

INTESA SANPAOLO BANK ALBANIA SH.A.

Financial Statements as at

31 December 2013

(with independent auditors' report thereon)

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Independent Auditors' Report

To the shareholders of
Intesa Sanpaolo Albania Sh.a.

Tirana, 28 February 2014

We have audited the accompanying financial statements of Intesa Sanpaolo Albania Sh.a. ("the Bank"), which comprise the statement of financial position as at 31 December 2013, the statements of profit or loss and comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.


We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2013, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Steven Nutley
Partner

A handwritten signature in blue ink, appearing to be 'S. Nutley', written over the printed name and title.

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Intesa Sanpaolo Bank Albania Sh.a.

Statement of financial position

As at 31 December 2013*(in thousand Lek)*

	Notes	2013	2012
Assets			
Cash and cash equivalents	7	12,466,255	16,257,130
Loans and advances to banks	8	21,027,977	13,330,531
Financial investments Available-for-sale	9	2,363,630	2,154,311
Financial investments Held-to-maturity	10	56,162,536	51,361,295
Loans and advances to customers	11	43,431,412	44,108,545
Property and equipment	12	1,454,468	1,416,355
Intangible assets	13	449,216	244,185
Deferred tax assets	18	75,174	198,573
Current tax assets		508,867	192,731
Other assets	14	1,298,252	668,429
Total Assets		139,237,787	129,932,085
Liabilities			
Due to banks	15	5,264,048	3,672,121
Due to customers	16	114,700,816	107,422,452
Current accounts		31,784,246	29,374,239
Time deposits		82,916,570	78,048,213
Subordinated debt	17	-	535,851
Current tax liabilities		-	58,242
Deferred tax liabilities	18	-	-
Provisions	19	511,766	384,916
Other liabilities	20	761,645	951,343
Total Liabilities		121,238,275	113,024,925
Equity			
Share capital	21	5,562,518	5,562,518
Share premium	21	1,383,880	1,383,880
Legal and regulatory reserves	22	1,695,524	1,655,632
Available-for-sale reserve		70,976	(40,624)
Foreign currency translation reserve		2,865	3,930
Other comprehensive items	23	714,555	714,555
Retained earnings		8,569,194	7,627,269
Total Equity		17,999,512	16,907,160
Total Liabilities and Equity		139,237,787	129,932,085

The notes on pages 7 to 54 are an integral part of these financial statements.

Intesa Sanpaolo Bank Albania Sh.a.

Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 December 2013*(in thousand Lek)*

	Notes	2013	2012
Interest income		7,949,553	8,396,007
Interest expense		(3,116,189)	(3,230,632)
Net interest income	24	4,833,364	5,165,375
Fee and commission income		740,464	708,061
Fee and commission expense		(110,117)	(166,656)
Net fee and commission income	25	630,347	541,405
Net trading income	26	583,938	560,307
Other operating expenses, net	27	(213,908)	(247,816)
Operating income		5,833,741	6,019,271
Net impairment loss on financial assets	11,23	(2,503,065)	(2,964,623)
Net impairment loss on off-balance sheet	19	(2,150)	7,184
Personnel expenses	28	(989,528)	(922,668)
Operating lease expenses	32	(162,421)	(165,940)
Depreciation and amortization	12,13	(283,617)	(311,649)
Amortization of leasehold improvements	14	(14,577)	(22,277)
Other administration expenses	29	(658,984)	(647,367)
Provisions for risk and expenses	19	-	(87,775)
Total expenses		(4,614,342)	(5,115,115)
Net income before taxes		1,219,399	904,156
Income tax expense	30	(237,582)	(106,319)
Profit for the period		981,817	797,837
Other comprehensive income		-	-
Change in fair value of Available-for-sale investment securities		111,600	280,978
Amount transferred to profit and loss of Available-for-sale investment securities		-	1,507,519
Foreign currency translation difference		(1,065)	(230,321)
Income tax effect		-	-
Other comprehensive income/(loss) for the period, net of tax		110,535	1,558,176
Total comprehensive income for the period, net of tax		1,092,352	2,356,013

The notes on pages 7 to 54 are an integral part of these financial statements.

Intesa Sanpaolo Bank Albania Sh.a.

Statement of changes in equity

For the year ended 31 December 2013*(in thousand Lek)*

	Share capital	Share premium	Legal and Regulatory Reserves	Available-for-sale reserve	Foreign Currency Translation reserve	Comprehensive item (Note 23)	Retained earnings	Total
Balance at 1 January 2012	5,562,518	1,383,880	3,348,267	(1,829,121)	234,251	714,555	5,144,729	14,559,079
Profit for the year	-	-	-	-	-	-	797,837	797,837
Other comprehensive income	-	-	-	-	-	-	-	-
Net change in fair value of AFS investment securities	-	-	-	280,978	-	-	-	280,978
Net amount reclassified to profit and loss change in fair value of AFS investment securities	-	-	-	1,507,519	(230,321)	-	-	1,277,198
Total other comprehensive income	-	-	-	1,788,497	(230,321)	-	-	1,558,176
Total comprehensive income for the year	-	-	-	1,788,497	(230,321)	-	797,837	2,356,013
Transaction with owners, recorded directly in equity	-	-	-	-	-	-	-	-
Appropriation of retained earnings	-	-	(1,692,635)	-	-	-	1,692,635	-
Foreign currency translation difference	-	-	-	-	-	-	(7,932)	(7,932)
Total contributions by and distribution to owners	-	-	(1,692,635)	-	-	-	1,684,703	(7,932)
Balance at 31 December 2012	5,562,518	1,383,880	1,655,632	(40,624)	3,930	714,555	7,627,269	16,907,160

Intesa Sanpaolo Bank Albania Sh.a.

Statement of changes in equity (continued)

For the year ended 31 December 2013*(in thousand Lek)*

	Share capital	Share premium	Legal and Regulatory Reserves	Available-for-sale reserve	Foreign Currency Translation reserve	Comprehensive item (Note 23)	Retained earnings	Total
Balance at 1 January 2013	5,562,518	1,383,880	1,655,632	(40,624)	3,930	714,555	7,627,269	16,907,160
Profit for the year	-	-	-	-	-	-	981,817	981,817
Other comprehensive income	-	-	-	-	-	-	-	-
Foreign currency translation difference	-	-	-	-	(1,065)	-	-	(1,065)
Net change in fair value of AFS investment securities	-	-	-	111,600	-	-	-	111,600
Total other comprehensive income	-	-	-	111,600	(1,065)	-	-	110,535
Total comprehensive income for the year	-	-	-	111,600	(1,065)	-	981,817	1,092,352
Transaction with owners, recorded directly in equity	-	-	-	-	-	-	-	-
Appropriation of retained earnings	-	-	39,892	-	-	-	(39,892)	-
Total contributions by and distribution to owners	-	-	39,892	-	-	-	(39,892)	-
Balance at 31 December 2013	5,562,518	1,383,880	1,695,524	70,976	2,865	714,555	8,569,194	17,999,512

The notes on pages 7 to 54 are an integral part of these financial statements.

Intesa Sanpaolo Bank Albania Sh.a.**Statement of cash flows****For the year ended 31 December 2013***(in thousand Lek)*

	2013	2012
Cash flows from operating activities		
Profit for the period	981,817	797,837
Adjustments to reconcile change in net assets to net cash provided by operating activities:		-
Depreciation of property and equipment	188,986	196,291
Amortization of intangible assets	94,631	115,358
Depreciation of leasehold improvements	14,577	22,277
Disposals of property and equipment	3,156	1,097
Disposals of intangible assets	-	-
Amortization of investments HTM-treasury bills	100,724	285,494
Amortization of investments HTM-other than treasury bills	(141,188)	(68,145)
Amortization of AFS investment securities	(12,637)	2,092
Impairment on financial securities	(858)	1,507,519
Impairment on loans and advances to customers	2,503,922	1,457,104
Impairment on off balance sheet	2,150	(7,184)
Change in interest receivable	(119,813)	(254,561)
Change in interest payable	(111,519)	13,534
Foreign exchange difference	(1,065)	(238,252)
Changes in operating assets and liabilities		
Changes in loans and advances to banks	(7,693,237)	3,169,687
Change in loans and advances to customers	(1,713,335)	2,158,274
Change in other assets	(644,400)	56,244
Change in deferred tax assets	123,399	(156,494)
Change in due to banks	1,592,912	(1,698,095)
Change in due to customers	7,383,487	209,955
Change in other liabilities and provisions	(62,848)	22,652
Change in deferred tax liabilities	-	-
Change in current taxes	(374,377)	(35,511)
Net cash provided by/(used in) operating activities	1,132,667	6,759,336
Cash flows from investing activities		
Purchase of property and equipment	(230,466)	(94,050)
Proceeds from sale of property and equipment	211	11,276
Purchase of intangible assets	(299,662)	(96,823)
Purchase of financial investments	(4,845,000)	(15,734)
Net cash used in investing activities	(5,374,917)	(195,331)

Intesa Sanpaolo Bank Albania Sh.a.

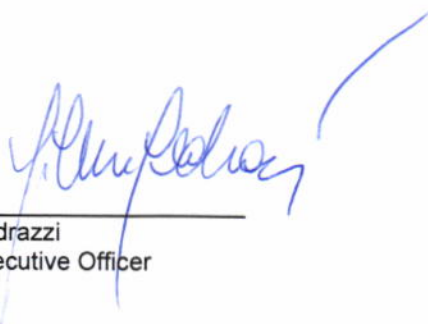
**Statement of cash flows (continued)
For the year ended 31 December 2013**

(in thousand Lek)

	2013	2012
Cash flows from financing activities		
(Decrease)/increase of subordinated debt	(530,442)	2,508
Net Cash(used in)/from financing activities	(530,442)	2,508
Net (decrease)/increase in cash during the year	(3,790,875)	7,364,350
Cash and cash equivalents at beginning of the year	16,257,130	8,892,780
Cash and cash equivalents at end of period	12,466,255	16,257,130
Operational cash flows from interest:		
Interest paid	3,225,738	3,216,589
Interest received	7,776,639	8,360,885

The notes on pages 7 to 54 are an integral part of these financial statements.

On behalf of the Bank, these financial statements are signed on 28 February 2014 by:



Silvio Pedrazzi
Chief Executive Officer



Vincenzo Petraroli
Head of Accounting and Taxes

Notes to the financial statements for the period ended 31 December 2013

1. Reporting entity

Intesa Sanpaolo Bank Albania Sh.a, (hereinafter called the "Bank"), incorporated on May 1998, was authorized to undertake banking activity in Albania according to the law no. 8365, "For the banking system in Albania", dated 2 July 1998 and substituted by law no. 9662 "On the Banks in Albania" dated 18 December 2006 enforced in June 2007. The Bank started operations on 24 September 1998.

The Bank with its principal location in Tirana and registered office at "Ismail Qemali" street, no.27, operates through a network of 31 branches and agencies, located in different cities of Albania: Tirana, Durrës, Vlora, Elbasan, Fier, Berat, Gjirokastra, Korca, Lushnja, etc. (2012: 31 branches and agencies).

The Bank had 536 employees as at 31 December 2013 (2012: 544).

Upon the final approval from the Bank of Albania, effective on 13 October 2008, the Bank's previous name was changed from American Bank of Albania to Intesa Sanpaolo Bank Albania.

2. Basis of Preparation

(a) Statement of compliance

In compliance with the local accounting legislation, the financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

(b) Basis of measurement

The financial statements are prepared on the historical cost basis except for Available-for-sale financial instruments, which are measured at fair value.

(c) Functional and presentation currency

The financial statements are presented in Lek, which is the Bank's functional and presentation currency. Except as is indicated, financial information presented in Lek has been rounded to the nearest thousand.

(d) Use of estimates and judgments

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Information about significant areas at estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are included in note 5.

3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements and have been applied consistently by the Bank.

(a) Foreign currency

Transactions in foreign currencies are translated into the functional currency at the spot exchange rates at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the spot exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the spot exchange rate at the end of the year. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated to the functional currency at the spot exchange rate at the date that the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated using the spot exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognized in profit or loss or other comprehensive income. However, foreign currency differences arising from retranslation of transaction with owners are recorded directly in equity.

(b) Interests

Interest income and expense are recognized in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition of the financial asset and liability and is not revised subsequently.

Calculation of effective interest rate includes all fees paid or received, transaction costs and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

(c) Fees and commission

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, investment management fees, sales commission and placement fees are recognized as the related services are performed.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

(d) Net trading income

Net trading income comprises gains less losses related to trading assets and liabilities, and includes related fair value changes and foreign exchange differences.

(e) Dividend income

Dividend income is recognized when the right to receive income is to be established. Usually, this is the ex-dividend date for equity securities. Dividends are reflected as a component of net trading income, net income on other financial instruments at fair value or other operating income based on the underlying classification of the equity instrument.

(f) Leases and Leasehold improvements – the Bank as a lessee

The determination of whether an arrangement is a lease or it contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. The Bank has only operating lease agreements, payments of which are recognized in profit or loss on a straight-line basis over the term of the lease.

3. Significant accounting policies (continued)

(f) Leases and Leasehold improvements – the Bank as a lessee (continued)

Restructuring costs made in the premises used under these agreements are accounted for as other assets and amortized over the term of the lease on a straight-line basis.

Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

(g) Tax Expense

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that they relate to items recognized directly in equity or in other comprehensive income.

(i) Current Tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from the declaration of dividends.

(ii) Deferred Tax

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously. Additional taxes that arise from the distribution of dividends by the Bank are recognized at the same time as the liability to pay the related dividend is recognized.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which it can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

(iii) Tax exposure

In determining the amount of current and deferred tax, the Bank takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Bank to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

(h) Financial assets and financial liabilities

(i) Recognition

The Bank initially recognizes loans and advances, deposits and borrowings on the date that they are originated. Regular purchases and sales of financial assets are recognized on the trade date at which the Bank commits to purchase or sell the asset. All other financial assets and liabilities are initially recognized on the trade date at which the Bank becomes a party to the contractual provisions of the instrument. A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit and loss, transaction costs that are directly attributable to its acquisition or issue.

3. Significant accounting policies (continued)

(h) Financial assets and financial liabilities (continued)

(ii) Classification

Financial Assets

The Bank classifies its financial assets in one of the following categories:

- loans and receivables;
- held-to-maturity; or
- available-for-sale.

See notes 3 (i), (j) and (k).

Financial liabilities

The Bank classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortized cost.

See notes 3 (o),(p) and (q).

(iii) De-recognition

Financial Assets

The Bank derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognized as a separate asset or liability. The Bank derecognizes a financial liability when its contractual obligations are discharged, canceled or expired.

The Bank enters into transactions whereby it transfers assets recognized on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized from the statement of financial position. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions.

In transactions in which the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognizes the asset if it does not retain control over the asset. The rights and obligations retained in the transfer are recognized separately either as assets or liabilities, as appropriate. In transfers in which control over the asset is retained, the Bank continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

The Bank writes off certain loans when they are determined to be uncollectible. The recovery of a written off item is recorded under the other operating income/expenses in profit or loss (see note 27).

Financial liabilities

The Bank derecognizes a financial liability when its contractual obligations are discharged, cancelled or expire.

(iv) Off-setting

Financial assets and liabilities are offset and the net amount is presented in the statement of financial position when, and only when, the Bank has a legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from Bank similar transactions such as in the trading activity.

3. Significant accounting policies (continued)

(h) Financial assets and financial liabilities (continued)

(ii) Amortized cost measurement

The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, minus any reduction of impairment.

(iii) Fair value measurement

The determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations for financial instruments traded in active markets. For all other financial instruments fair value is determined by using valuation techniques. Valuation techniques include net present value techniques, the discounted cash flow method, comparison to similar instruments for which market observable prices exist, and valuation models. The Bank uses widely recognized valuation models for determining the fair value of financial instruments including options and interest rate and currency swaps. For these financial instruments, inputs into models are market observable.

(iv) Identification and measurement of impairment

At each reporting date the Bank assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss, are impaired. A financial assets or a group of financial assets is individually impaired when objective evidence or judgmental criteria demonstrate that a loss event has occurred after the initial recognition of the asset(s), and that the loss event has an impact on the future cash flows on the asset(s) that can be estimated reliably.

Objective evidence that financial assets are impaired can include significant financial difficulty of the borrower or issuer, default or delinquency by a borrower in interest of principal payments, restructuring of a loan or advance by the Bank because of financial difficulties experienced by the client and on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other nationally or locally observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group, or a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets. The Bank considers evidence of impairment for loans and advances and Available-for-sale investment securities at both specific asset and collective level. All individually significant loans and advances and Available-for-sale investment securities are assessed for individual impairment. Those found not to be individually impaired are then collectively assessed for impairment by grouping together loans and advances with similar risk characteristics.

With regard to provisions management, the Bank can decide on the classification of the exposure based on subjective evidence, independently of the criteria defined above, applying other not commonly met criteria which could appear in some individual cases. Thus, past due loans and advances more than 90 days and exceeding the Banks materiality criteria, are subject to individual assessment. The impairment is measured as a difference between carrying value of the loan, and present value of estimated future cash flows, which consider the cash flows originated by collateral recoveries and/or guarantees securing the exposure.

All loans for which "no objective evidence of impairment is identified", are subject to collective assessment. In assessing collective impairment the Bank uses group exposures, which are assessed by pools on the basis of similar credit risk characteristic features in consistency with their type, target and risk profile. Identification of pools and default percentages is performed separately for Retail and Corporate loans and is based on an analysis of all disbursed exposures since 1 January 2010 which has been classified as "Lost" as per banking supervision regulation or written off. The Bank considers default and concentration percentages in assigning its three most significant industry default rates, used to define main pools. All remaining pools are combined into a remaining pool. The Bank policy is to review and revise pools and default rates every year.

3. Significant accounting policies (continued)

(h) Financial assets and financial liabilities (continued)

Impairment losses on assets measured at amortized cost are calculated as the difference between the carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognized in profit or loss and reflected in an allowance account against loans and advances. When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through profit or loss. Expected cash flows of loans and advances are represented by the discounted value of collateral. Collateral is discounted with specific ratios and recovery timing depending on the collateral type. Carrying amount is the sum of regular principal, past due principal, regular interest, past due interest, penalties and court fees after deducting unamortized adjustment.

When possible the Bank seeks to restructure/renegeotiate loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower then the asset is assessed for individual impairment. All customers with any restructured credit facility are subject to individual impairment testing and remain so for a period of at least 2 years from the restructuring, independently from the payments performed pursuant to the new terms of repayments. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur.

Impairment losses are recognized in profit or loss and reflected in an allowance account against loans and advances or Available-for-sale investment securities, if any. When an event occurring after the impairment was recognized causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Impairment losses on Available-for-sale investment securities are recognized by reclassifying the losses that has been recognized in other comprehensive income reserve to profit or loss as a reclassifying adjustment.

The cumulative loss that is reclassified from comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortization, and the current fair value, less any impairment loss recognized previously in profit or loss. Changes in impairment provisions attributable to application of the effective interest method are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired Available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognized, then the impairment loss is reversed, with the amount of the reversal recognized in profit or loss. However, any subsequent recovery in the fair value of an impaired Available-for-sale equity security is recognized in other comprehensive income.

(i) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, balances with banks, unrestricted balances held with central banks and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments. Cash and cash equivalents are carried at amortized cost in the statement of financial position.

(j) Loans and advances

Loans and advances to banks and to customers are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term. Loans and advances are initially measured at fair value and subsequently measured at amortized cost plus incremental direct transaction costs, using the effective interest method. After initial measurement, they are subsequently measured at amortized cost using effective interest rate, less allowance for impairment. The amortization is included in the interest income in profit or loss. The losses arising from impairment are recognized in the profit or loss in net impairment loss on financial assets.

3. Significant accounting policies (continued)

(k) Investment securities

Investment securities are initially measured at fair value plus, in case of investment securities not at fair value through profit or loss, incremental direct transaction costs, and subsequently accounted for depending on their classification as either Held-to-maturity, fair value through profit or loss, or Available-for-sale.

(i) Held-to-maturity

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity, which are not designated at fair value through profit or loss or Available-for-sale.

Held-to-maturity investments are carried at amortized cost using the effective interest method less any impairment losses. Any sale or reclassification of more than insignificant amount of Held-to-maturity investments would result in the reclassification of all Held-to-maturity investments as Available-for-sale, and prevent the Bank from classifying investment securities as Held-to-maturity for the current and following two financial years.

(ii) Available-for-sale

Available-for-sale investments are non-derivative investments that are designated as Available-for-sale investments or are not classified as another category of financial assets. Available-for-sale investments comprise debt securities. Unquoted debt securities whose fair value cannot be reliably measured are carried at cost. All other Available-for-sale investments are carried at fair value. Interest income is recognized in profit or loss using the effective interest method. Dividend income is recognized in profit or loss when the Bank becomes entitled to the dividend. Foreign exchange gains or losses on Available-for-sale debt security investments are recognized in profit or loss. Impairment losses are recognized in profit or loss. Other fair value changes are recognized in other comprehensive income and presented in the fair value reserve in equity. When the investment is sold, the gain or loss previously recognized in other comprehensive income is reclassified to profit and loss.

(l) Property and equipment

(i) Recognition and measurement.

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment. Any gain or loss on disposal of an item of property and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognized with other income in profit or loss.

(ii) Subsequent costs.

The cost of replacing part of an item of property or equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably.

(iii) Depreciation is recognized in profit or loss using straight-line method over the estimated useful life of each part of an item of property and equipment. Land and Fine Arts are not depreciated. Changes in the expected useful life are accounted for by charging the amortization period or method as appropriate and treated as changes in accounting estimate. The estimated useful life for the current and comparative periods are as follows:

• Buildings	20 years
• IT and Electrical Equipment	4 to 8 years
• Furniture	3 to 10 years
• Other non-electrical assets	5 years

3. Significant accounting policies (continued)

(m) Intangible assets

Software, licenses and trademarks compose intangible assets and are stated at cost less accumulated amortization. Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred. Amortization is charged on a straight-line basis in profit or loss over the estimated useful lives, from the date that is available for use. The estimated useful life for the current and comparative periods are as follows:

- Software 4 years
- Licenses and trademarks 10 years

(n) Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognized if the carrying amount of an asset exceeds its recoverable amount. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in profit or loss. Impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

Deposit and subordinated liabilities

Deposits and subordinated liabilities are the Bank's sources of debt funding. When the Bank sells a financial asset and simultaneously enters into an agreement to repurchase the asset (or a similar asset) at a fixed price on a future date ("repo" or "stock lending"), the arrangement is accounted for as a deposit, and the underlying asset continues to be recognized in the Bank's financial statements.

Deposits and subordinated liabilities are initially measured at fair value plus directly attributable transaction costs, and subsequently measured at their amortized cost using the effective interest method, except where the Bank chooses to carry the liabilities at fair value through profit or loss.

(o) Repurchase agreements and reverse repurchase agreements

Securities purchased under agreements to resell (reverse repurchase agreements) and securities sold under agreements to repurchase (repurchase agreements) are generally treated as collateralized financing transactions and are carried at the amounts of cash advanced or received, plus accrued interest. Securities received under reverse repurchase agreements and securities delivered under repurchase agreements are not recognized in the statement of financial position or derecognized from the statement of financial position, unless control of the contractual rights that comprise these securities is relinquished. Interest earned on reverse repurchase agreements and interest incurred on repurchase agreements is recognized as interest income or interest expense, over the life of each agreement.

Cash collateral on reverse repurchases / repurchases agreements

Securities lending and borrowing transactions are usually collateralized by securities or cash. The transfer of the securities to counterparties is only reflected on the statement of financial position if the risks and rewards of ownership are also transferred. Cash advanced or received as collateral is recorded as an asset or liability. Detailed information has been disclosed in notes 10 and 15.

(p) Financial guarantees

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. Financial guarantee liabilities are initially recognized at their fair value, and the initial fair value is amortized over the life of the financial guarantee.

3. Significant accounting policies (continued)

(p) Financial guarantees (continued)

The guarantee liability is subsequently carried at the higher of this amortized amount and the present value of any expected payment (when a payment under the guarantee has become probable). Financial guarantees are included within other liabilities.

(q) Provisions

A provision is recognized if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money, and where appropriate, the risks specific to the liability.

(r) Employee benefits

(i) Defined contribution plans

The Bank makes only compulsory social security contributions that provide pension benefits for employees upon retirement. The local authorities are responsible for providing the legally set minimum threshold for pensions in Albania under a defined contribution pension plan. The Bank's contributions to the benefit pension plan are charged to the profit or loss as incurred.

(ii) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A provision is recognized for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(s) New standards and interpretation not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2013, and have not been applied in preparing these financial statements. None of these is expected to have a significant effect on the financial statements of the Bank, except for IFRS 9 Financial Instruments, which becomes mandatory for the Bank's 2015 financial statements and could change the classification and measurement of financial assets. The IASB currently has an active project to make limited amendment to the classification and measurement requirements of IFRS 9 and new requirements to address the impairment of financial assets and hedge accounting. The Bank does not plan to adopt this standard early and the extent of the impact has not yet been determined.

4. Financial Risk Management

The Bank is exposed to the following risks from financial instruments:

- a. credit risk
- b. liquidity risk
- c. market risk
- d. operational risk

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

Risk management framework

The Board of Directors of the Bank has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established the Bank's Governance Committees (Executive Committee, Executive Directors Committee, Credit Risk Committee, Financial Risk Committee, Operational Risk Committee, Local Credit Committee, Asset Quality Committee and Other Committees) that have the authority for decision making on their specified areas.

Risk Management Division is responsible for developing and monitoring the Bank's risk management policies in these areas. All Bank's committees have both executive and non-executive members and report regularly to the Board of Directors on their activities.

The Bank's risk management policies are established to identify and analyze the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered.

(a) Credit Risk

In the normal course of its business, the Bank is exposed to credit risk on its loans and advances to customers and financial institutions, investment securities and other off-balance sheet items. Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and on funds with other financial institutions and other off-balance sheet items. For risk management reporting purposes, the Bank considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, country and sector risk). The Bank manages its exposure to credit risk on a regular basis by closely monitoring credit limits, its loan portfolio and concentration of exposure.

Management of credit risk

The Board of Directors of the Bank has delegated responsibility of decision-making to the CEO. The latter has delegated and distributed the authority of decision making to the Local Credit Committee. The Risk Management Division, reporting to the CEO, is responsible for the oversight and management of the Bank's credit risk, including:

- *Formulating credit policies* in consultation with business units, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements.
- *Reviewing and assessing credit risk.* Bank's Credit Risk Department assesses all credit exposures, prior to commitment with customers by the Bank. Renewals and reviews of facilities are subject to the same review process.
- *Limiting concentrations of exposure* to counterparties, geographies and industries (for loans and advances), and by issuer, credit rating band, market liquidity and country (for investment securities).

4. Financial Risk Management (continued)

(a) Credit Risk (continued)

- *Developing and maintaining the Bank's risk classifications* in order to categorize exposures according to the degree of risk of financial loss faced and to focus management on the attendant risks. The risk classification is used in determining where impairment may be required against specific credit exposures.

According to Bank's methodology all exposures are classified on Performing and Non Performing exposures (including Past Due, Restructured, Substandard and Doubtful) The Bank does the classification in Non Performing portfolio by analyzing the exposures based on a set of rules harmonized with the Group guidelines. These rules include objective evidence being: breach of contract, such as default or delinquency in interest or principal payments; significant financial difficulty of the borrower; and other significant financial information available for the customer.

- *Reviewing compliance* of business units with agreed exposure limits, including those for selected industries and product types. Detailed analyses are provided monthly to the Asset Quality Committee on the credit quality of customers' loan portfolio and specific actions are proposed.
- *Providing advice, guidance and specialist skills* to business units to promote best practice throughout the Bank in the management of credit risk.

Maximum Exposure to Credit Risk without taking account of any collateral and other credit enhancements (gross of any impairment).

The following table shows the current maximum exposure to credit risk for the applicable components of statement of financial position:

	Gross Maximum Exposure	
	31 December 2013	31 December 2012
Cash Balances with Central Bank (excluding cash on hand)	11,080,840	15,022,002
Due from banks	21,027,977	13,330,531
Financial assets Available-for-sale	2,363,630	2,154,311
Financial assets Held-to-maturity	56,162,536	51,361,295
Loans and advances to customers	50,912,100	49,260,743
Total	141,547,083	131,128,882
Un-drawn credit commitments	3,974,300	3,980,320
Letters of credit	126,603	1,382,914
Guarantees in favor of customers	4,766,894	4,071,983
Other	-	717,820
Total credit related commitments	8,867,797	10,153,037
Total Credit Risk Exposure	150,414,880	141,281,919

The maximum credit exposure of any single client, or group of clients, as at 31 December 2013 is Lek 6,287,714 thousand (2012: Lek 3,657,357 thousand) before taking account of collaterals or other credit enhancements.

Where the financial assets are recorded at fair value, the amounts shown represent the current credit risk exposure, but not the maximum risk exposure that could arise in the future as a result of changes in values. The Bank makes available to its customers guarantees which may require that the Bank makes payments on their behalf and enters into commitments to extend credit lines to secure their liquidity needs. Letters of credit and guarantees commit the Bank to make payments on behalf of the customers in the event of a specific act, generally related to the import or export of goods. Such commitments expose the Bank to similar credit risks, which are mitigated by the same control processes and policies. Every month the Bank assesses the financial commitments for impairment. Subject to individual impairment assessment are commitments granted to non-performing customers or customers with any of credit facilities restructured.

4. Financial Risk Management (continued)

(a) Credit Risk (continued)

Credit Quality by class of financial assets

The tables below show the credit quality of the financial assets exposed to credit risk, based on the Bank's internal ratings. In the past due loans below include exposures more than 90 days past due and collectively impaired (2012: 90 days). The collective impairment is allocated as per default rate of the group with similar credit risk characteristics where customers belong.

The financial assets in the tables below are gross of impairment allowances for both financial years ended as at 31 December 2013 and 31 December 2012:

31 December 2013	Neither past due nor individually impaired	Past due, not individually impaired	Individually Impaired	Total
Cash Balances with Central Bank (excluding cash on hand)	11,080,840			11,080,840
Due from Banks	21,027,977			21,027,977
Loans and advances to customers:				
Commercial lending	26,634,673	2,237,831	12,633,420	41,505,924
Mortgage lending	4,609,991	989,781	696,239	6,296,011
Consumer lending	1,271,834	297,481	1,540,851	3,110,166
Financial Assets-Available-for-sale				
Listed companies	726,459			726,459
Unlisted companies	1,637,170			1,637,170
Financial Assets-Held-to-maturity				
Listed companies	6,518,909			6,518,909
Unlisted companies	49,643,627			49,643,627
Total	123,151,480	3,525,093	14,870,510	141,547,083

31 December 2012	Neither past due nor individually impaired	Past due, not individually impaired	Individually Impaired	Total
Cash Balances with Central Bank (excluding cash on hand)	15,022,002	-	-	15,022,002
Due from Banks	13,330,531	-	-	13,330,531
Loans and advances to customers:				
Commercial lending	25,049,256	7,907,338	6,427,354	39,383,948
Mortgage lending	4,818,263	1,408,371	599,688	6,826,322
Consumer lending	1,281,732	1,251,740	517,001	3,050,473
Financial Assets-Available-for-sale				
Listed companies	2,036,972	-	-	2,036,972
Unlisted companies	117,339	-	-	117,339
Financial Assets-Held-to-maturity				
Listed companies	7,223,941	-	-	7,223,941
Unlisted companies	44,137,354	-	-	44,137,354
Total	113,017,390	10,567,449	7,544,043	131,128,882

4. Financial Risk Management (continued)

(a) Credit Risk (continued)

Credit Quality by class of financial assets (continued)

Loans and advances to customers are the only class of financial assets resulting with a category of past due but not individually impaired group. The rest of financial assets have no past due category. Past due respective aging analysis as at 31 December 2013 and 2012 are shown in the tables below:

31 December 2013	91 to 180 days	more than 180 days	Total
Loans and advances to customers:			
Commercial lending	730,956	1,506,875	2,237,831
Mortgage lending	350,525	639,256	989,781
Consumer lending	8,376	289,105	297,481
Total	1,089,857	2,435,236	3,525,093

31 December 2012	91 to 180 days	more than 180 days	Total
Loans and advances to customers:			
Commercial lending	1,048,843	6,858,684	7,907,526
Mortgage lending	342,525	1,065,837	1,408,361
Consumer lending	924,971	326,590	1,251,561
Total	2,316,339	8,251,110	10,567,449

Carrying amount by class of financial assets whose terms have been renegotiated

The table below shows the carrying amount of restructured loans and advances to customers by product:

	31 December 2013	31 December 2012
Commercial lending	54,785	768,521
Mortgage lending	2,075	17,694
Consumer lending	1,347	3,648
Total	58,207	789,863

Impaired loans and securities

Impaired loans and securities are the ones for which the Bank determines that it is probable that it will be unable to collect all principal and interest due, according to the contractual terms of the agreement(s). The Bank classifies loans and advances to customers in performing and non performing category in accordance with Bank's IFRS methodology; meanwhile it performs impairment tests for all loans that show objective evidence for impairment, estimating their discounted future cash flows and comparing them with the respective loans carrying amount.

Loans that do not show objective evidence for individual impairment are assessed collectively for impairment using the Bank's historical default rates and recovery for the groups of loans with similar risk characteristics. Collective impairment is allocated for the customers tested individually but resulting with no need for individual impairment.

4. Financial Risk Management (continued)

(a) Credit Risk (continued)

Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

The table below shows the net loans and advances to customers categorized on two main groups: Individually and Collectively Impaired.

	Net Exposure to Loans and advances to customers	
	31 December 2013	31 December 2012
Individually impaired		
Gross amount	17,180,192	15,521,647
Allowance for impairment	(6,973,681)	(4,494,538)
Carrying amount	10,206,511	11,027,109
Collectively impaired		
Gross amount	33,731,907	33,739,096
Allowance for impairment	(507,006)	(657,660)
Carrying amount	33,224,901	33,081,436
Total carrying amount on Loans and advances to customers	43,431,412	44,108,545

Separate movements for both individual and collective impairments are presented in note 11.

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired loans by risk classification:

	Individually Impaired Loans and advances to customers	
	Gross	Net
31 December 2013		
Past Due	1,114,390	896,935
Substandard	2,644,856	1,902,583
Doubtful	13,362,739	7,360,932
Restructured	58,207	46,061
Total	17,180,192	10,206,511
31 December 2012		
Past Due	1,446,904	1,277,474
Substandard	6,134,246	4,781,767
Doubtful	7,150,633	4,278,473
Restructured	789,863	689,395
Total	15,521,646	11,027,109

4. Financial Risk Management (continued)

(a) Credit Risk (continued)

Write-off policy

The Bank writes off a loan (and any related allowances for impairment losses) when the Bank's Board of Directors determines that the loans are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower financial position, such that the borrower can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

The estimated cash flows derived from the collaterals and/or guarantees securing the exposures are considered as future cash flows of the credit lines. Some of the valuation parameters used for the calculation are:

- *Realizable* value of collaterals, which is estimated by reducing the appraised collateral value with a "discount factor". This takes into account the characteristics of similar groups of collaterals. It presumes the average recoverable value of specific collateral, based on Bank's experience on the collateral's recovering process.
- *Timing of the expected cash flow*, which represent the expected recovery time (in years) of a specific type of collateral.

The recovery costs are deducted from estimated future cash flows. Collateral generally is not held over loans and advances to financial institutions, except when securities are held as part of reverse repurchase and securities borrowing activity. Usually, collateral is not held against investment securities, and no such collateral was held at 31 December 2013 or 2012. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and are also updated every three years. An estimate of the undiscounted and discounted fair value of collaterals and other security enhancements held against financial assets is shown below:

	Collateral of Loans and advances to customers 31 December 2013		Collateral of Loans and advances to customers 31 December 2012	
	Undiscounted	Discounted	Undiscounted	Discounted
	Against individually impaired			
Property	14,471,874	5,687,758	8,653,260	4,156,094
Debt securities	893,750	272,652	83,754	26,085
Equity	-	-	-	-
Cash	-	-	48,857	46,781
Pledge & Guarantees	5,715,025	218,555	2,685,418	140,816
Other	56,080	-	-	-
Total	21,136,729	6,178,965	11,471,289	4,369,776

The gross amount of collaterals includes the value of collaterals before testing the individually impaired loans. The net amount shows the present value of the same collaterals under this test. The table below shows the total amount of collaterals for the loans assessed under the category of collectively impaired. These collaterals do not undergo the same testing procedures as for the above group, hence only their gross value is presented. The information on the table below provides information on how much the collectively impaired loans and advances to customers are secured against their respective collaterals.

4. Financial Risk Management (continued)

(a) Credit Risk (continued)

Against Collectively Impaired	Collateral of Loans and advances to customers	
	31 December 2013	31 December 2012
Property	81,544,351	90,583,031
Pledge and Guarantees	17,119,023	20,081,374
Cash	2,759,553	4,520,794
Debt Securities	1,319,699	2,124,717
Other	1,549,309	1,518,998
Total	104,291,935	118,828,914

It is the Bank's policy to dispose of assets possessed through the recovering process. The amounts collected from the proceeds are used to reduce or liquidate the carrying amount of the non-performing loans.

In case of collateral properties under the ownership of the Bank, their conversion into cash is the first aim of the Bank, through marketing of the sale. If there is no satisfactory offer collected, the Bank practice is to keep the asset for sale until receiving the best offer. Depending on the Bank operational needs and the suitability of the asset to fulfill those needs, management may decide to make use of it; consequently a reclassification into operational fixed assets of the Bank is performed. The nature and the respective amounts of these collateral properties are disclosed in note 14.

The Bank monitors concentration of credit risk by sector and location. An analysis of credit risk at the reporting date is shown below:

Concentration by sector	Net Loans and advances to customers	
	31 December 2013	31 December 2012
Services	15,796,447	12,464,049
Wholesale	8,253,323	9,914,017
Construction	4,816,806	6,696,796
Manufacturing	4,822,682	5,526,910
Real Estate	330,401	336,188
Other	1,192,819	638,774
Corporate	35,212,478	35,576,734
Mortgage	5,605,009	6,009,139
Consumer	2,613,925	2,522,672
Retail	8,218,934	8,531,811
Carrying amount	43,431,412	44,108,545

Concentration by sector	Loans and advances to banks	
	31 December 2013	31 December 2012
Bank	21,027,977	13,330,531
Carrying amount	21,027,977	13,330,531

Concentration by sector	Investment securities	
	31 December 2013	31 December 2012
Sovereign	54,796,491	49,442,581
Bank	3,729,675	4,073,025
Carrying amount	58,526,166	53,515,606

4. Financial Risk Management (continued)

(a) Credit Risk (continued)

Concentration by location for loans and advances is measured based on the location of the Bank entity holding the asset, which has a high correlation with the location of the borrower. Concentration by location for investment securities is measured based on the location of the bank entity holding the security as an asset.

An analysis of investment securities credit quality of the maximum credit exposure, based on rating agency Moody's ratings where applicable is as follows:

	Investment securities	
Sovereign	31 December 2013	31 December 2012
Rated Aaa	419,570	417,589
Rated Aa3	-	369,327
Rated Baa2	3,446,518	3,529,609
Rated B1	49,687,623	44,254,693
Rates non available	1,242,780	871,364
	54,796,491	49,442,582
Bank		
Rated Aaa	563,392	561,550
Rate A3	-	1,170,534
Rate Baa1	1,723,558	707,785
Rate Baa2	1,062,156	209,691
Rate Baa3	219,159	228,439
Rate Ba3	161,410	-
Rate Ba1	-	444,856
Rate Ba2	-	129,781
Rate Ca	-	620,388
	3,729,675	4,073,024
Total carrying amount	58,526,166	53,515,606

4. Financial Risk Management (continued)

(a) Credit Risk (continued)

Settlement risk

The Bank's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of a company to honor its obligations to deliver cash, securities or other assets as contractually agreed. The settlement risk with financial institutions and government counterparties is included within a system of limits for all the transactions with such counterparties and is subject to daily monitoring.

The Bank of Albania counterparty limit exposure towards ISP Group set as 20% of regulatory capital has been breached 3 times during the year 2013 due to different reasons.

(b) Liquidity Risk

Liquidity risk is defined as the possibility that an institution is unable to meet its payment obligations due to its incapacity to liquidate assets or obtain adequate funding from the market (funding liquidity risk) or due to the difficulty of easily unwinding positions in financial assets without negatively and significantly affecting their price due to the inadequate market depth or temporary market disruptions.

Management of liquidity risk

The Bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Bank's reputation. The Bank defines the guidelines for liquidity risk management and the contingency liquidity plan which are subject to review by Group structures and approval by ISBA Financial Risk Committee and Board of Directors. There are departments ensuring the appropriate application of liquidity policy being the Finance and Capital Market Division, responsible for liquidity management, and the Risk Management Division, responsible for monitoring indicators and verifying the adherence of the limits.

ISBA Regulation on Liquidity Risk Management has been updated in order to fully comply with the new ISP Group Liquidity Risk Guideline issued on December 2012, and has been approved from ISBA BOD in February 2013. The Bank monitors liquidity, in accordance with this regulation, in order to manage its obligations when they fall due and activate emergency procedures in case of escalation. A balanced ratio must be maintained between incoming sources and outflows, in both the short and medium-long term. This target is organized through the use of the following specific metrics "Short Term Ratio up to 1 month" and "Structural Liquidity (AV2 indicator)":

- **Short term gap (STG):** has the purpose of guaranteeing a balance in short term liquidity and the ability to weather a Survival Period of no less than one month. Several fundamental stress scenarios are envisaged in creating this indicator, for the purpose of assessing potential inflows/outflows ($STG \geq 1$);
- **Structural limit (AV2):** has the purpose of guaranteeing an adequate liquidity position over a medium/long-term time horizon (over one year) ($AV2 \geq 0$).

For the purpose of measuring these indicators, the below main changes has been introduced:

- A new breakdown of the liquidity reserves (so-called Liquidity Buffer) is defined: **1st line reserve, 2nd line reserve, 3rd line reserve.**
- **Mandatory Cash Reserve-** The adjustment of the Mandatory Reserve is positioned at overnight and the punctual balance of the Obligatory reserve is positioned at the time bucket 12-18 months.

4. Financial Risk Management (continued)

(b) Liquidity Risk (continued)

Holding reserves of liquid assets (so-called Liquidity Buffer) is one of the main tools for mitigating liquidity risk. For the purpose of identifying and measuring this risk, both short and medium-long term, the classification of highly-liquid assets takes on crucial importance.

Furthermore, the Bank prepares liquidity scenarios, based on assumptions provided by the Group guidelines, such as market or firm specific crisis situations.

A similar, but not identical, calculation is used to measure the Bank's compliance with the liquidity limits established by the Central Bank of Albania, which should be above 20% for all currencies and above 15% separately for the local currency and foreign currencies. The Central Bank of Albania regulation provides that the Bank shall keep 10% of its customer deposits as an obligatory reserve with the Central Bank.

The Bank's short term liquidity ratios are periodically monitored by the Group with reference to Group internal limits and guidelines and by Central bank of Albania.

The short term liquidity ratios have been well within limits during all the year 2013, except for the liquidity indicator limit of Central Bank for all currencies, which on 18 July 2013 did not fulfill the minimum criteria of 20%. The Bank was within this limit the next working day.

In addition the Bank's structural liquidity ratios are calculated by the Group with reference to Bank of Italy liquidity regulations and methodology, which resulted well within the limits required.

4. Financial Risk Management (continued)

(b) Liquidity Risk (continued)

The table enclosed shows the liquidity situation of the Bank as currently monitored by the Bank's management, based on ISBA internal local regulation and Group Liquidity Guidelines, as at 31 December 2013 and 31 December 2012. It considers the undiscounted cash flows in/out of the Bank for on and off financial assets and liabilities, according to contractual maturity and not reflecting any retention history assumptions or earlier repayment. It reflects assumptions of one scenario as: liquidity reserves - 1st line, 2nd line and 3rd line reserve, behavioral coefficients applied for sight deposits and sight loans to customers, and drawdown percentages for off balance sheets categories as committed credit lines and guarantees. Loans and Overdrafts to customers, as per ISP Group requirement, are presented based on IFRS. The liquidity situation of the Bank, as at 31 December 2012 is revised taking in consideration the new liquidity regulation for comparison purposes with liquidity situation at 31 December 2013.

31 December 2013	Up to 1 month	1-3 months	3-12 months	1-5 years	> 5 years	Total
Assets (Cash Flow IN)	35,798,858	8,202,982	15,171,054	65,269,968	14,173,612	138,616,474
Net Cash	1,385,753	-	-	-	-	1,385,753
Minimum reserve requirements	(1,065,036)	-	-	10,630,015	-	9,564,979
Advances to banks	3,415,493	-	-	-	-	3,415,493
Held-to-maturity and Available-for-sale Investment Securities – 1 st line reserves	570,072	-	-	-	-	570,072
Other Held-to-maturity and Available-for-sale Investment Securities – 2 nd line reserves	20,329,162	-	-	-	-	20,329,162
Other Held-to-maturity and Available-for-sale Investment Securities – 3 rd line reserve	1,041,666	5,206,145	4,322,129	33,169,492	3,153,700	46,893,132
Loans to banks	7,684,081	1,025,416	5,065,440	4,657,961	-	18,432,898
Loans and advances to customers (gross performing loans)	2,437,667	1,971,421	5,783,485	16,812,500	11,019,912	38,024,985
31 December 2013						
Liabilities (Cash flow OUT)	(19,741,209)	(14,775,880)	(49,975,554)	(10,325,185)	(24,351,119)	(119,168,947)
Deposits from banks and customers- Current accounts	(5,650,139)	(1,475,825)	(2,951,651)	(5,903,302)	(24,351,119)	(40,332,036)
Current accounts with banks	(1,443,586)	-	-	-	-	(1,443,586)
Current accounts with customers	(4,206,553)	(1,475,825)	(2,951,651)	(5,903,302)	(24,351,119)	(38,888,450)
Deposits from banks	(3,815,942)	-	-	-	-	(3,815,942)
of which: cash on repo and on securities lent	(1,814,893)	-	-	-	-	(1,814,893)
Deposits from customers- Time deposits	(10,275,128)	(13,300,055)	(47,023,903)	(4,421,883)	-	(75,020,969)
Subordinated debt	-	-	-	-	-	-
Total gap on-balance sheet	16,057,649	(6,572,898)	(34,804,500)	54,944,783	(10,177,507)	19,447,527
Off Balance sheet (Cash flow in)	-	-	-	-	-	-
Off Balance sheet (Cash flow out)	(454,033)	-	-	-	-	(454,033)
Total gap off-balance sheet	(454,033)	-	-	-	-	(454,033)
Total gap 31 December 2013	15,603,616	(6,572,898)	(34,804,500)	54,944,783	(10,177,507)	18,993,494
Cumulated gap 31 December 2013	15,603,616	9,030,718	(25,773,782)	29,171,001	18,993,494	

4. Financial Risk Management (continued)

(b) Liquidity Risk (continued)

31 December 2012	Up to 1 month	1-3 months	3-12 months	1-5 years	> 5 years	Total
Assets (Cash flow IN)	44,884,676	2,905,483	7,069,423	53,496,628	13,703,905	122,060,115
Net Cash	1,234,582	-	-	-	-	1,234,582
Minimum reserve requirements	(93,595)	-	-	9,980,041	-	9,886,446
Advances to banks	1,521,609	-	-	-	-	1,521,609
Held-to-maturity and Available-for-sale Investment Securities – 1 st line reserve	589,779	-	-	-	-	589,779
Other Held-to-maturity and Available-for-sale Investment Securities – 2 nd line reserve	22,216,410	-	-	-	-	22,216,410
Other Held-to-maturity and Available-for-sale Investment Securities – 3 rd line reserve	1,599,147	255,437	1,176,455	26,054,004	1,861,299	30,946,342
Loans to banks	15,248,121	1,057,796	114,122	568,198	-	16,988,237
Loans and advances to customers (gross performing loans)	2,568,623	1,592,250	5,778,846	16,894,385	11,842,606	38,676,711
31 December 2012	Up to 1 month	1-3 months	3-12 months	1-5 years	> 5 years	Total
Liabilities (Cash flow OUT)	(15,847,692)	(15,782,355)	(44,063,822)	(14,346,904)	(23,479,230)	(113,520,003)
Deposits from banks and customers- Current accounts	(2,493,441)	(1,422,984)	(2,845,967)	(5,691,935)	(23,479,230)	(35,933,557)
Current accounts with banks	(358,966)	-	-	-	-	(358,966)
Current accounts with customers	(2,134,475)	(1,422,984)	(2,845,967)	(5,691,935)	(23,479,230)	(35,574,591)
Deposits from banks	(3,314,485)	-	-	-	-	(3,314,485)
of which: cash on repo and on securities lent	(1,188,140)	-	-	-	-	(1,188,140)
Deposits from customers- Time deposits	(10,039,666)	(14,351,338)	(41,210,585)	(8,066,594)	-	(73,668,183)
Subordinated debt	-	(8,033)	(7,270)	(588,375)	-	(603,678)
Total gap on-Balance Sheet	29,036,984	(12,876,872)	(36,994,399)	39,149,723	(9,775,325)	8,540,111
Off Balance sheet (Cash flow in)	-	-	-	-	-	-
Off Balance sheet (Cash flow out)	(1,284,760)	-	-	-	-	(1,284,760)
Total gap off-Balance Sheet	(1,284,760)	-	-	-	-	(1,284,760)
Total gap 31 December 2012	27,752,224	(12,876,872)	(36,994,399)	39,149,723	(9,775,325)	7,255,351
Cumulated gap 31 December 2012	27,752,224	14,875,352	(22,119,047)	17,030,676	7,255,351	

4. Financial Risk Management (continued)

(b) Liquidity Risk (continued)

The information provided relates to cash flows deriving from financial liabilities, therefore it considerably differs from the face of the statement of financial position. The analysis does not include non-financial liabilities and equity and comprises cash flows of contractual interest.

The table below shows the Bank's financial contingent liabilities and financial commitments.

	1	1-3	3-12	1-5	>5	Total
31 December 2013	Month	Months	Months	Years	Years	
Commitments	4,212,662					4,212,662
Guarantees	4,893,497					4,893,497
31 December 2012						
Commitments	12,846,896	-	-	-	-	12,846,896
Guarantees	5,454,897	-	-	-	-	5,454,897

The Bank expects only a small part of the commitments to be demanded within one month and guarantees to be closed at maturity date. Refer also to note 31 Commitment and contingencies.

Reconciliation between contingent liabilities and commitments maturity table and note 31 Commitment and contingencies is as follows:

	31 December 2013	31 December 2012
Commitments	4,212,662	12,846,896
Un-drawn credit facilities	4,212,662	12,846,896
Guarantees	4,893,497	5,454,897
Letters of credit	126,603	1,382,914
Guarantees in favor of customers	4,766,894	4,071,983

c) Market Risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's / issuer's credit standing) which will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

Management of market risks

The Bank holds its bond portfolio in accordance with IAS 39 as either Trading, Held to Maturity or Available-for-sale portfolio.

4. Financial Risk Management (continued)

c) Market Risk (continued)

Exposure to Foreign Exchange rate risk

“Foreign exchange rate risk” is defined as the possibility that foreign exchange rate fluctuations produce significant changes, both positive and negative, in the Bank’s statement of financial position. The key sources of exchange rate risk consist of:

- Foreign currency loans and deposits held by corporate and retail customers;
- Investment securities in foreign currencies;
- Trading of foreign banknotes;
- Collection and/or payment of interest, commissions, administrative costs, etc. in foreign currencies.

The Bank’s exposure to exchange rate risk is monitored on a daily basis by Market and Operational Risk Department ensuring compliance with internal and regulatory limits. Internal regulations set limits for each open currency position, global open position, maximum loss and Value at Risk (“VaR”), meanwhile banking system regulations limits refer to a maximum of 20% of open position in each currency and 30% of overall open currency position on basis.

The estimation methodologies of VaR calculation introduced in the internal procedures are based on variance-covariance value at risk methodology. A simulation was done on two years historical currency position data in order to judge on the accuracy of the model performed back testing and decided the aforementioned limits. The current daily calculations are performed applying decay weights on each of the currency positions with a time window of 125 days and a decay factor of 0.992, in line with the Group Guidelines. In addition, variance – covariance matrixes are calculated for each day in order to consider the correlation between the different foreign currencies. The VaR, estimated at 99% confidence level and 1 day holding period, was Lek 1.2 million as of 31 December 2013, with an average of Lek 0.5 million during the year (2012: Lek 0.8 million and average Lek 0.8 million).

The effectiveness of VaR calculations was monitored daily via back testing comparing the estimates of value at risk with the losses calculated for back testing and, even though the model does not predict precisely the amount of daily profit or loss, the results evidenced a VaR level to be within the limit during 2013 (no breaches during 2012), and a Stop Loss limit to be within the limit during 2013 (no breaches during 2012).

The bank has been within the limits of the Central bank of Albania regulation during year 2013.

Financial assets denominated in foreign currencies are disclosed in each relevant note to the financial statements.

4. Financial Risk Management (continued)

c) Market Risk (continued)

Assets	LEK	USD	EUR	OTHER	TOTAL
Cash and cash equivalents	580,177	4,848,968	6,642,329	394,781	12,466,255
Loans and advances to banks	4,384,743	3,922,913	12,550,762	169,559	21,027,977
Financial Investments Available-for-sale	43,996	1,984,705	-	334,929	2,363,630
Financial Investments Held-to-maturity	47,211,633	3,490,617	5,131,382	328,904	56,162,536
Loans and advances to customers	10,972,710	2,900,046	29,558,333	323	43,431,412
Property and equipment	1,454,468	-	-	-	1,454,468
Intangible assets	449,216	-	-	-	449,216
Deferred tax assets	75,174	-	-	-	75,174
Current tax assets	508,867	-	-	-	508,867
Other assets	314,516	20,244	960,906	2,587	1,298,252
Total Assets (1)	65,995,499	17,167,493	54,843,712	1,231,083	139,237,787
Liabilities					
Due to Banks	4,853,551	151,822	190,033	68,642	5,264,048
Due to customers	45,877,193	16,363,043	51,301,720	1,158,860	114,700,816
Subordinated debt	-	-	-	-	-
Provisions	228,092	141,114	142,560	-	511,766
Other liabilities	615,805	15,045	129,104	1,691	761,645
Net Equity	17,928,537	75,658	-	(4,683)	17,999,512
Total Liabilities and Equity (2)	69,503,177	16,746,682	51,763,417	1,224,511	139,237,787
Net FX Position at 31 December 2013 (1)-(2)	(3,507,678)	420,811	3,080,295	6,572	-
Off balance sheet Assets	8,696,502	9,320,815	112,879,496	14,026	130,910,839
Off balance sheet Liabilities	8,613,617	9,267,566	113,015,477	-	130,896,660
Net Off BSH FX Position at 31 December 2013	82,885	53,249	(135,981)	14,026	14,179
Total Net FX Position at 31 December 2013	(3,424,793)	474,060	2,944,315	20,598	14,179
Assets as at 31 December 2012	59,480,382	15,869,329	53,433,808	1,148,567	129,932,086
Liabilities and equity as at 31 December 2012	62,576,412	15,661,704	50,599,538	1,094,432	129,932,086
Net Off BSH FX Position at 31 December 2012	(43,328)	219,361	(176,033)	-	-
Total Net FX Position at 31 December 2012	(3,139,357)	426,986	2,658,236	54,134	-

4. Financial Risk Management (continued)

c) Market Risk (continued)

Exposure to Interest Rate risk

The principal Interest Rate risk to which the Bank's portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. This risk arises primarily from securities portfolios, retail and corporate banking. Interest rate risk is managed principally through periodic monitoring of interest rate spreads between Bank's assets and liabilities and also preparing related scenario analysis on interest rates for decision making purposes.

The method used to measure Interest Rate risk of the Bank's assets and liabilities is the sensitivity analysis. Shift sensitivity analysis quantifies the change in value of a financial portfolio resulting from adverse movements in the interest rates. In respect of interest rate risk, the adverse movement is defined as a parallel and uniform shift of ± 100 basis points of the interest rate curve. This measure highlights the effect of variations in market interest rates on the portfolio being measured without assuming future changes in the mix of assets and liabilities. The sensitivity of equity is calculated by revaluing the Available-for-sale securities portfolio. The Bank's financial assets and liabilities have variable interest rate or have a re-pricing date of less than one year, except for certain non-Albanian investment securities, which have coupon rate between 0.8 - 6.8% for USD denominated securities (2012: 0.9 - 7%), between 1.8 - 7.5% for EUR denominated securities (2012: 1 - 7.5%) and between 0.9 - 5.5% for GBP denominated securities (2012: 0.9 - 5.5%).

Interest rate risk generated by the Bank's assets and liabilities, as measured through shift sensitivity analysis of ± 100 basis points, registered in 2013 a value of Lek -803 million (for +100 basis points) at year end (2012: Lek -714 million). The table below shows the currency breakdown of the shift sensitivity for the year end 2013 and for 2012.

Shift sensitivity 31 December 2013	Increase in basis points	Total	Sensitivity of Profit & Loss	Sensitivity of Equity
EUR	+100 b.p. / -100 b.p.	(192,053)/204,844	(192,053)/204,844	-
USD	+100 b.p. / -100 b.p.	(306,974)/349,054	(239,014)/285,386	(67,960)/63,668
LEK	+100 b.p. / -100 b.p.	(290,825)/302,050	(290,825)/302,050	-
Other (GBP & CHF)	+100 b.p. / -100 b.p.	(13,563)/14,258	(338)/393	(12,225)/13,865

Shift sensitivity 31 December 2012	Increase in basis points	Total	Sensitivity of Profit & Loss	Sensitivity of Equity
EUR	+100 b.p. / -100 b.p.	(119,014)/131,765	(119,014)/131,765	-
USD	+100 b.p. / -100 b.p.	(345,828)/387,090	(316,319)/372,647	29,509/14,443
LEK	+100 b.p. / -100 b.p.	(230,143)/242,421	(230,143)/242,421	-
Other (GBP & CHF)	+100 b.p. / -100 b.p.	(19,071)/18,752	(1,300)/1,245	17,771/17,507

Starting from September 2013, based on the new regulation "Guideline on management of interest rate risk" entered in force July 2013, the Central Bank of Albania has requested from the Bank a quarterly monitoring of interest risk exposure towards a parallel shock of ± 200 basis points of the interest rate curve. For all the financial categories of assets & liabilities divided into either fixed or floating rate, their present value is calculated and is distributed in 14 time buckets. The present value is then multiplied accordingly to the estimated modified duration of each time bucket. The limit for this exposure is 20% of the Bank's regulatory capital. For September 2013 and December 2013 the Bank has been within the limit with interest rate risk exposures accordingly 7.33% and 6.54%.

4. Financial Risk Management (continued)

d) Operational Risks

Operational risk is defined as the risk of suffering losses due to inadequacy or failures of processes, human resources and internal systems, or as a result of external events and it includes legal risk, that is, the risk of losses deriving from breach of laws or regulations, contractual or out-of-contract responsibilities or other disputes; strategic and reputation risks are not included.

The Bank's Board of Directors has approved the guidelines on the overall operational risk management framework adopting a policy and an organizational process for measuring, managing and controlling operational risk.

The Bank's Risk Management Division is responsible for the identification, assessment, management and mitigation of its operational risks, the verification of mitigation effectiveness and reporting to the Bank Senior Management and Group Risk Management with the aim of assessing the potential economic impact of particularly serious operational events.

The Bank's Board of Directors established a specialized Committee, Operational Risk Management Committee (hereinafter as ORCO) during 2013 which is responsible for the management of the operational risk of the Bank in terms of reviewing operational risk governance documentation and approving changes, prepare policies, standards and methodologies regarding operational risk management.

The Bank carries out an annual assessment campaign set up by Intesa Sanpaolo Group, Self Diagnosis process, which consists of the operational risk identification and assessment linked to the activity of a single unit within a structure.

The objectives of the Self Diagnosis process are to identify, measure, monitor, and mitigate operational risks. The Self Diagnosis process contributes to the spread of risk - control culture within the Bank. This process is composed of phases relative to the Assessment of the Business Environment, which determines the quality of each structure's risk control profile through the analysis of the importance and the level of management of risk factors in the operating context and phases relative to Scenario Analysis, which determine the size of each structure's risk profile by collecting subjective data from Business and Operational Units Responsible.

The Bank has the same responsibilities towards Central Bank of Albania, referring to the new regulation on management of operational risk, entered in force on January 2011. It prepares reports on the exposure of key indicators and classifications of effective operational losses as per business lines according to the regulatory requirements.

On July 2013, Bank of Albania approved the new regulation "On capital adequacy ratio" which will enter into force on 31 December 2014. For the first time the Bank is required to calculate capital charge to cover operational risk for local regulatory purposes.

Regulatory Capital

The Bank's lead regulator, Central Bank of Albania, sets and monitors capital requirements for the Bank. The Bank's policy is to maintain the capital base within limits, capitalizing all activity earnings so as to sustain future development of the business recognizing contemporary the impact of the level of capital on shareholders' return. The Bank recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

4. Financial Risk Management (continued)

Capital Adequacy Ratio

Implementing the current capital requirements, the Bank of Albania requires the Bank to maintain a prescribed ratio of total capital to total risk-weighted assets and off balance sheet items, at a minimum level of 12%. During financial year 2013 the Bank has achieved an adequacy ratio well above the minimum required which as at 31 December 2013 is calculated at 21% (2012: 20.49%).

The modified capital adequacy ratio, which represents the ratio of base capital to risk-weighted assets and off balance sheet items, is another limit set by Banks' supervisory authority at a percentage of 6%. Even this ratio, during the year 2013 has followed the same tendency to be much higher compared to the regulatory limit and as at the 31 December 2013 it amounted to 21% (2012: 19.54%).

Throughout the period, there were no material changes in the Bank's management of capital and all externally imposed capital requirements were complied with.

5. Use of estimates and judgments

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Management discusses with the Group Management the development, selection and disclosure of the Bank's critical accounting policies and their application, and assumptions made relating to major estimation uncertainties. Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year and about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is disclosed below. These disclosures supplement the commentary on financial risk management (see note 4).

(a) Impairment losses on loans and advances

The Bank reviews its individually significant loans and advances at each reporting date to assess whether an impairment loss should be recorded in profit or loss. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the impairment loss. In estimating these cash flows, the Bank makes judgments about the borrower's financial situation and the net realizable value of collateral. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance. Loans and advances that have been assessed individually and found not to be impaired and all individually insignificant loans and advances are then assessed collectively, in groups of assets with similar risk characteristics, to determine whether provision should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident. The collective assessment takes account of data from loan portfolio (such as credit quality, levels of arrears, credit utilization, etc.) and other concentrations of risks and economic data. The impairment losses on loans and advances are disclosed in more details in note 11.

5. Use of estimates and judgments (continued)

(b) Fair value of financial instruments

Where the fair values of financial assets and liabilities recorded in the statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The inputs to these models are derived from observable market data when possible, and if they are not available, judgment is required to establish fair values. For financial instruments that are traded infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgment depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. The valuation of financial instruments is disclosed in details in note 6.

The Bank uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The analysis of financial instruments recorded at fair value by hierarchy level is presented below:

31 December 2013	Level 1	Level 2	Level 3	Total
Financial investments Available-for-sale				
Quoted investments	-	-	-	-
Government debt securities	391,530	-	-	391,530
Other debt securities	334,929	1,593,175	-	1,928,104
Unquoted investments	-	-	-	-
Total	726,459	1,593,175	-	2,319,634

31 December 2012	Level 1	Level 2	Level 3	Total
Financial investments Available-for-sale				
Quoted investments	-	-	-	-
Government debt securities	369,327	-	-	369,327
Other debt securities	1,132,180	535,467	-	1,667,647
Unquoted investments	-	-	-	-
Total	1,501,507	535,467	-	2,036,974

(c) Deferred tax assets

Deferred tax assets arising from tax losses and temporary differences are recognized as an asset when it is probable that future taxable income would be sufficient to allow the benefit of the loss to be realized. Judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits and future tax planning strategies. Please refer to note 3 (g) for more details.

6. Financial Assets and Liabilities

Accounting classification and fair values:

	Note	Held-to-maturity	Loans and Receivables	Available-for-sale	Other amortized cost	Total carrying amount	Fair Value
31 December 2013							
Cash and cash equivalents	7	-	12,466,255	-	-	12,466,255	12,466,255
Loans and advances to banks	8	-	21,027,977	-	-	21,027,977	21,027,977
Loans and advances to customers	11	-	43,431,410	-	-	43,431,410	43,431,410
Investment securities:							
Measured at fair value	9	-	-	2,319,634	-	2,319,634	2,319,634
Measured at amortized cost	10	56,162,536	-	43,995	-	56,206,531	58,181,165
Total		56,162,536	76,925,642	2,363,630	-	135,451,807	137,426,441
Deposits from banks	15	-	-	-	5,264,048	5,264,048	5,264,048
Deposits from customers	16	-	-	-	114,700,816	114,700,816	115,548,646
Subordinated liabilities	17	-	-	-	-	-	-
Total		-	-	-	119,964,864	119,964,864	120,812,724

Available-for-sale and Held-to-maturity Albanian Government securities are fixed and floating rate bonds with coupon of 1 Year Treasury Bills plus spread. The measurement of the Fair Value for these securities is performed using the mark to market model valuation technique, by discounting all future cash flows deriving from such instruments. The rest of the Available-for-sale and Held-to-maturity foreign securities denominated in foreign currencies represent Banks and Financial Institutions securities. Their fair value is provided from either Bloomberg or State Street depending on where the custody of the bond is. Only for Austria Republic (EUR) and Italian Government International bond (GBP) an exception is made because prices for them are not found by State Street and so they are taken from Bloomberg.

Loans and advances to customers have a book value, which is also their fair value as the whole portfolio is based on floating interest rates and they are re-priced on quarterly, semiannually and yearly basis. The fair value of Time Deposits from customers is re-priced using the net present value. The interest rates applied are the market interest rates published from Central Bank of Albania. These rates are an estimate of the market rates (refer also to note 4 on Accounting Policies on fair value measurement). The fair value of current accounts, savings accounts is considered to approximate their carrying amount.

6. Financial Assets and Liabilities (continued)

	Note	Held-to-maturity	Loans and Receivables	Available-for-sale	Other amortized cost	Total carrying amount	Fair Value
31 December 2012							
Cash and cash equivalents	7	-	16,257,130	-	-	16,257,130	16,257,130
Loans and advances to banks	8	-	13,330,531	-	-	13,330,531	13,330,531
Loans and advances to customers	11	-	44,108,545	-	-	44,108,545	44,108,545
Investment securities:							
Measured at fair value	9	-	-	2,036,973	-	2,036,973	2,036,973
Measured at amortized cost	10	51,361,295	-	117,338	-	51,478,633	53,993,285
Total		51,361,295	73,696,206	2,154,311	-	127,211,812	129,726,464
Deposits from banks	15	-	-	-	3,672,121	3,672,121	3,672,121
Deposits from customers	16	-	-	-	107,422,452	107,422,452	107,574,442
Subordinated liabilities	17	-	-	-	535,851	535,851	535,851
Total		-	-	-	111,630,425	111,630,425	111,782,414

The measurement of the Fair Value for Available-for-sale and Held-to-maturity Albanian Government securities for December 2013 is performed using the mark to market model valuation technique, the same method used in 2012, by discounting all future cash flows deriving from such instruments.

7. Cash and cash equivalents

Cash and cash equivalents as at 31 December 2013 and 31 December 2012 can be detailed as follows:

	31 December 2013	31 December 2012
Cash on hand	1,385,413	1,235,128
Balances with banks	3,409,358	1,519,805
Unrestricted balances with central bank	3,167	2,678
Money market placements	7,668,317	13,499,519
Total	12,466,255	16,257,130

8. Loans and advances to banks

Loans and advances to banks as at 31 December 2013 and 31 December 2012 are composed as follows:

	31 December 2013	31 December 2012
Compulsory reserve	10,631,176	9,979,412
Correspondent banks deposits	10,396,801	3,351,119
Total	21,027,977	13,330,531

9. Financial Investments Available-for-sale

Financial Investments Available-for-sale as at 31 December 2013 and 31 December 2012 can be detailed as follows:

	31 December 2013	31 December 2012
Albanian Government:	43,996	117,338
Listed Companies:	726,459	2,036,973
-Banks & Financial Institutions	334,929	1,667,646
-EU Government	391,530	369,327
-Other International Institutions	-	-
Unlisted Companies:	1,593,175	-
-Banks & Financial Institutions	1,593,175	-
Total	2,363,630	2,154,311

The Bank reviews its debts securities classified as Available-for-sale investments at each reporting date to assess whether there is any objective evidence that they are impaired. This requires similar judgment as applied to the individual assessment of loans and advances to customers.

During 2012, following to the testing performed on the Available-for-sale securities, the management deemed necessary to impair a group of Available-for-sale securities, for Lek 1,507,519 thousand. As at 31 December 2012 impairment losses on Available-for-sale securities were recognized by reclassifying the losses accumulated in the fair value reserve in equity to profit or loss (see note 23).

During 2013, the Bank sold these Available-for-sale securities.

10. Financial Investments Held-to-maturity

Financial Investments Held-to-maturity as at 31 December 2013 and 31 December 2012 can be detailed as follows:

	<u>31 December 2013</u>	<u>31 December 2012</u>
Foreign Government and others:	4,717,338	4,818,562
-US and EU government	4,717,338	4,818,562
Listed companies: Banks	1,801,571	2,405,379
Unlisted companies: Banks		-
Albanian Government bonds	49,643,627	44,137,354
Total	56,162,536	51,361,295

As at 31 December 2013, Albanian Held-to-maturity investments securities of Lek 2,080,000 thousand (2012: Lek 1,380,000 thousand) have been pledged as collateral for Reverse REPO Agreements. These transactions are conducted under terms that are usual to the customary to standard lending, securities borrowing and lending activities as well as requirements determined by Central Bank of Albania. As at 31 December 2013, the average yield of Held-to-maturity investment securities pledged as collateral for the Reverse REPO Agreements amounts to 5.60% (2012: 7.41%).

11. Loans and advances to customers

Loans and advances to customers are composed as follows:

	<u>31 December 2013</u>	<u>31 December 2012</u>
Loans to customers	30,481,459	30,905,695
Overdrafts to customers	20,501,865	18,434,008
Deferred disbursement fee	(71,225)	(78,960)
Gross amount	50,912,099	49,260,743
Allowance for impairment	(7,480,687)	(5,152,198)
Total	43,431,412	44,108,545

Movement in the allowance for impairment losses on loans and advances to customers is as follows:

	<u>2013</u>	<u>2012</u>
Specific Allowance for impairment		
Balance at 1 January	4,494,537	3,440,887
Impairment loss for the year	3,410,247	-
Charge for the year	(754,229)	1,795,077
Recoveries	(37,979)	(313,999)
Effect of movements in foreign exchange	-	412
Write-offs	(138,895)	(427,839)
Balance at 31 December	6,973,681	4,494,538
Collective Allowance for impairment		
Balance at 1 January	657,660	679,305
Impairment loss for the year	-	-
Charge for the year	4,579	80,543
Recoveries	(156,675)	(104,517)
Effect of movements in foreign exchange	1,442	2,329
Write-offs	-	-
Balance at 31 December	507,006	657,660
Total Allowance for Impairment	7,480,687	5,152,198

12. Property and Equipment

Property and Equipment as at 31 December 2013 and 31 December 2012 is as follows:

	Land and Building	IT and Electrical Equipment	Furniture and Fine Art Works	Other non Electrical Assets	Advances for equipment	Total
Cost						
Balance as at 1 January 2012	1,616,616	1,019,133	183,381	277,276	66,375	3,162,781
Additions	-	73,311	5,815	14,923	-	94,049
Disposals	-	(15,336)	(968)	(3,715)	(94)	(20,113)
Balance as at 31 December 2012	1,616,616	1,077,108	188,228	288,484	66,281	3,236,717
Additions	-	114,535	3,900	13,409	98,623	230,467
Disposals	-	(26,654)	(8,253)	(44,704)	(29)	(79,640)
Balance as at 31 December 2013	1,616,616	1,164,989	183,875	257,189	164,875	3,387,544

Disposals for period ending 31 December 2013 are mainly due to the regular process of physical inventory write off. As at 31 December 2013 the Bank had no contractual commitments on Property and Equipment and there is no pledge on Property and Equipment.

12. Property and Equipment (continued)

	Land and Building	IT and Electrical Equipment	Furniture and Fine Art Works	Other non Electrical Assets	Advances for equipment	Total
Accumulated Depreciation						
Balance as at 1 January 2012	491,380	748,768	157,198	234,466	-	1,631,812
Depreciation for the year	80,831	87,410	7,482	20,568	-	196,291
Disposals	-	(6,092)	(689)	(960)	-	(7,741)
Balance as at 31 December 2012	572,211	830,086	163,991	254,074	-	1,820,362
Depreciation for the year	80,831	85,019	6,692	16,445	-	188,987
Disposals	-	(24,268)	(8,018)	(43,987)	-	(76,273)
Balance as at 31 December 2013	653,042	890,837	162,665	226,532	-	1,933,076
Carrying amount						
At 1 January 2012	1,125,236	270,365	26,183	42,810	66,375	1,530,969
At 31 December 2012	1,044,405	247,022	24,237	34,410	66,281	1,416,355
At 31 December 2013	963,575	274,151	21,210	30,657	164,875	1,454,468

As at 31 December 2013 the fully depreciated items represent an amount of Lek 1,428,930 thousand (2012: Lek 768,068 thousand).

13. Intangible Assets

Intangible assets as at 31 December 2013 and 31 December 2012 are as follows:

	Software and Licenses	Advances for software	Total
Cost			
Balance as at 1 January 2012	788,348	11,983	800,331
Acquisitions	37,856	58,967	96,823
Disposals	826,204	70,950	897,154
Balance as at 31 December 2012	123,259	176,402	299,661
Acquisitions	949,463	247,352	1,196,815
Balance as at 31 December 2013			
Amortization and Impairment Losses	537,611	-	537,611
Balance as at 1 January 2012	115,358	-	115,358
Amortization for the year	652,969	-	652,969
Balance as at 31 December 2012	94,630	-	94,630
Amortization for the year	747,599	-	747,599
Balance as at 31 December 2013			
Carrying amount	250,737	11,983	262,720
At 1 January 2012	173,235	70,950	244,185
At 31 December 2012	201,864	247,352	449,216
At 31 December 2013	788,348	11,983	800,331

Acquisitions during 2013 represent investments in licenses and software, mainly related to the upgrade of the core banking system. As at 31 December 2013 the fully depreciated items represent an amount of Lek 949,465 thousand (2012: Lek 271,279 thousand).

14. Other Assets

Other assets as at 31 December 2013 and 31 December 2012 are as follows:

	31 December 2013	31 December 2012
Inventory	898,108	321,042
Sundry debtors	210,742	157,087
Unrealized Loss on Foreign Exchange contracts	-	54,764
ATM & POS transactions	18,709	36,830
Leasehold improvements	28,423	32,484
Prepayments	44,300	44,062
Cheques for collection	7,168	13,707
Others	90,802	8,453
Total	1,298,252	668,429

The movement of leasehold improvements item during the reporting period is presented as follows:

	31 December 2013	31 December 2012
At beginning of the period	32,484	54,605
Additions during period	10,516	178
Amortization of the period	(14,577)	(22,277)
Write – off	-	-
Effect of movements in foreign exchange	-	(22)
At end of the period	28,423	32,484

Reposessed collaterals are presented under inventory and are mainly composed of land and buildings amounting to Lek 895,358 thousand. (2012: Buildings amounted to Lek 320,902 thousand).

15. Due to banks

Due to banks as at 31 December 2013 and 31 December 2012 are as follows:

	<u>31 December 2013</u>	<u>31 December 2012</u>
Due to Central Bank	1,026,190	177,440
Correspondent banks		
Current accounts	423,428	181,687
Resident	2,002	3,798
Non-resident	421,426	177,889
Deposits	2,000,720	2,125,880
Resident	2,000,720	2,125,880
Non-resident	-	-
Repurchase Agreements	1,813,710	1,187,114
Total	<u>5,264,048</u>	<u>3,672,121</u>

Repurchase agreements as at 31 December 2013 and as at 31 December 2012 are comprised as follows:

31 December 2013				
Maturity	Interest Rate	Nominal value	Accrued interest	Book value
3-Jan-14	3.25%	415,750	1,000	416,750
16-Jan-14	3.02%	260,308	280	260,588
16-Jan-14	3.03%	262,145	283	262,428
3-Jan-14	3.00%	700,689	346	701,035
23-Jan-14	3.01%	172,823	86	172,909
		1,811,715	1,995	1,813,710

31 December 2012				
Maturity	Interest Rate	Nominal value	Accrued interest	Book value
17-Jan-13	4.00%	257,631	339	257,970
24-Jan-13	4.00%	154,772	85	154,857
3-Jan-13	4.01%	343,939	189	344,128
3-Jan-13	4.00%	429,923	236	430,159
		1,186,265	849	1,187,114

The Bank has placed Treasury Bills as collateral for an amount of Lek 2,080,000 thousand (2012: Lek 1,380,000 thousand) as previously described in note 10.

16. Due to customers

Due to customers as at 31 December 2013 and 31 December 2012 are composed as follows:

	31 December 2013			31 December 2012		
	Local Currency	Foreign Currency	Total	Local Currency	Foreign Currency	Total
Current accounts						
<i>Retail</i>	2,780,026	6,182,045	8,962,070	2,639,882	5,791,647	8,431,529
<i>Corporate</i>	8,889,798	13,932,377	22,822,176	9,296,401	11,646,309	20,942,710
	11,669,824	20,114,422	31,784,246	11,936,283	17,437,956	29,374,239
Deposits						
<i>Retail</i>	31,189,836	43,263,137	74,452,973	28,254,333	44,712,491	72,966,824
<i>Corporate</i>	3,017,531	5,446,066	8,463,597	1,135,948	3,945,441	5,081,389
	34,207,367	48,709,203	82,916,570	29,390,281	48,657,932	78,048,213
Total	45,877,191	68,823,625	114,700,816	41,326,564	66,095,888	107,422,452

Balances due to customers by maturity and currency type are as follows:

	31 December 2013			31 December 2012		
	Local Currency	Foreign Currency	Total	Local Currency	Foreign Currency	Total
Current Accounts	11,669,824	20,114,422	31,784,246	11,936,283	17,437,956	29,374,239
Deposits						
On demand	1,718,435	5,385,622	7,104,057	1,566,831	4,663,781	6,230,612
One month	3,499,013	2,789,837	6,288,850	3,554,212	3,302,491	6,856,703
Three months	3,010,347	4,332,360	7,342,707	1,579,207	4,180,411	5,759,618
Six months	3,488,012	6,382,556	9,870,568	3,841,051	6,779,016	10,620,067
Nine months	32,369	19,137	51,506	81,113	112,695	193,808
Twelve months	15,293,935	23,657,502	38,951,437	13,905,980	24,456,103	38,362,083
Twenty four months	5,974,516	3,156,448	9,130,964	4,110,857	2,795,695	6,906,552
Other	1,190,740	2,985,741	4,176,481	751,030	2,367,740	3,118,770
	34,207,367	48,709,203	82,916,570	29,390,281	48,657,932	78,048,213
Total	45,877,191	68,823,625	114,700,816	41,326,564	66,095,888	107,422,452

16. Due to customers (continued)

For current accounts and time deposits the annual published interest rates applicable for the various fixed terms were:

2013	LEK (%)	USD (%)	EUR (%)
Current accounts and demand deposits	0.25 – 5.17	0.10 – 1.10	0.04 – 2.20
Time deposits – 1 month	1.35 – 1.75	0.10 – 0.20	0.15 – 0.30
Time deposits – 3 months	1.00 – 4.15	0.30 – 0.75	0.30 – 2.15
Time deposits – 6 months	1.20 – 5.20	0.40 – 0.95	0.40 – 2.40
Time deposits – 9 months	2.40 – 5.50		1.10 – 2.70
Time deposits – 12 months	1.50 – 6.25	0.50 – 1.45	0.50 – 3.10
Time deposits – 24 months	3.40 – 7.00	1.15 – 2.00	1.40 – 3.40
Time deposits – 60 months	4.03 – 7.00		1.80 – 3.90
2012	LEK (%)	USD (%)	EUR (%)
Current accounts and demand deposits	0.10 – 5.23	0.10 – 3.50	0.02 – 3.50
Time deposits – 1 month	0.80 – 1.75	0.10 – 0.20	0.20 – 0.40
Time deposits – 3 months	1.00 – 4.85	0.30 – 0.75	0.30 – 2.15
Time deposits – 6 months	1.20 – 5.20	0.40 – 0.95	0.40 – 2.40
Time deposits – 12 months	1.50 – 6.25	0.50 – 1.45	0.50 – 3.10
Time deposits – 24 months	6.00 – 7.00	1.45 – 2.00	2.90 – 3.50
Time deposits – 60 months	6.50 – 7.00		3.50 – 3.90

Different from the published rates, Bank's management has offered preferential rates to the VIP customers.

All individual customer deposits, in accordance with the Law No. 8873, dated 29.03.2002 "On the Insurance of Deposits", are protected without any cost for customer, up to the amount of Lek 2,500,000 (or in Lek equivalent if in foreign currency) with the Deposit Insurance Agency (ASD).

17. Subordinated debt

The balance of subordinated debt as at 31 December 2013 and 31 December 2012 is as follows:

	31 December 2013	31 December 2012
Subordinated Debt	-	530,442
Accrued Interest	-	5,409
Total	-	535,851

The subordinated debt of EUR 3,800,000, transferred to the Bank upon the merger with former BIA, relates to an agreement signed on 23 February 2007 between San Paolo IMI Bank Ireland P.l.c. and former BIA, with the final maturity on 28 February 2017.

Following to the prior approval of the Bank of Albania, the Bank repaid earlier the subordinated debt together with the outstanding accrued interest on 28 February 2013.

18. Deferred Tax

Recognized deferred tax assets and liabilities are attributable to the following:

	31 December 2013			31 December 2012		
	Assets	Liabilities	Net	Assets	Liabilities	Net
Financial assets Available-for-sale	-	-	-	150,752	-	150,752
Tangible and intangible assets	75,174	-	75,174	47,821	-	47,821
Net deferred tax assets	75,174	-	75,174	198,573	-	198,573

Movements in temporary differences during the year are as follows:

	Opening balance	Recognized in profit or loss	Recognized in other comprehensive income	Closing balance
31 December 2013				
Financial Assets Available-for-sale	150,752	(150,752)	-	-
Tangible and intangible assets	47,821	27,353	-	75,174
Total	198,573	(123,399)	-	75,174
31 December 2012				
Financial Assets Available-for-sale	-	150,752	-	150,752
Tangible and intangible assets	42,079	5,742	-	47,821
Total	42,079	156,494	-	198,573

As at 31 December 2012, a deferred tax asset was recognized due to the first time recognition of impairment loss for Available-for-sale Financial Assets.

During the year 2013, following the sale of the Available-for-sale security, the temporary difference was reversed.

Following the amendments of the Law "On Income Tax", approved on 28 December 2013, which became effective 1 January 2014, the corporate income tax rate applied for the calculation of the deferred tax increased from 10% to 15 %.

19. Provisions

Movements in provisions during the year are as follows:

	Tax Litigation	Other Litigations	Other Provisions	Off-Bsh Provision	Total
Balance at 1 January 2013	85,527	285,694	-	13,695	384,916
Provisions made during the year	129,621	-	-	4,694	134,315
Provisions used during the year	-	-	-	(2,544)	(2,544)
Effect of movements in foreign exchange	-	(4,937)	-	16	(4,921)
Balance at 31 December 2013	215,148	280,757	-	15,861	511,766

20. Other liabilities

Other liabilities as at 31 December 2013 and 31 December 2012 are composed as follows:

	31 December 2013	31 December 2012
Invoices to be received	565,163	535,252
Sundry creditors	61,596	59,615
Suspense accounts	27,664	20,036
Bank cheques issued and payments in transit	11,954	230,503
Other tax liabilities	33,604	38,782
Due to third parties	13,330	13,276
Other accrued expenses/deferred income	48,334	53,879
Total	760,645	951,343

Other tax liabilities represent end of year 2013 liabilities, calculated on personnel compensations and interest paid to individual customers for the matured deposits and Treasury Bills. Such obligations have been settled in the subsequent month, January.

21. Share capital and premium

Detailed information regarding share capital and premiums as at 31 December 2013 is presented below:

	Number of Shares (In number)	Nominal Value (In Lek)	Premium Paid (In Lek)	Total Shares Value (In Lek)
Share Capital at 31 December 2013	15,581,282	357	-	5,562,517,674
Premium at 31 December 2013	1,250,000	-	1,107,104	1,383,880,000

All the Bank's shares have the same rights; there are no preferences, restrictions or other differences, despite the fact of premiums paid by major shareholders.

The shareholder capital structure of the Bank as at 31 December 2013 and 31 December 2012 is presented below:

	Number of Shares (In number)	Nominal Value (In Lek)	Total Shares Value (In Lek)	Participation (in %)
Share Capital at 31 December 2012	15,581,282	357	5,562,517,674	100%
<i>Intesa Sanpaolo S.p.A.</i>	15,364,880	357	5,485,262,160	98.61%
<i>Società Italiana per le Imprese all'Estero S.p.A.</i>	216,402	357	77,255,514	1.39%
Share Capital at 31 December 2013	15,581,282	357	5,562,517,674	100%
<i>Intesa Sanpaolo S.p.A.</i>	15,364,880	357	5,485,262,160	98.61%
<i>Società Italiana per le Imprese all'Estero S.p.A..</i>	216,402	357	77,255,514	1.39%

22. Legal and regulatory reserves

At 31 December 2011 the Bank created the credit risk reserve, in compliance with the banking local supervisory regulation for an amount of Lek 1,815,998, which was presented in the Legal and Regulatory Reserves, jointly with the legal reserve of Lek 123,363. The credit risk reserve was reclassified to Retained Earnings during 2012, following the change in the regulatory framework.

As at 31 December 2013, the reserves were:

	<u>31 December 2013</u>	<u>31 December 2012</u>
Regulatory reserve	1,130,983	1,130,983
Legal reserve	564,541	524,649
Total	<u>1,695,524</u>	<u>1,655,632</u>

23. Other valuation reserves

Comprehensive items

The balance of Lek 714,555 thousand for the period ending 31 December 2013 and 2012 represents the differences resulted from share capital conversion from USD to LEK. Out of this balance, the amount of Lek 297,666 thousand was received as at 1 January 2008 from the merge with former BIA, as raised by the same denomination currency change of the share capital.

Available-for-sale reserves

Available-for-sale reserve represents the changes in the fair value of the Available-for-sale securities. The changes during the financial year ended as at 31 December 2013 amounted to Lek 111,600 thousand (2012: Lek 1,788,497 thousand mainly due to the transfer of the impairment loss on certain Available-for-sale securities to profit and loss. See note 9).

Foreign currency translation reserves

As described also in note 3(a) the translation reserves mainly comprise differences arising from the foreign exchange movements of the Available-for-sale reserve. During the financial year ended as at 31 December 2013 these movements amounted to Lek 1,065 thousand (2012: Lek 230,321 thousand mainly due to the transfer of the accumulated foreign currency translation reserve of the impaired Available-for-sale securities to profit and loss accounts).

24. Net Interest income

	2013	2012
Interest income		
Loans and advances to customers	3,457,003	3,897,871
Financial Investments Held-to-maturity	4,099,377	4,010,643
Loans and advances to banks	297,141	356,413
Financial Investments Available-for-sale	96,032	131,080
Total interest income	7,949,553	8,396,007
Interest expenses		
Time deposits	2,612,377	2,752,100
Deposits from banks	224,812	199,546
Current accounts	276,561	260,608
Subordinated loan	2,439	18,378
Total interest expenses	3,116,189	3,230,632
Net interest income	4,833,364	5,165,375

25. Net fee and commission income

	2013	2012
Collection and payment services	333,642	259,015
Active current accounts	200,936	199,996
Active ATMs and POSs	160,454	187,676
Guarantees given	10,922	26,534
Unused/advanced liquidated credit lines	26,826	26,498
Arrangement fees and others	7,684	8,342
Fee and commission income	740,464	708,061
Active ATMs and POSs	101,611	153,792
Banking services-foreign branches	6,941	11,462
Collection and payment services	545	547
Guarantees received	1,020	855
Fee and commission expenses	110,117	166,656
Net fee and commission income	630,347	541,405

Fee and commissions do not include fees received for loans and advances to customers (transaction costs) which are adjusted on initial recognition for the carrying value of these financial assets as per effective interest rate method.

26. Net trading income

	2013	2012
Foreign exchange	367,017	361,024
Others	216,921	199,283
Total	583,938	560,307

27. Other operating expenses/income, net

	2013	2012
Premium on deposits insurance	215,492	211,553
(Gain)/loss on sale of fixed assets	(2,940)	2,758
Recoveries on written off loans	(2,193)	(1,491)
Sundry net operational losses	3,549	34,996
Total	213,908	247,816

28. Personnel expenses

	2013	2012
Salaries	797,630	731,397
Personnel on secondment	83,438	81,576
Social Insurance	80,654	77,336
Training & similar	21,126	23,985
Termination indemnities and others	6,680	8,374
Total	989,528	922,668

29. Other expenses

	2013	2012
Software maintenance	129,567	130,931
Telephone and electricity	106,950	115,470
Advertising & Publication	144,391	101,386
Maintenance & repair	61,333	68,890
Stationery	51,642	49,425
Consulting & Legal fees	48,954	53,519
Security	29,097	29,116
Transportation of counting valuables and others	37,942	38,826
Travel & business trips	6,904	18,154
Insurance	24,203	30,738
Other	18,001	10,912
Total	658,984	647,367

30. Income tax expenses

The components of income tax expense for the year ended 31 December 2013 and 2012 are:

	2013	2012
Current year	-	262,813
Adjustment for prior years	139,083	-
Over provided in prior years	(24,900)	-
Current tax expense	114,183	262,813
Origination and reversal of temporary differences	123,399	(156,494)
Deferred tax expenses/(income)	123,399	(156,494)
Income tax expense	237,582	106,319

During 2013, the Bank has recognized prior year income tax following the findings of a tax audit on 2011 corporate income tax. Reconciliation of the income tax expense with the accounting profit for the year ended 31 December 2013 and 2012 is presented as follows:

	2013		2012	
Accounting Profit before tax		1,219,399		904,156
Income tax at domestic corporate tax rate	10.00%	121,940	10.00%	90,416
Non-deductible expenses	2.28%	27,800	2.39%	21,645
Tax effect of prior years' taxes recognition	9.36%	114,183	-	-
Origination and reversal of temporary differences	(2.24%)	(27,353)	(0.64%)	(5,742)
Recognition of tax liability	0.08%	1,012	-	-
Income tax Expense	19.48%	237,582	11.76%	106,319

Profit before tax is based on the Income Tax Law no. 9228 date 29.04.2004 "Accounting and Financial Statement" and is calculated according to International Financial Reporting Standards. Based on the Instruction no.5, dated 30.01.2006 of the Law "On Income Tax" profit before tax is corrected with non-deductible expenses and the differences calculated from the depreciation method of the fixed assets. Due to the change of the Law "On Income Tax" (amended with the Law no. 10364 dated 16.12.2010), the temporary differences between the tax base liabilities and their carrying amount for IFRS reporting purposes, created for loan provision, were closed in 2011.

During 2012, the first time recognition of impairment loss for certain Available-for-sale securities was considered a temporary difference resulting in related deferred tax asset of Lek 150,752 thousand. During 2013, the Bank sold the above mentioned Available-for-sale securities and considered the impairment reversal as non-taxable revenue.

30. Income tax expenses (continued)

Non-deductible expenses are detailed as follows:

	2013	2012
Prior year income tax charge	139,083	-
Depreciation and Amortization	49,807	74,912
Sundry operational losses	6,482	16,851
Rent apartments	10,812	10,776
Office expenses	10,985	8,760
Personnel costs	6,445	8,069
Representation	5,067	8,690
Losses -Unrecoverable Loan and Overdraft	5,568	
Others	43,748	88,397
Total	277,997	216,455

During 2013, the Bank prepaid income tax in the amount of Lek 262,813 thousand (2012: Lek 264,982 thousand).

31. Commitments and contingencies

Commitments and contingencies as at 31 December 2013 and 31 December 2012 are as follows:

	31 December 2013	31 December 2012
Contingent Assets	126,143,944	131,990,463
Guarantees received from credit customers	108,219,611	110,560,827
Guarantees received from government	4,200,000	-
Un-drawn credit facilities	3,974,300	3,980,320
Letters of credit	126,603	1,382,914
Money market future dated deals	350,000	8,993,173
Forward foreign exchange contracts	9,273,430	6,355,409
Other		717,820
Contingent Liabilities	4,766,894	4,071,983
Guarantees in favor of customers	4,766,894	4,071,983

Guarantees are mainly represented by bid and performance bonds. Guarantees and letters of credit are collateralized by cash and deposits. The Bank issues guarantees to its customers. These instruments bear a credit risk similar to that of loans granted.

Contingent assets like letters of credit and un-drawn credit facilities are off balance sheet items representing future commitments where Bank acts as the beneficiary.

(a) Dispute with tax authorities

During 2013, the Bank initiated a dispute with the tax authorities in relation to the findings of a tax audit on 2011 corporate income tax. The Bank has another dispute with the tax authorities with regard to Tax Inspection results in former BIA. The Bank is following all legal steps to defend itself as it believes the findings are not in accordance with the Albanian Tax legislation. The cases are presently under Court Proceedings in Supreme Court and Administrative District Court.

Management believes that the tax risk provision is prudent; they have a strong case with which to defend such tax claims.

31. Commitments and contingencies (continued)

(b) Other litigation

The Bank has ongoing legal proceedings, claims, and litigation that arise in the ordinary course of business. Management believes that any existing or potential future litigation will not have a material adverse effect on Bank's financial position, results of operations, or cash flows.

32. Lease commitments and operating lease expenses

Operating lease rentals as at 31 December 2013 and 31 December 2012 are as follows:

	<u>31 December 2013</u>	<u>31 December 2012</u>
Less than one year	148,749	143,592
Between one and five years	280,325	377,630
More than five years	47,443	55,214
Total	<u>476,517</u>	<u>576,436</u>

The Bank has rental agreements with renewal options for its offices in Albania. During 2013 the amount of Lek 162,421 thousand was recognized as expense in respect of lease rentals (2012: Lek 165,940 thousand). Operating lease contracts are cancelable, if notified for a period of 180 days in advance. Such that minimum do not impact the lease commitments at 31 December 2013.

33. Related parties

Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party on making financial or operational decisions, or the parties are under common control. A number of banking transactions are entered into with entities related to the parent company Intesa Sanpaolo S.p.A in the normal course of business. The respective transactions include loans, deposits and others for administrators, shareholders and other individuals and parties closely related to them. Other related parties are parties of control or interests of Bank's shareholders, or close family members related to key management.

There are no doubtful debts related to outstanding balances of related parties, consequently no allowances for impairment. During the reporting period, there were neither long term benefits nor termination benefits paid to key management. The outstanding balances and transactions with related parties as at 31 December 2013 and 31 December 2012 are as follows:

	ISP Group companies		Key management personnel and Other related parties	
	31 December 2013	31 December 2012	31 December 2013	31 December 2012
Assets at end of year	11,045,690	10,292,746	165,035	166,106
Loans and advances to credit institutions	11,045,690	10,292,746	-	-
Loans and advances to customers	-	-	165,035	166,106
Liabilities at end of year	202,545	613,112	208,337	350,566
Loans and advances from credit institutions	186,786	613,112	-	-
Customer deposits	3,056	-	208,337	350,566
Invoices to be received	12,703	-	-	-
Off balance sheet	6,507,159	10,477,834	-	5,817
Letter of credit/Letter of Guarantees given	-	97,713	-	-
Letter of credit/Letter of Guarantees received	299,147	2,163,854	-	-
Foreign currency contracts	6,208,012	8,216,267	-	-
Collaterals	-	-	-	5,817
Income for year ending	177,067	246,977	6,264	9,374
Interest income	171,377	244,423	5,674	8,950
Commissions Income	5,690	2,554	590	424
Expenses for the year ending	77,044	56,876	4,795	8,065
Interest expense	2,439	18,635	4,795	8,065
Commission expense and others	74,605	38,241	-	-
Compensation of Key Managers			157,588	173,028
<i>Net Salary</i>	-	-	81,547	104,431
<i>Net Bonus paid</i>	-	-	43,688	46,736
<i>Social & Health Insurance</i>	-	-	2,342	2,739
<i>Other expenses</i>	-	-	30,011	19,123

34. Subsequent events

The management of the Bank is not aware of any subsequent events that would require either adjustments or additional disclosures in the financial statements.