residents without a permanent establishment in Italy to which the Notes are effectively connected elect for the Asset Management Option or are subject to the *risparmio amministrato* regime, exemption from Italian capital gains tax will apply upon condition that they promptly file with the Italian authorised financial intermediary a self declaration attesting that all the requirements for the application of the relevant double taxation treaty are met.

Any capital gains realised by Italian resident corporations or similar commercial entities or permanent establishments in Italy of non-Italian resident corporations to which the Notes are connected, will be included in their business income (and, in certain cases, may also be included in the taxable net value of production for IRAP purposes), subject to tax in Italy according to the relevant ordinary tax rules.

### Notes issued by INSPIRE

Pursuant to Decree No. 461, a 12.5 per cent. capital gains tax (referred to as *imposta* sostitutiva) is applicable to capital gains realised by:

- Italian resident individuals not engaged in entrepreneurial activities to which the Notes issued by the relevant Issuer are connected,
- an Italian resident partnership not carrying out commercial activities,
- an Italian private or public institution not carrying out mainly or exclusively commercial activities,

on any sale or transfer for consideration of the Notes or redemption thereof.

Under the so called "tax declaration regime", which is the standard regime for taxation of capital gains the 12.5 per cent. imposta sostitutiva on capital gains will be chargeable, on a cumulative basis, on all capital gains net of any relevant incurred capital losses pursuant to all investment transactions carried out during any given fiscal year. The capital gains realised in a year net of any relevant incurred capital losses must be detailed in the relevant annual tax return to be filed with Italian tax authorities and imposta sostitutiva must be paid on such capital gains together with any balance income tax due for the relevant tax year. Capital losses in excess of capital gains may be carried forward against capital gains of the same kind for up to the fourth subsequent fiscal year.

Alternatively to the tax declaration regime, holders of the Notes who are:

- Italian resident individuals not engaged in entrepreneurial activities to which the Notes are connected,
- an Italian resident partnership not carrying out commercial activities,
- an Italian private or public institution not carrying out mainly or exclusively commercial activities,

may elect to pay imposta sostitutiva separately on capital gains realised on each sale or transfer or redemption of the Notes ("risparmio amministrato" regime). Such separate taxation of capital gains is allowed subject to (i) the Notes being deposited with banks, SIMs and any other Italian qualified intermediary (or permanent establishment in Italy of foreign intermediary) and (ii) an express election for the so-called risparmio amministrato regime being made in writing in due time by the relevant holder of the Notes. The intermediary is responsible for accounting for *imposta sostitutiva* in respect of capital gains realised on each sale or transfer or redemption of the Notes, as well as on capital gains realised as at revocation of its mandate, net of any relevant incurred capital losses, and is required to pay the relevant amount to the Italian fiscal authorities on behalf of the holder of the Notes, deducting a corresponding amount from proceeds to be credited to the holder of the Notes. Where a sale or transfer or redemption of the Notes results in a capital loss, the intermediary is entitled to deduct such loss from gains of the same kind subsequently realised on assets held by the holder of the Notes within the same relationship of deposit in the same tax year or in the following tax years up to the fourth. Under the risparmio amministrato regime, the realised capital gain is not required to be included in the annual income tax return of the Noteholder and the Noteholder remains anonymous.

Special rules apply if the Notes are part of (i) a portfolio managed in a regime of Asset Management Option ("risparmio gestito" regime) by an Italian asset management company or an authorised intermediary or (ii) an Italian Organismo di Investimento Collettivo del Risparmio (which includes a Fondo Comune di Investimento or SICAV). In both cases, the capital gains realised upon sale, transfer or redemption of the Notes will not be subject to 12.5 per cent. imposta sostitutiva on capital gains but will respectively contribute to determine the taxable base of the Asset Management Tax and of the Collective Investment Fund Tax.

In particular, under the Asset Management Option, any appreciation of the Notes, even if not realised, will contribute to determine the annual accrued appreciation of the managed portfolio, subject to the Asset Management Tax. Any depreciation of the managed portfolio accrued at yearend may be carried forward against appreciation accrued in each of the following years up to the fourth. Also under the Asset Management Option the realised capital gain is not required to be included in the annual income tax return of the Noteholder and the Noteholder remains anonymous.

In the case of Notes held by investment funds and SICAVs, capital gains on Notes contribute to determinate the increase in value of the managed assets of the funds or SICAVs accrued at the end of each tax year, subject to the Collective Investment Fund Tax at the relevant applicable rate.

The 12.5 per cent. *imposta sostitutiva* on capital gains may in certain circumstances be payable on any capital gains realised upon sale, transfer or redemption of the Notes by non-Italian resident individuals and corporations without a permanent establishment in Italy to which the Notes are effectively connected, if the Notes are held in Italy. However, the same exemptions illustrated under the section "Capital gains – Notes issued by Intesa Sanpaolo" apply to the benefit of non-Italian residents if capital gains on the Notes might become taxable due to the holding of the Notes in Italy.

Any capital gains realised by Italian resident corporations or similar commercial entities or permanent establishments in Italy of non-Italian resident corporations to which the Notes are connected, will be included in their business income (and, in certain cases, may also be included in the taxable net value of production for IRAP purposes), subject to tax in Italy according to the relevant ordinary tax rules.

### Inheritance and gift tax

Pursuant to Law Decree No. 262 of 3rd October, 2006, converted with amendments by Law No. 286 of 24th November, 2006 effective from 29th November, 2006, and Law No. 296 of 27th December, 2006, the transfers of any valuable assets (including the Notes) as a result of death or donation (or other transfers for no consideration) and the creation of liens on such assets for a specific purpose are taxed as follows:

- (a) 4 per cent. if the transfer is made to spouses and direct descendants or ancestors; in this case, the transfer is subject to tax on the value exceeding €1,000,000 (per beneficiary);
- (b) 6 per cent. if the transfer if made to brothers and sisters; in this case, the transfer is subject to the tax on the value exceeding €100,000 (per beneficiary);

- (c) 6 per cent. if the transfer is made to relatives up to the fourth degree, to persons related by direct affinity as well as to persons related by collateral affinity up to the third degree; and
- (d) 8 per cent. in all other cases.

If the transfer is made in favour of persons with severe disabilities, the tax applies on the value exceeding epsilon1,500,000.

Moreover, an anti-avoidance rule is provided by Law No. 383 of 18th October, 2001 for any gift of assets (such as the Notes) which, if sold for consideration, would give rise to capital gains subject to the *imposta sostitutiva* provided for by Decree No. 461. In particular, if the donee sells the Notes for consideration within five years from the receipt thereof as a gift, the donee is required to pay the relevant *imposta sostitutiva* on capital gains as if the gift has never taken place.

### Transfer tax

Contracts relating to the transfer of securities are subject to the following registration tax: (i) public deeds and notarised deeds are subject to fixed registration tax at a rate of €168; (ii) private deeds are subject to registration tax only in the case of use of voluntary registration.

### **Tax Monitoring Obligations**

Italian resident individuals will be required to report in their yearly income tax return, according to Law Decree No. 167 of 28th June, 1990 converted into law by Law Decree No. 227 of 4th August, 1990, for tax monitoring purposes:

- (a) the amount of Notes (issued by INSPIRE) held at the end of each tax year, if exceeding in the aggregate €10,000.00; and
- (b) the amount of any transfers from abroad, towards abroad and occurring abroad, related to the Notes (issued by INSPIRE), occurring during each tax year, if these transfers exceed in the aggregate €10,000.00. This also applies in the case that at the end of the tax year, Notes are no longer held by Italian individuals.

Italian individuals will however not be required to comply with the above reporting requirements with respect to Notes deposited for management with qualified Italian financial intermediaries and with respect to contracts entered into through their intervention, upon condition that the items of income derived from the Notes are received through the intervention of the same intermediaries.

#### IRELAND TAXATION

The following summary of the anticipated tax treatment in Ireland in relation to the payments on the Notes is based on the taxation law and practice in force at the date of this document. It does not purport to be, and is not, a complete description of all of the tax considerations that may be relevant to a decision to subscribe for, buy, hold, sell, redeem or dispose of the Notes. The summary relates only to the position of persons who are the absolute beneficial owners of the Notes and the interest on them. Prospective investors should consult their own professional advisers on the implications of subscribing for, buying, holding, selling, redeeming or disposing of Notes and the receipt of interest and distributions (whether or not on a winding-up) with respect to such Notes under the laws of the jurisdictions in which they may be liable to taxation. Prospective investors should be aware that the anticipated tax treatment in Ireland summarised below may change.

# Irish Withholding Tax on the Notes

In general, withholding tax at the rate of 20 per cent. must be deducted from Irish source yearly interest payments made by an Irish company. However no withholding for or on account of Irish income tax is required to be made on interest arising on the Notes in a number of circumstances.

#### Notes issued by Intesa Sanpaolo

Payments of interest in respect of Notes issued by Intesa Sanpaolo will be made without deduction of withholding tax in circumstances where Intesa Sanpaolo, does not, in issuing the Notes or making the relevant payments:

- (a) operate out of Ireland; or
- (b) make the payments through a paying agent located in Ireland.

# Notes issued by INSPIRE having a maturity less than one year

Payments of interest in respect of Notes issued may be made without deduction or withholding of tax where the maturity of the Notes is less than one year.

# Notes issued by INSPIRE having a maturity over one year

Section 246(3)(b) of the Taxes Consolidation Act 1997, as amended (the "Taxes Act")

The obligation to withhold tax does not apply to interest payments made by a bank such as INSPIRE in the ordinary course of a bona fide banking business in Ireland.

# Quoted Eurobond exemption

Section 64 ("**Section 64**") of the Taxes Act provides for the payment of interest on a "quoted Eurobond" without a deduction of tax in certain circumstances. A quoted Eurobond is defined in Section 64 as a security which:

(a) is issued by a company;

- (b) is quoted on a recognised stock exchange (this term is not defined but is understood to mean an exchange which is recognised in the country in which it is established); and
- (c) carries a right to interest.

There is no obligation to withhold tax on quoted Eurobonds where:

- (a) the person by or through whom the payment is made is not in Ireland, or
- (b) the payment is made by or through a person in Ireland, and
  - (i) the quoted Eurobond is held in a recognised clearing system within the meaning of section 246A of the Taxes Act (a "**Recognised Clearing System**") (Euroclear, Clearstream, Luxembourg and Monte Titoli S.p.A. have been designated as Recognised Clearing Systems); or
  - (ii) the person who is the beneficial owner of the quoted Eurobond and who is beneficially entitled to the interest is not resident in Ireland and has made an appropriate written declaration in the prescribed format to this effect.

The Revenue Commissioners of Ireland (the "**Revenue Commissioners**") have confirmed that definitive bearer Notes issued in exchange for interests in global Notes held within a Recognised Clearing System will continue to be regarded as held within a Recognised Clearing System for the purposes of (b)(i).

Section 246(3)(h) of the Taxes Act

The obligation to withhold tax does not apply in respect of, *inter alia*, interest payments made by a company such as INSPIRE in the ordinary course of a trade or business carried on by it to a company resident in a relevant territory under the laws of that relevant territory provided that either:

- (a) that relevant territory imposes a tax that generally applies to interest receivable in that relevant territory by companies from sources outside that relevant territory; or
- (b) the company is exempted from the charge to Irish income tax under a double tax treaty in effect with Ireland or would be so exempted if a double tax treaty signed by Ireland was in effect.

The interest must not relate to an Irish branch or agency of the recipient. A relevant territory for this purpose is a Member State of the European Union, other than Ireland, or not being such a Member State, a territory which has signed a double tax treaty with Ireland. The jurisdictions with which Ireland has signed a double tax treaty are as follows: Albania, Australia, Austria, Bahrain, Belarus, Belgium, Bosnia and Herzegovina, Bulgaria, Canada, Chile, China, Croatia, Cyprus, the Czech Republic, Denmark, Estonia, Finland, France, Georgia, Germany, Greece, Hong Kong, Hungary, Iceland, India, Israel, Italy, Japan, Republic of Korea, Kuwait, Latvia, Lithuania, Luxembourg, Macedonia, Malaysia, Malta, Mexico, Moldova, Montenegro, Morocco, the Netherlands, New Zealand, Norway, Pakistan, Poland, Portugal, Romania, Russia, Serbia, Singapore, the Slovak Republic, Slovenia, South Africa, Spain, Sweden, Switzerland, Turkey, the United Arab Emirates, the United Kingdom, the United States of America, Vietnam and Zambia.

Negotiations for new treaties are taking place with Argentina, Armenia, Azerbaijan, Egypt, Panama, Saudi Arabia, Thailand, Tunisia and Ukraine.

# Applicable Double Tax Treaty

A requirement to operate Irish withholding tax on interest may be obviated or reduced pursuant to the terms of an applicable double tax treaty (see above).

#### Discounts

The Revenue Commissioners have confirmed that discounts arising on Notes will not be subject to Irish withholding tax.

# Dividend Withholding Tax

In the case of the Notes, where the consideration given by INSPIRE, as the case may be, for the use of the principal secured is dependent on the results of the relevant Issuer's business, interest payments made will be deemed to be a distribution as prescribed by Section 130 of the Taxes Act, as amended. Accordingly, dividend withholding tax may apply.

# Section 172D of the Taxes Act

This section provides that the Irish law provisions whereby an Irish resident company must withhold tax (currently 20 per cent.) when it makes a relevant distribution shall not apply in certain circumstances. Provided the requisite declarations in the prescribed format, are in place, the following are included in the categories of shareholders exempted from the scope of dividend withholding tax:

- (a) a person who is neither resident nor ordinarily resident in Ireland and is a resident of a country which Ireland has signed a double tax treaty with (a "tax treaty country") or is a resident of an EU Member State (other than Ireland);
- (b) companies which are ultimately controlled by persons who are resident in another EU Member State or tax treaty country;
- (c) companies not resident in Ireland which are themselves resident in an EU Member State or tax treaty country and are not under the control, whether directly or indirectly, of Irish residents; and
- (d) companies, the principal class of whose shares or the shares of its 75 per cent. parent, are substantially and regularly traded on a stock exchange, in a tax treaty country or an EU Member State or on such other stock exchange as may be approved of by the Minister for Finance.

# **Deposit Interest Retention Tax (DIRT)**

No DIRT will be deductible in respect of Notes which are issued by Intesa Sanpaolo *provided* that:

(a) Intesa Sanpaolo is not resident in Ireland for corporation tax purposes; and

(b) the relevant Notes are recorded in the books of Intesa Sanpaolo other than as a liability of a branch of Intesa Sanpaolo situate in Ireland.

A relevant deposit taker (as defined by Section 256 of the Taxes Act) such as INSPIRE is obliged to withhold tax (currently at a rate of 25 per cent. or, where the interest is not paid annually or more frequently and cannot be determined until the date of payment of such interest, at a rate of 28 per cent.) from certain interest payments or other returns. However there are certain exceptions to this as set out below.

Insofar as the Notes constitute a debt on a security issued by INSPIRE and are listed on a stock exchange, DIRT shall not apply.

The Revenue Commissioners agree that DIRT which would otherwise be applicable will not apply to interest or other returns paid in respect of unquoted euro commercial paper (such as the Notes issued by INSPIRE) that do not mature within two years issued to persons not resident in Ireland and not offered in Ireland, subject to certain specified conditions which are set out in the selling restrictions or below. These conditions require that:

- (a) as far as primary sales of any Notes issued by INSPIRE are concerned, the dealers as a matter of contract undertake to the relevant Issuer that their action in any jurisdiction will comply with the then applicable laws and regulations and that the dealers will also undertake as a matter of contract to the relevant Issuer that they will not knowingly make primary sales (or knowingly offer to do so, or distribute any material in that connection in Ireland) to any Irish residents or persons;
- (b) the Notes are cleared through a Recognised Clearing System (save that such Notes represented by definitive bearer Notes may be taken out of the Recognised Clearing System and cleared outside that system, it being acknowledged that definitive bearer Notes may be issued in exchange for interests in a Global Note held in Euroclear or Clearstream, Luxembourg (in accordance with the terms of the Global Note) and, in the case of Sterling, denomination Global Notes, on demand by the holder for as long as this is a requirement);
- (c) the minimum denomination in which the Notes issue is made will be €500,000 or its equivalent.

In respect of any Note that is not listed on any stock exchange and matures within two years, pursuant to section 246A of the Taxes Act, DIRT will not apply where the Note is of the requisite denomination outlined in this Document and is held in a Recognised Clearing System. If the Note is not held in a Recognised Clearing System but is of the requisite minimum denomination outlined in this Document then *provided that*:

- (a) either:
  - (i) the person by whom the payment is made; or
  - (ii) the person through whom the payment is made,

is resident in Ireland or the payment is made by or through an Irish branch or agency through which a company that is not resident in Ireland carries on a trade or business; and (b)

- (i) the person who is beneficially entitled to the interest is a resident of Ireland who has provided their tax reference number to the payer; or
- (ii) the person who is the beneficial owner of the Note and who is beneficially entitled to the interest is not resident in Ireland and has made a declaration in the prescribed form,

then DIRT will not apply to the interest or returns thereon.

In addition, DIRT will not apply to interest or other returns on Notes in certain situations including where the person that is beneficially entitled to the interest or returns thereon is not resident in Ireland and an appropriate declaration as referred to in section 256 of the Taxes Act is made.

#### **Encashment tax**

Interest on any Note issued:

- (a) by Intesa Sanpaolo paid by a paying agent in Ireland; or
- (b) by Intesa Sanpaolo paid to an agent in Ireland on behalf of a holder of the relevant Note; or
- (c) by INSPIRE that is a quoted Eurobond held in a Recognised Clearing System (see above) where that payment of interest was not paid by or entrusted to any person in Ireland but was paid to an agent in Ireland on behalf of a holder of the relevant Note,

will be subject to a withholding for Irish income tax at the standard rate (currently 20 per cent.) unless it is proved, on a claim made in the required manner to the Irish Revenue Commissioners, that the beneficial owner of the relevant Note and entitled to interest is not resident in Ireland and such interest is not deemed, under the provisions of Irish tax legislation, to be income of another person resident in Ireland.

# Liability of Noteholders to Irish tax

In general, persons who are resident and domiciled in Ireland are liable to Irish taxation on their world-wide income whereas persons who are not resident or ordinarily resident in Ireland are only liable to Irish taxation on their Irish source income. All persons are under a statutory obligation to account for Irish tax on a self-assessment basis and there is no requirement for the Revenue Commissioners to issue or raise an assessment.

Interest earned or discount realised on Notes issued by INSPIRE would be regarded as Irish source income. Accordingly, pursuant to general Irish tax rules, such income or discount, as the case may be, would be technically liable to Irish income tax (and levies if received by an individual). Credit is available for any Irish tax withheld from income on account of the related income tax liability. Non-Irish tax resident companies, where the income is not attributable to a branch or agency of the company in Ireland, are subject to income tax at the standard rate (currently 20 per cent.). Therefore any withholding tax suffered should be equal to and in satisfaction of the full liability. However, individuals are liable to tax at a higher

rate of tax (currently 41 per cent.) plus levies on taxable income exceeding a certain threshold, the level of which depends on their individual circumstances.

# Section 198 of the Taxes Act

With regard to interest earned on the Notes, Section 198 of the Taxes Act provides an exemption from Irish income tax in each of the following circumstances:

# (a) where:

- (i) the interest is paid by a company in the ordinary course of its trade or business; and
- (ii) the recipient of the interest is a company resident in an EU Member State (other than Ireland) or in a country which has signed a double tax treaty with Ireland provided that either:
  - (A) that relevant territory imposes a tax that generally applies to interest receivable in that relevant territory by companies from sources outside that relevant territory: or
  - (B) the company is exempted from the charge to Irish income tax under a double tax treaty in effect with Ireland or would be so exempted if a double tax treaty signed by Ireland was in effect; and

#### (b) where:

- (i) the provisions of Section 64 of the Taxes Act (quoted Eurobond exemption as described above) apply; and
- (ii) the recipient is a person who is resident in a member state of the European Union (other than Ireland) or in a country which has signed a double tax treaty with Ireland; and

#### (c) where:

- (i) the provisions of section 246A of the Taxes Act apply; and
- (ii) the recipient is a person who is resident in a member state of the European Union (other than Ireland) or in a country which has signed a double tax treaty with Ireland.

In addition, with regard to discount arising on the Notes, section 198 of the Taxes Act provides an exemption from Irish income tax where the Notes are issued by a company in the ordinary course of its trade and the recipient of the discount is a person resident in an EU Member State (other than Ireland) or in a country which has signed a double tax treaty with Ireland.

For the purposes of (a), (b) and (c) above, residence is determined under the terms of the relevant double taxation agreement, if such exists, or in any other case, the law of the country in which the recipient claims to be resident. An exemption under Section 198 of the Taxes Act does not apply where the interest is paid to a foreign company carrying on business in

Ireland through a branch or agency or a permanent establishment to which interest paid by INSPIRE is attributable.

# Applicable Double Tax Treaty

The majority of Ireland's double tax treaties (see above) exempt interest from Irish tax when received by a resident of the other jurisdiction. Thus, a Noteholder may be entitled to exemption from Irish income tax on interest, and in some cases, discounts, under the terms of a double tax treaty between Ireland and the jurisdiction in which the Noteholder is resident.

# Section 153 of the Taxes Act

As mentioned above, in the case of the Notes, where the consideration given by INSPIRE, as the case may be, for the use of the principal secured is dependent on the results of its business, interest payments made will be deemed to be a distribution as prescribed by Section 130 of the Taxes Act. However, Section 153 of the Taxes Act ("Section 153") provides exemption from income tax on distributions for certain non-residents. The exempted non-residents are,

- (a) a person who is neither resident nor ordinarily resident in Ireland and is a resident of a tax treaty country or is a resident of an EU Member State (other than Ireland);.
- (b) a company which is not resident in Ireland and which is ultimately controlled by persons resident in another EU Member State or in a tax treaty country.
- (c) a company which is not resident in Ireland and is, by virtue of the law of a tax treaty country or an EU Member State, resident for the purposes of tax in that tax treaty country or EU Member State, but is not under the control, whether directly or indirectly, of Irish residents,
- (d) companies, the principal class of whose shares or the shares of its 75 per cent. parent, are substantially and regularly traded on a stock exchange, in a tax treaty country or an EU Member State or on such other stock exchange as may be approved of by the Minister for Finance.
- (e) a parent company in another EU Member State in respect of distributions made to it by its Irish resident subsidiary company where withholding tax on such distributions is prohibited under the EU Parent-Subsidiaries Directive.

Section 153 also provides that, if dividend withholding tax (see above) has been applied, and the recipient is an individual then no further Irish tax liability should exist.

# Other Circumstances

If, however, the payments are not exempt and there is no double tax treaty between Ireland and the jurisdiction in which the Noteholder is resident, there is no mechanism by which the Revenue Commissioners can collect residual income tax. Therefore, there is a long standing practice whereby no action will be taken to pursue any liability to such residual Irish income tax in respect of persons who are not resident in Ireland except where such persons:

(a) are chargeable in the name of a person (including a trustee) or in the name of an agent or branch in Ireland having the management or control of the interest; or

- (b) seek to claim relief and/or repayment of tax deducted at source in respect of taxed income from Irish sources; or
- (c) are chargeable to Irish corporation tax on the income of an Irish branch or agency or to income tax on the profits of a trade carried on in Ireland to which the interest is attributable.

There can be no assurance that the Revenue Commissioners will apply this practice in the case of the holders of Notes, and, as mentioned above, there is a statutory obligation to account for Irish tax on a self-assessment basis and there is no requirement for the Irish Revenue Commissioners to issue or raise an assessment.

# **Capital Gains Tax**

Provided the Notes are listed on a Stock Exchange, or the Notes do not derive their value, or the greater part of their value from certain Irish land or mineral rights, then a Noteholder will not be subject to Irish tax on capital gains *provided that* such Noteholder is neither resident nor ordinarily resident in Ireland and such Noteholder does not have an enterprise, or an interest in an enterprise, which carries on business in Ireland through a branch or agency, or a permanent establishment, to which or to whom the Notes are attributable.

# **Capital Acquisitions Tax**

If the Notes are comprised in a gift or inheritance taken from an Irish resident or ordinarily resident disponer or if the disponer's successor is resident or ordinarily resident in Ireland, or if any of the Notes are regarded as property situated in Ireland (that is, in the case of Bearer Notes, if the Notes are physically located in Ireland or, in the case of Registered Notes, if the register for the Notes is maintained in Ireland), the disponer's successor may be liable to Irish Capital Acquisitions Tax. Accordingly, if such Notes are comprised in a gift or inheritance, the disponer's successor may be liable to Irish capital gains tax, even though the disponer may not be domiciled in Ireland. For the purposes of capital acquisition tax it is important to note that a non-domiciled person shall not be treated as resident or ordinarily resident in Ireland except where that person has been resident in Ireland for five consecutive years of assessment immediately preceding the year of assessment in which the date of the gift or inheritance falls.

# **Stamp Duty**

No Irish stamp duty is payable on the issue of the Notes.

# Transfer of Notes issued by Intesa Sanpaolo

In the case of Notes issued by Intesa Sanpaolo, no Irish stamp duty is chargeable *provided* that the instrument of transfer (if any):

- (a) is not executed in Ireland; and
- (b) does not relate (wherever executed) to any property situated in Ireland or to any matter or thing to be done in Ireland.

# Transfer of Notes issued by INSPIRE

Irish stamp duty is not chargeable on the transfer by delivery of Notes issued by INSPIRE. In the event of written transfer of such Notes no stamp duty is chargeable *provided that* the Notes:

- (a) do not carry a right of conversion into stocks or marketable securities (other than loan capital) of a company having a register in Ireland or into loan capital having such a right;
- (b) do not carry rights of the same kind as shares in the capital of a company, including rights such as voting rights, a share in the profits or a share in the surplus upon liquidation;
- (c) are issued for a price which is not less than 90 per cent. of their nominal value (thus certain Notes issued at a discount may not qualify for this exemption); and
- (d) do not carry a right to a sum in respect of repayment or interest which is related to certain movements in an index or indices (based wholly or partly and directly or indirectly on stocks or marketable securities) specified in any instrument or other document relating to the Notes.

Where the above exemptions or another exemption does not apply, the instrument of transfer is liable to stamp duty at the rate of one per cent. of the consideration paid in respect of the transfer (or if greater, the market value thereof) which must be paid in euro by the transferee (assuming an arm's length transfer) within 30 days of the date on which the transfer instrument is executed, after which interest and penalties will apply.

#### **LUXEMBOURG TAXATION**

The following is a general description of certain Luxembourg withholding tax considerations relating to the Notes. It does not purport to be a complete analysis of all tax considerations relating to the Notes, whether in Luxembourg or elsewhere. Prospective purchasers of the Notes should consult their own tax advisers as to which countries' tax laws could be relevant to acquiring, holding and disposing of the Notes and receiving payments of interest, principal and/or other amounts under the Notes and the consequences of such actions under the tax laws of Luxembourg. This summary is based upon the law as in effect as at the date of this Prospectus. The information contained within this section is limited to withholding tax issues and prospective investors should not apply any information set out below to other areas, including (but not limited to) the legality of transactions involving the Notes.

# Withholding Tax

All payments of interest and principal by the Issuer in the context of the holding, disposal, redemption or repurchase of the Notes can be made free and clear of any withholding or deduction for or on account of any taxes of whatsoever nature imposed, levied, withheld, or assessed by Luxembourg or any political subdivision or taxing authority thereof or therein, in accordance with the applicable Luxembourg law, subject however to:

(a) the application of the Luxembourg laws of 21 June 2005 implementing the European Union Savings Directive (Council Directive 2003/48/EC) and agreements concluded with certain dependant or associated territories providing for the possible application of a withholding tax (20 per cent. from 1st July, 2008 to 30th June, 2011 and 35 per

cent. from 1st July, 2011) on interest paid to certain non Luxembourg resident investors (individuals and certain types of entities called "residual entities") in the event of the Issuer appointing a paying agent in Luxembourg within the meaning of the above-mentioned directive (see, paragraph "EU Savings Tax Directive" below). For a transitional period, however, Luxembourg introduced an optional information reporting system whereby if a beneficial owner, within the meaning of the EU Savings Tax Directive, does not comply with one of the procedures for information reporting, the relevant Member State will levy a withholding tax on payments to such beneficial owner;

(b) the application as regards Luxembourg resident individuals of the Luxembourg law of 23 December 2005 which has introduced a 10 per cent. withholding tax on savings income paid by a Luxembourg paying agent (within the meaning of the EU Savings Tax Directive) (i.e. with certain exemptions, savings income within the meaning of the Luxembourg law of 21 June 2005 implementing the European Union Savings Directive).

Furthermore, pursuant to the law of 23 December 2005 as amended by the law of 17 July 2008, Luxembourg resident individuals can opt to self declare and pay a 10 per cent. tax on interest payments made by paying agents located in a Member State of the European Union other than Luxembourg, a Member State of the European Economic Area or in a State or territory which has concluded an agreement directly relating to the EU Savings Directive on the taxation of savings income.

The withholding tax of 10 per cent. as described above or the 10 per cent. tax are final when Luxembourg resident individuals are acting in the context of the management of their private wealth.

Responsibility for the withholding of tax in application of the above-mentioned Luxembourg laws of 21 June 2005 and 23 December 2005 is assumed by the Luxembourg paying agent within the meaning of these laws and not by the Issuer.

#### EU SAVINGS TAX DIRECTIVE

Under EC Council Directive 2003/48/EC on the taxation of savings income (the "EU Savings Tax Directive"), each Member State is required to provide to the tax authorities of another Member State details of payments of interest or other similar income paid by a paying agent (within the meaning of the EU Savings Tax Directive) within its jurisdiction to, or collected by such a paying agent (within the meaning of the EU Savings Tax Directive) for, an individual resident or certain limited types of entity established in that other Member State; however, for a transitional period, Austria and Luxembourg may instead apply a withholding system in relation to such payments, deducting tax at rates rising over time to 35 per cent., unless in the case of Luxembourg the beneficial owner of the interest payments opts for one of the two optional information exchange procedures available. The transitional period is to terminate at the end of the first full fiscal year following agreement by certain non-EU countries to the exchange of information relating to such payments.

A number of non-EU countries (including Switzerland) and certain dependent or associated territories of certain Member States (including Switzerland), have adopted similar measures (either provision of information or transitional withholding) in relation to payments made by a paying agent (within the meaning of the EU Savings Tax Directive) within its jurisdiction

to, or collected by such a paying agent (within the meaning of the EU Savings Tax Directive) for, an individual resident or certain limited types of entity established in a Member State. In addition, the Member States have entered into provision of information or transitional withholding arrangements with certain of those dependent or associated territories in relation to payments made by a person in a Member State to, or collected by such a person for, an individual resident or certain limited types of entity established in one of those territories.

On 13th November, 2008 the European Commission published a more detailed proposal for amendments to the Directive, which included a number of suggested changes. The European Parliament approved an amended version of this proposal on 24th April, 2009. If any of those proposed changes are made in relation to the Directive, they may amend or broaden the scope of the requirements described above. Investors who are in any doubt as to their position should consult their professional advisers.

# **Implementation in Italy**

Italy has implemented the EU Savings Tax Directive through Legislative Decree No. 84 of 18th April, 2005 ("Decree 84"). Under Decree 84, subject to a number of important conditions being met, where interest is paid starting from 1st July, 2005 (including interest accrued on the Notes at the time of their disposal) to individuals which qualify as beneficial owners of the interest payment and are resident for tax purposes in another Member State of the European Union or in a dependent or associated territory under the relevant international agreement (currently Jersey, Guernsey, the Isle of Man, the Netherlands Antilles, the British Virgin Islands, Turks and Caicos Islands, the Cayman Islands, Montserrat, Anguilla and Aruba), Italian paying agents (including any banks, SIMs, fiduciary companies and SGRs resident for tax purposes in Italy) are required to report to the Italian tax authorities details of the relevant payments and personal information on the individual beneficial owner. Such information is transmitted by the Italian tax authorities to the competent foreign tax authorities of the state of residence of the beneficial owner.

In certain circumstances, the same reporting requirements must be complied with also in respect of interest paid to an entity established in another EU Member State, other than legal persons (with the exception of certain Finnish and Swedish entities), whose profits are taxed under general arrangements for business taxation and, in certain circumstances, undertakings for collective investments in transferable securities or "UCITS" recognised in accordance with Directive 85/311/EEC.

Either payments of interest on the Notes or the realisation of the accrued interest though the sale of the Notes would constitute "payments of interest" under Article 6 of the Directive and, as far as Italy is concerned, Article 2 of Decree 84. Accordingly, such payments of interest arising out of the Notes would fall within the scope of the Directive being the Notes issued after 1st March, 2001.

#### **Implementation in Ireland**

The Directive has been enacted into Irish legislation. Since 1st January, 2004, where any person in the course of a business or profession carried on in Ireland makes an interest payment to, or secures an interest payment for the immediate benefit of, the beneficial owner of that interest, where that beneficial owner is an individual, that person must, in accordance with the methods prescribed in the legislation, establish the identity and residence of that beneficial owner. Where such a person makes such a payment to a "residual entity" then that

interest payment is a "deemed interest payment" of the "residual entity" for the purpose of this legislation. A "residual entity", in relation to "deemed interest payments", must, in accordance with the methods prescribed in the legislation, establish the identity and residence of the beneficial owners of the interest payments received that are comprised in the "deemed interest payments".

"Residual entity" means a person or undertaking established in Ireland or in another Member State or in an "associated territory" to which an interest payment is made for the benefit of a beneficial owner that is an individual, unless that person or undertaking is within the charge to corporation tax or a tax corresponding to corporation tax, or it has, in the prescribed format for the purposes of this legislation, elected to be treated in the same manner as an undertaking for collective investment in transferable securities within the meaning of the UCITS Directive 85/611/EEC, or it is such an entity or it is an equivalent entity established in an "associated territory", or it is a legal person (not being an individual) other than certain Finnish or Swedish legal persons that are excluded from the exemption from this definition in the Directive.

Procedures relating to the reporting of details of payments of interest (or similar income) made by any person in the course of a business or profession carried on in Ireland, to beneficial owners that are individuals or to residual entities resident in another Member State or an "associated territory" and procedures relating to the reporting of details of deemed interest payments made by residual entities where the beneficial owner is an individual resident in another Member State or an "associated territory", have applied since 1st July, 2005. For the purposes of these paragraphs "associated territory" means Aruba, the Netherlands Antilles, Jersey, Gibraltar, Guernsey, the Isle of Man, Anguilla, the British Virgin Islands, the Cayman Islands, Montserrat, Turks and Caicos Islands, Andorra, Liechtenstein, Monaco, San Marino and the Swiss Confederation.

#### **Implementation in Luxembourg**

The EU Savings Tax Directive was implemented in Luxembourg by the Law of 21 June 2005.

#### SUBSCRIPTION AND SALE

The Dealers have in a dealer agreement (as amended, supplemented and/or restated, the "**Dealer Agreement**") dated 22nd December, 2010, agreed with Intesa Sanpaolo and INSPIRE a basis upon which they or any of them may from time to time agree to subscribe or procure subscribers for Notes. Any such agreement will extend to those matters stated under "Form of the Notes" and "Terms and Conditions of the Notes" above. In the Dealer Agreement, Intesa Sanpaolo and INSPIRE have agreed to reimburse the Dealers for certain of their expenses in connection with the establishment and update of the Programme and the issue of Notes under the Programme.

#### **United States**

Neither the Notes nor the Guarantee thereof have been, nor will they be, registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S.

The Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. Treasury regulations. Terms used in this paragraph have the meanings given to them by the United States Internal Revenue Code of 1986 and Treasury regulations thereunder.

Each Dealer has agreed that, except as permitted by the Dealer Agreement, it will not offer, sell or deliver Notes, (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution of the Notes comprising the relevant Tranche, as certified to the Principal Paying Agent or the Issuer by such Dealer (or, in the case of a sale of a Tranche of Notes to or through more than one Dealer, by each of such Dealers as to the Notes of such Tranche purchased by or through it, in which case the Principal Paying Agent or the Issuer shall notify each such Dealer when all such Dealers have so certified) within the United States or to, or for the account or benefit of, U.S. persons, and such Dealer will have sent to each dealer to which it sells Notes during the distribution compliance period relating thereto a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the commencement of the offering of Notes comprising any Tranche, any offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act.

# **Public Offer Selling Restriction under the Prospectus Directive**

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that with effect from and including the date on which the Prospectus Directive is implemented in that Member State (the "Relevant Implementation Date") it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Prospectus as completed by the Final Terms in relation thereto (or are the subject of the offering contemplated by a Drawdown Prospectus, as the case may be) to the public in that

Relevant Member State, except that it may, with effect from and including the Relevant Implementation Date, make an offer of Notes to the public in that Relevant Member State:

- (a) Approved prospectus: if the final terms in relation to the Notes specify that an offer of those Notes may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State (a "Non-exempt Offer"), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, provided that any such prospectus which is not a Drawdown Prospectus has subsequently been completed by the Final Terms contemplating such Non-exempt Offer, in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus or Final Terms, as applicable;
- (b) **Authorised Institutions**: at any time to legal entities which are authorised or regulated to operate in the financial markets or, if not so authorised or regulated, whose corporate purpose is solely to invest in securities;
- (c) Significant enterprises: at any time to any legal entity which has two or more of (1) an average of at least 250 employees during the last financial year; (2) a total balance sheet of more than €43,000,000 and (3) an annual net turnover of more than €50,000,000, as shown in its last annual or consolidated accounts;
- (d) *Fewer than 100 offerees*: at any time to fewer than 100 natural or legal persons (other than qualified investors as defined in the Prospectus Directive) subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer;
- (e) **Denomination**: at any time if the denomination per Note being offered amounts to at least €50,000; or
- (f) *No publication of prospectus*: at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive.

provided that no such offer of Notes referred to in (b) to (f) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision:

- (a) an "offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State; and
- (b) the "**Prospectus Directive**" means Directive 2003/71/EC and includes any relevant implementing measure in each Relevant Member State.

#### **United Kingdom**

Each Dealer has represented and agreed that:

- (a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue of any Notes in circumstances in which Section 21(1) of the FSMA does not or, would not if it were not an authorised person, apply to the relevant Issuer or the Guarantor, as the case may be; and
- (b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes issued by Intesa Sanpaolo or INSPIRE in, from or otherwise involving the United Kingdom.

# Republic of Italy

The offering of the Notes has not been registered pursuant to Italian securities legislation and, accordingly, each Dealer has represented and agreed that, save as set out below, it has not made and will not make an offer of any Notes to the public in the Republic of Italy, and that sales of the Notes in the Republic of Italy shall be effected in accordance with all Italian securities, tax and exchange control and other applicable laws and regulations.

Each of the Dealers has represented and agreed that it will not offer any Notes or distribute copies of this Prospectus or any other document relating to the Notes in the Republic of Italy except:

- that each Dealer may make an offer to the public if the final terms in relation to the Notes specify that a Non-exempt Offer may be made in the Republic of Italy following the date of publication of a prospectus in relation to such Notes, *provided that* (i) such prospectus has been approved in another Relevant Member State (ii) CONSOB has been notified of such approval and (iii) such prospectus has been completed by final terms contemplating such Non-exempt Offer, in accordance with the Prospectus Directive, as implemented in Italy under Legislative Decree No. 58 of 24th February, 1998 as amended ("**Decree No. 58**") and CONSOB Regulation No. 11971 of 14th May, 1999, as amended ("**Regulation No. 11971**"), in the period beginning and ending on the dates specified in such prospectus or final terms, as applicable;
- (b) to qualified investors (*investitori qualificati*), as defined pursuant to article 100 of Decree No. 58 and in Article 34-*ter*, first paragraph, letter b) of Regulation No. 11971; or
- (c) in any other circumstances where an express exemption from compliance with offering restrictions applies, as provided under Decree No. 58 and/or Regulation No. 11971.

Any such offer, or any sale or delivery of the Notes or distribution of copies of this Prospectus or any other document relating to the Notes in the Republic of Italy must be:

(a) made by investment firms, banks or financial intermediaries permitted to conduct such activities in the Republic of Italy in accordance with Legislative Decree No. 385

- of 1st September, 1993, as amended, Decree No. 58, CONSOB Regulation No. 16190 of 29th October, 2007 and any other applicable laws and regulations; and
- (b) in compliance with any other applicable notification requirement or limitation which may be imposed by CONSOB or the Bank of Italy.

# Provisions relating to the secondary market in Italy

Investors should also note that, in any subsequent distribution of the Notes in the Republic of Italy, Article 100-bis of Decree No. 58 may require compliance with the law relating to public offers of securities. Furthermore, where the Notes with a denomination of less than €50,000 (or its equivalent in another currency) are placed solely with qualified investors and are then systematically resold on the secondary market at any time in the 12 months following such placing, purchasers of Notes who are acting outside of the course of their business or profession may in certain circumstances be entitled to declare such purchase void and, in addition, to claim damages from any authorised person at whose premises the Notes were purchased, unless an exemption provided for under Decree No. 58 applies.

#### **Ireland**

Each Dealer has represented and agreed (and each further Dealer appointed under the Programme will be required to further represent and agree) that:

- (a) in connection with offers for sale of any Note issued by INSPIRE that is not listed on any stock exchange and that does not mature within two years, it will not:
  - (i) knowingly sell or offer for sale any Notes issued by INSPIRE to any person, including any body corporate, resident in Ireland or having its usual place of abode in Ireland (an "**Irish Person**");
  - (ii) knowingly issue or distribute, or knowingly cause to be issued or distributed, any documentation offering for subscription or sale any Notes issued by INSPIRE, to any Irish Person;
  - (iii) as far as primary sales of any Notes issued by INSPIRE are concerned, its actions in any jurisdiction will comply with the then applicable laws and regulations;
  - (iv) offer, sell or deliver any such Note to any person in a denomination of less than €500,000, or its equivalent in any other currency. In addition, such Notes must be cleared through a Recognised Clearing System; and
- (b) in connection with offers for sale of any Notes issued by INSPIRE that is not listed on any stock exchange that matures within two years, it will not offer, sell or deliver any such Note to any person in a denomination of less than €500,000 if the relevant Note is denominated in euro, US\$500,000 if denominated in US Dollars, or if denominated in a currency other than euro or US Dollars, the equivalent of €500,000 at the date the Programme is first publicised. In addition such Notes must be cleared through a Recognised Clearing System.

#### Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Law No. 25 of 1948, as amended) (the "FIEA") and, accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree that it will not offer or sell any Notes directly or indirectly, in Japan or to, or for the benefit of, any Japanese Person or to others for re-offering or resale, directly or indirectly, in Japan or to any Japanese Person except pursuant to an exemption from the registration requirements of, and otherwise in compliance with the FIEA and any other applicable laws, regulations and guidelines promulgated by the relevant Japanese governmental and regulatory authorities and in effect at the relevant time. For the purposes of this paragraph, "Japanese Person" shall mean any person resident in Japan, as defined under Item 5. Paragraph I, Article 6 of the Foreign Exchange and Foreign Trade Control Law (Law No. 228 of 1949, as amended).

#### **France**

#### France

Each Dealer represents, warrants and undertakes that it has not offered or sold, and will not offer or sell, directly or indirectly, any Notes to the public in the Republic of France and it has not distributed or caused to be distributed and will not distribute or cause to be distributed to the public in France, the Prospectus, the relevant Final Terms or any other offering material relating to the Notes and such offers, sales and distributions have been and will be made in France only to (a) persons providing investment services relating to portfolio management for the account of third parties, and/or (b) qualified investors (investisseurs qualifiés), other than individuals, as defined in, and in accordance with, Articles L.411-1, L.411-2 and D.411-1 to D.411-3 of the French *Code monétaire et financier*.

#### General

Each Dealer has agreed and each further Dealer appointed under the Programme will be required to agree that it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Prospectus and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or delivers and none of the Issuer, the Guarantor (where applicable), the Trustee and the other Dealers shall have any responsibility therefor.

Other than with respect to the admission to listing, trading and/or quotation by such one or more competent authorities, stock exchanges and/or quotation systems as may be specified in the Final Terms, no action has been or will be taken in any country or jurisdiction by the relevant Issuer, the Guarantor (where applicable) or the Dealers that would permit a public offering of Notes, or possession or distribution of any offering material in relation thereto, in any country or jurisdiction where action for that purpose is required. Persons into whose hands this Prospectus or any Final Terms comes are required by the relevant Issuer, the Guarantor (where applicable) and the Dealers to comply with all applicable laws and regulations in each country or jurisdiction in or from which they purchase, offer, sell or deliver Notes or have in their possession or distribute such offering material, in all cases at their own expense.

The Dealer Agreement provides that the Dealers shall not be bound by any of the restrictions relating to any specific jurisdiction (set out above) to the extent that such restrictions shall, as a result of change(s) or change(s) in official interpretation, after the date hereof, of applicable laws and regulations, no longer be applicable but without prejudice to the obligations of the Dealers described in the paragraph headed "General" above.

Selling restrictions may be supplemented or modified with the agreement of the relevant Issuer and, if applicable, the Guarantor. Any such supplement or modification will be set out in the relevant Final Terms (in the case of a supplement or modification relevant only to a particular Tranche of Notes) or (in any other case) in a supplement to this document.

#### **GENERAL INFORMATION**

# Listing and Admission to trading of the Notes to the Luxembourg Stock Exchange

This Prospectus has been approved by the CSSF as a base prospectus. Application has been made for Notes issued under the Programme to be listed on the Official List of the Luxembourg Stock Exchange and admitted to trading on the regulated market of the Luxembourg Stock Exchange.

However, Notes may be issued pursuant to the Programme which are admitted to listing, trading and/or quotation by such competent authority, stock exchange and/or quotation system as the Issuer(s) and the relevant Dealer(s) may agree or which are not admitted to listing, trading and/or quotation by any competent authority, stock exchange and/or quotation system.

The CSSF may at the request of the Issuer, send to the competent authority of another European Economic Area Member State (i) a copy of this Prospectus; (ii) an Attestation Certificate; and (iii) if so required by such competent authority, a translation of the Summary set out on pages 2 to 6 of this Prospectus. At the date hereof, the Issuers have requested the CSSF to send an Attestation Certificate and copy of this Prospectus to the Central Bank of Ireland in its capacity as competent authority in Ireland.

#### **Authorisations**

The establishment and update of the programme and the increases in the aggregate nominal amount of all Notes from time to time outstanding under the Programme were authorised by resolutions of the Boards of Directors of Banca Intesa passed on 19th March, 2001, 24th June, 2003, 26th April, 2005, 11th November, 2005 and 6th March, 2006 and of the Management Board of Intesa Sanpaolo passed on 18th June, 2007. The addition of INSPIRE as an Issuer under the Programme was authorised by a resolution of the Board of Directors of INSPIRE passed on 15th February, 2007. Each of Intesa Sanpaolo and INSPIRE has obtained or will obtain from time to time all necessary consents, approvals and authorisations in connection with the issue and performance of the Notes and the giving of the guarantee relating to them.

#### **Conditions for determining price**

The price and amount of Notes to be issued under the Programme will be determined by the Issuer and the relevant Dealer at the time of issue in accordance with prevailing market conditions.

#### Use of proceeds

The net proceeds of the issue of each Tranche of Notes will be used for general funding purposes of the Intesa Sanpaolo Group.

# Litigation

Save as disclosed in this Prospectus, neither the Issuers, nor the Guarantor nor any member of the Intesa Sanpaolo Group is or has been involved in any governmental, legal, arbitration or administrative proceedings in the 12 months preceding the date of this document relating to claims or amounts which may have, or have had in the recent past, a significant effect on the

Intesa Sanpaolo Group's financial position or profitability and, so far as Intesa Sanpaolo or, as the case may be or INSPIRE (where INSPIRE is the Issuer) is aware, no such litigation, arbitration or administrative proceedings are pending or threatened.

#### **Auditors**

The auditors of Intesa Sanpaolo are Reconta Ernst & Young S.p.A., who are members of Assirevi, the Italian professional association of auditors and are registered under No. 2 in the special register (*albo speciale*) maintained by CONSOB and set out under Article 161 of Legislative Decree No. 58 of 24th February, 1998 (as amended) and under No. 70945 in the Register of Accountancy Auditors (*Registro dei Revisori Contabili*) in compliance with the provisions of Legislative Decree No. 88 of 27th January, 1992. Reconta Ernst & Young S.p.A. has audited Intesa Sanpaolo's financial statements, without qualification, in accordance with generally accepted auditing standards in Italy as at and for the years ended 31st December, 2008 and 2009.

The auditors of INSPIRE are Ernst & Young Chartered Accountants, who are members of the ICA (Institute of Chartered Accountants in Ireland) and have audited the unconsolidated annual financial statements of INSPIRE, without qualification, in accordance with International Standards on Auditing (UK and Ireland) as at and for the years ended 31<sup>st</sup> December, 2008 and 2009.

# No significant change and no material adverse change

Save as disclosed in this Prospectus, since 31st December, 2009 there has been no material adverse change in the financial position or situation or the prospects of the Issuers and, since 30th September, 2010 (in the case of Intesa Sanpaolo) or 30th June, 2010 (in the case of INSPIRE), there has been no significant change in the financial position of the Intesa Sanpaolo Group.

#### **Material contracts**

Save as disclosed in this Prospectus, none of Intesa Sanpaolo, INSPIRE and Intesa Sanpaolo's other subsidiaries has entered into any contracts in the last two years outside the ordinary course of business that have been or may reasonably be expected to be material to the Issuers' ability to meet their obligations to Noteholders.

# **Documents available for inspection**

For so long as the Programme remains valid with the Luxembourg Stock Exchange or any Notes shall be outstanding, copies and, where appropriate, the following documents (translated into English, where applicable) may be obtained by the public during normal business hours at the specified office of the Principal Paying Agent and the Listing Agent in Luxembourg and at the registered offices of the Issuers, namely:

- (a) this Prospectus and any supplements to this Prospectus (together with any prospectuses published in connection with any future updates in respect of the Prospectus) and any other documents incorporated herein or therein by reference;
- (b) a certified copy of the constitutive documents of Intesa Sanpaolo and INSPIRE;
- (c) the Agency Agreement;

- (d) the Trust Deed (incorporating a guarantee by Intesa Sanpaolo in respect of payment of amounts due in relation to Notes issued by INSPIRE and any further issuer that may be appointed from time to time under the Programme);
- (e) the Dealer Agreement;
- (f) the Procedures Memorandum;
- (g) any Final Terms relating to Notes which are listed on any stock exchange (save that Final Terms relating to Notes which are neither admitted to trading on a regulated market in the European Economic Area nor offered in the European Economic Area in circumstances where a prospectus is required to be published under the Prospectus Directive will only be available for inspection by the relevant Noteholders and such holder must produce evidence satisfactory to the Issuer and the Listing Agent as to its holding of Notes and identity); and
- (h) any supplemental agreement prepared and published in connection with the Programme.

In addition, copies of this Prospectus, each Final Terms relating to the Notes which are admitted to trading on the Luxembourg Stock Exchange's regulated market and each document incorporated by reference are available on the Luxembourg Stock Exchange's website (www.bourse.lu).

#### Financial statements available

For so long as the Programme remains in effect or any Notes shall be outstanding, copies and, where appropriate, English translations of the following documents may be obtained during normal business hours at the specified office of the Luxembourg Listing Agent, Société Européenne de Banque S.A., at 79 Boulevard de Prince Henri, Luxembourg and at the registered offices of the Issuers and the Guarantor:

- (a) the audited consolidated annual financial statements of Intesa Sanpaolo as at and for the years ended 31st December, 2008 and 2009;
- (b) the audited annual financial statements of INSPIRE as at and for the years ended 31st December, 2008 and 2009;
- (c) the most recent annual or interim consolidated financial information of Intesa Sanpaolo published from time to time (whether audited or unaudited), commencing with its unaudited consolidated half-yearly financial statements as at and for the six months ended 30th June, 2010 and its unaudited consolidated quarterly financial statements as at and for the nine months ended 30th September, 2010; and
- (d) the most recent annual or interim financial information of INSPIRE published from time to time (whether audited or unaudited), commencing with its unaudited unconsolidated half-yearly financial information as at and for the six months ended 30th June, 2010,

in each case, together with the accompanying notes and any auditors' report.

INSPIRE does not currently publish any consolidated financial information.

The Trust Deed provides that the Trustee may rely on certificates or reports from the Auditors whether or not any such certificate or report or engagement letter or other document entered into by the Trustee and the Auditors in connection therewith contains any limit on liability (monetary or otherwise) of the Auditors.

#### **Post-issuance information**

The Issuers do not intend to provide any post-issuance information in relation to any assets underlying issues of Notes constituting derivative securities except to the extent required by any applicable laws and regulations.

# **Clearing systems**

The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg (which are the entities in charge of keeping the records). The appropriate Common Code and ISIN for each Tranche of Notes allocated by Euroclear and Clearstream, Luxembourg will be specified in the applicable Final Terms. If the Notes are to clear through an additional or alternative clearing system the appropriate information will be specified in the applicable Final Terms.

The address of Euroclear is 1 Boulevard du Roi Albert II, B-1210 Brussels and the address of Clearstream, Luxembourg is 42 Avenue JF Kennedy, L-1855 Luxembourg.

# Declaration of the officer responsible for preparing Intesa Sanpaolo's financial reports

The officer responsible for preparing the company's financial reports, Ernesto Riva, declares, pursuant to paragraph 2 of Article 154-*bis* of the Consolidated Law on Finance<sup>16</sup> that the accounting information contained in this Prospectus corresponds to Intesa Sanpaolo's documentary results, books and accounting records.

Legislative Decree No. 58 of 24 February 1998, as amended and supplemented from time to time

# REGISTERED OFFICE OF INTESA SANPAOLO

Intesa Sanpaolo S.p.A.

Piazza San Carlo, 156 10121 Turin Italy

# REGISTERED OFFICE OF INSPIRE

# Intesa Sanpaolo Bank Ireland p.l.c

3rd Floor KBC House 4 George's Dock IFSC Dublin 1 Ireland

#### **DEALERS**

# Banca IMI S.p.A.

Largo Mattioli, 3 20121 Milan Italy

# Deutsche Bank AG, London Branch

Winchester House 1 Great Winchester Street London EC2N 2DB United Kingdom

# **Barclays Bank PLC**

5 The North Colonnade Canary Wharf London E14 4BB United Kingdom

#### **BNP Paribas**

10 Harewood Avenue London NW1 6AA United Kingdom

# **Citigroup Global Markets Limited**

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# **Commerzbank Aktiengesellschaft**

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# Crédit Agricole Corporate and Investment Bank

9, quai du Président Paul Doumer 92920 Paris La Défense Cedex France

# **Credit Suisse Securities (Europe) Limited**

One Cabot Square London E14 4QJ United Kingdom

Dexia Banque Internationale à Luxembourg, societe anonyme, acting

# Goldman Sachs International Peterborough Court

MILAN-1-288176-v8 47-40486963

# under the name of Dexia Capital Markets

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**HSBC** Bank plc

8 Canada Square London E14 5HQ United Kingdom

J.P. Morgan Securities Ltd.

125 London Wall London EC2Y 5AJ United Kingdom

Morgan Stanley & Co. International plc

25 Cabot Square Canary Wharf London E14 4QA United Kingdom

The Royal Bank of Scotland plc

135 Bishopsgate London EC2M 3UR United Kingdom 133 Fleet Street London EC4A 2BB United Kingdom

Intesa Sanpaolo S.p.A.

Piazza San Carlo, 156 10121 Turin Italy

**Merrill Lynch International** 

2 King Edward Street London EC1A 1HQ United Kingdom

**Natixis** 

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Société Générale

29, boulevard Haussmann 75009 Paris France

**UBS Limited** 

1 Finsbury Avenue London EC2M 2PP United Kingdom

# **TRUSTEE**

The Law Debenture Trust Corporation p.l.c.

5th Floor 100 Wood Street London EC2V 7EX United Kingdom

#### PRINCIPAL PAYING AGENT

Deutsche Bank AG, London Branch

Winchester House 1 Great Winchester Street London EC2N 2DB United Kingdom

#### ITALIAN PAYING AGENT

# Intesa Sanpaolo S.p.A.

Piazza San Carlo, 156 10121 Turin Italy

#### REGISTRAR AND TRANSFER AGENT

# Deutsche Bank Luxembourg S.A.

2 Boulevard Konrad Adenauer L-1115 Luxembourg

#### LEGAL ADVISERS TO THE ISSUERS AND THE GUARANTOR

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as to Irish Law
McCann FitzGerald
Riverside One
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Dublin 2
Ireland

# LEGAL ADVISERS TO THE ARRANGERS, THE DEALERS AND THE TRUSTEE

as to English Law and Italian Law

# **Clifford Chance Studio Legale Associato**

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# AUDITORS TO THE ISSUERS AND THE GUARANTOR Reconta Ernst & Young S.p.A.

Via Della Chiusa, 2 20123 Milan Italy

# **Ernst & Young**

Ernst & Young Building
Harcourt Centre
Harcourt Street
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Ireland

# LUXEMBOURG LISTING AGENT

Société Européenne de Banque S.A.

19, Boulevard de Prince Henri Luxembourg